

1 BEFORE THE NEW YORK STATE SENATE FINANCE  
AND ASSEMBLY WAYS AND MEANS COMMITTEES

2 -----

3 JOINT LEGISLATIVE HEARING

4 In the Matter of the  
5 2024-2025 EXECUTIVE BUDGET  
ON HEALTH

6 -----

7  
8 Hearing Room B  
Legislative Office Building  
Albany, New York

9  
10 January 23, 2024  
9:38 a.m.

11  
12 PRESIDING:

13 Senator Liz Krueger  
Chair, Senate Finance Committee  
14  
15 Assemblywoman Amy Paulin  
Chair, Assembly Health Committee

16 PRESENT:

17 Senator Thomas F. O'Mara  
Senate Finance Committee (RM)  
18  
19 Assemblyman Edward P. Ra  
Assembly Ways & Means Committee (RM)  
20  
21 Senator Gustavo Rivera  
Chair, Senate Committee on Health  
22  
23 Senator Neil D. Breslin  
Chair, Senate Committee on Insurance  
24  
25 Assemblyman David I. Weprin  
Chair, Assembly Committee on Insurance

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3 PRESENT: (Continued)

4 Senator Patrick M. Gallivan

5 Senator John C. Liu

6 Assemblyman Khaleel M. Anderson

7 Assemblyman Harry B. Bronson

8 Senator Brad Hoylman-Sigal

9 Assemblyman Edward C. Braunstein

10 Senator Rachel May

11 Assemblyman Phil Steck

12 Senator Pamela Helming

13 Assemblyman John T. McDonald III

14 Assemblywoman Jessica González-Rojas

15 Senator Daniel G. Stec

16 Assemblyman Jake Ashby

17 Assemblywoman Michaelle C. Solages

18 Senator Leroy Comrie

19 Assemblyman Jarett Gandolfo

20 Assemblyman Josh Jensen

21 Assemblymember Alex Bores

22 Assemblywoman Jen Lunsford

23 Senator Lea Webb

24 Assemblyman Jake Blumencranz

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3 PRESENT: (Continued)

4 Senator George M. Borrello

5 Assemblywoman Nikki Lucas

6 Assemblywoman Dr. Anna R. Kelles

7 Senator Samra G. Brouk

8 Assemblyman Nader J. Sayegh

9 Assemblywoman Jo Anne Simon

10 Senator Zellnor Myrie

11 Senator Steven D. Rhoads

12 Assemblyman Scott Gray

13 Senator Michelle Hinchey

14 Assemblywoman Pamela J. Hunter

15 Assemblyman Scott Bendett

16 Assemblywoman Latrice M. Walker

17 Assemblyman Jonathan G. Jacobson

18 Senator Andrew Gounardes

19 Assemblywoman Karines Reyes

20 Assemblywoman Rebecca A. Seawright

21 Assemblyman Erik M. Dilan

22 Senator John W. Mannion

23 Assemblywoman Mary Beth Walsh

24 Assemblywoman Jenifer Rajkumar

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3 PRESENT: (Continued)

4 Assemblyman John K. Mikulin

5 Assemblywoman Amanda Septimo

6 Assemblyman Ken Blankenbush

7 Assemblywoman Phara Souffrant Forrest

8 Senator Jeremy A. Cooney

9 Assemblywoman Rodneyse Bichotte Hermelyn

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5 Dr. James V. McDonald Acting Commissioner 6 NYS Department of Health -and- 7 Amir Bassiri NYS Medicaid Director 8 -and- Adrienne Harris 9 Superintendent NYS Department of 10 Financial Services	20	40
11 Beatrice Grause President 12 Healthcare Association of NYS (HANYYS) 13 -and- Kenneth E. Raske 14 President Greater New York Hospital 15 Association -and- 16 George Gresham President 17 1199 SEIU Healthcare Workers East	266	275
18 David Sandman 19 President & CEO New York Health Foundation 20 -and- Jordan Goldberg 21 Director of Policy Primary Care Development 22 Corporation -and- 23 Rose Duhan President & CEO 24 Community Health Care Association of NYS	329	339

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6	NY Health Plan Association -and-		
7	Erin Drinkwater Chief of Government Relations		
8	Coalition of NYS Public Health Plans and NYS Coalition of		
9	Managed Long Term Care Plans -and-		
10	Mia Wagner Health Policy Manager		
11	Health Care for All New York	361	372
12	Bill Hammond Sr. Fellow for Health Policy		
13	Empire Center -and-		
14	James W. Clyne Jr. President/CEO		
15	LeadingAge New York -and-		
16	Charles King CEO		
17	Housing Works -and-		
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5 Dr. Irina Gelman  
 Commissioner  
 6 Nassau County DOH  
 President  
 7 New York State Association  
 of County Health Officials  
 8 -and-  
 Stephen B. Hanse  
 9 President & CEO  
 NYS Health Facilities Association/  
 10 NYS Center for Assisted Living  
 (NYSHFA|NYSCAL)  
 11 -and-  
 Michael Duteau  
 12 President  
 Community Pharmacy Association  
 13 of New York State  
 -and-  
 14 Megan C. Ryan  
 Interim CEO  
 15 Nassau Health Care Corporation 429 442

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5	Scott Mesh, Ph.D.		
	Board Member		
6	Agencies For Children's		
	Therapy Services		
7	-and-		
	Nicole Bryl		
8	CEO		
	Children's Health Home of		
9	Upstate New York		
	-and-		
10	Brigit Hurley		
	Chief Program Officer		
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12	Lauren Spiker		
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13	13thirty Cancer Connect		
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14	Maggie Dickson		
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15	Alliance of NYS YMCAs	462	477

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4 STATEMENT QUESTIONS

5	Dr. Jerome Cohen		
	President Elect		
6	Medical Society of the		
	State of New York		
7	-and-		
	Leon Bell		
8	Director of Public Policy		
	NYS Nurses Association		
9	-and-		
	Edward Mathes		
10	President		
	New York State Society of		
11	Physician Assistants		
	-and-		
12	Jonathan Teyan		
	President & CEO		
13	Associated Medical Schools		
	of New York		
14	-and-		
	Rebecca Miller		
15	NYS Legislative and		
	Political Director		
16	CWA District 1	498	514
17	Georgana Hanson		
	VP of Public Policy &		
18	Regulatory Affairs		
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19	Empire State Acts		
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20	Jeanne M. Chirico		
	President & CEO		
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5	Ryan Healy Advocacy Manager		
6	Feeding New York State -and-		
7	Natasha Pernicka Executive Director		
8	The Alliance for a Hunger Free New York		
9	-and- Angela Pender-Fox		
10	Associate Executive Director The Food Pantries for the		
11	Capital District	550	560
12	Al Cardillo President & CEO		
13	Home Care Association of New York State		
14	-and- Bryan O'Malley		
15	Executive Director Consumer Directed Action		
16	of New York -and-		
17	Chris Vitale Legislative Coordinator		
18	Empire State Association of Assisted Living		
19	-and- Kathy Febraio		
20	President & CEO NYS Association of		
21	Health Care Providers -and-		
22	Connor Shaw Political Director		
23	Home Healthcare Workers of America-IUJAT	572	588
24			

1                   CHAIRWOMAN KRUEGER: Good morning,  
2                   everyone. Hi. I'm State Senator Liz  
3                   Krueger, chair of Finance, joined by -- we  
4                   don't have the chair of Ways and Means with  
5                   us for at least the first couple of hearings.  
6                   But every day the senior Assemblymember for  
7                   the leading committee will be representing as  
8                   if they were the chair of Ways and Means.  
9                   Today it's my colleague Amy Paulin.

10                   Some of you may have already noticed  
11                   there have been some improvements in this  
12                   conference room, which hopefully will make  
13                   everybody's life a little happier.

14                   I want to remind or just point out to  
15                   all legislators, the microphones are new.  
16                   They should be better. But note, when you  
17                   have -- when you push the push button to be  
18                   heard as a speaker, you have to push it  
19                   pretty hard, and the light goes from red to  
20                   green. And so it's just reminding everyone,  
21                   make sure the light is green when you're  
22                   talking.

23                   And also reminding my colleagues,  
24                   because we all are guilty of this sometimes,

1 make sure it's off when you're chatting when  
2 you're not supposed to be on record, because  
3 sometimes some interesting things pop up on  
4 the recording.

5 The upgrades include increased WiFi  
6 strength, so people should actually be able  
7 to get the WiFi to work in here. And there's  
8 both the member WiFi and the guest WiFi.

9 So we're really hoping all of this  
10 works; this is sort of our beginning test  
11 since you're the first budget hearing.

12 You'll also see there are new screens  
13 as well as, for people who have hearing  
14 impairment, there is -- bless you --  
15 automatic text that will continue with  
16 whoever is asking questions or responding to  
17 questions. It's a really terrific  
18 technology. I use them all the time when I  
19 do webinars for my constituents. It really  
20 helps to have the text along.

21 So I'm excited about our first day.  
22 I'm now going to -- before I make the opening  
23 statement, I'll just go over a couple of  
24 other things. So for witnesses to present

1           their testimony, each government invitee --  
2           and we have three with us at the table now --  
3           each gets 10 minutes to present. The  
4           nongovernment invitees, when we get to their  
5           panels later, only have three minutes to  
6           present.

7                     The chairs of the relevant committees  
8           get 10 minutes to ask questions, and they get  
9           a second round of three minutes if necessary.  
10          The rankers get five minutes. All other  
11          members get three minutes and no second round  
12          for those storylines.

13                    So now to do an official opening  
14          statement. Good morning. Again, Liz  
15          Krueger, chair of the Senate Finance  
16          Committee. The cochair of today's budget  
17          hearing is my colleague Amy Paulin.

18                    Today is the first of 13 hearings  
19          conducted by the joint fiscal committees of  
20          the Legislature regarding the Governor's  
21          proposed budget for state fiscal year  
22          '24-'25. These hearings are conducted  
23          pursuant to the New York State Constitution  
24          and Legislative Law.

1           Today the Senate Finance Committee and  
2           the Assembly Ways and Means Committee will  
3           hear testimony concerning the Governor's  
4           proposed budget for the Department of Health  
5           and the Department of Financial Services.  
6           Following each testimony, there will be time  
7           for questions from the chairs of the relevant  
8           committees.

9           I will now introduce members of the  
10          Senate, and Assemblymember -- oh, it says  
11          Helene Weinstein, but it's not -- Amy Paulin  
12          will introduce members of the Assembly. In  
13          addition, my colleague, the ranker on  
14          Finance, Senator Tom O'Mara, will introduce  
15          members from his conference.

16          But just to note, for people who might  
17          still be confused if they're in the right  
18          room, today we have, representing the  
19          agencies, I'm welcoming Dr. James McDonald,  
20          commissioner of the New York State Department  
21          of Health; Amir Bassiri, Medicaid director  
22          for the New York State Department of Health;  
23          and Adrienne Harris, the superintendent of  
24          the New York State Department of Financial

1 Services.

2 Sorry, oh -- and just reading off the  
3 members from the Senate so far -- some people  
4 come, they go, there are committee meetings.  
5 Thank you. We have Senator Rachel May;  
6 Senator Neil Breslin, who is the chair of  
7 Insurance; Senator Gustavo Rivera, chair of  
8 Health; Senator Zellnor Myrie; Senator  
9 John Liu; Senator Brad Hoylman-Sigal;  
10 Senator Webb. I think that's so far the  
11 Democratic Senators.

12 And I'm going to turn it over to  
13 Tom O'Mara to introduce the Republican  
14 members.

15 SENATOR O'MARA: Thank you,  
16 Senator Krueger. Good morning, all.

17 On our side here we have, down in  
18 front, Senator Jake Ashby, Senator Dan Stec.  
19 Up here to my right is Senator Pam Helming,  
20 our ranking member on Insurance, and  
21 Senator Patrick Gallivan, our ranking member  
22 on Health.

23 Thank you.

24 CHAIRWOMAN KRUEGER: Thank you.

1           Amy Paulin, who's technically the  
2 chair of Health, but also leading for the  
3 Assembly today.

4           ASSEMBLYWOMAN PAULIN: Hi, I'm Amy  
5 Paulin, chair of the Assembly Health  
6 Committee.

7           Today, in addition to my role as  
8 Health chair, I'm also filling in for  
9 Assemblymember Helene Weinstein, who is the  
10 chair of Ways and Means, who originally -- or  
11 would ordinarily be chairing the hearing with  
12 Senator Krueger. Assemblywoman Weinstein is  
13 presently recovering from knee surgery and is  
14 expecting to be back in a few weeks.

15           So I -- everything's been said except  
16 the introduction of the Assemblymembers,  
17 right? Got it.

18           So on the Assembly side we have, to my  
19 left, David Weprin, chair of Insurance;  
20 Assemblymember Phil Steck; Assemblymember  
21 John McDonald. Down below, Assemblymembers  
22 Ed Braunstein, Harry Bronson, Michaelle  
23 Solages, Nader Sayegh, Alex Bores, Jen  
24 Lunsford, and somewhere is Khaleel Anderson,



1 I don't know where. But he is here. Got it.

2 And then I'm going to turn this over  
3 to my colleague Ed Ra, who will introduce the  
4 Republican members of the Assembly.

5 ASSEMBLYMAN RA: Thank you.

6 Good morning. On the Republican side  
7 we have Assemblymember Josh Jensen, who is  
8 our ranker on Health; Assemblymember Ken  
9 Blankenbush, our Insurance ranker; and we  
10 also have Members Gandolfo, Bendett and Gray.

11 ASSEMBLYWOMAN PAULIN: (Mic off) --  
12 anybody who wants to ask a question, so raise  
13 your hands. Okay. Thank you.

14 CHAIRWOMAN KRUEGER: And just a little  
15 more housekeeping, because this topic comes  
16 up every year, and this is really for my  
17 legislative colleagues.

18 If you have 10 minutes, five minutes  
19 or three minutes, that is for both asking the  
20 question and getting the answer. Some people  
21 like to use all of their minutes asking a  
22 question, or perhaps sometimes it's not a  
23 question. So the deal is you still only get  
24 that much time. So if you use it all up on

1           your side, there's not going to be time for  
2           anyone to answer.

3                        When that happens -- and trust me, it  
4           will, we're doing this many years -- we will  
5           ask the testifiers if they can please respond  
6           in writing to myself and Ways and Means, and  
7           we'll make sure all members get the written  
8           responses.

9                        And sometimes testifiers sincerely  
10          don't actually know the answer, which I think  
11          is fine. Then say: I don't know that  
12          answer, I will find out for you and get back  
13          to you. And that's a perfectly appropriate  
14          response.

15                      So, you know, everyone who's  
16          testifying today, don't make it up. If you  
17          don't know, then just say we'll have to get  
18          back to you, you stumped me. Everybody gets  
19          stumped sometimes. So I just wanted to make  
20          sure that I raised that storyline because,  
21          trust me, it will happen.

22                      And as Amy just said, for members of  
23          the Senate or the Assembly, if you want to  
24          ask questions, then if you're a Republican,

1           let Tom O'Mara or Assemblymember Ra know,  
2           because they'll keep a list. And then if  
3           you're a Democrat, let me know or let Amy  
4           know, because we're alternating and taking  
5           turns asking the questions. And you can,  
6           like, signal a staff member there, you can  
7           wave to me, try to get my attention. We all  
8           figure it out. But just because we do have  
9           some members who maybe haven't gone through  
10          as many budget hearings as some of us have,  
11          you just need to make sure you let us know.

12                     We will always ask the chairs and the  
13          rankers to go before we ask other people to  
14          go. Not that you have to have questions, but  
15          usually you do.

16                     So with that, I would like to turn it  
17          over to Dr. James McDonald -- he has many  
18          letters after his name, but he's our  
19          Commissioner of Health, to testify for  
20          10 minutes. Oh, I'm sorry, one more thing.

21                     If you are a legislator here, we have  
22          printout copies of the government  
23          representatives' testimony. Everyone else's  
24          testimony is up online on the Senate Finance

1 and/or the Assembly Ways and Means sites. So  
2 we've decided a couple of years ago to stop  
3 killing so many trees and just make the  
4 testimony available online.

5 So with that, thank you, Commissioner.

6 COMMISSIONER McDONALD: Yeah, thank  
7 you. Wow, that's loud. All right, well, let  
8 me start with wishing a speedy recovery to  
9 Chairperson Weinstein. I'm sorry she can't  
10 be here. But I do want to say good morning  
11 to you, Chairpersons Krueger, Rivera and  
12 Paulin, and all the members of the Senate and  
13 Assembly Finance Committee. It's great to be  
14 back, it's great to be with you today.

15 And I'm really glad to be the first  
16 person to talk about Governor Hochul's fiscal  
17 year '25 budget as it relates to the health  
18 and well-being of all New Yorkers. You know,  
19 it occurred to me, though, that when you look  
20 at the entire budget, the whole budget is  
21 about protecting the health and safety of all  
22 New Yorkers.

23 I'm going to limit my comments and  
24 really focus on the Department of Health

1 budget today. I do want to just acknowledge  
2 my colleague and friend Amir Bassiri here  
3 from Medicaid -- great to have him -- and my  
4 Acting Executive Deputy Commissioner Johanne  
5 Morne, who's with me today as well. Thrilled  
6 to have them.

7           You know, if I could describe this  
8 budget in one word, it's really about  
9 stewardship. And, you know, it's no secret  
10 this is a challenging budget year and there  
11 are some difficult choices that are being  
12 made. But this is about stewardship for 2025  
13 and beyond.

14           You know, last year I traveled very  
15 widely throughout the state. I had 59 trips,  
16 all in total, met hundreds of organizations  
17 and tens of thousands of people. You know,  
18 really traveled, you know, from the Far  
19 Rockaways to the Akwesasne. And of note, I  
20 had the chance to visit the Tuscarora Nation,  
21 the Tonawanda Seneca Nation, and the  
22 St. Regis Mohawk Nation.

23           I was also particularly pleased to  
24 welcome the Rochester delegation to our

1 regional office in Rochester.

2 You know, at every meeting I pretty  
3 much go with the same two things: I'm here  
4 to listen, and I want to hear how I can  
5 partner with folks to eliminate health  
6 disparities.

7 I want to turn my attention now to  
8 talk a little bit about distressed hospitals.  
9 You know, the funding for distressed  
10 hospitals has tripled between fiscal years  
11 '21 and '24. In fiscal year '25, we're  
12 providing an additional \$984 million to  
13 distressed hospitals, so just a little under  
14 a billion.

15 Under the 1115 Medicaid waiver we'll  
16 provide up to an additional \$2.2 billion in  
17 multiyear funding to support our safety net  
18 hospitals while encouraging them to transform  
19 in ways that will improve care and financial  
20 sustainability. All told, the 1115 waiver  
21 includes \$7.5 billion, of which \$6 billion is  
22 new federal funding to address health  
23 inequities.

24 In my visits across the state, the

1 issue that came up repeatedly everywhere was  
2 workforce. And we need your help to solve  
3 this problem. And I'm hoping we can work  
4 together to look at changing maybe some  
5 outdated laws that prevent healthcare  
6 professionals from working in New York. And  
7 these limitations contribute significantly to  
8 our shortages and rising costs.

9           You know, we're one of only 11 states  
10 that hasn't joined the Physician Licensure  
11 Compact; one of only nine states that hasn't  
12 joined the Nurse Licensure Compact. You  
13 know, we're also -- we have to look at  
14 legislation about like can we let healthcare  
15 workers do things they're already trained to  
16 do, like medication aides. You know,  
17 allowing them to give basic medications in  
18 long-term care.

19           I think we need to look at how we look  
20 at physician assistants too. You know,  
21 physician assistants should be allowed to  
22 practice independently in primary care and  
23 hospitals after sufficient training. I think  
24 we need to look at medical assistants too.

1           You know, we're the only state in the country  
2           that doesn't allow a medical assistant to  
3           administer a vaccine.

4                     You know, while we're supporting  
5           healthcare workers, I want to shift our  
6           conversation a little bit to how we can make  
7           health insurance easier to obtain. Our 1332  
8           innovation waiver, which I expect to be  
9           approved by the federal government this week,  
10          is going to raise eligibility from 200 to  
11          250 percent of the federal poverty line. So  
12          someone earning a little more than \$38,000  
13          could obtain affordable coverage with no  
14          premium. It's going to help an additional  
15          100,000 New Yorkers get affordable insurance.

16                    You know, we're also proposing this  
17          year to allow subsidies for folks who make up  
18          to 350 percent of the federal poverty line  
19          for qualified health plans. And we're going  
20          to eliminate cost sharing in both the  
21          Essential Plan and qualified health plans for  
22          office visits, lab work, pharmaceutical and  
23          other things, for things like chronic  
24          conditions such as Type 2 diabetes.



1           I want to talk a little bit about  
2           maternal health. You know, the budget also  
3           increases our commitment to maternal health  
4           in several ways: \$700,000 to the Perinatal  
5           Quality Collaborative, which helps  
6           participating hospitals develop a  
7           multidisciplinary approach to eliminating  
8           racial disparities in birth outcomes. We're  
9           also adding doula coverage for New Yorkers  
10          enrolled in the Essential Plan. We're also  
11          asking for allowing me, the commissioner, to  
12          write a standing order so anybody who's  
13          giving birth can access a doula.

14                 You know, we're also going to  
15          eliminate out-of-pocket medical costs for  
16          pregnancy-related benefits via the Essential  
17          Plan and other qualified health plans, and  
18          use financial incentives to get hospitals to  
19          reduce unnecessary C-section births.

20                 Talking a little bit about children's  
21          health, I'm pleased with some of the  
22          investments we're making here. We're going  
23          to seek approval to provide continuous  
24          Medicaid coverage and Children's Health

1 Insurance Program coverage for any eligible  
2 little one up to the age of six. This will  
3 eliminate an administrative burden for an  
4 estimated 650,000 kids enrolled in Medicaid  
5 and Child Health Plus. We're also making  
6 some investments in school-based health  
7 centers.

8 And something else we're doing this  
9 year which I'm excited about is increasing  
10 the reimbursement rate for in-person visits  
11 for Early Intervention. It's a 5 percent  
12 increase across the board, and 9 percent for  
13 rural areas of the state.

14 I want to shift my conversation now to  
15 talk a little bit about emergency medical  
16 services. Now, I think most people think of  
17 this as an essential service, yet it's not  
18 considered an essential service in our state,  
19 so we'd like to mandate that. Because it's  
20 not mandated, we see a wide variety of  
21 response times, particularly in rural areas.  
22 We're hoping to change that by making this an  
23 essential service and creating five EMS zones  
24 intended to augment local EMS agencies where

1 the workforce isn't quite what it could be.

2 We're also talking about establishing  
3 a first-in-the-nation paramedic telemedicine  
4 urgent care program that will increase access  
5 to care and hopefully reduce unnecessary  
6 emergency department visits.

7 There is some energy here in  
8 strengthening primary care as well. In  
9 addition to the investments made in the 1115  
10 Medicaid waiver, which are substantial, we'll  
11 increase Medicaid rates for providers  
12 participating in patient-centered medical  
13 homes, an additional \$2 per member per month  
14 for adults and \$4 per member per month for  
15 kids.

16 I'm pleased that this budget includes  
17 some increased reimbursement rates for those  
18 providers who take care of people who are  
19 intellectually and developmentally disabled.  
20 It's 50 percent above the base rate.

21 And I want to shift our conversation  
22 now and just talk a little bit about the  
23 opioid epidemic. You know, combating the  
24 opioid epidemic is definitely a priority of

1 all of us in this room. In the last year  
2 we've worked really well with the Office of  
3 Addiction Services and Supports to get the  
4 settlement money out. The disbursed money,  
5 we're actually leading the nation in  
6 disbursing money from the settlement. We're  
7 better than any other state with this.

8 But it's not just fentanyl that's a  
9 problem. We also have to consider the impact  
10 of xylazine. So one of the things in our  
11 proposal is to make xylazine a controlled  
12 substance, which I think makes a lot of  
13 sense.

14 I'm going to talk really briefly about  
15 oral health. It's critical to our overall  
16 health and well-being. You know, one of the  
17 things we have to talk about, though, is the  
18 challenge in people who are lower-income  
19 accessing a dentist. You know, only  
20 30 percent of Medicaid enrollees have seen a  
21 dentist in the last year.

22 In addition, we're talking about  
23 adding dental services to school-based health  
24 centers, an additional million and a half for

1           that. And we'll support the dentistry  
2           workforce by launching a new loan repayment  
3           program supported by the 1115 waiver, up to  
4           \$100,000 for dentists who make a four-year  
5           commitment to serve the Medicaid population  
6           in New York.

7                     There's also a proposal to increase  
8           the scope of practice of dental hygienists  
9           that will also allow collaborative practice  
10          in certain senses, which will improve access  
11          to care.

12                    You know, it's interesting, when I  
13          visited the Tuscarora Nation, I was struck by  
14          how beautiful their new dental clinic was.  
15          It was really state-of-the-art, had all  
16          wonderful equipment there. But they didn't  
17          have a dentist -- no dental staff at all --  
18          so their folks had to travel an hour and a  
19          half to Rochester to get dental care.

20                    You know, it's been very wonderful to  
21          work with Deputy Secretary Ruhl (ph), you  
22          know, to find an additional \$4.5 million to  
23          address the critical oral health needs and  
24          disparities experienced by Tribal Nations.

1           You know, and the last topic I'm going  
2           to address is veterans. I'm very thankful  
3           for our veterans, and I'm very grateful that  
4           our budget includes an additional  
5           \$22.5 million to ensure that our veterans  
6           receive the best possible care. We have four  
7           Veterans Homes; I had a chance to visit the  
8           folks at St. Albans and at Batavia this year.  
9           I look forward to meeting the folks at Oxford  
10          and Montrose next year. But it's nice to see  
11          that investment continues.

12           In closing, I do want to thank  
13          Governor Hochul for her commitment to  
14          supporting healthcare and public health. You  
15          know, when you get back to the one word in  
16          our budget, it really is about stewardship,  
17          and this budget reflects some difficult  
18          choices. I know finding \$200 million in  
19          savings in long-term care and Medicaid is  
20          going to be hard. You know, I look forward  
21          to working collaboratively with you and your  
22          team to identify the best way to achieve  
23          these savings.

24           Thank you.

1                   CHAIRWOMAN KRUEGER: (Mic off.) Thank  
2 you very much. Oh, sorry -- yes, it's on.  
3 Someone turned it on for me. Thank you up  
4 there.

5                   So we're going to not have, my  
6 understanding is, the Medicaid director  
7 testify separately, but we will be asking  
8 questions that are specific to Medicaid and  
9 they will be directed to her. So -- excuse  
10 me, to him. Excuse me, I'm so sorry.

11                   And now I'm going to turn it over to  
12 Adrienne Harris, who's the supervisor --  
13 superintendent. I'm always concerned because  
14 she's not a commissioner like everyone, and I  
15 get lost -- to testify on insurance issues.

16                   Adrienne.

17                   DFS SUPERINTENDENT HARRIS: Good  
18 morning, Chairs Krueger, Breslin, Weprin,  
19 Rivera, and Paulin, Ranking Members O'Mara,  
20 Ra, Helming, Gallivan and Jensen, and all  
21 distinguished members of the New York State  
22 Senate and Assembly.

23                   And I also wish a speedy recovery to  
24 Chair Weinstein.

1           My name is Adrienne Harris, and I'm  
2           the superintendent of the Department of  
3           Financial Services. Thank you for inviting  
4           me to discuss the Executive Budget and all  
5           that DFS has accomplished in the past year  
6           thanks to the support of the Governor and  
7           Legislature.

8           Created in the wake of the 2008  
9           banking crisis, DFS regulates the activities  
10          of over 3,000 financial institutions,  
11          including globally systemic institutions,  
12          with nearly \$10 trillion in assets. When I  
13          arrived at DFS just over two years ago, the  
14          department was known as a lone wolf  
15          prosecutor, famous for little process,  
16          transparency, or stakeholder engagement,  
17          including with our partners in government.  
18          The department was underfunded and without  
19          adequate investment in human capital,  
20          technology, or process management. This left  
21          DFS incapable of meeting the standards  
22          New Yorkers have a right to expect from their  
23          government.

24          So I got to work on transforming the



1 department. I spent the first several months  
2 identifying issues and risks and created a  
3 strategic plan mapped to those findings. In  
4 its simplest form, it's what I call the three  
5 P's -- policy, process, and people.

6 On policy I instituted a rule that  
7 going forward all policy would be data-driven  
8 rather than based on ideology. The  
9 policy-making process would include robust  
10 collaboration and engagement with  
11 stakeholders to achieve our mission of  
12 building an equitable, transparent and  
13 resilient financial system.

14 I deepened the department's focus on  
15 kitchen table issues, things that are  
16 meaningful to the everyday New Yorker and  
17 that would help them trust that their  
18 government is working for them.

19 For process, I committed to DFS  
20 becoming a transparent, process-driven  
21 organization. We began to set KPIs, measure  
22 progress, and build knowledge management.

23 And then I emphasized that neither our  
24 policy nor our process goals could be

1           achieved without the third P: People. We  
2           had to attract and retain expert talent,  
3           fostering a culture of inclusion and  
4           performance. To unify employees across  
5           divisions, we rewrote our mission statement  
6           and established four core values: Equitable,  
7           innovative, transparent, and collaborative.

8                     I'm immensely proud of the progress we  
9           have made in my time since joining the  
10          department. From a policy perspective, we  
11          have implemented 100 amendments to the  
12          insurance, banking, and financial services  
13          laws, issued more than 60 pieces of  
14          regulatory guidance, promulgated 31  
15          data-driven regulations, and secured more  
16          than 344.4 million in restitution.

17                    In the past year we amended our  
18          nation-leading cybersecurity regulation,  
19          modernized the pay structure for check  
20          cashing, and adopted guidance to protect  
21          banking institutions from climate risk.

22                    On process, we are clearing  
23          significant backlogs and are engaged in a  
24          department-wide technology transformation,

1 rolling out a new CRM platform, data  
2 warehouse, and productivity tools. These  
3 upgrades give DFS the modern resources to  
4 identify and respond to risk and better  
5 protect financial markets and consumers.

6 But to do all this, the department  
7 relies on the third P, people. I spent much  
8 of my first months engaged in a risk-based  
9 analysis of our human capital needs and  
10 created a five-year strategic plan. We have  
11 been able to get the agency fully funded for  
12 the first time in its history, thanks to the  
13 support from the Legislature and the  
14 Governor. As a result of that backing, we  
15 have hired 336 new team members and promoted  
16 309 existing team members since January 2022.

17 Beyond the people within the  
18 department, we have expanded our network to  
19 collaborate with partners at the state,  
20 federal and international levels. For  
21 example, for the first time, New York is  
22 represented on the U.S. Department of  
23 Treasury's Financial Stability Oversight  
24 Council, a role in which I am honored to

1           serve.

2                     All the actions we have taken have  
3           been with one core objective in mind: To  
4           transform DFS into a preeminent regulator,  
5           fitting of the financial capital of the  
6           world.

7                     As we move forward, we will focus on  
8           three key areas: Equity, innovation, and  
9           consumer protection. We consider policy  
10          decisions through the lens of building a more  
11          equitable financial system that protects and  
12          empowers all New Yorkers, including those in  
13          historically underserved and marginalized  
14          communities.

15                    In the past year, the department has  
16          taken definitive action to help New York's  
17          financial and healthcare systems become more  
18          accessible and equitable. We enacted  
19          policies to cut check-cashing fees,  
20          implemented expanded abortion protections to  
21          reduce reproductive health inequities, and  
22          have prioritized increasing access to  
23          affordable banking services to underserved  
24          communities.

1           DFS also remains laser-focused on  
2           innovation, a key area that shapes my vision  
3           for the department and our future. In  
4           revising the department's mission statement,  
5           it was important to me that we articulated  
6           DFS's commitment to driving economic growth  
7           through responsible innovation.

8           One clear example is our world-leading  
9           virtual currency framework, which has served  
10          well to protect consumers, keep entities safe  
11          and sound, and hold bad actors to account.  
12          To carry out this work, I have built the  
13          largest virtual currency regulatory team in  
14          the nation, growing the unit from a handful  
15          of employees to more than 60 seasoned  
16          experts.

17          The same principles of responsible  
18          innovation also apply to AI, where  
19          significant benefits and risks coexist. Just  
20          last week we proposed guidance on regulating  
21          the use of AI in insurance to help mitigate  
22          harm to consumers.

23          Finally, I want to discuss DFS's  
24          progress on consumer protection. Last year,

1 in partnership with all of you, we created  
2 the Health Guaranty Fund, a critical safety  
3 net for New Yorkers. Now New York is no  
4 longer the only state without this essential  
5 protection for policyholders. The department  
6 has published new guidance prohibiting  
7 deceptive overdraft practices, introduced new  
8 financing disclosures for small businesses,  
9 and mitigated a national banking crisis,  
10 safeguarding the finances of consumers and  
11 businesses.

12 One of my proudest accomplishments is  
13 our continuous work to put money back in  
14 New Yorkers' pockets. Last year DFS returned  
15 a record \$163 million to consumers and  
16 healthcare providers, bringing the total in  
17 restitution during my tenure to more than  
18 \$344.4 million.

19 Before I close, I want to take a  
20 moment to reflect on the events of the past  
21 year. In March last year, just one week  
22 after I testified, community and regional  
23 banks across the country suddenly began to  
24 fail. The self-liquidation of Silvergate

1 Bank and the \$42 million run on deposits at  
2 Silicon Valley Bank quickly led to three of  
3 the four largest bank failures in the history  
4 of the country, including one here in  
5 New York.

6 The unprecedented speed of events put  
7 DFS at the center of preventing a global  
8 financial meltdown. Along with regulators in  
9 other states, in Washington, D.C., and in  
10 Europe, my team and I worked around the clock  
11 to mitigate further panic and contagion  
12 across the broader banking system and ensure  
13 that individuals and small businesses could  
14 safely access their money, all while we  
15 continued the day-to-day operations of the  
16 agency.

17 It is a set of events that is marked  
18 in the history of this country. And as we  
19 approach the one-year anniversary, I want to  
20 again express my deep gratitude to my team  
21 for all they did to protect New Yorkers and  
22 the global financial system. I'm also  
23 grateful for your partnership. Your support  
24 and collaboration were critical as we

1 weathered the storm.

2 I look forward to continuing to work  
3 together to advance an affirmative policy  
4 agenda to benefit New Yorkers. Thank you for  
5 the opportunity to address you today to  
6 discuss how the department is working to  
7 build a more equitable and innovative  
8 financial system that benefits New Yorkers,  
9 supports businesses, and drives economic  
10 growth, cementing New York's place as the  
11 financial capital of the world.

12 I look forward to answering your  
13 questions.

14 CHAIRWOMAN KRUEGER: Thank you. Thank  
15 you very much.

16 Our first questions will come from  
17 Senator Neil Breslin, the chair of Insurance.

18 Oh, Neil, before you start, I'm so  
19 sorry. We've also been joined by Senator  
20 Brouk, Senator Hinchey, Senator Borrello,  
21 Senator Comrie and Senator Rhoads.

22 SENATOR BRESLIN: Thank you,  
23 Madam Chairman. And I will be brief.

24 But I think I should first talk about



1 the appointment of the superintendent. And  
2 I've been around for many years, and I've  
3 found the relationship between the department  
4 and the Legislature to be at the best  
5 possible stage imaginable. There's  
6 participation, there's discussions.

7 As in past years, it seemed as though  
8 either one side or the other were the enemy.  
9 Whether it was the agency or the Legislature,  
10 there was a continuing battle. And when we  
11 both work on the same team and we're both  
12 discussing the same issues and how to  
13 confront them, it makes the job of everyone  
14 that much easier. So thank you,  
15 Superintendent.

16 There's so many issues that confront  
17 insurance today, with the economy the way it  
18 is and the expense of insurance. And so many  
19 people know if they collect all the checks  
20 that they write to various forms of  
21 insurance, it's a lot of money. And our job  
22 is to make that a little more pleasurable.

23 The first I'd like you to talk about,  
24 there's been some discussions recently about

1 low-income housing insurance. And obviously  
2 if that's an impediment to housing,  
3 particularly for low-income people, it's a  
4 real problem that must be solved. But I'd  
5 appreciate your comments on it.

6 DFS SUPERINTENDENT HARRIS: Thank you  
7 so much, Senator Breslin. It's an incredibly  
8 important issue and one that we've been  
9 deeply engaged in.

10 And of course as you know, the  
11 Governor has proposed prohibiting insurers  
12 from asking the question about the presence  
13 of affordable or subsidized housing units in  
14 the underwriting of those multifamily housing  
15 buildings. It's something we've been engaged  
16 on for quite some time but also, as you  
17 alluded to, the cost of insurance across many  
18 lines is continuing to go up due to a number  
19 of factors, including inflation, supply chain  
20 issues, reinsurance, and climate change.

21 But I think the Governor's proposal is  
22 a strong one, so that we can eliminate a  
23 factor that many feel is discriminatory in  
24 the underwriting of multifamily housing.

1                   SENATOR BRESLIN: Thank you.

2                   In the area of PBMs we've had  
3                   discussions for many years. We've finally  
4                   taken measures to regulate a group of people  
5                   that -- referred to as PBMs, who many of us  
6                   did not know anything about until there was  
7                   initial legislation and now additional  
8                   legislation. I'd like you to tell us of the  
9                   progress on the regulation of PBMs and our  
10                  ability to control them so that there's  
11                  access to the marketplace by not only the  
12                  three major pharmacies but the independent  
13                  pharmacies as well.

14                  DFS SUPERINTENDENT HARRIS: Thank you.  
15                  And again, I'm so grateful to the Legislature  
16                  for giving the authority to regulate PBMs to  
17                  DFS. They are a middleman that often seeks  
18                  rents and contributes to increasing the cost  
19                  of prescription drugs, and therefore  
20                  increases the cost of the provision of  
21                  healthcare overall. So having the ability to  
22                  regulate them and add transparency to the  
23                  space is incredibly important.

24                  As it was a new authority, we had to

1 build a new bureau from scratch, so we've  
2 added about 25 experts to our team to build  
3 that bureau from scratch. We've also now  
4 successfully licensed every PBM that does  
5 business in the state, as was the requirement  
6 in the statute, by January 1 of this year.

7 We're also already examining the PBMs.  
8 So our examiners go in and they're currently  
9 on site with some of the largest PBMs in the  
10 country, making sure that their financials  
11 are as they should be and examining for  
12 market conduct.

13 As you know, we also proposed some  
14 market conduct rules at the end of last year.  
15 As we were engaged in the SAPA, there were  
16 lots of very helpful comments that came in in  
17 connection with that process. And those  
18 comments led us to take another look at the  
19 proposal that we had made. I felt, given  
20 those comments, the best course of action was  
21 to withdraw that proposal and start again,  
22 because that engagement with stakeholders is  
23 so important and we need to be taking that  
24 into account.

1           So we've been working diligently so  
2           that we don't lose too much time, but to meet  
3           with those stakeholders, engage with those  
4           stakeholders. And we've been doing that  
5           since last year, and we are weeks away from  
6           reproposing some very strong market conduct  
7           and consumer protection rules.

8           SENATOR BRESLIN: Thank you.

9           Another area that's of great concern  
10          to most consumers is the long-term care. The  
11          problems predate your coming to the  
12          department. That doesn't mean the problems  
13          have been solved. Could you discuss with us  
14          some of the steps that we've taken to make it  
15          a better market and a more inexpensive and a  
16          long-term-providing-care market?

17          DFS SUPERINTENDENT HARRIS: Yes, thank  
18          you, Senator. As you noted, this is really a  
19          longstanding and nationwide problem.

20          As you know, I write a report to the  
21          Legislature every two years, as I'm required  
22          to do under statute, but last year the  
23          department took the extra step of writing an  
24          additional report that laid out the history

1 of long-term care nationwide and how we  
2 landed in the crisis that we have today.

3 So it really goes back to when the  
4 product was invented, there was not a history  
5 of claims to inform the underwriting  
6 experience. And those products, when they  
7 came online 30, 40 years ago, were mispriced,  
8 essentially. And then rates were kept  
9 artificially low for ideological and  
10 political reasons, again, around the country  
11 for decades.

12 Now those chickens are coming home to  
13 roost, and we see large rate increases that  
14 we're forced to sometimes grant so that we  
15 can make sure the insurers don't go under and  
16 that seniors don't lose decades of  
17 investment.

18 We are trying to think very creatively  
19 at the department. One of the things we do  
20 is we work with those long-term-care insurers  
21 to phase in rate increases over time. We  
22 also allow for them -- for consumers to  
23 choose whether they'd like a rate increase or  
24 a reduction in benefits. Which is not a

1 pleasant choice, but at least it gives  
2 consumers some optionality.

3           And then in rare instances where we're  
4 able to do so, we require capital infusions  
5 from other parts of the corporate family,  
6 although that is not something we're able to  
7 do often.

8           But we continue to work very hard to  
9 mitigate this nationwide issue. We're  
10 implementing Senator Mayer's transparency  
11 laws now. And we look forward to continuing  
12 to collaborate with you and your colleagues  
13 and other stakeholders on this issue.

14           SENATOR BRESLIN: One last question.  
15 It's really dealing with the mandates that  
16 face the Legislature each and every year.  
17 All legislators have -- or not all, but most  
18 have ideas of who should be covered as a  
19 mandate under health insurance. And many of  
20 us, including the chairman of the Insurance  
21 Committee many years ago, did not think about  
22 the consequences of mandates and the expense  
23 to the ultimate health-insured person.

24           Can you give us an idea of how that

1 discussion takes place in making  
2 recommendations to us when we put in proposed  
3 legislation mandates?

4 DFS SUPERINTENDENT HARRIS: Thank you,  
5 Senator. As you allude to, there's no such  
6 thing as a free lunch, so to speak. So every  
7 time we seek to add a coverage or cover a new  
8 population, there is some cost to that.

9 At the department we do our best to  
10 provide technical assistance to help  
11 policymakers understand what the potential  
12 costs of additional mandates might be, but of  
13 course helping to weigh the policy decisions  
14 of providing these important protections to  
15 consumers. And then as we are reviewing  
16 rates, we are tasked with balancing increased  
17 costs to consumers with the safety and  
18 soundness of the health insurer. Because  
19 really the best protection that we can  
20 provide to insureds is to make sure that  
21 there's a solvent insurance company at the  
22 end of the line that is there to pay claims  
23 when they come due. But it is always a  
24 balancing act.



1                   SENATOR BRESLIN: Thank you very much,  
2 Superintendent.

3                   I would be remiss, too, if I didn't  
4 mention that we're joined by Senator Helming,  
5 the ranker on the committee; Senator O'Mara,  
6 who's down there and is always here; and our  
7 newest member, Senator Jake Ashby.

8                   Thank you very much.

9                   DFS SUPERINTENDENT HARRIS: Thank you,  
10 Senator.

11                   CHAIRWOMAN KRUEGER: Thank you.  
12 Assembly.

13                   ASSEMBLYWOMAN PAULIN: (Mic issues.)  
14 There we go. Thank you.

15                   First, before I call on our first  
16 person to question, we've been joined by  
17 Assemblymembers Latrice Walker, Rebecca  
18 Seawright, Anna Kelles, and Jessica  
19 González-Rojas.

20                   So the first person for the Assembly  
21 will be the chair of our Insurance Committee,  
22 David Weprin, who will get 10 minutes.

23                   ASSEMBLYMAN WEPRIN: Thank you,  
24 Chair Paulin.

1           Thank you, Superintendent Harris. I  
2           must say at the outset it's been a pleasure  
3           working with you and your office and your  
4           team this past year. It has been a very  
5           productive year, including, as you mentioned,  
6           the first Healthcare Guaranty Fund, joining  
7           49 other states in doing that. And I know  
8           that was a priority of both of us during the  
9           session. And that, in my opinion, was a  
10          major accomplishment.

11          And I hope the results are good, and  
12          I'd like to hear about any particular  
13          companies that may take advantage of it. But  
14          I'll get into that in a little while.

15          First I'd like to talk about the  
16          Physician's Excess Medical Malpractice  
17          Program. How would the proposed changes to  
18          the Physician's Excess Medical Malpractice  
19          Program under HMH Part K impact the medical  
20          malpractice insurance market in general?

21          DFS SUPERINTENDENT HARRIS: Thank you  
22          so much, Chair Weprin. And it's been a  
23          pleasure to work with you over this last year  
24          as well.

1           We also saw that proposal in the  
2 budget. My understanding is it is --  
3 although it's med-mal, it is a DOH proposal,  
4 and so I may defer to my colleagues from DOH  
5 on discussing that proposal further.

6           ASSEMBLYMAN WEPRIN: Okay.  
7 Commissioner McDonald, would you like to  
8 address that, or someone on your team?

9           COMMISSIONER McDONALD: Yeah, no, I'll  
10 address that. It's really moving from  
11 two-year budgeting to one-year budgeting, is  
12 my understanding, and just decreasing  
13 eventually, over time, the reimbursement on  
14 that. It's one of those things where it's  
15 about trying to find savings in a challenging  
16 budget year.

17          ASSEMBLYMAN WEPRIN: And you think  
18 there will be significant savings?

19          COMMISSIONER McDONALD: Over time.  
20 There will be, over time.

21          ASSEMBLYMAN WEPRIN: Okay.

22                 Superintendent Harris, on -- in the  
23 affordable housing discrimination area. As  
24 you may know, I carry a bill, along with

1           Senator Kavanagh in the Senate, which would  
2           prohibit discrimination against affordable  
3           subsidized or Section 8 housing in any  
4           underwriting or insurance policy decisions.

5                         How would the proposed changes under  
6           TED Part FF affect the premium rates of  
7           affordable housing developments?

8                         DFS SUPERINTENDENT HARRIS: Thank you,  
9           Mr. Assemblymember. This proposal is really  
10          about what we were hearing from affordable  
11          housing owners and the discrimination that  
12          they felt they were encountering in the  
13          underwriting of insurance.

14                        And so the Governor has taken the step  
15          I think of following your lead in proposing  
16          that we prohibit insurers from asking about  
17          the existence of affordable or subsidized  
18          housing in the underwriting or renewal of  
19          these insurance policies.

20                        So I think it's an important policy  
21          decision to make sure we're rooting out any  
22          unfair discrimination. We know that some  
23          insurers were asking this question in their  
24          underwriting, and many were not. We -- so we

1 will have to see the impact of this policy  
2 decision on premiums as it rolls out, if  
3 enacted.

4 ASSEMBLYMAN WEPRIN: Well, do you  
5 think this proposal would inhibit any  
6 underwriting of affordable housing  
7 developments?

8 DFS SUPERINTENDENT HARRIS: Well, as  
9 you know, sir, we cannot dictate what  
10 insurers choose to underwrite and what they  
11 don't underwrite. We can only require that  
12 they don't engage in unfair discrimination.

13 So it may be that there are insurers  
14 that decide if they cannot inquire about the  
15 presence of affordable housing, that they  
16 decide against underwriting some of these  
17 buildings or providing insurance to some of  
18 these buildings.

19 But in our collection of data from the  
20 insurers, most of them were not asking this  
21 question or inquiring about the presence of  
22 affordable or subsidized housing.

23 But -- I can't say for sure what the  
24 impact will be, but this is always a risk

1           that insurers will decide not to underwrite  
2           these projects.

3                   ASSEMBLYMAN WEPRIN:   Okay.   Getting  
4           back to the Life Insurance Guaranty Fund tax  
5           credit reform, how was the assessment offset  
6           plan under TED Part LL developed?   And which  
7           entities were consulted in the process?

8                   DFS SUPERINTENDENT HARRIS:   So thank  
9           you, Assemblymember.   We consulted with all  
10          stakeholders -- not just in the Executive,  
11          including the Department of Tax, but with the  
12          plans themselves and many others, including  
13          legislators.

14                   As you know, we were directed as part  
15          of the creation of the Health Guaranty Fund  
16          to figure out how to put not-for-profit  
17          insurers on the same footing as for-profit  
18          insurers, who already had a tax credit  
19          available to them under the preexisting Life  
20          Guaranty Fund.

21                   To do so, we worked closely with the  
22          Tax Department and others and have put  
23          forward a proposal to the Legislature in time  
24          for the January 15th due date that proposes

1 to reduce assessments for the Health Guaranty  
2 Fund on not-for-profit insurers by 80  
3 percent. And that would effectively put them  
4 on par with for-profit insurers who receive  
5 an existing tax credit for participation in  
6 the fund.

7 ASSEMBLYMAN WEPRIN: Again, how does  
8 the proposal differ from the current model of  
9 how tax credits are issued to members of the  
10 Life and Health Insurance Company Guaranty  
11 Corporations?

12 DFS SUPERINTENDENT HARRIS: So it  
13 actually just extends the credits to  
14 not-for-profit insurers. Under the Life  
15 Guaranty Fund, for-profit insurance companies  
16 were entitled to a tax credit that existed  
17 prior to our enactment of the Health Guaranty  
18 Fund.

19 So with the Health Guaranty Fund in  
20 the proposal that the Legislature required us  
21 to put forward, that tax credit is extended  
22 to insurers that are now part of the guaranty  
23 fund that weren't before. And again, we took  
24 this step as directed by the Legislature to

1 reduce assessments on not-for-profit insurers  
2 80 percent, to put them on par with  
3 for-profit insurers.

4 ASSEMBLYMAN WEPRIN: And how do you  
5 think the proposal will impact overall the  
6 state tax revenue receipts.

7 DFS SUPERINTENDENT HARRIS: Sir, I  
8 think that question is probably best answered  
9 by the Tax Department and DOB.

10 ASSEMBLYMAN WEPRIN: Okay. One of the  
11 Governor's major proposals -- and I know  
12 you're a supporter of it -- is the insulin  
13 cost-sharing elimination or elimination of  
14 copayments.

15 What is the anticipated effect of  
16 eliminating cost sharing for insulin  
17 prescriptions on health insurance premiums?

18 DFS SUPERINTENDENT HARRIS: Thank you,  
19 sir. I think this is an incredibly important  
20 proposal, especially as we talk about health  
21 equity. As we know, communities of color are  
22 disproportionately impacted by diabetes.

23 We expect the premium impact to be  
24 minimal; .03 to .04 percent is our best



1 estimate. But we've seen from studies in  
2 other states where this has been implemented  
3 that taking the cost of insulin to zero cost  
4 sharing increases medical compliance, reduces  
5 the rate of complications from diabetes, and  
6 can result in up to 18 percent in cost  
7 savings overall.

8 ASSEMBLYMAN WEPRIN: How many other  
9 states have proposed or enacted a  
10 zero-cost-sharing proposal similar to the one  
11 the Governor's proposing?

12 DFS SUPERINTENDENT HARRIS: So I can  
13 come back to you with a precise number of the  
14 other states. We looked at a couple of  
15 states, and I think the most studied state in  
16 this space is Louisiana.

17 ASSEMBLYMAN WEPRIN: So it's still a  
18 small number of states?

19 DFS SUPERINTENDENT HARRIS: I'd have  
20 to come back to you with a precise number of  
21 how many states have done this, yes.

22 ASSEMBLYMAN WEPRIN: APG rate floor  
23 for Office of Mental Health and OASAS  
24 facilities. And again, this might be a

1 question for Commissioner McDonald. How does  
2 the average commercial reimbursement rate for  
3 OMH and OASAS facilities compare to the APG  
4 rate?

5 DFS SUPERINTENDENT HARRIS: So, sir,  
6 as you know, I like to be data-driven. And  
7 so when we looked at the data around this  
8 question and proposal, we found that in some  
9 cases commercial insurers paid more than the  
10 Medicaid reimbursement rate, and in some  
11 cases they paid less.

12 But we thought it was important, the  
13 Governor thought it was important to make  
14 sure that everybody was paying at least the  
15 Medicaid reimbursement rate. And so as I  
16 said, in some cases it's more and in some  
17 cases it's less, but putting this floor in  
18 place assures that those who are paying less  
19 can no longer do so.

20 ASSEMBLYMAN WEPRIN: And how many  
21 facilities would be eligible for this rate  
22 floor under the proposal?

23 DFS SUPERINTENDENT HARRIS: That's a  
24 question best answered I think by OMH. I

1 know it's the state-authorized OMH and OASAS  
2 facilities.

3 ASSEMBLYMAN WEPRIN: Okay. And now  
4 time is going, but what -- on supplemental  
5 spousal liability reform, how will insurers  
6 implement that proposal? And will the  
7 proposal apply to renewed policies as well?

8 DFS SUPERINTENDENT HARRIS: Yes, and I  
9 will be mindful of time, so we can follow up  
10 in writing. This is a proposal with which I  
11 have some personal experience, having had to  
12 decline supplemental spousal insurance as a  
13 single woman.

14 But we will work with insurers very  
15 closely to make sure that they are  
16 implementing the new proposal within the  
17 180 days of enactment, if it's enacted. And  
18 happy to follow up separately in writing and  
19 otherwise to fully answer your question, sir.

20 ASSEMBLYMAN WEPRIN: Okay. And  
21 finally, will single insurers enrolled in  
22 this coverage have to submit a -- I'll get  
23 back to it on my three-minute rebuttal.

24 (Laughter.)

1                   CHAIRWOMAN KRUEGER: Yes, we're very  
2 serious about time limits here, so --

3                   ASSEMBLYMAN WEPRIN: I see. I see.

4                   CHAIRWOMAN KRUEGER: I'm sorry. I  
5 just wanted to let people know that for those  
6 of you who have seats sort of in front of the  
7 top panel, when we call your name and you  
8 need a microphone, just ask someone who's  
9 near a microphone to give up their seat and  
10 then give it back to them afterward. And  
11 they will be very happy to be helpful with  
12 that, because we've just already outgrown the  
13 room.

14                   So our next questioner is Pat  
15 Gullivan, the ranker on Health.

16                   SENATOR GALLIVAN: Thank you,  
17 Madam Chair. Good morning to everybody on  
18 the panel, and thanks for being here.

19                   My first question is to Director  
20 Bassiri. The Governor's budget proposes  
21 \$400 million in unallocated cuts in Medicaid.  
22 I'm curious about a number of things. How  
23 did the 400 -- where did the number  
24 400 million come from when these cuts aren't

1 identified at all? And what ideas do you  
2 have for cuts? I mean, are you able --  
3 surely, if you came up with the number  
4 400 million, you've got ideas of where cuts  
5 should be made.

6 MEDICAID DIRECTOR BASSIRI: Thank you  
7 for the question, Senator.

8 The number 400 is really specific to  
9 being balanced in the Medicaid Global Cap.  
10 We do have a statutory growth rate of  
11 around -- this year it's 6.7 percent. We are  
12 growing at almost 11 percent. And so many of  
13 the reductions are to get us in line with  
14 that statutory growth rate, the 400 being  
15 included.

16 Two hundred of the 400 is specific to  
17 long-term care. The other 200 is general.  
18 We don't have any predetermined savings  
19 proposals. I think that's something that we  
20 would work collaboratively with the  
21 Legislature to identify. But we do take our  
22 stewardship in the program very seriously and  
23 want to live within the resources we've been  
24 allotted, which we are currently not doing.

1           So we don't have any specifics to  
2           share at this time, but we certainly look  
3           forward to working with the Legislature  
4           through the budget process.

5           SENATOR GALLIVAN: And you anticipate  
6           all of that to be identified before the  
7           April 1st budget's adopted.

8           MEDICAID DIRECTOR BASSIRI: I do.

9           SENATOR GALLIVAN: Thank you.

10          Dr. McDonald, you testified briefly  
11          about the opioid epidemic. And it is an  
12          epidemic. Each year we talk about it, and we  
13          come back the following year and there's more  
14          people that have died as a result.

15          Do you happen to know, as far as the  
16          deaths that are taking place across the  
17          state, are these overdoses caused by legally  
18          possessed drugs or have they come into the  
19          hands of these people illegally? And what I  
20          mean, legally, like a prescription.

21          COMMISSIONER McDONALD: Yeah, I really  
22          appreciate your interest in this.

23          You know, it's really shifted, hasn't  
24          it? You know, I've been dealing with the

1 overdose epidemic for well over a decade  
2 here. You know, it's interesting how it used  
3 to be prescription drugs were really the way  
4 that just killed people. But it's  
5 interesting, in 2013 when you saw fentanyl  
6 really take over, and fentanyl analogs come  
7 in, you really saw this shift. And really  
8 it's fentanyl, but it's the illicitly  
9 obtained fentanyl.

10 You know, it's interesting, you do see  
11 fentanyl as a legal drug. Certainly if you  
12 have a colonoscopy or something like that,  
13 you get fentanyl from your doctor. But it's  
14 the illegally imported fentanyl that's really  
15 driving the deaths in New York and every  
16 other state across the country. And so  
17 really it's the illicit drugs that are  
18 causing the majority of the deaths.

19 SENATOR GALLIVAN: So what do we do  
20 about it?

21 COMMISSIONER McDONALD: You know, so  
22 there's a lot that we can do. You know, I  
23 think of it as a supply problem and a demand  
24 problem.

1           As far as a supply problem, there's  
2           not a whole lot the Department of Health can  
3           do. It's coming into the country, there's  
4           other places and people who can help mitigate  
5           the supply into the country.

6           From a demand problem, we do intend to  
7           reduce the risk. If some are getting a  
8           prescription opioid, we want responsible  
9           prescribing. We're doing a lot in this  
10          budget to increase access to buprenorphine.  
11          You know, it's interesting, the federal  
12          government moved in a direction to allow  
13          people to get a three-day supply of  
14          buprenorphine. We're having an amendment in  
15          our budget so we can do that in New York as  
16          well.

17          You know, so if you go to the  
18          emergency department and you're interested in  
19          getting treatment, you'd get buprenorphine.  
20          I think it's a nice, tangible change.

21          We're doing other things to make  
22          buprenorphine more widely available as well.  
23          We do that through telemedicine. I love the  
24          MATTERS program. We're doing some other



1 things as far as make sure there's more peer  
2 recovery coaches out there, doing things like  
3 that. And of course with more naloxone.

4 It really gets, though, to one of the  
5 other issues that I've talked about in my  
6 testimony, though. It's not just fentanyl.  
7 Xylazine is real, it's a real big issue. And  
8 I think getting that on the controlled  
9 substance list would help a lot, so at least  
10 we can educate people about preventing that  
11 from being more of a problem than it is.

12 Thank you.

13 SENATOR GALLIVAN: Thank you.

14 Doctor -- or director, I don't know  
15 who'd be the most appropriate to answer the  
16 question very quickly, because of the time.

17 The proposed budget calls for the  
18 elimination of the Quality Incentive Program  
19 and its funding. It seems to me that's been  
20 a successful program. Why would we get rid  
21 of it?

22 MEDICAID DIRECTOR BASSIRI: It  
23 certainly -- you know, the department  
24 certainly prioritizes quality. This is not a

1 cut that we're necessarily proud of. But in  
2 a tough budget year, we wanted to preserve  
3 services and avoid cuts that would impact  
4 members directly. So we are exploring other  
5 ways to mitigate that through the 1115  
6 waiver. But yeah, it's a tough cut.

7 SENATOR GALLIVAN: Thank you.

8 CHAIRWOMAN KRUEGER: Thank you.

9 Before I hand it back to the Assembly,  
10 we've also been joined by Senator Gounardes  
11 and Senator Mannion. Thank you.

12 ASSEMBLYWOMAN PAULIN: And on the  
13 Assembly side, we've been joined by  
14 Assemblymember Jenifer Rajkumar.

15 Next on the Assembly list of  
16 questioners, Assemblymember Ed Ra, for  
17 five minutes.

18 ASSEMBLYMAN RA: Thank you.

19 Good morning. Thank you all for your  
20 testimony.

21 So, Commissioner McDonald, just to  
22 start, you know, we obviously have a managed  
23 care procurement provision in this budget. I  
24 know that this report was just released

1           yesterday afternoon, which is, you know,  
2           disappointing because we have a proposal in  
3           this budget, it -- the report's dated  
4           October 2023, so a few months ago. Why was  
5           this dropped at the 11th hour the day before  
6           the budget hearing? That is something that I  
7           expected from prior administrations within  
8           your department. But it's disappointing to  
9           see that happen so that the Legislature  
10          didn't have a chance to review prior to  
11          today's hearing.

12                    COMMISSIONER McDONALD: I'm sorry  
13           about that. I'll just own it. How's that?  
14           I mean, I'd just say we are trying the best  
15           we can to get reports out as quickly as  
16           possible and to get them on time. I want  
17           things to come to you on time. It's  
18           something that I think it's just harder than  
19           I imagined it would be. But we'll do what we  
20           can to get them. You know, there's a couple  
21           of dozen reports we had to get out this year.  
22           I'm sorry about the ones that were late.

23                    ASSEMBLYMAN RA: So there's an  
24           estimated \$300 million total Medicaid savings

1 related to managed care from this procurement  
2 proposal. Can you elaborate on how you  
3 believe that this proposal would achieve  
4 those savings?

5 COMMISSIONER McDONALD: Let me have  
6 Director Bassiri address that, please.

7 MEDICAID DIRECTOR BASSIRI: Yes.  
8 thank you for the question, Assemblymember.

9 We are currently assuming a percentage  
10 of administrative efficiency that would be  
11 able to be achieved through the managed care  
12 procurement, which is on -- across all lines  
13 of business with the exception of HIV SNPs  
14 plans. So it's an assumption on  
15 administrative efficiency that we would  
16 garner from going through the competitive  
17 process and identifying plans that had  
18 brought broader networks and we would be able  
19 to spread some of their fixed infrastructure  
20 across the state.

21 ASSEMBLYMAN RA: And does the  
22 procurement proposal and the elimination of  
23 Quality Incentive funding run counter to the  
24 work DOH expects the plans to do as part of

1 the recently approved 1115 waiver to improve  
2 health equity, to eliminate disparities and  
3 address social determinants of health?

4 MEDICAID DIRECTOR BASSIRI: I would  
5 say that it shifts some of the quality  
6 incentives and priorities that we currently  
7 have towards the goals of the 1115 waiver,  
8 which are centered around health-related  
9 social needs and connecting members to the  
10 social care supports that they need.

11 So it's really a shift because the  
12 current Quality Incentive programs are  
13 focused on medical and clinical outcomes. So  
14 we're sort of reprioritizing our quality  
15 incentives.

16 ASSEMBLYMAN RA: I have --  
17 Commissioner McDonald, I have a totally  
18 separate issue. But I don't know if you  
19 happened to see this, but there was an op-ed  
20 yesterday in Newsday about I guess illegal  
21 vaping products coming from China, in  
22 particular ones that are geared towards  
23 children. I know this has been an area of  
24 focus, you know, both for the administration

1 and the department over the last few years.

2 I was wondering if you can tell us  
3 anything that's going on within the  
4 department to address that issue and crack  
5 down on these illegal products.

6 COMMISSIONER McDONALD: Yeah. You  
7 know, I'm concerned about children, just  
8 period. And I'm very concerned when children  
9 participate in vaping. We don't need  
10 children addicted to any substance.

11 You know, you can expect the  
12 department to be deploying some funds from  
13 last year, some from the JUUL settlement,  
14 some from you, a little over \$7.5 million  
15 towards the campaign we're doing to address  
16 this.

17 You know, I think really one of the  
18 big issues we have to face is that this stuff  
19 is far too accessible. You know? And really  
20 just one of those things we have to look at  
21 is how do we make this less accessible to  
22 children. You know, the age here is 21, but  
23 there's too many kids who are getting access  
24 to this.

1 ASSEMBLYMAN RA: Thank you. I think  
2 that's all I have. Thank you very much,  
3 Madam Chair.

4 ASSEMBLYWOMAN PAULIN: Okay, you're  
5 next.

6 CHAIRWOMAN KRUEGER: All right. You  
7 don't get those extra seconds, I'm sorry.

8 Our next is the ranker on Insurance,  
9 Senator Helming.

10 SENATOR HELMING: Thank you,  
11 Senator Krueger.

12 Thank you, Commissioner, for your  
13 testimony. Superintendent, it's always great  
14 to hear from you.

15 As you all know -- I'm not saying  
16 anything that you don't know, probably even  
17 better than I do -- but our hospitals, our  
18 nursing homes, our FQHCs, they're in crisis.  
19 They're struggling. We talked about the  
20 workforce issue, we talked about funding  
21 issues. And I just want to make it very  
22 abundantly clear that they need our support  
23 right now. They don't need more cuts,  
24 especially to funding.

1           I wanted to talk real quick about  
2 FQHCs. In my district what's happening,  
3 because the funding reimbursement rates  
4 aren't keeping up, is I'm seeing closures,  
5 cuts to service, cuts to hours. I don't  
6 know, Commissioner, if you saw the Urban  
7 Institute's recent study that they did  
8 that -- it showed that costs for FQHCs are  
9 44 percent higher than the maximum allowable  
10 Medicaid rate.

11           This is unsustainable. And again,  
12 it's driving those changes to operations,  
13 which in my rural communities is a real  
14 detriment. There aren't primary care  
15 individual single providers who are  
16 available. We count on these centers.

17           So we need to invest in our providers.  
18 And one of the things that we can do -- I did  
19 notice in the budget that the Governor  
20 proposes expanding billable providers to  
21 certain entities. Those providers being --  
22 whether it's substance use counselors,  
23 doulas, we've talked a lot about, et cetera.  
24 But it doesn't expand that billing option to



1           our FQHCs. Why not?

2                   COMMISSIONER McDONALD: Yeah, I like  
3           FQHCs a lot. You know, there's a lot in the  
4           budget to improve funding through the 1115 to  
5           patients that are medical home. So that will  
6           help those that participate, which is  
7           probably most.

8                   I really do think the workforce issues  
9           are real. I've talked to a lot of federally  
10          qualified health centers. They'd love to  
11          have medical assistants to give vaccines.  
12          They'd love to be able to hire more doctors.  
13          I think the licensure compacts are more  
14          important than ever, because they can't find  
15          staff.

16                   And the dental work -- oh, my gosh.  
17          They can't get dentists.

18                   SENATOR HELMING: Can you just address  
19          the issue about why -- my question, why not  
20          expand the FQHCs' ability to bill for doulas,  
21          substance abuse providers, and similar so  
22          that they can continue to provide those  
23          services?

24                   COMMISSIONER McDONALD: So I don't

1 know specifically that they're prohibited.  
2 I'll have to take that back and get -- more  
3 likely the coverage is for the patient,  
4 through the Essential Plan. Like, I mean,  
5 one of the things we have in the budget this  
6 year is a standing order so everybody can  
7 have access to a doula who's having a baby.  
8 That would apply to anybody.

9 And I don't know that there's actually  
10 a prohibition --

11 SENATOR HELMING: If you would just  
12 look into that, the billable ability and get  
13 back to me, I'd appreciate that.

14 COMMISSIONER McDONALD: Sure.

15 SENATOR HELMING: I also wanted to get  
16 back -- Commissioner, I believe it was you  
17 who said that, on the question the  
18 Assemblyman asked about excess medical  
19 malpractice, that we're really -- the state  
20 is looking at finding savings.

21 You know what? From my perspective,  
22 we need to balance that out, right?  
23 Physicians are already paying more in this  
24 state than -- I think I read 68 percent --

1 New York has the highest cumulative medical  
2 liability payments of any other state,  
3 68 percent more than the second-highest state  
4 of Pennsylvania.

5 So again, when we talk about the state  
6 is looking at trying to find savings, and  
7 that's why the proposal in Part K of the  
8 Governor's budget is what it is, can you just  
9 tell me is that going to incentivize  
10 physicians to come here to work here? We  
11 already have the highest taxes in the nation,  
12 it's one of the highest-taxed states. Now  
13 we're going to continue to drive up the cost  
14 of medical malpractice liability.

15 How does that encourage or incentivize  
16 physicians to come here and want to work and  
17 live here, especially in my rural communities  
18 where we desperately need them?

19 COMMISSIONER McDONALD: Yeah, we do  
20 need physicians, and I think there's a lot of  
21 incentives to come to New York, not --  
22 obviously this isn't one of them. I think  
23 one of the things, to just put it in mind for  
24 everybody, is this is a challenging budget

1 year. There's been a lot of difficult  
2 choices that have been made. I will be  
3 really transparent with folks. Like there  
4 were a lot of difficult choices that had to  
5 be looked at. And quite frankly, it's about  
6 how do we have a sustainable path forward.  
7 We need stewardship for this year and next  
8 and the subsequent years. So decisions --

9 SENATOR HELMING: Making it more  
10 difficult for physicians to practice in  
11 New York State is not the answer.

12 COMMISSIONER McDONALD: Thank you.

13 SENATOR HELMING: I am on the yellow  
14 warning light already. I wanted to touch  
15 on -- there are a lot of great things in the  
16 budget, the expansion of scope of practice,  
17 et cetera.

18 I did want to touch on emergency  
19 services, especially in rural areas. A  
20 couple of years ago we formed the Rural  
21 Ambulance Task Force. The report was due  
22 back to the Legislature in December. My  
23 question to you is, was that report ever done  
24 and completed and submitted to the

1           Legislature?

2                   And, two, the recommendations in the  
3 budget, are they based on the recommendations  
4 of the task force?

5                   COMMISSIONER McDONALD:  So it's --  
6 I'll check on the report.

7                   We don't have a lot of time, but  
8 there's a lot of nice things in there for  
9 emergency medical services.  They definitely  
10 came out of stakeholder input.  And I think  
11 we have a nice path forward with emergency  
12 medical services.

13                   SENATOR HELMING:  Did the task force  
14 meet and provide recommendations?

15                   COMMISSIONER McDONALD:  I'll have to  
16 get back to you.  As far as I know, they did.  
17 But I'll get back to you.

18                   SENATOR HELMING:  I asked that same  
19 question last year, too, how many meetings  
20 and --

21                   COMMISSIONER McDONALD:  As far as I  
22 know, they did.  You know, it -- this was  
23 built on task force recommendations as far as  
24 I know.  But I'll get back to you to be

1 certain.

2 CHAIRWOMAN KRUEGER: {Mic off} --  
3 Assemblymembers and the Senators who are  
4 walking in.

5 And Assembly.

6 ASSEMBLYWOMAN PAULIN: First, we've  
7 been joined by Assemblymembers Jacobson,  
8 Reyes, and Dilan.

9 And the next Assembly questioner is  
10 the ranker on Health, Josh Jensen.

11 ASSEMBLYMAN JENSEN: Thank you very  
12 much, Chairwoman.

13 Commissioner, in the 2023 enacted  
14 budget there was \$187 million allocated to  
15 support nursing homes to comply with the  
16 mandated staffing ratios. That funding was  
17 never released. Simultaneously, DOH is now  
18 starting to penalize nursing homes for their  
19 failure to comply with these same mandates.

20 Is there a plan from DOH to allocate  
21 that funding at some point? And what is DOH  
22 going to do to assist the long-term-care  
23 facilities to comply with the mandates,  
24 especially in areas of the state where there

1 is a labor shortage?

2 COMMISSIONER McDONALD: Yes. So we  
3 are enforcing the state staffing law. There  
4 are regulations; we are enforcing that.

5 Some of those cases are walking  
6 through the regulatory process right now, and  
7 of course I can't get into that.

8 Having said that, as far as the money  
9 goes, it -- as far as I know, it's been  
10 allocated and some of it's actually been  
11 spent, but not all of it's been spent. So  
12 there is a path forward for that.

13 ASSEMBLYMAN JENSEN: Okay. So some of  
14 that 187 million is starting to go out the  
15 door, or --

16 COMMISSIONER McDONALD: Yes.

17 ASSEMBLYMAN JENSEN: Okay.

18 COMMISSIONER McDONALD: And as far as  
19 the staffing shortage goes, well aware of  
20 that. You know, I couldn't agree more,  
21 there's a real problem with staffing,  
22 particularly in the western and northern --  
23 you know, your part of the state, quite  
24 frankly. It's very acute up there.

1                   ASSEMBLYMAN JENSEN: Hence -- hence my  
2 question for it.

3                   This transition to assisted living,  
4 the Governor's budget proposal eliminates the  
5 EQUAL Program. It's only a \$6 million  
6 program, and the money's directed for  
7 resident councils for facility improvements.  
8 Can you explain the thought process for why  
9 we're eliminating the small amount of funding  
10 for assisted living that's already suffering  
11 from some underfunding.

12                   COMMISSIONER McDONALD: The thought  
13 process is we had a lot of difficult choices  
14 this year and a lot of difficult decisions.  
15 We had to find a lot of savings.

16                   Medicaid's growing really rapidly. A  
17 lot of things are growing really rapidly.  
18 It's crowding out other things. So we had a  
19 lot of difficult decisions to make.  
20 Regrettably, this was one of them.

21                   ASSEMBLYMAN JENSEN: Transitioning  
22 to -- and I know Senator Helming brought this  
23 up, but in relation to dental care. Why are  
24 we seeing reimbursement rates for dental care



1 not match the same reimbursement -- and I  
2 guess this is for Director Bassiri. Why are  
3 we not seeing the Medicaid reimbursement  
4 rates for dental care match the same level of  
5 increases or commitment that we're seeing  
6 across other healthcare areas?

7 MEDICAID DIRECTOR BASSIRI: Well, we  
8 are increasing dental rates. Governor Hochul  
9 put in and instituted an across-the-board  
10 increase, the 1 percent which compounds year  
11 after year. And that does apply to dental  
12 rates as well as every other rate.

13 I do think we have a supply challenge  
14 on the dental side, and we have spoken to  
15 other state Medicaid programs who similarly  
16 struggle with this issue. And we've been  
17 told resoundingly that increasing rates will  
18 not single-handedly solve this problem.

19 And so what you'll see in this budget  
20 that Commissioner McDonald and others will  
21 speak to is around a multipronged strategy  
22 that includes scope of practice changes as  
23 well as investments in the 1115 waiver  
24 specifically to get more dentists into the

1 Medicaid program.

2 ASSEMBLYMAN JENSEN: In the financial  
3 plan, the Medicaid budget -- I guess for you  
4 again, Dr. Bassiri -- the Medicaid budget is  
5 expected to exceed the Medicaid Global Cap  
6 starting in fiscal year '26.

7 If the Medicaid budget continues to  
8 threaten the global cap, is there a plan to  
9 address the financial health of the Medicaid  
10 program to ensure that we stay under the goal  
11 of the cap moving forward?

12 MEDICAID DIRECTOR BASSIRI:  
13 Absolutely. Each year we go through that  
14 process, including right now, which is why,  
15 you know, there are some difficult choices,  
16 as Commissioner McDonald said. And specific  
17 to the Medicaid program, there are some  
18 concerning trends that suggest we will  
19 continue to spend over the statutory growth  
20 rates absent any change. And that is why we  
21 have some hard choices that we'll have to  
22 work through over the next couple of months.

23 ASSEMBLYMAN JENSEN: In the Executive  
24 Budget there's a mention of a high enrollment

1 and lower-than-expected disenrollment, based  
2 on the public health emergency unwind as it  
3 contributes to Medicaid funding.

4 What are the reasons for the  
5 discrepancy between the disenrollment  
6 projections and the actual disenrollment  
7 numbers?

8 MEDICAID DIRECTOR BASSIRI: So there's  
9 a few reasons. The good news is that we've  
10 done a really good job of retaining coverage  
11 through the unwind process, the 14-month  
12 unwind process. And part of that is due to  
13 the federal flexibility we've received around  
14 ex parte and multiple modalities and giving  
15 people multiple opportunities to come back  
16 for their renewal process.

17 When we did our initial projections,  
18 some of those flexibilities were not in  
19 place, and so our projections were slightly  
20 off. But month over month that compounds,  
21 which is why we see more people staying on  
22 the books than anticipated.

23 ASSEMBLYMAN JENSEN: Thank you both.

24 CHAIRWOMAN KRUEGER: Thank you.

1 Senator Hinchey.

2 SENATOR HINCHEY: Thank you very much.

3 And thank you all for being here.

4 My questions are for the commissioner.

5 In the Executive's Briefing Book this  
6 year it states that currently 75 of 261 of  
7 New York's hospitals are financially  
8 distressed, with that number increasing.

9 The Executive Budget also acknowledges  
10 that there's an unmet need between \$1 billion  
11 and \$1.5 billion for financially distressed  
12 hospitals. And most of these 75 facilities  
13 are not eligible to participate in the  
14 1115 waiver funding for financially  
15 distressed hospitals, which is limited to a  
16 small subset of hospitals currently.

17 Under the financial picture presented  
18 in the Budget Briefing Book, will there be  
19 any resources available for hospitals that  
20 are on the verge of becoming financially  
21 distressed that are -- that need funding to  
22 be able to operate for fiscal year '25?

23 COMMISSIONER McDONALD: Yeah, let me  
24 address that first and Amir can add if we

1 want to.

2           You know, we do have \$984 million. We  
3 obviously want our hospitals to survive and  
4 do well. We're concerned about our  
5 hospitals. I'm very familiar with the data  
6 you're quoting, of course. And so it's one  
7 of those things where we have a process,  
8 there's multiple tools we have, and, you  
9 know, we can -- there's \$984 million. That  
10 will go quite a ways.

11           SENATOR HINCHEY: Right. But we know  
12 that there's more -- all of that funding  
13 right now is allocated effectively for the  
14 six hospitals that receive it, and there are  
15 significantly more hospitals that are either  
16 -- that are on the brink that do not qualify  
17 right now today, but will qualify or would  
18 qualify in the future, let alone '25.

19           What's the plan?

20           MEDICAID DIRECTOR BASSIRI: So if you  
21 don't mind, I can go back to the first  
22 question. You said there -- the 1115 waiver  
23 does not include hospitals in the 75. It  
24 actually does.

1           One of the criteria is that they have  
2           to have been in receipt of one of our state  
3           subsidy programs, the Vital Access Provider  
4           Assurance Program, VAPAP, we call it for  
5           short. And we generally monitor case-by-case  
6           issues with all hospitals on an ongoing  
7           basis. To the extent they are coming into  
8           financial distress, we will know that in  
9           advance.

10           Our payment programs, some of them are  
11           specific to eligibility, whether they meet a  
12           level of need or Medicaid and uninsured payer  
13           mix. We do have the VAPAP program to address  
14           one-time and emerging needs, and we continue  
15           to do that.

16           SENATOR HINCHEY: Which needs more  
17           funding. I mean, we're in this situation  
18           right now with a hospital in my district and  
19           the VAPAP funding is not there for it and  
20           they don't technically qualify for distressed  
21           hospitals today, but they will. And we're  
22           seeing that the amount of funding that is  
23           allocated today does not cover the need  
24           that's there.

1           So we can follow up with you  
2 separately; I have 25 seconds left. But I  
3 think there's an acknowledgment that they're  
4 going to need more support.

5           On December 6, the Governor announced  
6 \$3.5 million for mental health services, and  
7 we actually are fighting to get our mental  
8 health beds back. And notably, within the  
9 13 new clinics across the state, the  
10 Mid-Hudson Valley was not included in that  
11 list.

12           So on the same day that we're having  
13 discussions with the Executive's office on  
14 bringing back mental health beds with an  
15 acknowledgment -- I'm just -- I'll get this  
16 in writing, of course. But when we are  
17 fighting for mental health beds and an  
18 announcement comes out for funding, ours not  
19 included --

20           CHAIRWOMAN KRUEGER: I'm sorry,  
21 Michelle, you're out of time.

22           SENATOR HINCHEY: -- what's that  
23 reason? I'll look for it in writing.

24           CHAIRWOMAN KRUEGER: You can follow up

1 with them afterwards.

2 And I'm sure we'd all love to know the  
3 answers, so if you wouldn't mind, put them in  
4 writing in some long list of questions you  
5 will have to respond to after the hearing.  
6 Thank you.

7 SENATOR HINCHEY: Thank you.

8 ASSEMBLYWOMAN PAULIN: Assemblymember  
9 Michaelle Solages.

10 ASSEMBLYWOMAN SOLAGES: Thank you for  
11 being here.

12 You know, I see a series of funding  
13 cuts to public health programs such as cancer  
14 services, Warren Disease Institute,  
15 Nurse-Family Partnerships, the Medicaid  
16 managed care pools, quality pools, which is  
17 an evidence-based program. I'm just really  
18 worried. What is the thought process behind  
19 this? And how are these impacts going to  
20 affect health equity here in New York State?

21 COMMISSIONER McDONALD: Yes, so I  
22 really want to preserve health equity. And  
23 what I'm really trying to do is provide the  
24 best resources to everybody with the best



1 outcomes.

2 The thought process is we had to find  
3 savings. We tried to find savings that  
4 weren't going to have as much impact as  
5 others would. When you look at where our  
6 money is going, it's going to hospitals, it's  
7 going to Medicaid. That's where the vast  
8 majority of our money is going. We're trying  
9 our best to help patients that are medical  
10 home. We're doing a lot.

11 We don't want to cut any public health  
12 programs, but we had to make some smaller  
13 cuts in some of these programs. It's  
14 painful, but that's where we had to go.

15 ASSEMBLYWOMAN SOLAGES: Some of these  
16 programs, like Nurse-Family Partnerships,  
17 really goes at the root of the problem,  
18 making sure that mothers have access to  
19 high-quality needs programs. So I think we  
20 should really think about how we should  
21 invest into these programs versus cuts.

22 COMMISSIONER McDONALD: Love to work  
23 with you as we go through the budget process.

24 ASSEMBLYWOMAN SOLAGES: So next I want

1 to go back to the conversation about  
2 electronic cigarettes and cigarette devices  
3 and vaping.

4 So we see these devices getting in the  
5 hands of our young people. And I want to  
6 know, what is the response? What are we  
7 doing in respect with law enforcement, you  
8 know, using our governmental powers to ensure  
9 that these products are not getting into the  
10 hands of youth and others?

11 COMMISSIONER McDONALD: Local health  
12 departments are doing what they can to work  
13 on enforcement of this. We're going to be  
14 doing advertising and messaging with this.  
15 It's really an issue much larger than us,  
16 though, right? Like why do kids have access  
17 to this? Why are people selling this to  
18 people when they shouldn't be? Because kids  
19 are kids, you know. But why are people  
20 selling this? Shouldn't they understand that  
21 they have a consciousness not to do this? So  
22 we have a lot of work to do in this space.

23 ASSEMBLYWOMAN SOLAGES: Can we -- can  
24 we go back -- go after the bad actors? We

1 see a lot of these convenience stores selling  
2 these products to young people. Isn't there  
3 anything that DFS can do to go after these  
4 actors?

5 DFS SUPERINTENDENT HARRIS: Happy  
6 to work with you on any proposals you might  
7 have to put forward.

8 In terms of the convenience stores or  
9 others, that would certainly be outside of  
10 DFS's purview.

11 ASSEMBLYWOMAN SOLAGES: Okay. Is  
12 there any ideas? I mean, like you have an  
13 educational campaign, but what does that  
14 entail?

15 COMMISSIONER McDONALD: So, you know,  
16 a lot of it is speaking to people at their --  
17 you know, we do focus groups, understand what  
18 people want to hear, find messaging that  
19 works. We've had a lot of success with  
20 tobacco in the past. So it's finding the  
21 right message and getting it in the right  
22 medium. So a lot of it is that, is  
23 persuading people.

24 But a lot of it is to get to the hands

1 of enforcement, enforcing what we can do.  
2 You know, and a lot of this is left to local  
3 law enforcement and local health departments,  
4 and they're doing the very best they can.

5 ASSEMBLYWOMAN SOLAGES: Are we  
6 collaborating with those local law  
7 enforcements?

8 COMMISSIONER McDONALD: Local health  
9 departments are collaborating with local law  
10 enforcement to the extent they're able.

11 ASSEMBLYWOMAN SOLAGES: Okay. Thank  
12 you.

13 COMMISSIONER McDONALD: Sure.

14 CHAIRWOMAN KRUEGER: Thank you.

15 Next is Senator May. (Pause.) She  
16 did say she would have to run quick. We'll  
17 put her back on the list for later.

18 Senator Ashby.

19 SENATOR ASHBY: Thank you,  
20 Madam Chair.

21 Thank you for being here.

22 Commissioner McDonald, given the  
23 Governor's focus and your focus on maternal  
24 and infant health, I have some questions. I

1 want to talk about the Burdett Birth Center.

2 Trinity Health has submitted a closure  
3 plan to your office for the Burdett Birthing  
4 Center, due to the fact that Trinity began  
5 acting on the closure plan prior to approval,  
6 requiring your office to offer a  
7 cease-and-desist warning, and considering the  
8 Save Burdett Birth Center Coalition uncovered  
9 falsehoods contained within the closure plan.

10 Do you believe that your office should  
11 commence a full review rather than a partial  
12 review?

13 COMMISSIONER McDONALD: Yeah, I really  
14 appreciate what you're asking. And I'm  
15 obviously very aware of what's going on in  
16 this area.

17 By the way, I get emails every single  
18 day about Burdett.

19 SENATOR ASHBY: Me too.

20 COMMISSIONER McDONALD: Just so people  
21 know, I read their emails. Every single day  
22 I get many, and just be aware, I read every  
23 one of them.

24 I can't talk about this as much as I'd

1 want to, because this really is firmly in the  
2 regulatory process right now.

3 I think one thing I would say, though,  
4 just to every hospital out there, is it's  
5 very important not to get ahead of the  
6 department. It's very important for  
7 hospitals, if they have an idea they want to  
8 close something, to go ahead through the  
9 process but not get ahead of the department.  
10 And you shouldn't assume what the  
11 department's going to do. What you should do  
12 is go through the closure process, do the  
13 health equity impact assessment. But very  
14 important just to not get ahead of the  
15 department.

16 SENATOR ASHBY: Given the fact that  
17 they have, wouldn't that warrant a full  
18 review now?

19 COMMISSIONER McDONALD: I really don't  
20 want to get too much into Burdett. I really  
21 hear what you're saying. I appreciate what  
22 you're saying. I think it's very important  
23 for me to preserve the regulatory process.  
24 So I hear what you're saying, understand what

1           you're saying, but I think we have to just  
2           leave Burdett to the side for a minute.

3                     SENATOR ASHBY: Do you believe that  
4           the closure would negatively impact the  
5           health of mothers and newborns?

6                     COMMISSIONER McDONALD: Yeah, I don't  
7           want to answer it about Burdett. But I am  
8           concerned about maternity deserts in  
9           New York.

10                    And I'll just throw this for  
11           consideration. We do have two maternity  
12           deserts in New York. One's in Hamilton  
13           County and another one's in Seneca County. I  
14           don't want to see more maternity deserts. Or  
15           just from a large-scale issue, I think it's  
16           important we understand that hospitals have  
17           certain direct patient care functions.

18                    I think maternal care is really  
19           important. People should be able to go to a  
20           hospital and have a baby. But I can't speak  
21           specifically to an active regulatory issue  
22           right now.

23                    SENATOR ASHBY: I appreciate that.

24                    This is a question for yourself or

1 Director Bassiri. Given the cuts that we're  
2 looking at in Medicaid towards long-term  
3 care, has DOH estimated how many nursing  
4 homes may close because of this, or limit  
5 their beds? I mean, we're talking about  
6 hundreds of millions of dollars in cuts.

7 MEDICAID DIRECTOR BASSIRI: So I  
8 think -- thank you for that question,  
9 Senator. I think you're referring to the two  
10 nursing home actions, one being on the  
11 capital reduction. We don't anticipate any  
12 nursing homes closing as a result of that  
13 action. It's building on something we'd done  
14 a couple of years ago -- certainly not ideal,  
15 but don't anticipate closures as a result of  
16 that.

17 The other is actually unallocated  
18 funding. I wouldn't frame it as a cut per  
19 se. It's funding we have not allocated over  
20 the past two years for financially distressed  
21 nursing homes.

22 SENATOR ASHBY: Thank you.

23 CHAIRWOMAN KRUEGER: Thank you.

24 Just to remind members who might have



1           come in before -- or later than when I gave  
2           my lecture in the beginning, that clock is  
3           for your questions plus the answers. So some  
4           people go on longer. So I'm just letting  
5           everyone know, again, look at that clock and  
6           that's for you and also for the responder.

7                     And if they don't have enough time to  
8           answer, we're asking them to put the answer  
9           in writing and get them to the chairs, and we  
10          will make sure all members get the answers.  
11          Thank you.

12                    Next, Assembly.

13                    ASSEMBLYWOMAN PAULIN: Yes, thank you.

14                    First, we've been joined by  
15          Assemblymembers Forrest and -- and Hunter.  
16          Thank you.

17                    Our next Assembly speaker is Ken  
18          Blankenbush, ranker of Insurance.

19                    ASSEMBLYMAN BLANKENBUSH: Thank you.

20                    Welcome, Superintendent. It's good  
21          seeing you again. And I again, with  
22          David Weprin, appreciated you showing up at  
23          our Insurance Committee meeting. Hope we can  
24          do that again this year.

1           I have a follow-up on the ownership of  
2 affordable housing and insurance. In  
3 November of 2022, DFS released a report on  
4 affordable housing and insurance. Since that  
5 report has come out, have you received any  
6 types of complaints or any feedback to your  
7 agency related to the affordable housing and  
8 insurance?

9           DFS SUPERINTENDENT HARRIS: Yes, sir,  
10 we engaged quite a bit with housing advocates  
11 on the issue.

12           ASSEMBLYMAN BLANKENBUSH: And has the  
13 department identified any patterns or  
14 practices that reflect misconduct by  
15 insurers?

16           DFS SUPERINTENDENT HARRIS: Sir, we  
17 did an initial data call to insurers and got  
18 quite a robust response.

19           Many of the insurers indicated that  
20 they don't ask about the presence of  
21 affordable or subsidized housing as part of  
22 their underwriting. Some indicated that they  
23 do ask that question but that it doesn't  
24 necessarily impact their underwriting.

1           So that was just an initial data call  
2           that we did after the report was issued.

3           ASSEMBLYMAN BLANKENBUSH: So the  
4           response by some insurance companies, even  
5           though they ask the question, it doesn't  
6           reflect their underwriting decisions?

7           DFS SUPERINTENDENT HARRIS: It doesn't  
8           reflect their underwriting, yes, sir.

9           ASSEMBLYMAN BLANKENBUSH: But some do?

10          DFS SUPERINTENDENT HARRIS: But --  
11          some ask the question, but it doesn't  
12          necessarily result in them not issuing  
13          insurance to the -- it does not -- I should  
14          say it does not result in them not issuing  
15          insurance to the property.

16          ASSEMBLYMAN BLANKENBUSH: What kind of  
17          enforcement -- what kind of enforcement  
18          mechanism or oversight is going to be put in  
19          place to oversee this?

20          DFS SUPERINTENDENT HARRIS: So if this  
21          proposal is enacted, of course, we will  
22          examine accordingly to make sure insurers are  
23          not using this factor in underwriting.

24          And every time we go in to examine a

1 company or our experts go in and look at the  
2 books, interview executives, if we find that  
3 they are improperly using this, we won't  
4 hesitate to bring supervisory or enforcement  
5 action.

6 ASSEMBLYMAN BLANKENBUSH: Penalties?

7 DFS SUPERINTENDENT HARRIS:

8 Potentially, yes, sir.

9 ASSEMBLYMAN BLANKENBUSH: And who sets  
10 those penalties? DFS or --

11 DFS SUPERINTENDENT HARRIS: Sometimes  
12 they are set by the Legislature and in  
13 statute; sometimes they are administratively  
14 set.

15 ASSEMBLYMAN BLANKENBUSH: Because I've  
16 been in the insurance business most of my  
17 adult life -- retired now, but -- so no  
18 outside income -- so I -- my question, over  
19 the years I've had discussions with  
20 underwriters, I guess you could call them  
21 discussions. I thought -- I thought  
22 particular -- particular businesses or  
23 property was a good fit for the company, and  
24 the company underwriter sometimes has

1           disagreed with me, and so forth.

2                     But -- and over the years that I've  
3           worked on this, I've had companies that would  
4           pull out of certain markets because it was a  
5           loss ratio for them.

6                     And sitting here looking at this, I  
7           can't imagine them not having an effect on  
8           the availability and the affordability of  
9           insurance. I think that your answer just a  
10          little while ago is that you don't think  
11          that's going to be the case? Or --

12                    DFS SUPERINTENDENT HARRIS: Sir, it's  
13          just -- it's hard for us to know. Of course  
14          We can't tell insurers, to your point, who to  
15          underwrite and who not. We can only tell  
16          them what factors may be unfairly  
17          discriminatory and that they're not permitted  
18          to engage in discriminatory conduct. But of  
19          course a business will make its own  
20          determination, as you noted, as to who to  
21          underwrite and who not.

22                    So whenever we prohibit a factor in  
23          underwriting it, it is a risk.

24                    ASSEMBLYMAN BLANKENBUSH: I want to

1           also follow up on the supplemental insurance  
2           question.

3                     The reason, the major reason I voted  
4           no on this bill was the opt-out rather than  
5           the opt-in. So my understanding now is if I  
6           was still in business and I was writing a  
7           piece of property or life insurance, or  
8           automobile insurance, if I asked the question  
9           are you married, you're automatically in.

10                    Now, so how do you get out? Could you  
11           do it at that same time when you're writing  
12           the -- when you're writing the application,  
13           could the insurance agent submit a piece of  
14           paper or something opting out at the same  
15           time that he submits for new business?

16                    DFS SUPERINTENDENT HARRIS: So I'm  
17           cognizant of time on the clock, so we can  
18           follow up in writing. But there will be the  
19           same declination form for people to opt out  
20           if they are defaulted in.

21                    ASSEMBLYMAN BLANKENBUSH: Thank you.

22                    CHAIRWOMAN KRUEGER: Thank you.

23                    Next is -- wait -- Senator -- so  
24           sorry. Senator Zellnor Myrie. Thank you.

1                   SENATOR MYRIE: Thank you,  
2                   Madam Chair.

3                   My questions will be directed to  
4                   Commissioner McDonald. But I'd be remiss if  
5                   I didn't join Chair Breslin in commending the  
6                   superintendent for her work at DFS and  
7                   particularly last year during the Signature  
8                   Bank crisis. I think we should be investing  
9                   as many resources as possible to allow the  
10                  department to continue that work.

11                  Commissioner McDonald, two years ago  
12                  this Legislature passed a statute that  
13                  required the department to issue a study on  
14                  health inequities in Central Brooklyn and to  
15                  also consider constructing new health  
16                  facilities for women and children. We  
17                  inquired about the status of that report in  
18                  October of last year. You responded on  
19                  October 17, 2023, saying that it would be  
20                  complete by October. It was not. We checked  
21                  back this January. And you responded last  
22                  year, March 7, 2023, to say that it would be  
23                  completed by this month, January 2024.

24                  There are eight days left in this

1 month. So my question is simple. Where is  
2 the report?

3 COMMISSIONER McDONALD: I know exactly  
4 where it is. And it's coming soon. I'm  
5 sorry -- I'm sorry you don't have it.

6 I -- I -- I'm sorry you don't have it.  
7 You should have it. I'm just sorry you don't  
8 have it. But I know where it is, and it's  
9 coming soon.

10 SENATOR MYRIE: Okay. So we don't  
11 have the report on health inequities in  
12 Central Brooklyn. We do not have the report  
13 on potentially new facilities for women and  
14 children. We do not have the report on  
15 capital investments for regional perinatal  
16 centers like SUNY Downstate. But in this  
17 budget, the Governor and SUNY have insisted  
18 on a transformation plan for SUNY Downstate  
19 in Central Brooklyn, where there are health  
20 inequities, where we need more services for  
21 women and children.

22 So my next question is, did SUNY  
23 inform you about this transformation plan?  
24 And if so, when?



1                   COMMISSIONER McDONALD: I learned  
2                   about SUNY's transformation plan in the  
3                   media. So I don't have any more knowledge  
4                   about that than you do.

5                   I will tell you when you do see the  
6                   report, it's robust and it's got data  
7                   analysis, so it should be worth waiting for.  
8                   Again, I'm sorry we didn't get it on time to  
9                   you.

10                  SENATOR MYRIE: Okay. So I just want  
11                  to be clear for the record, being mindful of  
12                  time. So we did not get the report in the  
13                  statutorily required amount of time, and then  
14                  the so-called transformation plan for  
15                  Central Brooklyn was not even communicated to  
16                  the commissioner of the Department of Health  
17                  for the only state-run hospital in the City  
18                  of New York. I think that's unacceptable.

19                  Thank you, Madam Chair.

20                  CHAIRWOMAN KRUEGER: Thank you.

21                  Assembly.

22                  ASSEMBLYWOMAN PAULIN: Thank you.

23                  The next up for us is Assemblymember  
24                  McDonald.

1 ASSEMBLYMAN McDONALD: Thank you,  
2 Madam Chair.

3 My question's going to be towards DOH.  
4 It's about maternity services. As Senator  
5 Ashby had mentioned, Burdett is proposed to  
6 be closed in Troy. There's 24 closed in the  
7 last 15 years. Maternity wards in general,  
8 currently there's five -- Burdett, last week  
9 Saint Catherine of Siena, Long Island.

10 The Governor has made some very I  
11 think meaningful proposals in the budget --  
12 and I support them -- in regards to expanding  
13 maternal services. And also my  
14 understanding, and Amir will correct me if  
15 I'm wrong, Medicaid rates, the rates for  
16 fee-for-service and managed care, back in  
17 October of last year -- in hospitals upstate  
18 at least -- are seeing a significant shift  
19 because of the Medicare wage index. Which is  
20 going to help their overall health, but also  
21 have an impact because a lot of times fees  
22 base off the Medicare wage. So those are  
23 facts. It's not opinion, it's facts.

24 Simultaneously, DOH has issued

1 regulations for midwife-led birth centers  
2 this past year. Burdett is a midwife-focused  
3 birth center. Midwife-led birth centers  
4 within a hospital would have the resources to  
5 handle higher-risk situations if they  
6 arise -- and I think are an ideal model and  
7 something I believe should be statewide.  
8 Personally, I think Burdett is the model we  
9 should be shooting for.

10 However, Trinity Health, an  
11 out-of-state conglomerate worth billions of  
12 dollars, is looking to close Burdett, which I  
13 find to be problematic.

14 Now, my question's not about Burdett.  
15 My question is when can we expect more on the  
16 midwife-led birth centers from DOH? And just  
17 as importantly, as the department is looking  
18 at these closures in general, are they looked  
19 at retrospectively on the sustainability  
20 question or are they looked at prospectively  
21 on the sustainability issue?

22 COMMISSIONER McDONALD: So I do expect  
23 midwife birthing centers to open in New York  
24 State in 2024. You know, that goes through

1 the Public Health and Planning Council. I  
2 expect that will happen.

3 One thing I think is really important,  
4 though, is people not get ahead of the  
5 department. You mentioned some facilities  
6 are talking about closing their maternity  
7 units. It doesn't mean -- we haven't made  
8 decisions on this yet. I just want to be  
9 really clear: Please don't get ahead of the  
10 department on this. There's a process that  
11 people have to go through. And I just don't  
12 think people should assume where the  
13 department's going to go.

14 I think the midwife regulations we're  
15 working on are going to be helpful as well.

16 And to your question about data, we  
17 look at data retrospectively and we do look  
18 at what is the prospective impact on the  
19 community. I'm not speaking about any  
20 particular closure.

21 But obviously, when someone's closing  
22 anything, anywhere in the state, we're very  
23 concerned about health equity and how it's  
24 going to impact the people who count on

1 hospitals, emergency departments, whatever  
2 we're talking about closing.

3 ASSEMBLYMAN McDONALD: DOB has  
4 proposed a \$228 million cut to the Health  
5 Home Program. Does this include the  
6 children's program?

7 MEDICAID DIRECTOR BASSIRI: I don't  
8 believe the proposed cut is of that  
9 magnitude. But we're happy to take that  
10 offline and get you more details about that.

11 ASSEMBLYMAN McDONALD: Thank you,  
12 Amir.

13 ASSEMBLYWOMAN PAULIN: Thank you.

14 CHAIRWOMAN KRUEGER: Thank you.

15 Senator Borrello.

16 SENATOR BORRELLO: Thank you.

17 First of all, thank you all for being  
18 here. I have questions for all of you, but  
19 I'm going to start with the most pressing  
20 one, for you, Commissioner McDonald.

21 Your predecessor instituted Rule 213,  
22 a Department of Health regulation, perhaps --  
23 without a doubt, actually, the most draconian  
24 rule ever to be put into health code in

1 New York State or perhaps anywhere in the  
2 United States. It would allow any public  
3 health official to forcibly remove someone  
4 from their home and quarantine them. It  
5 included no due process and no proof that  
6 those -- that that person's actually sick.  
7 Something you'd see more in mainland China,  
8 in Communist China, than you would in  
9 New York State.

10 That was overturned by the State  
11 Supreme Court on the grounds that it was  
12 unconstitutional. I brought that lawsuit  
13 along with others. And then, shamefully --  
14 and incorrectly -- the Fourth Appellate  
15 Division overturned that because they said  
16 we, as state legislators, didn't have  
17 standing to bring a lawsuit on the separation  
18 of powers.

19 With that being said, that paves the  
20 way for you to be able to reinstitute  
21 Rule 213, or something similar to it. Do you  
22 have any plans to do so?

23 COMMISSIONER McDONALD: I can't talk  
24 about active litigation here. But I do want

1 to talk a little bit about some things.

2 I think far too often we confuse the  
3 terms "isolation" and "quarantine." You said  
4 we would remove someone from their home by  
5 quarantine if they weren't sick.

6 SENATOR BORRELLO: Yes, that's  
7 correct. There's no requirement they  
8 actually be sick.

9 COMMISSIONER McDONALD: No, I  
10 understand. That's the very definition of  
11 quarantine: You were exposed to something.  
12 I just want to make sure you understand,  
13 because too often you get this confused. If  
14 you're ill, you isolate the ill, you  
15 quarantine the exposed.

16 Having said that, there's active  
17 litigation on that issue. I can't get into  
18 it in great -- as much detail as I'd like --

19 SENATOR BORRELLO: But we already have  
20 a rule -- we already have a law in place for  
21 70 years that covered -- that included  
22 due process and other constitutional  
23 protections.

24 This was a copy-and-paste of Assembly

1 Bill 416 by Nick Perry, which never went  
2 anywhere, which was the basis for our  
3 lawsuit.

4 So the question is simple. Yes or no,  
5 do you plan to reinstitute Rule 213 or not?

6 COMMISSIONER McDONALD: I don't have  
7 any plans at the moment to reinstitute that.

8 SENATOR BORRELLO: Okay, that's good.

9 I would suggest that you and the  
10 Governor do not do that. It is perhaps the  
11 worst Department of Health ruling ever in the  
12 history of our nation. And I would strongly  
13 suggest that you protect our constitutional  
14 freedoms by not doing that.

15 Thank you very much. I'm going to  
16 move on now to the Medicaid commissioner, if  
17 I can. How much time -- 48 seconds.

18 Nonemergency medical transportation  
19 has been a costly boondoggle that has  
20 benefited these brokers to the tune of  
21 millions of dollars. More than two years ago  
22 the Medicaid Redesign Team said we need to  
23 throw it out; our Comptroller said it's  
24 wasting millions of dollars; and yet we



1 haven't seen any reforms.

2 Can you just quickly speak to what  
3 you're doing to ensure that we're not paying  
4 taxi drivers more than we're paying doctors  
5 and nursing homes to care for our elderly.

6 MEDICAID DIRECTOR BASSIRI: Yeah,  
7 sure, thanks for the question. And in the  
8 time remaining I would say we have  
9 implemented a statewide transportation broker  
10 earlier this fiscal year. It is being  
11 expanded for the Managed Long Term  
12 Care Program in a couple of months. But that  
13 protest of the comptroller's office was  
14 resolved, and we were -- we did move forward  
15 with a statewide contract. So we are getting  
16 livery rates, Senator.

17 SENATOR BORRELLO: Thank you.

18 ASSEMBLYWOMAN PAULIN: Thank you.

19 CHAIRWOMAN KRUEGER: Thank you.

20 Assembly.

21 ASSEMBLYWOMAN PAULIN: Before I --  
22 we've been joined by actually two members  
23 prior that I failed to mention -- sorry --  
24 Assemblymembers Walsh and Blumencranz, and

1 more recently Jo Anne Simon.

2 The next Assemblymember is  
3 Assemblymember Bendett.

4 ASSEMBLYMAN BENDETT: All right, thank  
5 you. Thank you for being here.

6 There's an \$810 million state share  
7 Medicaid funding gap for nursing homes, and  
8 more than 6,000 beds have been taken offline  
9 over the past six years. Medicaid members  
10 who are in need of care for nursing home  
11 placements remain backed up in the hospital  
12 or have to be placed in facilities outside of  
13 their communities, causing family members to  
14 drive hours for a visit.

15 Despite this, the Governor's budget  
16 really decimates the nursing home industry.  
17 With billions of dollars in reserves, why  
18 would the Governor cut nursing homes?

19 MEDICAID DIRECTOR BASSIRI: Thanks for  
20 the question, Assemblymember.

21 I don't think there's as wide of a cut  
22 as being perceived. I was mentioning in one  
23 of my earlier responses part of the reduction  
24 is unallocated state subsidy support for

1 nursing homes. In the past two years we've  
2 had \$100 million to issue to nursing homes;  
3 only \$22 million each year has been expended,  
4 between 10 or nine nursing homes.

5 So it's not necessarily a cut per se,  
6 but it is a better reduction than would be to  
7 cut services. So it's unallocated spending  
8 which is the primary focus of that reduction.

9 ASSEMBLYMAN BENDETT: And how many  
10 nursing homes do you think will close if  
11 these cuts go through?

12 MEDICAID DIRECTOR BASSIRI: I do --  
13 don't know that I can answer that. But I  
14 don't anticipate any will result -- will  
15 close as a result of these reductions.

16 ASSEMBLYMAN BENDETT: Okay, thank you.

17 The Governor's budget freezes the NH  
18 opening rate at January 2024 levels. Last  
19 year's budget included a 7.5 percent Medicaid  
20 rate increase. Only 6.5 percent was provided  
21 in the rates.

22 Does this freeze mean that NHs,  
23 nursing homes, will not receive the  
24 additional 1 percent that was approved last

1 year? And if so, the Medicaid score card  
2 does not reflect this savings account.

3 MEDICAID DIRECTOR BASSIRI: So two  
4 separate issues.

5 So the 7.5 percent rate increase from  
6 last year is still under federal review and  
7 approval. The state moved forward and issued  
8 6.5 percent to the nursing homes, and when we  
9 get the federal approval they will get the  
10 additional percentage point.

11 The freeze is a separate issue. That  
12 is something we do not have an option to  
13 address. And it's because the way we  
14 calculate acuity in the nursing home, which  
15 is a factor in the payment, is done by some  
16 federal assessments. We draw down on the  
17 federal assessments. They're changing their  
18 methodology and they're using a different  
19 assessment, called the Patient-Driven  
20 Monitoring Program, and that is a different  
21 assessment.

22 So the freeze is temporarily, until we  
23 are able to align to the new federal  
24 implementation. But it's something we don't

1 have an option on.

2 ASSEMBLYMAN BENDETT: All right, thank  
3 you very much.

4 CHAIRWOMAN KRUEGER: Thank you.

5 Senator John Liu.

6 SENATOR LIU: (Mic issue.) Thank you,  
7 Senator Breslin, for the tech assistance.

8 And thank you, Madam Chair. And thank  
9 our commissioners and their colleagues for  
10 testifying.

11 You know, I'm looking at the testimony  
12 between Commissioner McDonald and  
13 Superintendent Harris, and it would appear  
14 that DFS is like a perfect agency. Right?  
15 You've got this long list of accomplishments,  
16 2023.

17 I guess my first question is, is there  
18 anything that DFS hasn't done? Or anything  
19 that you -- that Superintendent Harris feels  
20 that DFS could improve upon?

21 DFS SUPERINTENDENT HARRIS: There are  
22 always things that we could do better,  
23 Senator.

24 SENATOR LIU: Like what?

1           DFS SUPERINTENDENT HARRIS: Any number  
2 of things, sir.

3           SENATOR LIU: Just name one.

4           DFS SUPERINTENDENT HARRIS: We could  
5 always have more staff so that we can move  
6 more quickly through the backlog. For  
7 instance, we've put in place 60-day lists  
8 because of the backlogs that we have on many  
9 of our filings.

10           As a result of those 60-day lists,  
11 we've moved through 11,000 old filings in the  
12 past year. But I wish we could move more  
13 quickly. And for that, we are working very  
14 hard to increase our staffing.

15           SENATOR LIU: Well, you actually cite  
16 that as an accomplishment. I'm asking --  
17 actually asking you what can be improved,  
18 what was not an accomplishment.

19           DFS SUPERINTENDENT HARRIS: Well,  
20 there's still quite a lot of backlogs around  
21 the agency, sir.

22           SENATOR LIU: Okay. So you can't  
23 think of anything that you could improve  
24 upon.

1           The \$163 million returned to consumers  
2           and healthcare providers, would you happen to  
3           have a breakdown between consumers and  
4           healthcare providers? \$163 million is a lot.  
5           Is it mostly to consumers? Or is it mostly  
6           to healthcare providers? What's the rough  
7           breakdown?

8           DFS SUPERINTENDENT HARRIS: I don't  
9           have that with me, sir, but I'm happy to  
10          provide it to you.

11          SENATOR LIU: My conjecture will be  
12          that that would be mostly to healthcare  
13          providers.

14          DFS SUPERINTENDENT HARRIS: That may  
15          be the case, sir. I'm happy to come back to  
16          you with that information.

17          SENATOR LIU: That would be the case.  
18          Okay. So the consumer protection aspect of  
19          DFS, you know, seems to always take a back  
20          seat to I guess larger, more glamorous  
21          issues. I mean, your testimony says the --  
22          that DFS was at the center of preventing a  
23          global financial meltdown.

24          DFS SUPERINTENDENT HARRIS: Yes, sir.

1                   SENATOR LIU: And that was because of  
2 the closure of Signature Bank?

3                   DFS SUPERINTENDENT HARRIS: And the  
4 ripple effects to European institutions that  
5 we also regulate.

6                   SENATOR LIU: Who closed Signature  
7 Bank? DFS?

8                   DFS SUPERINTENDENT HARRIS: Yes.

9                   SENATOR LIU: I guess the FDIC likes  
10 to claim credit for that as well. Are they  
11 wrong?

12                   DFS SUPERINTENDENT HARRIS: Sir, DFS  
13 closed -- no, absolutely not. The way the  
14 mechanics work is DFS closes and appoints the  
15 FDIC as receiver. And that's what we did in  
16 this case, sir.

17                   SENATOR LIU: Okay. Wow, I closed  
18 quick.

19                   CHAIRWOMAN KRUEGER: I know. Sorry  
20 about that. Thank you.

21                   Assembly.

22                   SENATOR LIU: Thank you.

23                   ASSEMBLYWOMAN PAULIN: Assemblymember  
24 Lunsford.



1 ASSEMBLYWOMAN LUNSFORD: Thank you  
2 very much.

3 My question will be for  
4 Commissioner McDonald.

5 I see in the Governor's budget that  
6 there is an increase for Early Intervention.  
7 I know you share my passion in this area. I  
8 see a 5 percent increase statewide and a  
9 4 percent rate modifier for rural and  
10 underserved areas. So I have two questions.

11 The first, is this entire increase  
12 funded by the 1115 waiver funding? And two,  
13 how are you determining what an underserved  
14 area is when, for the most part, the entire  
15 state is underserved through EI services?

16 COMMISSIONER McDONALD: Yeah, so it's  
17 not funded by the 1115 waiver. It's funded a  
18 different way, through Medicaid in the  
19 traditional way we fund Early Intervention.  
20 Underserved areas is based on access to care,  
21 and it's mostly rural areas of the state --  
22 your part of the state, quite honestly, where  
23 you're from.

24 So yeah, Early Intervention's very

1 important. You know, getting any investment  
2 this year, in a year that's this challenging,  
3 is a big deal. Very thankful that the  
4 Governor allowed us to do this.

5 ASSEMBLYWOMAN LUNSFORD: I appreciate  
6 that. And I know that you've been a strong  
7 advocate in this area.

8 Still on EI, I see that there is a --  
9 this rate increase is just for in-person  
10 services. Is that correct?

11 COMMISSIONER McDONALD: That's right.

12 ASSEMBLYWOMAN LUNSFORD: So that means  
13 that there wouldn't even be a 5 percent  
14 increase for teleservices.

15 COMMISSIONER McDONALD: Right.

16 ASSEMBLYWOMAN LUNSFORD: So in some of  
17 our rural areas that are the most  
18 underserved, while telehealth is not ideal,  
19 it is truly the only mechanism for access.  
20 What are we going to do to help these areas  
21 increase when there isn't even an in-person  
22 provider to access the rate modifier?

23 COMMISSIONER McDONALD: No, I agree.  
24 I'm concerned about it as well. You know, I

1 think we just have to be honest about this  
2 year's budget. We're -- just getting this  
3 increase was a lot of work to get it, quite  
4 frankly. I'm very thankful to my team and  
5 the Governor for getting it done.

6 I think with -- if we get more  
7 providers, period -- and I don't know if this  
8 increase alone will do that. But we need  
9 more providers, period. Quite frankly the  
10 rates are the issue. I'm concerned about our  
11 timeliness of care in New York. I'm worried  
12 about how long it takes us to get people in.

13 You know, one of the things I remember  
14 when I visited the Rochester delegation was  
15 they had a mom come in who gave just a  
16 wonderful, honest description of how hard it  
17 was to get access to care, and her child aged  
18 out before they could get care.

19 I just don't want to see that happen  
20 in New York. So I'm worried about it as  
21 well, but we weren't able to do that increase  
22 either.

23 ASSEMBLYWOMAN LUNSFORD: I'm trying to  
24 squeeze in a quick question about CDPAP. I

1 see that there is an elimination of the wage  
2 parity. And that's wage parity for home  
3 health workers, correct?

4 MEDICAID DIRECTOR BASSIRI: Yes, that  
5 is correct.

6 ASSEMBLYWOMAN LUNSFORD: So that  
7 decrease represents an almost \$3 cut in the  
8 city and an almost \$2 cut in upstate. Which  
9 completely eliminates the \$2 raise we put in  
10 two years ago. You're shaking your head.

11 MEDICAID DIRECTOR BASSIRI: Well, it's  
12 not upstate. It's -- wage parity for home  
13 care workers is downstate and New York City,  
14 Nassau, Suffolk and Westchester.

15 ASSEMBLYWOMAN LUNSFORD: So  
16 exclusively.

17 MEDICAID DIRECTOR BASSIRI: Correct.

18 ASSEMBLYWOMAN LUNSFORD: So you're  
19 just eliminating their wage increase from two  
20 years ago.

21 MEDICAID DIRECTOR BASSIRI: No, they  
22 are still going -- this will have no bearing  
23 on their ability to get the \$3 increase that  
24 was instituted a couple of years ago.

1 ASSEMBLYWOMAN LUNSFORD: All right.

2 I'm out of time. Thank you very much.

3 CHAIRWOMAN KRUEGER: (Mic off.) Thank  
4 you. Excuse me. Thank you.

5 I believe the next is Senator Brouk.

6 SENATOR BROUK: Thank you so much.

7 And hi, everyone. Thanks for your  
8 time today.

9 This isn't a -- very quick at the top,  
10 it's not a question but just something that  
11 is a growing concern. I think it's been  
12 mentioned many times about Medicaid  
13 reimbursement rates, and we're looking at our  
14 nursing homes. In Rochester we just had the  
15 single most patients seen at one of our  
16 hospitals in its history, and there's over a  
17 hundred people who are ready for discharge  
18 and can't because we don't have the beds.

19 So I urge you -- you know, if you're  
20 waiting for the emergency, the crisis, we're  
21 in it. And I hope that we'll see more to  
22 come in the following negotiations.

23 But I want to turn my attention to  
24 doula care. Obviously very exciting that

1 January 1st, the Medicaid reimbursement rate  
2 went into effect. Thank you, Commissioner,  
3 for all the work that you put into that.

4 I'm wondering a couple of things. You  
5 know, as we looked at other states who have  
6 done this before us, we've kind of been able  
7 to learn from their mistakes. Notably in  
8 California, they did the same thing that we  
9 did. Their reimbursement rate was a little  
10 bit lower than ours, and they've learned that  
11 no one will actually enroll because it's  
12 actually not a living wage and they've  
13 actually more than doubled the rate that  
14 they're doing for doula care.

15 What has New York learned from other  
16 states, and what are you looking at in terms  
17 of making sure ours is successful?

18 COMMISSIONER McDONALD: So we did  
19 increase our reimbursement rate quite a bit.  
20 I mean, and I have talked to doulas. I was  
21 out meeting common doulas in Western New York  
22 this year. You know, they were optimistic  
23 that this rate would work. I think it will  
24 work upstate and downstate.

1           And by the way, just want to highlight  
2           again that I think allowing me to do a signed  
3           standing order so any birthing person can  
4           access a doula would be a really nice thing  
5           to do for people.

6           SENATOR BROUK: Agreed. Commissioner,  
7           I'm just going to interrupt quickly, because  
8           yes, it increased from the pilot, which was  
9           like 800-something dollars a birth. That  
10          wasn't sustainable at all.

11          COMMISSIONER McDONALD: Right.

12          SENATOR BROUK: But it should be noted  
13          we didn't get to the 1930 that the overall  
14          doula community in New York State had asked  
15          for. Right?

16          COMMISSIONER McDONALD: Right.

17          SENATOR BROUK: And so I'm glad to see  
18          the standing order come into place; hopefully  
19          that will help.

20          When would that actually go into  
21          place?

22          COMMISSIONER McDONALD: The standing  
23          order?

24          SENATOR BROUK: Yeah, the standing

1 order.

2 COMMISSIONER McDONALD: I can't do a  
3 standing order till you good people let me do  
4 a standing order. If you'd let me do it,  
5 I'll do it really quickly.

6 SENATOR BROUK: So if it passes in the  
7 budget --

8 MEDICAID DIRECTOR BASSIRI: Yes.

9 COMMISSIONER McDONALD: If you pass it  
10 in the budget -- I will have my team start  
11 drafting it, because I love your enthusiasm  
12 on this.

13 SENATOR BROUK: Love that.

14 Okay, in my last 50 seconds -- I think  
15 this is going to go to the Medicaid director.  
16 Speaking of things I'm enthusiastic about  
17 that haven't happened yet, the state talked  
18 about the plan to put a State Plan Amendment  
19 to expand Medicaid services for behavioral  
20 health services in schools. And we talked  
21 about that at the end of last year.

22 My question is, we know that things  
23 like vaccinations, vision screenings, other  
24 preventative health measures, are much needed



1 in schools as well. Why not expand that SPA  
2 to actually include other types of medical  
3 services and not just behavioral health?

4 MEDICAID DIRECTOR BASSIRI: You know,  
5 we've -- and thank you for the question,  
6 Senator. You've been a champion of that, the  
7 School Supportive Health Services Program.

8 I think we've been fighting very hard  
9 with the Center for Medicare and Medicaid  
10 Services to get the initial expansion. We  
11 have received the guidance to go further. I  
12 think the reason we've held off is really  
13 feedback from the districts and not everyone  
14 being in the same place. So we want to do  
15 the first part right --

16 ASSEMBLYWOMAN PAULIN: Thank you very  
17 much.

18 CHAIRWOMAN KRUEGER: Thank you.  
19 Assembly.

20 ASSEMBLYWOMAN PAULIN: Assemblymember  
21 Gandolfo.

22 ASSEMBLYMAN GANDOLFO: Thank you,  
23 Chairwoman. And thank you all for being here  
24 today.

1           My question is going to be toward DOH,  
2           specifically regarding the Medicaid waiver,  
3           which will invest 7.5 billion over three  
4           years in our state's health and social care  
5           systems, including what appears to be a  
6           \$451 million investment into the --  
7           investment of state funds appropriated in  
8           this year's Executive Budget.

9           Will any of this investment address  
10          the needs of New York's rising population of  
11          older adults on Medicaid, the vast majority  
12          of which are dually eligible for Medicare and  
13          Medicaid?

14          MEDICAID DIRECTOR BASSIRI: So there  
15          will be benefits for older New Yorkers on  
16          Medicaid, although it's not as direct as some  
17          of the other investments in the waiver. But  
18          specifically, you know, we're doing a lot of  
19          career pathways training and workforce  
20          development that will include nursing titles  
21          and other mental health practitioners that  
22          will serve Medicaid beneficiaries, including  
23          older adults, specifically nursing homes and  
24          those in the community.

1                   But in our conversations with CMS  
2                   there was much more of a focus on not  
3                   necessarily the non-elderly, but they felt  
4                   like we've done a lot through the American  
5                   Rescue Plan Act and the investments in home  
6                   and community services, which is north of  
7                   \$5 billion, that there was a bigger focus on  
8                   just delivery system reform and a focus on  
9                   children's health, as evidenced by some of  
10                  the investments in the waiver.

11                  ASSEMBLYMAN GANDOLFO: Thank you.

12                  And the waiver also invests  
13                  \$3.2 billion in health-related social needs  
14                  services over the next three years targeted  
15                  to Medicaid high-utilizers, individuals  
16                  experiencing SUD, serious mental illness,  
17                  intellectual and developmental disabilities,  
18                  or homelessness, pregnant and postpartum  
19                  persons, criminal justice- and juvenile  
20                  justice-involved populations, and children.

21                  Will older adults in need of  
22                  long-term-care services who are not  
23                  experiencing these conditions benefit from  
24                  these services at all?

1           MEDICAID DIRECTOR BASSIRI: Well, they  
2 will be eligible to, because they'll meet the  
3 criteria necessary. However, you know, we do  
4 have some investments in the Managed Long  
5 Term Care Program, specifically in care  
6 management, that include some of those  
7 services, including Meals on Wheels and some  
8 nutritional services, which would be eligible  
9 for funding under the waiver and continue  
10 with the demonstration.

11           ASSEMBLYMAN GANDOLFO: Okay, thank  
12 you. And what about individuals who are  
13 dually eligible for Medicare and Medicaid and  
14 therefore would not receive medical or  
15 hospital services through Medicaid? Would  
16 they benefit from the services as well?

17           MEDICAID DIRECTOR BASSIRI: All  
18 Medicaid members, regardless, will get Level  
19 1 services, which we're defining as case  
20 management and health-related social needs.  
21 So they will get screened for their social  
22 risk factors and demographics information and  
23 be connected to any state and federal support  
24 services if they're not eligible for the

1 higher-level services.

2 ASSEMBLYMAN GANDOLFO: Okay. Thank  
3 you very much. That concludes my time.

4 CHAIRWOMAN KRUEGER: Thank you.

5 Senator Stec.

6 SENATOR STEC: Thank you.

7 Good morning. In 180 seconds I'd love  
8 to ask a question of Department of Health  
9 regarding nursing homes, specifically vacant  
10 wings due to inability to hire staff or meet  
11 staffing ratios. I've got constituents that  
12 are putting loved ones in nursing homes two  
13 or three hours away. Medicaid reimbursement  
14 rates simply have not been keeping up over  
15 the decades. We did a little bit last year,  
16 but it's not keeping up with inflation. And  
17 I'm hearing my nursing homes tell me that  
18 they're in peril of closing. So I'm very  
19 concerned about that.

20 Unfortunately, I can't ask about that.  
21 I need to ask a question of Superintendent  
22 Harris regarding Medicare Advantage plans.  
23 Over the last few weeks my office has called  
24 and emailed your office a few times trying to

1 get an answer. We still haven't gotten an  
2 answer. There are potentially tens of  
3 thousands of policyholders in the capital  
4 region, so myself and many of my colleagues  
5 up here are affected by this, and I've gotten  
6 calls on it.

7 Recently Albany Med, Saratoga  
8 Hospital, Glens Falls Hospital, and Columbia  
9 Memorial Heath reviewed their relationship  
10 with two plans, Wellcare and Humana, and  
11 decided to terminate them. I have two  
12 questions. And we're in the open enrollment  
13 period now, so that's why this is  
14 time-sensitive. It's late January, and the  
15 open enrollment period ends at the end of  
16 March. And I've got constituents calling me.

17 The two questions. Are business  
18 practices of Medicare Advantage plan  
19 providers monitored and reviewed by DFS? And  
20 if they're not acting appropriately, are  
21 there repercussions?

22 And the second question, and more  
23 pressing, are these insurance companies  
24 required to notify their policyholders that

1 certain healthcare organizations are no  
2 longer participating with their plans?  
3 healthcare providers are notifying  
4 individuals in their system -- Glens Falls  
5 Hospital has notified 6,000 people that they  
6 serve. But their concern is people that  
7 aren't currently on their radar in their  
8 system are going to be finding out and  
9 potentially surprised that they thought they  
10 had coverage at the local hospital and they  
11 don't.

12 So I'm very concerned about that and,  
13 again, the open enrollment window. So if you  
14 could answer those two questions, please.

15 DFS SUPERINTENDENT HARRIS: Yeah, I  
16 will do my best to do so expeditiously and  
17 then, of course, follow up in writing.

18 With respect to the contract disputes,  
19 we do not have jurisdiction over those  
20 contract disputes between insurance companies  
21 and providers. We try very hard to use our  
22 soft powers to encourage them to continue  
23 working together --

24 SENATOR STEC: Who does? Who does

1 have jurisdiction, then? The Attorney  
2 General?

3 DFS SUPERINTENDENT HARRIS: I'd have  
4 to come back to you on that. But usually  
5 these are private contractual negotiations,  
6 and so they're at their leisure to either  
7 come to an agreement or not.

8 What I will say is there are  
9 notification requirements for consumers.  
10 There are also cooling off requirements. So  
11 a consumer has to be able to continue for  
12 60 days to get the care from their provider,  
13 even after the contract has expired. And in  
14 the case of cancer patients or postpartum  
15 care, there are extended windows for cancer,  
16 90 days, and through postpartum care.

17 SENATOR STEC: Thank you.

18 ASSEMBLYWOMAN PAULIN: Thank you.

19 CHAIRWOMAN KRUEGER: Thank you.

20 Senator Rachel May.

21 ASSEMBLYWOMAN PAULIN: No, I think  
22 we're --

23 CHAIRWOMAN KRUEGER: Oh, that's right,  
24 excuse me. That was Senator Stec.



1 Assembly, excuse me.

2 ASSEMBLYWOMAN PAULIN: Thank you.

3 Assemblymember González-Rojas.

4 ASSEMBLYWOMAN GONZÁLEZ-ROJAS: Okay.

5 All right. Thank you so much.

6 Thank you, Commissioner, for being  
7 here. Thank you all.

8 The U.S. Centers for Medicare &  
9 Medicaid Services has confirmed that we can  
10 use the 1332 waiver for the pass-through  
11 funding to fund health insurance coverage for  
12 individuals not authorized to be here. It  
13 would save us \$500 million in Medicaid  
14 spending. We know DOH received nearly 2,000  
15 comments from labor, individuals, advocates,  
16 et cetera, and the vast majority have  
17 supported the use of this waiver to cover our  
18 undocumented community.

19 As you know, this would save us  
20 \$500 million in state costs in Medicaid. And  
21 a recent analysis by CSS anticipates that  
22 even with the expansions included in the  
23 testimony for the 1332 waiver, we can still  
24 cover 150,000 immigrants and still have

1           \$790 million to spare over the five-year  
2           waiver period.

3                         So the Governor talked about doing  
4           this back in 2022. We didn't get it done.  
5           2023, haven't gotten it done. So here we  
6           are. So can you talk about why this  
7           population hasn't been included in the 1332  
8           waiver?

9                         COMMISSIONER McDONALD: Yes. We are  
10          covering people 65 and older starting  
11          January 1st this year, which is a good thing.  
12          I expect to hear from --

13                        ASSEMBLYWOMAN GONZÁLEZ-ROJAS: And  
14          pregnant people.

15                        COMMISSIONER McDONALD: Sorry?

16                        ASSEMBLYWOMAN GONZÁLEZ-ROJAS: And  
17          pregnant people.

18                        COMMISSIONER McDONALD: And people who  
19          are pregnant.

20                        And I also expect, with the 1332  
21          waiver -- that I expect approval this week --  
22          we'll be adding the Deferred Action for  
23          Childhood Arrival population as well this  
24          year.

1 ASSEMBLYWOMAN GONZÁLEZ-ROJAS: Thank  
2 you for that.

3 COMMISSIONER McDONALD: You know,  
4 obviously as the State Health Commissioner I  
5 want everyone to be insured. I do. You  
6 know, it just is -- it's a social determinant  
7 of health. So I understand the gravity of  
8 the issue. You know, just as we look at the  
9 money -- I've gotten different numbers, so it  
10 just isn't there because of budgetary  
11 reasons, is what I'm told.

12 I don't have a better answer than that  
13 for you.

14 ASSEMBLYWOMAN GONZÁLEZ-ROJAS: We're  
15 going to continue to advocate for this  
16 coverage because, again, we'd be saving our  
17 Medicaid dollars.

18 One quick other question. I'm  
19 actually really thrilled to see that my bill  
20 with Senator Brouk, A8164, to provide  
21 continual coverage for children enrolled in  
22 Medicaid and S-CHIP, would be included.

23 There is a discrepancy. Our bill  
24 ensures that folks that might need to switch

1 from S-CHIP to Medicaid can do so. But we  
2 don't see any language in -- can you speak to  
3 that?

4 MEDICAID DIRECTOR BASSIRI: Yeah. We  
5 don't need any legislative language to be  
6 able to effectuate that change. That happens  
7 today. It's seamless, the member doesn't  
8 even see it. We do it all on the back end.  
9 And that would continue under this waiver  
10 amendment, with continuous eligibility.

11 ASSEMBLYWOMAN GONZÁLEZ-ROJAS: And  
12 actually, just a last thing on -- a follow-up  
13 on Assemblymember Lunsford's question. I've  
14 got data that a \$2.54 cut in wages to  
15 benefits to home care workers, that's about a  
16 12 percent cut. And that puts their  
17 compensation at the lowest rate. I guess you  
18 can't answer that. But we do really want to  
19 hear the response to that.

20 MEDICAID DIRECTOR BASSIRI: We can  
21 respond in writing. We don't see that  
22 magnitude of cut.

23 ASSEMBLYWOMAN GONZÁLEZ-ROJAS: Thank  
24 you.

1                   CHAIRWOMAN KRUEGER: Next is the  
2 Health chair, Senator Rivera, 10 minutes.

3                   SENATOR RIVERA: Hello. How you all  
4 doing? All right, I'm going to do a lot of  
5 follow-up because I've been -- as you know, I  
6 kind of lean back and kind of see how things  
7 are going.

8                   First of all, following up on Senator  
9 Myrie's question about the report,  
10 Commissioner, you say you know where it is.  
11 Is it like in a -- like on top of your desk  
12 or in a drawer or something?

13                   COMMISSIONER McDONALD: No. No.

14                   SENATOR RIVERA: Could you go get it?  
15 What's happening?

16                   COMMISSIONER McDONALD: I know where  
17 it is. But it's one of those things that --

18                   SENATOR RIVERA: Where is -- so if you  
19 know where it is, why is it not here right  
20 now?

21                   COMMISSIONER McDONALD: It's not just  
22 the Department of Health that has to  
23 complete -- completely finish the report,  
24 so ...

1                   SENATOR RIVERA: Okay. So wherever it  
2 is, could you like tell your people to get it  
3 here?

4                   COMMISSIONER McDONALD: I would love  
5 to give it to you. I'd love to have it for  
6 you. You know, I like Senator Myrie, I want  
7 to have everybody have what they want, I  
8 really do. I would love to get it to you.

9                   SENATOR RIVERA: Gotcha. If you know  
10 where it is, please. And to the universe --

11                   COMMISSIONER McDONALD: It's not me  
12 that's been holding it up.

13                   SENATOR RIVERA: -- wherever it is.  
14 But we need it.

15                   COMMISSIONER McDONALD: I know.

16                   SENATOR RIVERA: Particularly because,  
17 as Senator Myrie was saying, this whole  
18 notion that -- and obviously we're going to  
19 follow up with SUNY when they come up, when  
20 they come over here, to talk about this  
21 transformation and what have you.

22                   The fact that this report has not  
23 been -- you know, you found out that they  
24 were going to do this like in the middle --

1           you found out in the media. All this stuff,  
2           it's a little nuts. And the fact that this  
3           report is not with us, so we don't know as  
4           far as the inequalities that exist there, and  
5           whether the changes are actually going to  
6           address these inequalities, it's kind of  
7           important.

8                         So please make sure you --

9                         COMMISSIONER McDONALD: I understand.  
10           Totally agree with you.

11                        SENATOR RIVERA: Gotcha.

12                        Number two. Why do the rates that you  
13           folks -- that are being developed and  
14           regularly approved by the state's actuary  
15           differ so greatly from the actual costs that  
16           providers are reporting to us?

17                        COMMISSIONER McDONALD: I'm sorry,  
18           what?

19                        SENATOR RIVERA: You've got a face  
20           like "that's not true."

21                        COMMISSIONER McDONALD: No, I didn't  
22           understand the question, I'm sorry.

23                        SENATOR RIVERA: I will ask again.  
24           Why do the rates that are being developed and

1 regularly approved by the state's actuary  
2 differ so greatly from the actual costs that  
3 providers are reporting to us? Has your data  
4 shown that there's decrease -- that the costs  
5 are decreasing for providers?

6 MEDICAID DIRECTOR BASSIRI: Well, it  
7 depends on the service, Senator. And I think  
8 it's really two sets of information. The  
9 actuary does set the rates, they're  
10 actuarially sound. That's what we pay the  
11 health plans on a per-member, per-month  
12 basis. The health plans pay providers based  
13 on their direct contracts with those  
14 providers, and then providers will pay their  
15 workers and any other costs they incur to run  
16 their business.

17 But what we're providing to you, I  
18 assume, in the actuarial rates, is what we  
19 pay the health plans.

20 SENATOR RIVERA: All right. Because  
21 it -- because there was -- a couple of years  
22 ago, when we were in this room, we were  
23 talking about the fact that the budget was  
24 going in a positive direction as opposed to



1           the decade before that. Last year we can see  
2           kind of the same thing.

3                     This year, can't do that. Kind of  
4           turning back. And some of the cuts -- and  
5           we're going to get to those in a second --  
6           are more than a little bit disappointing,  
7           particularly because I want to follow up on  
8           what Senator -- I'm sorry, Assemblymember  
9           González-Rojas was talking about as far as  
10          coverage for all.

11                    If y'all are coming over here -- and  
12          you said these are tough choices, we always  
13          have to make tough choices during budgets.  
14          But I really need to understand this. And I  
15          don't think I'm going to get an answer --  
16          spoiler. But are y'all really seriously  
17          telling us that we don't have -- that we --  
18          the money that -- we have to do cuts,  
19          including these unallocated cuts, which are a  
20          little -- which is another weird thing that  
21          we'll get to in a second -- and that you're  
22          not pursuing \$500 million from the federal  
23          government and almost \$800 million left over  
24          for things that don't have to do with

1 coverage for undocumented folks, that you  
2 could do -- that you could use for other  
3 types of coverage that is allowed.

4 Why you ain't doin' that?

5 I need a good answer. It wasn't a  
6 good answer before.

7 COMMISSIONER McDONALD: Oh, I answered  
8 as best I could, my friend. I understand  
9 your frustration. I share your frustration,  
10 you know -- I mean, quite frankly, in working  
11 within what we have here to offer today.

12 SENATOR RIVERA: All right --

13 COMMISSIONER McDONALD: I'm happy to  
14 work through the budget process and see what  
15 we can do.

16 SENATOR RIVERA: Gotcha.

17 Amir, you got anything?

18 MEDICAID DIRECTOR BASSIRI: The only  
19 thing I would say, Senator, is just  
20 technically, because the amendment is not yet  
21 approved and we're waiting for the approval,  
22 we can't change that pending amendment. So  
23 technically it couldn't be applied for till a  
24 later date.

1           SENATOR RIVERA: Again -- sorry -- not  
2 a good answer. Particularly since the  
3 federal government last year told us  
4 explicitly -- when we asked them, they sent  
5 us a letter -- I don't know if you got it. I  
6 got it -- that said explicitly that we could  
7 do this. And yet y'all are not doin' it.  
8 And yet you're coming here to us to tell us  
9 that we've got to make these cuts, which --  
10 not really cuts -- we'll get to that. But  
11 they're not really cuts. And you've got  
12 \$500 million at least that you're just  
13 leaving in the air. That's -- it's  
14 {unintelligible}. And so I'm not happy about  
15 that, but okay.

16           Moving on. Where am I? So three,  
17 four -- all right, so to follow up on  
18 Assemblymember Lunsford's point, so can you  
19 confirm here, related to -- so CDPAP. Can  
20 you confirm here that the intent is to  
21 eliminate the minimum wage protections as  
22 well for these workers? And additionally, is  
23 there a concern that while we are in the  
24 middle of a healthcare workforce crisis, that

1 reducing the wages will actually worsen this  
2 situation?

3 MEDICAID DIRECTOR BASSIRI: Can you  
4 repeat the first part of the question,  
5 Senator?

6 SENATOR RIVERA: So there is -- there  
7 is wage parity, we're talking about wage  
8 parity for CDPAP workers. So number one, can  
9 you confirm that the intent here is to  
10 eliminate the minimum wage protections as  
11 well for these workers?

12 MEDICAID DIRECTOR BASSIRI: No. No.

13 SENATOR RIVERA: Oh, that's not it?

14 MEDICAID DIRECTOR BASSIRI: No. That  
15 is not. The intent is simply --

16 SENATOR RIVERA: Okay, then you need  
17 to look at the language, because it's kind of  
18 where it goes.

19 MEDICAID DIRECTOR BASSIRI: --  
20 technical. I think that was identified the  
21 other evening, and it will be addressed in  
22 the technical amendments.

23 SENATOR RIVERA: Okay, so you do  
24 acknowledge that y'all need to fix that.

1           MEDICAID DIRECTOR BASSIRI: I'm not an  
2 attorney, but yes, I would acknowledge that  
3 it needs to be.

4           SENATOR RIVERA: Thank you. And also,  
5 additionally, do you -- is there a concern  
6 that we're -- again, we've talked about the  
7 healthcare workforce crisis, you know,  
8 endlessly. Does this not make it worse,  
9 because you're paying these folks less?

10           MEDICAID DIRECTOR BASSIRI: I think  
11 that it -- there's certainly a workforce  
12 crisis. I think this Governor has made  
13 unprecedented investments, as has the  
14 Legislature, in the home care workforce  
15 specifically. Job growth in the home care  
16 sector continued to be the fastest-growing  
17 sector of the healthcare workforce.

18           SENATOR RIVERA: That might not be --  
19 that might not continue that much because  
20 these unallocated cuts that we're going to --

21           I just got to work on the time, bro --  
22           (Overtalk.)

23           SENATOR RIVERA: I understand, but  
24 we -- we will continue to have these

1           conversations also in private. But since  
2           we're having them here, and I only have four  
3           minutes left, let's get to this next one.

4                     This one is really a head-scratcher.  
5           And again, this budget is very different in  
6           so many ways. Like instead of a two-years  
7           allocation you do a one-year allocation. And  
8           then these unallocated cuts stuff. Bro, are  
9           you seriously saying that what you're doing  
10          is just saying to people, Okay, we're going  
11          to have to cut off either your pinky or your  
12          pinky toe, so you just have to be the hand on  
13          the machete as we cut? That's what you're  
14          saying?

15                    COMMISSIONER McDONALD: Not at all,  
16          no.

17                    SENATOR RIVERA: That's not it?

18                    COMMISSIONER McDONALD: No, not at  
19          all.

20                    SENATOR RIVERA: Okay, so explain it  
21          to me.

22                    COMMISSIONER McDONALD: No, so what  
23          we're saying is the Governor's asking you to  
24          work with her to find cuts that work and that

1 are less painful. And quite frankly, you  
2 know, you know Blake Washington like I do; I  
3 trust his numbers. They're difficult  
4 numbers. If we went to a two-year budget,  
5 the cuts would have been worse this year. He  
6 went to a one-year budget to help us.

7 SENATOR RIVERA: Which brings me back  
8 to -- which brings me back to what I said  
9 just earlier. The fact that you're leaving  
10 almost \$500 million on the table is even more  
11 frustrating.

12 COMMISSIONER McDONALD: I understand.

13 SENATOR RIVERA: So whoever it is --  
14 if it's not y'all, if it's someone in the DOB  
15 and, you know, one of these days, hopefully,  
16 we've got the DOB sitting right there. If  
17 there's somebody over there, whomever it is,  
18 bro, like you're saying these unallocated  
19 cuts -- which, again, I've never seen this  
20 before. You always come to us and say, we're  
21 gonna cut these for savings, that word that  
22 y'all use, cut savings. It's cuts.

23 So you do the cuts or the savings, and  
24 then we fight with you to figure out which --

1 in this case, you're saying like, Well,  
2 you're gonna have to help us, where we  
3 gonna -- we're gonna chop. Somebody said to  
4 me, it's like being the caterer at your own  
5 funeral. That's basically what this is  
6 saying.

7 COMMISSIONER McDONALD: It's also like  
8 partnership, too. That's another way of  
9 looking at it.

10 SENATOR RIVERA: But there's  
11 \$400 million that you're doing here, right,  
12 200 and -- 200 in Medicaid, 200 in --

13 COMMISSIONER McDONALD: Yeah. Yup.

14 SENATOR RIVERA: And again, there's --  
15 because all money's fungible, right? You  
16 could get this 450 million that would  
17 actually help you address that, which might  
18 make some money available elsewhere you might  
19 be -- so just a little nutty.

20 Two more minutes. All right, don't  
21 worry, you won't have to deal with me that  
22 much longer. Okay.

23 Okay, are you planning on implementing  
24 the ADL requirements that have been



1 suspended?

2 COMMISSIONER McDONALD: I lost the  
3 audio on that. Planning what requirements?

4 SENATOR RIVERA: You got it? The ADL.

5 MEDICAID DIRECTOR BASSIRI: Yeah, I  
6 got this one.

7 Yes, we are. It is state law, and we  
8 will be implementing that change. It's  
9 assumed in the financial plan and in our  
10 forecasts.

11 SENATOR RIVERA: Do you have the --  
12 what are the updated fiscal projections?

13 MEDICAID DIRECTOR BASSIRI: We don't  
14 have an updated fiscal projection at this  
15 time. It needs to be based on the actual  
16 assessments that members complete, and that  
17 was currently finished in November/December.  
18 So we're looking at it, but no updated fiscal  
19 at this time. We don't anticipate it being  
20 different.

21 SENATOR RIVERA: All right. So just,  
22 again, one and a half minutes and I'm  
23 probably -- I'm going to be done before that.

24 But this -- you obviously can tell I'm

1 a little frustrated. We were going -- we  
2 were doing so well. In all honesty, we were  
3 going in a positive direction. This seems  
4 like it's a turn back. Even though you're  
5 all trying to put a good face on it.

6 And particularly there's some concerns  
7 here, because there's money on the table that  
8 we could go get. And this is without -- this  
9 is without counting on the raising the taxes  
10 on the wealthy, which I'm going to be  
11 bothering some other people about, not y'all.  
12 But just within the confines of what you  
13 need -- what you decide and what you impact  
14 directly, coverage for undocumented folks --  
15 which by the way, according to your own  
16 numbers, if I'm not mistaken, last year was  
17 what, \$860 million of emergency Medicaid?

18 Is that correct?

19 MEDICAID DIRECTOR BASSIRI: Yeah.

20 SENATOR RIVERA: So it's \$860 million  
21 that we're already spending because we've got  
22 people who are uncovered who are going to  
23 emergency -- so like you got -- you got some  
24 clarification for me?

1                   MEDICAID DIRECTOR BASSIRI: Just that  
2                   that is the state and the federal share of  
3                   emergency Medicaid.

4                   SENATOR RIVERA: Oh, so it's only  
5                   \$400 and some-odd million. Okay, thank you.

6                   MEDICAID DIRECTOR BASSIRI: Or it was  
7                   last year, yeah.

8                   SENATOR RIVERA: Four hundred-some-odd  
9                   million dollars that is both for the state  
10                  and for the localities. And we could  
11                  actually be addressing that. And again,  
12                  because money's fungible, a lot of this stuff  
13                  could actually help us to deal with some of  
14                  the cuts that you're proposing here.

15                  We're going to have a lot of  
16                  conversations over the next couple of weeks  
17                  and months. We're starting early. Kind of  
18                  disappointing; there's a lot of stuff that  
19                  I'm seeing here. And I'm certainly going to  
20                  follow up. But I've got another five  
21                  seconds, so I should just linger and just say  
22                  like, So, how are you thinking about the  
23                  Knicks? Oh, here we go.

24                  (Time clock sounds; laughter.)

1                   CHAIRWOMAN KRUEGER: Well done,  
2                   Senator Rivera.

3                   Assemblymember.

4                   ASSEMBLYWOMAN PAULIN: Thank you.

5                   Assemblymember Gray. Push.

6                   ASSEMBLYMAN GRAY: There we go. There  
7                   we go. Thank you very much, Madam  
8                   Chairwoman.

9                   And thank you, ladies and gentlemen,  
10                  for being with us today. So it's clear that  
11                  we've heard the -- and it's no surprise, the  
12                  healthcare industry is in a dire position.  
13                  Doesn't matter if it's nursing homes,  
14                  hospitals, EMS service. Seventy-five percent  
15                  of our hospitals are operating with negative  
16                  margins. Forty percent are relying on VAP or  
17                  VAPAP for supplemental funding.

18                  Is it prudent to be cutting VAPAP at  
19                  this time?

20                  MEDICAID DIRECTOR BASSIRI: Is it  
21                  prudent to be cutting VAPAP at this time. I  
22                  think we have to -- you know, the level of  
23                  subsidies that the state has incurred for  
24                  financially distressed hospitals is growing

1 at an exponential rate. We're currently at  
2 around three or so billion dollars. We did  
3 get federal funding through the 1115 waiver,  
4 which was a very challenging thing to do  
5 because we are at every payment limit that  
6 the federal government has put in place for  
7 hospitals.

8 So I think we have to live within the  
9 resources we have. And we continue to make  
10 sure hospitals are getting what they need to  
11 provide essential services for the community.

12 ASSEMBLYMAN GRAY: So the VAPAP is a  
13 one-to-one -- right, is it a one-to-one  
14 match? Are we leaving money on the table?

15 MEDICAID DIRECTOR BASSIRI: VAPAP is  
16 zero federal match.

17 ASSEMBLYMAN GRAY: Zero federal match,  
18 okay.

19 MEDICAID DIRECTOR BASSIRI: VAP has a  
20 federal match, but it's subject to federal  
21 payment limits, one specifically known as the  
22 upper payment limit, which we are currently  
23 at.

24 ASSEMBLYMAN GRAY: Okay. Medicaid

1 rates. I mean, there's nothing proposed in  
2 this, no increase is proposed. And last year  
3 there -- I mean, the facilities are cost --  
4 you know, staffing shortages; we have, you  
5 know, cost increases that they're facing and  
6 reimbursements not keeping pace with that.

7 Where are we going to go with it?

8 COMMISSIONER McDONALD: Yeah, I mean,  
9 we did make a historic increase last year, as  
10 you noted.

11 I think one of the ways to look at  
12 this, though, for nursing homes and hospitals  
13 is, you know, you can increase rates, but the  
14 other thing you do is find ways to reduce  
15 costs. If you look at our scope of practice  
16 proposals, we all should want hospitals and  
17 nursing homes to have less costs. I mean, if  
18 you're going to let a certified medication  
19 aide work in a nursing home, that's going to  
20 help everybody. Medical assistant to give a  
21 vaccine, that helps everybody.

22 Look at the licensure compacts.  
23 They're really going to help everybody.  
24 Hospitals are still paying a lot of money for

1 agency nurses. That's something that we need  
2 to own, that it's not in our best interests  
3 for anybody. Finding methods to reduce  
4 hospital costs are very important to all of  
5 us. And I'm willing to work with hospitals  
6 on any idea they have to reduce costs. And I  
7 think there's methods out there where we can  
8 do that, and I think there's things out there  
9 that we can work on together.

10 ASSEMBLYMAN GRAY: And so what are we  
11 going to address agency or contract nursing  
12 or travel nurses in that regard? Because  
13 that's what they're relying on right now, and  
14 it's been an exorbitant cost to them.

15 COMMISSIONER McDONALD: Yeah, we did  
16 get the authority last year to do -- to  
17 register them. We have registered them. A  
18 report's coming soon, it will be out before  
19 you know it. It's also one of those things  
20 where this is still a very big expense for  
21 hospitals. H+H in particular is paying a lot  
22 for this.

23 ASSEMBLYMAN GRAY: Thank you.

24 CHAIRWOMAN KRUEGER: Thank you.

1 Next is Senator Rachel May.

2 SENATOR MAY: Thank you, Madam Chair.

3 And thank you all for being here to  
4 testify.

5 Commissioner, I want to start by  
6 thanking you for your attention to the Native  
7 health clinics that -- which were neglected  
8 for so long. And I have many constituents  
9 who are grateful for the -- for your  
10 attention and the increased support in the  
11 budget.

12 I also have a lot of constituents who  
13 are worried about Upstate University Hospital  
14 and its future. And given that it's losing  
15 its support for the debt service -- I hope  
16 you're aware of that -- that we are also --  
17 the Medicaid gap is only going to grow. And  
18 the -- they receive zero operating support  
19 from the state while serving dozens of  
20 counties with essential care. I wonder what  
21 your vision is for the future of that  
22 hospital.

23 COMMISSIONER McDONALD: Yeah, Upstate  
24 Medical Center is very important. They



1 provide care to a lot of people -- not just  
2 tertiary care, but quaternary care. They're  
3 very important to that part of New York.

4           You know, I met with Dr. Dewan, I went  
5 out there and visited them. I have concerns  
6 about their physical plant, as he does as  
7 well, and I think they're looking for  
8 resources to estimate where they need to go  
9 for the future, and I think that's very  
10 important.

11           I think they're going to be in the  
12 future of New York, and I'd like to see them  
13 something that we try to help and move  
14 forward with. But they do have needs. I'm  
15 addressing them as best I can here. I don't  
16 mean to not give you specifics; I just -- I  
17 understand their concerns, and I agree with  
18 Dr. Dewan. I'm concerned as well.

19           SENATOR MAY: All right, thank you.

20           On lead pipes -- I was gone for half  
21 an hour, so I don't know if you talked about  
22 this yet -- but we asked for \$50 million last  
23 year. DOH I think has spent 30 million,  
24 which is estimated to be about 1 percent of

1 the need statewide for getting rid of the  
2 lead pipes and lead service lines.

3 What is your plan?

4 COMMISSIONER McDONALD: I think we  
5 have 115 million this year. The Governor  
6 just announced yesterday projects across the  
7 state, by the way, as well.

8 And we're replacing lead service  
9 lines -- I think one of the big projects  
10 actually was in Rochester in particular. So  
11 I think we have a nice system going to  
12 releasing the money. There's more federal  
13 money coming for the next several years.  
14 We're not going to replace all the lead  
15 service lines, but I like the investment I  
16 saw yesterday and I think you'll see more  
17 coming as the years go on.

18 SENATOR MAY: Okay. Thank you.

19 And then on nursing homes, just on the  
20 Medicaid gap there. How many beds do you  
21 anticipate will close because of the gap that  
22 we have? And should we have our constituents  
23 call you? Because they're calling us on a  
24 daily basis looking for some help with

1 long-term care.

2 COMMISSIONER McDONALD: Well,  
3 constituents contact the department all the  
4 time, and their messages are welcome. We're  
5 happy to hear them.

6 And I think with nursing homes in  
7 particular, we have to look at how we can  
8 help with scope of practice and licensure  
9 compacts to help them. I think that's  
10 something we can all agree we need to help  
11 reduce costs on in particular.

12 SENATOR MAY: Okay. Thank you.

13 CHAIRWOMAN KRUEGER: Thank you.

14 So because we've had you here for two  
15 and a half hours -- and we have more -- we're  
16 going to allow everyone to take a 15-minute  
17 break till ten after 1:00 to do with whatever  
18 you -- ten after 12:00, oh, my goodness.  
19 Sorry, everyone. All right, ten after 12:00,  
20 to do whatever people might need to do during  
21 those minutes. Thank you.

22 (A brief recess was taken from 11:56 a.m.  
23 to 12:11 p.m.)

24 ASSEMBLYWOMAN PAULIN: Is

1 Assemblymember Walker here? No. Alex Bores?  
2 Khaleel Anderson? Jenifer Rajkumar? No.  
3 Karines Reyes? Okay. Anna Kelles? Jonathan  
4 Jacobson? Boy, that bathroom break took care  
5 of a lot more than just --

6 (Laughter.)

7 ASSEMBLYWOMAN PAULIN: Jo Anne Simon.

8 There we go.

9 (Off the record.)

10 ASSEMBLYWOMAN SIMON: Okay, there we  
11 go. Thank you. This is what happens if you  
12 come back on time. Right?

13 So thank you for your testimony. And  
14 I only have three minutes, so I have a couple  
15 of quick questions I'd like to outline, and  
16 then the -- and that is, you know, one of the  
17 responses about cuts to nursing homes, about  
18 unallocated state subsidies. And my question  
19 is, why are they unallocated?

20 The other point I wanted to -- if  
21 somebody could really clarify for me how it  
22 is that you can have this wage parity with  
23 the CDPAP program and how it will not harm  
24 both the workers, discourage people from

1 joining the workforce, and lead to a lack of  
2 care.

3 And then the other question I have is  
4 the school-based health clinics. The  
5 Governor has proposed school-based mental  
6 health centers in any school. Having lost  
7 five school-based health clinics which  
8 happened to be administered by Downstate, I  
9 have real questions about how we are going to  
10 have the money and the wherewithal to  
11 actually do these school-based mental health  
12 centers. And I also don't want to lose  
13 school-based health clinics, not to mention I  
14 don't want to lose Downstate.

15 So thank you.

16 MEDICAID DIRECTOR BASSIRI: Thank you,  
17 Assemblymember. I'll start with the first  
18 question on the nursing homes, why is it  
19 unallocated.

20 You know, I think that's a question  
21 that we should hear from the nursing home  
22 industry. They -- there is an application  
23 process to receive VAPAP or state-only  
24 funding. They have to submit, they have to

1 meet, you know, financial distress criteria,  
2 days cash on hand --

3 ASSEMBLYWOMAN SIMON: Could you be a  
4 little closer to the microphone? I'm having  
5 trouble hearing.

6 MEDICAID DIRECTOR BASSIRI: Sure.

7 So I can't necessarily answer  
8 definitively as to why they are not applying  
9 or where they're applying and not meeting the  
10 criteria. But I'm sure we'll hear from them  
11 later on.

12 We have awarded 10 nursing homes  
13 through that funding. And that's been  
14 consistent for two years. So given the  
15 budget challenges, it seemed like a more  
16 prudent use, reserving unallocated funds,  
17 than trying to reduce services.

18 Your next question was related to the  
19 wage parity reduction?

20 ASSEMBLYWOMAN SIMON: Yeah, how does  
21 that work? I don't understand your answers  
22 from before.

23 MEDICAID DIRECTOR BASSIRI: You know,  
24 wage parity was put in place in 2017, and

1 really intended to level the playing field  
2 between the CDPAS personal aides and LHCSA  
3 personal aides. And since that time we've  
4 learned a lot about the program. It's become  
5 clear that CDPAS aides are eligible for  
6 health insurance benefits, or some of them  
7 are, especially with the expansion in the  
8 Essential Plan, the Qualified Health Plan.

9 But we do know that many of the  
10 workers are receiving that benefit through  
11 base wages and not benefits. And we've made  
12 a tremendous number of investments in base  
13 wages, including indexing the minimum wage to  
14 inflation permanently.

15 ASSEMBLYWOMAN PAULIN: Thank you.

16 CHAIRWOMAN KRUEGER: Thank you.

17 Next is ranker for Finance Senator Tom  
18 O'Mara, five minutes.

19 SENATOR O'MARA: Thank you, Senator.

20 Good afternoon. Thank you for your  
21 responses today so far.

22 With regards to the migrant crisis in  
23 New York City that we read about every day,  
24 and all these cuts to Medicaid we're talking

1 about, can you explain to us what the impact  
2 of the migrant situation is on the Medicaid  
3 program in New York? How many of those are  
4 eligible or ineligible?

5 COMMISSIONER McDONALD: So some  
6 members who are migrants are eligible for the  
7 Essential Plan. And we do have assisters who  
8 actively help them get the Essential Plan.  
9 So we do try to enroll as many people as  
10 possible.

11 In addition, just to highlight another  
12 issue, there is about \$25 million in this  
13 budget to help with making sure people are  
14 screened for tuberculosis and get vaccines  
15 before they get insurance. That's additional  
16 money that's put forward to help address  
17 those issues as people arrive.

18 As far as Medicaid goes, my  
19 understanding from Medicaid is they're  
20 eligible for Emergency Medicaid if they need  
21 it.

22 You can supplement (inaudible).

23 MEDICAID DIRECTOR BASSIRI: Yeah, it  
24 will really depend on the individual's



1 status, documentation status upon entry into  
2 the country. If they are undocumented, they  
3 are eligible for Emergency Medicaid, which is  
4 life-threatening or critical condition  
5 inpatient services. And then as Dr. McDonald  
6 said, if they do have -- if they are asylees  
7 or asylum seekers and are working and have  
8 work authorization, they would be enrolled in  
9 the Essential Plan. So no Medicaid costs.

10 SENATOR O'MARA: But you don't have  
11 numbers of how many migrants are enrolled in  
12 the Essential Plan as opposed to getting  
13 Emergency Medicaid?

14 MEDICAID DIRECTOR BASSIRI: I don't  
15 have them in front of me. And it's a little  
16 harder to answer that than it may seem. But  
17 it's certainly something we can get back to  
18 you on in writing.

19 SENATOR O'MARA: Yeah, well, you know,  
20 with all the discussion about the financial  
21 impacts of this migrant crisis, particularly  
22 in New York City, you know, we should have a  
23 handle on that and know what the impact, what  
24 the cost is and really, you know, what we

1           should be asking the federal government and  
2           President Biden to supply to New York State  
3           to cover these expenses.

4                         MEDICAID DIRECTOR BASSIRI:   And I  
5           think some of those expenses are well beyond  
6           Medicaid and costs that New York City has had  
7           to incur for other social supports and  
8           housing services.

9                         SENATOR O'MARA:   Moving on a little  
10          bit to hospitals and Medicaid, it's been  
11          consistently reported that Medicaid is  
12          underpaying hospitals by about 30 percent for  
13          the cost of supplying those medical services.  
14          Do you agree with that number?

15                        And what is the state looking at doing  
16          with regards to making hospitals whole for  
17          providing those services?

18                        MEDICAID DIRECTOR BASSIRI:   I haven't  
19          looked at the numbers closely enough.   I know  
20          they reference a 70 percent -- I think that's  
21          as a percentage of their cost.   We do have  
22          sort of rules and the federal government has  
23          rules that dictate what Medicaid can  
24          reimburse hospitals for services.   We are at

1           those limits, meaning we cannot pay them any  
2           more while continuing to receive federal  
3           financial participation on those payments.  
4           Which is why you've seen such a large  
5           increase in our state-only Medicaid payments,  
6           because we're -- we can't get federal match  
7           anymore.

8                         So I think there's certainly some  
9           alignment on the numbers, but we've done a  
10          number of things and invested in those  
11          reimbursement rates through state-directed  
12          payments and other payment vehicles.  
13          Unfortunately, we are just running out of  
14          options to get federal match, which is  
15          important. We have done that --

16                        SENATOR O'MARA: Are there discussions  
17          going on with the feds to deal with that  
18          inequity?

19                        MEDICAID DIRECTOR BASSIRI: There  
20          absolutely are. It's something we spent a  
21          considerable amount of time negotiating with  
22          them as far as our 1115 waiver. So they are  
23          agreeing to provide federal match, even  
24          though we are above those limits for those

1 hospitals. Which is not the ideal scenario,  
2 but it is an acknowledgment, I think, on  
3 their part that more needs to be done to  
4 support those institutions.

5 SENATOR O'MARA: Getting back to the  
6 migrants for the last few seconds I have,  
7 what is the impact on hospitals or other  
8 healthcare providers providing services to  
9 uninsured or ineligible migrants or illegal  
10 immigrants?

11 MEDICAID DIRECTOR BASSIRI: I think  
12 there are -- to the extent they are  
13 uninsured, they would be getting Medicaid --  
14 I'm sorry, undocumented, they would be  
15 getting Medicaid reimbursement. But many are  
16 eligible for the Essential Plan and are  
17 receiving reimbursement from the  
18 Essential Plan which is higher, significantly  
19 higher, than the Medicaid rate.

20 SENATOR O'MARA: Thank you.

21 CHAIRWOMAN KRUEGER: Thank you.  
22 Assembly.

23 ASSEMBLYWOMAN PAULIN: Thank you.

24 Alex Bores.

1 ASSEMBLYMAN BORES: Thank you,  
2 Madam Chair. Thank you all for being here.

3 Commissioner McDonald, I'm actually  
4 going to ask you the same two questions I  
5 asked you last year, with some updates. The  
6 first is you've talked about licensure  
7 compacts. There's also interstate data  
8 sharing compacts that the federal  
9 government's prioritizing to prevent growth  
10 in diseases. I know we participate in many  
11 of them. Last year I asked about norovirus  
12 and NoroSTAT. Since that time, Colorado's  
13 added in. Any updates on that, or are there  
14 initiatives to share data across state lines?

15 COMMISSIONER McDONALD: As far as I  
16 know, we are sharing data on that, but I'll  
17 get back to you to be a hundred percent sure.  
18 Because we like sharing data. It's obviously  
19 in everyone's best interest to work together  
20 with that.

21 ASSEMBLYMAN BORES: Cool. The CDC  
22 doesn't list New York. I hope they're wrong.  
23 But would love for you --

24 COMMISSIONER McDONALD: I'll

1 double-check on it. I thought we did, but  
2 let me double-check.

3 ASSEMBLYMAN BORES: Cool. And if you  
4 could just follow up in writing with sort of  
5 where we are sharing data, that would be  
6 really helpful.

7 COMMISSIONER McDONALD: Sure.

8 ASSEMBLYMAN BORES: And then the  
9 second is last year's budget put a strong  
10 priority on fighting future pandemics and  
11 investing in strengthening of vaccines.  
12 There's some of that in here, right, the  
13 testing of HIV and hepatitis, et cetera, but  
14 certainly not as much.

15 You spoke really passionately last  
16 year about how you wanted to spread more in  
17 fighting future pandemics, and vaccines. I'd  
18 love it if you could just update on kind of  
19 where that's reflected, or are those  
20 initiatives really cut?

21 COMMISSIONER McDONALD: Yeah, I mean  
22 the federal government's taken a lot of lead  
23 in this. I mean, one of the things I hear  
24 from the federal partners is for a new virus

1           they expect to have a test within -- their  
2           words, not mine -- 10 days. And they expect  
3           to have vaccines available within like  
4           90 days, which to me is -- their words, not  
5           mine -- which is quite remarkable.

6                         And I think one of the things you  
7           notice is we're much better supplied with  
8           personal protective equipment. And, you  
9           know, remember at the beginning of the  
10          pandemic, that was just one of those things  
11          where we just weren't ready. No state was,  
12          because no one saw how much of a need that  
13          was going to be.

14                        You know, obviously the public health  
15          department is much better prepared, because  
16          we lived through it, but we're also much  
17          better staffed, thank you very much. You  
18          know, we are in a much better place than we  
19          were last year. Last year we had barely  
20          broken even in '22. This year I have  
21          hundreds of more team members on my team that  
22          I'm very excited about. And we're actually  
23          now at pre-pandemic levels, and we have more  
24          positions that we're hiring, and we really

1           like the momentum that we have at the  
2           department.

3                   ASSEMBLYMAN BORES:   Wonderful.   And  
4           could you just comment specifically on the  
5           Division of Vaccine Excellence?

6                   COMMISSIONER McDONALD:   Yes.   So I'm  
7           thrilled with that here.   So we have a new  
8           leader in that area, which is good.   We're  
9           hiring more staff for that.   Really looking  
10          ahead, we address things like vaccine  
11          confidence.   How do we get it, just quick,  
12          frankly more available?   And, you know, I  
13          think one of the things you saw this year  
14          was, hey, the COVID vaccine transition to the  
15          commercial market, it was helpful for us to  
16          have team members to explain to people how  
17          that was going to happen, to make that as,  
18          you know, smooth as it could be.

19                   It was bumpier in other states than it  
20          was here.   We were pretty good at getting  
21          information out.   And Medicaid, thank you  
22          very much, did a great job at getting it  
23          covered.   We had our team members, our  
24          Medicaid members covered quicker than



1 commercial players, which I really appreciate  
2 my team doing that.

3 ASSEMBLYMAN BORES: Thank you.

4 ASSEMBLYWOMAN PAULIN: Senate.

5 CHAIRWOMAN KRUEGER: Thank you.

6 Senator Lea Webb.

7 SENATOR WEBB: Thank you, Chair.

8 So my question is -- actually,  
9 questions are directed to the commissioner.

10 So with regards to reproductive  
11 health, I appreciate the increase in funding  
12 for reproductive health center security  
13 grants. And so what I didn't see in the  
14 increase was direct support for providers.  
15 And I know this was an issue that we brought  
16 up last year. And so -- and the Executive  
17 proposal did not include that, to increase be  
18 Medicaid reimbursement to cover the actual  
19 cost of medication abortion.

20 So my question is, how does the  
21 department expect that those services can  
22 continue when providers are not being  
23 reimbursed for their true costs? So that's  
24 one question.



1 would hope we can build on that in further  
2 discussions.

3 COMMISSIONER McDONALD: And then I --  
4 can you repeat the question about Nourish NY  
5 and Hunger Prevention and Nutrition  
6 Assistance Program again, please?

7 SENATOR WEBB: So last year, you know,  
8 those programs were essentially kind of  
9 combined, and that was a problem for a lot of  
10 us who serve rural areas, especially dealing  
11 with food insecurity.

12 So my question is, how does a new  
13 proposal, if there is one, address these  
14 issues with those two programs?

15 COMMISSIONER McDONALD: Yeah. I mean,  
16 it went through a competitive procurement. I  
17 know everybody wasn't pleased with the  
18 results of that, but it's a competitive  
19 procurement. I mean, we did 390 million  
20 emergency meals last year. As far as I know,  
21 the program did work. I mean, we fed a lot  
22 of people. And our plan this year is to  
23 continue with the same. I don't know of any  
24 new investment.

1           Obviously I'm concerned about food  
2           insecurity too, though. You know, it's a big  
3           issue. But we're trying to support as many  
4           people as we can with this.

5           SENATOR WEBB: Okay. And then my  
6           follow-up deals with maternal health. What  
7           actions is the Department of Health going to  
8           take to address unnecessary C-sections? I  
9           know the Governor included this in her  
10          budget. We also advanced legislation  
11          yesterday in the responses to that. And we  
12          can also talk offline as well. I know --

13          COMMISSIONER McDONALD: There is a  
14          significant investment incentivizing  
15          hospitals to reduce their C-section rate by 1  
16          percent. We give them money.

17          ASSEMBLYWOMAN PAULIN: As much as I  
18          want to hear a more expanded answer, we have  
19          to move on.

20          Assemblymember Walsh.

21          ASSEMBLYWOMAN WALSH: Thank you,  
22          Chairwoman. And good afternoon.

23          As New York State continues to express  
24          its desire to increase health equity for all

1 residents, there continues to be one  
2 population that does not get the opportunity  
3 to participate. There's only one clinic in  
4 the Capital Region, Center Healthcare, a  
5 division of the Center for Disability  
6 Services in Albany, that is fully accessible  
7 and has true integrated care under one roof,  
8 including primary care, dental care. And  
9 that's especially important now that 600  
10 individuals are on a waitlist for service  
11 after St. Peter's closed their dental clinic.  
12 Neurology, psychiatry, physical, occupational  
13 and speech therapy, sidewalk social work  
14 counseling, and physical medicine. Many of  
15 these services are not available in community  
16 practices due to the complex nature of the  
17 patients, time required to treat, including  
18 in some instances a Hoyer Lift to safely  
19 transfer in and out of a wheelchair, and  
20 assistance to undress and dress, and the  
21 increased staff that's necessary due to  
22 behavior such as a minimum of one dental  
23 assistant and up to three assistants, in  
24 addition to the dentist or hygienist, for any

1 dental work being performed.

2 Emergency rooms and urgent care  
3 centers have turned into basic healthcare for  
4 individuals with I/DD because of the lack of  
5 access to services and the transportation to  
6 get to and from an appointment for someone in  
7 a wheelchair in the community.

8 The center's health and dental clinic  
9 has not had a rate increase in 17 years,  
10 while the hospital-based clinics have had  
11 routine cost-of-living adjustments approved  
12 by the Legislature, including last year at  
13 7 percent, only to have a local hospital  
14 close their dental clinic this past summer,  
15 as I mentioned.

16 Emergency rooms are not the answer for  
17 individuals with I/DD or autism. They are  
18 crowded, they're loud, and they're  
19 short-staffed. The individuals served at the  
20 center are often nonverbal, which creates  
21 additional challenges in an emergency room or  
22 urgent care center, often resulting in  
23 unnecessary testing and cost.

24 I know you visited, Commissioner, the

1 center recently, as I did.

2 The question: How will New York  
3 support health equity and health services for  
4 individuals with I/DD in clinics like the  
5 Center Healthcare, which is not eligible for  
6 Federally Qualified Health Center funding?

7 These clinics are crucial to the  
8 future of healthcare for individuals with  
9 disabilities, and they cannot be expected to  
10 continue to serve this population on a rate  
11 that's been frozen for 17 years.

12 How will New York, with current state  
13 budget funds and the new 1115 waiver, make a  
14 commitment to properly support individuals  
15 with disabilities in a proper setting like  
16 the Center Healthcare for basic healthcare  
17 and dental service? What we have today is  
18 not health equity, and it's discrimination,  
19 and I think New York has got to do better.

20 And in the little remaining time, I  
21 would appreciate your thoughts on that.

22 COMMISSIONER McDONALD: I -- you made  
23 a lot of great points. I think you made a  
24 lot of really good points. There actually is

1 a pretty substantial increase in this budget.  
2 It was a pretty important investment, I  
3 think.

4 And I think you're absolutely right to  
5 call out. People with disabilities are a  
6 vulnerable population, and health equity  
7 matters a lot. I couldn't agree with you  
8 more. There's a health disparity. The  
9 increased investment should help to address  
10 that.

11 ASSEMBLYWOMAN PAULIN: Senate.

12 CHAIRWOMAN KRUEGER: Thank you. Thank  
13 you very much.

14 Next is Senator Gounardes.

15 SENATOR GOUNARDES: Thank you,  
16 Senator Krueger.

17 Good I guess afternoon, Commissioners,  
18 everyone.

19 I want to pick up on a theme that was  
20 started a little bit earlier by my colleague  
21 Senator Hinchey, and that's to talk about  
22 some of our financially distressed hospitals,  
23 the safety net hospitals in particular. I'm  
24 here on -- this is my sixth budget cycle. I



1           feel like every year we talk about a safety  
2           net stabilization fund, the safety net, you  
3           know, fix, a temporary fix. It's 500 million  
4           here, 600 million there. We're going to  
5           divert New York City sales tax to shore up  
6           our hospitals. Every year it's a Band-Aid,  
7           and every year it's crisis to crisis to  
8           crisis.

9                         What if anything is being advanced in  
10           this budget to shift us away from that  
11           perpetual crisis mode towards a more  
12           sustainable funding for our safety net and  
13           financially distressed institutions?

14                        COMMISSIONER McDONALD: Right. You're  
15           exactly right. Every year it's the same  
16           thing, right? We cannot buy ourselves out of  
17           this issue. I couldn't agree with you more.

18                        And I think this is really, really why  
19           it's important to look at how do we help  
20           hospitals reduce costs, how do we help  
21           nursing homes reduce costs. Some of that is  
22           in the scope of practice changes we talked  
23           about.

24                        Yes, there is money in the 1115

1 waiver. Yes, we have money for them as well.  
2 But I think we need to look at ways we can  
3 help hospitals reduce costs. Agency nurses  
4 are still a substantial cost for hospitals.  
5 But I think you need to go back to are there  
6 other things we're asking hospitals to do  
7 that are a cost to them that we can relieve  
8 from them.

9 I'm happy to work with hospitals to  
10 put data together to help improve their  
11 throughput and make sure this is something  
12 that is sustainable. But we really need a  
13 substantial path for hospital finances, and  
14 it's not -- the answer isn't just adding more  
15 money every year.

16 Amir, do you want to add to that?

17 MEDICAID DIRECTOR BASSIRI: I just  
18 wanted to add that the 1115 waiver that  
19 Dr. McDonald mentioned is certainly a  
20 long-term investment. It is not a Band-Aid.

21 And while there are only a subset of  
22 safety net hospitals that would be eligible  
23 for enhanced funding, it is tied to a broader  
24 federal model that includes all payers, not

1 just Medicaid, and has a number of  
2 flexibilities that would be attractive to a  
3 hospital and helpful in addressing this  
4 long-term, longstanding issue.

5 SENATOR GOUNARDES: I hope that I'm  
6 not here next year asking a similar version  
7 of the same question. I suspect that until  
8 we actually change the structure of how we  
9 finance healthcare, we're never going to get  
10 to a truly more sustainable system.

11 You mentioned hospital spending,  
12 hospital costs. Over the last decade-plus,  
13 hospital costs have increased by about  
14 90 percent, far outpacing other sectors of  
15 the healthcare industry. What are we doing  
16 to kind of drive down some of those costs?  
17 And at the same time those costs are rising,  
18 some of the big corporate hospital chains are  
19 posting profits of a billion-plus. So  
20 something other than that is not adding up.  
21 And what are we doing to rightsize the  
22 equations there?

23 COMMISSIONER McDONALD: The largest  
24 driver of hospital costs is labor costs. And

1           that's still -- agency labor. And that's  
2           still a pretty big impact. And I think, you  
3           know, we just need to find ways for hospitals  
4           to help them reduce their costs. This is  
5           where a lot of the licensure compact stuff  
6           we're talking about -- it's important to  
7           think about the scope of practice changes  
8           we're talking about too. There's long-term  
9           solutions there. I hope people just  
10          entertain them and look at them closely. But  
11          I think we need help with labor.

12                    SENATOR GOUNARDES: Thank you.

13                    ASSEMBLYWOMAN PAULIN: Thank you.

14                    Assemblymember Mikulin.

15                    ASSEMBLYMAN MIKULIN: Just a few  
16          questions.

17                    With the rise in fentanyl deaths,  
18          Narcan is needed more and more. It is my  
19          understanding that the Department of Health  
20          purchases Narcan from only one source when  
21          generic supplies exist. Why?

22                    ACTING EX. DEP. COMMISSIONER MORNE:

23          Thank you. So yes, the purchase of naloxone  
24          or Narcan has been with a single source. We

1 maintain a contract with that particular  
2 contractor. We have, as a result, have been  
3 able to distribute thousands of kits across  
4 New York State in order to advance and save  
5 lives.

6 ASSEMBLYMAN MIKULIN: Is there any  
7 plan to extend it and put it out to bid so  
8 that there's more than one contractor we're  
9 purchasing it from?

10 ACTING EX. DEP. COMMISSIONER MORNE:  
11 Yes. As we continue to move forward and as  
12 we continue to advance the availability of  
13 different types of models related to  
14 naloxone, certainly we will look at that.

15 ASSEMBLYMAN MIKULIN: And following up  
16 on actually something my colleague said, in  
17 my district I have a public benefits  
18 corporation called NUMC that will be running  
19 out of money shortly. It's my understanding  
20 that funding, especially from the state, has  
21 been limited over the years. What are we  
22 going to be doing to help?

23 COMMISSIONER McDONALD: I lost some of  
24 your audio. You said there's a -- do you

1 have a healthcare facility that's running out  
2 of money, is that what your question is?

3 ASSEMBLYMAN MIKULIN: Yes.

4 COMMISSIONER McDONALD: Yeah, so  
5 there's a process for them to apply to the  
6 department to see what funding we can offer  
7 to people and see what's available.

8 ASSEMBLYMAN MIKULIN: They -- they  
9 did.

10 COMMISSIONER McDONALD: Is it a  
11 hospital?

12 ASSEMBLYMAN MIKULIN: Yes, it is a  
13 hospital.

14 COMMISSIONER McDONALD: And then it  
15 just has to walk through the process. I  
16 can't specifically address any particular  
17 facility now, but I can have my staff look  
18 into it. And since they're listening, I'm  
19 sure they already are right now.

20 ASSEMBLYMAN MIKULIN: Okay, so we can  
21 maybe set up a meeting and they can reach on  
22 out to you?

23 COMMISSIONER McDONALD: I'm sure my  
24 staff just heard what you asked, and I'm sure

1           they're looking into it and they'll get back  
2           to you about what we're doing with them.

3           Does that sound fair?

4                     ASSEMBLYMAN MIKULIN: Thank you.

5                     COMMISSIONER McDONALD: You're  
6           welcome.

7                     CHAIRWOMAN KRUEGER: Senator Rhoads.

8                     SENATOR RHOADS: Thank you so much,  
9           Chairwoman.

10                    And I actually share that hospital in  
11           my district with my Assembly colleague,  
12           Assemblyman Mikulin. So I would be very  
13           interested in that answer, Commissioner. So  
14           thank you very much.

15                    Just -- you mentioned that  
16           hospitals are having difficulty making ends  
17           meet. And one of the things that I wanted to  
18           address was medical debt. In the Governor's  
19           proposal she wants to increase the Hospital  
20           Financial Assistance Program to cover now  
21           400 percent of the federal poverty level. In  
22           addition, she wants to increase -- or  
23           decrease, rather, the gross monthly income  
24           threshold from 10 percent to 5 percent and

1           reduce the interest rate to 2 percent on  
2           medical debt.

3                         What's the estimated financial impact  
4           to hospitals due to the Governor's proposed  
5           changes to hospital financing?

6                         COMMISSIONER McDONALD: You know, I  
7           don't know the exact number, but I think it's  
8           rather minimal. When you look at who we're  
9           actually getting medical debt from, it's some  
10          of the poorest New Yorkers.

11                        And this is one of those things where  
12          suing people for medical debt hasn't  
13          generally been that effective. I think  
14          they're recovering generally 14 cents on the  
15          dollar anyways here. And really a lot of  
16          what this is about is trying not to create a  
17          financial barrier we don't need to. You  
18          know, not necessarily demanding a credit card  
19          preauthorized before you get healthcare, but  
20          not suing people.

21                        And there's some nice changes here so  
22          SUNY doesn't have to be suing people. I  
23          don't know that they want to be as well. But  
24          it was interesting how SUNY is one of the



1 largest litigators of medical debt.

2 I'll see if I can get you the exact  
3 number from my staff on how much money this  
4 is going to actually impact hospitals. My  
5 understanding, it wasn't that much.

6 SENATOR RHOADS: And was there any  
7 consideration given specifically to  
8 safety-net hospitals with respect to that,  
9 since they treat primarily an indigent  
10 population?

11 COMMISSIONER McDONALD: Yeah, I don't  
12 know that safety-net hospitals are the ones  
13 who are actually really influenced by medical  
14 debt. I think that's one of those things  
15 where, you know, a lot of their patients have  
16 Medicaid and have other insurance issues as  
17 well.

18 I mean, I share your concern about our  
19 hospitals; I want to help them to stay whole.  
20 But I don't think this is one of those things  
21 where it's going to be as big a cost driver.

22 SENATOR RHOADS: Well, just a -- would  
23 a proposal such as this necessarily result in  
24 higher medical costs for individuals who do

1 have the capacity to pay, because hospitals  
2 are trying to make up a shortfall for what  
3 they can't collect from other patients?

4 COMMISSIONER McDONALD: So when you're  
5 collecting money from people who are either  
6 uninsured or underinsured, you know, they  
7 have to negotiate rates here.

8 Sometimes people who are underinsured  
9 or uninsured, by the way, are paying a lot  
10 more money than someone who's insured because  
11 they don't have the power of an insurance  
12 company to negotiate for them. And sometimes  
13 the difference is stunning. You know,  
14 sometimes the cost that, you know, the  
15 insurance company pays -- you see this on  
16 your explanation of benefits -- it's 10 or  
17 15 cents on the dollar, and the hospital's  
18 happy to get that from the insurance company.

19 Oh, it's not true for every expense a  
20 hospital gets. But I think this gets back to  
21 just sort of parity, and it's really an  
22 equity issue. We're taking -- you know, this  
23 is really a proposal to stop taking, you  
24 know, advantage of some of the poorer

1 New Yorkers, quite frankly, because that's  
2 the population that's affected by this.  
3 Medical bankruptcy isn't pleasant for anyone.

4 SENATOR RHOADS: I would appreciate  
5 seeing those statistics. Thank you,  
6 Commissioner.

7 CHAIRWOMAN KRUEGER: Thank you.

8 Assembly?

9 ASSEMBLYWOMAN PAULIN: Yes.  
10 Assemblymember Latrice Walker.

11 ASSEMBLYWOMAN WALKER: (Mic issue.)  
12 Awesome. I guess your muscles are stronger.

13 (Laughter.)

14 ASSEMBLYWOMAN WALKER: Good afternoon.

15 So we have heard a number of times  
16 about SUNY Downstate potentially either being  
17 downsized and/or closing. In light of the  
18 fact that SUNY Downstate and many other  
19 hospitals such as those under the  
20 One Brooklyn Health program -- it would be  
21 interesting to hear what the federal Medicaid  
22 waiver dollars -- or how many of them are  
23 going to be utilized in order to support  
24 public benefit corporations and hospitals who

1 are safety-net hospitals, such as those under  
2 One Brooklyn Health and Downstate.

3 MEDICAID DIRECTOR BASSIRI: Thank you  
4 for the question, Assemblymember.

5 There is significant funding in the  
6 waiver, \$550 million annually, for  
7 financially distressed hospitals, but private  
8 financially distressed hospitals. It does  
9 not include public hospitals. And this was  
10 something we advocated for, but the federal  
11 government held firm in that public hospitals  
12 have access to other means of Medicaid  
13 financing through intergovernmental transfers  
14 and changes to the Disproportionate Share  
15 Hospital payments, whereas private voluntary  
16 hospitals do not.

17 So that is the reason why it is  
18 limited to only private hospitals, the  
19 550 million.

20 ASSEMBLYWOMAN WALKER: Correct. But  
21 isn't hospitals such as Brookdale Hospital,  
22 Interfaith, Kingsbrook -- aren't those  
23 considered private hospitals but just provide  
24 public benefits simply because most of the

1 constituents or utilizers of those hospitals  
2 are people who are on Medicaid? Who we know  
3 many of those hospitals are in distress  
4 because there is a network adequacy issue,  
5 where doctors are being underpaid through  
6 their reimbursement rates.

7 And so why don't they have access to  
8 the dollars?

9 MEDICAID DIRECTOR BASSIRI: I may have  
10 misunderstood your question. But I can tell  
11 you, One Brooklyn Health is absolutely  
12 eligible for the 1115 waiver, as are other  
13 safety-net hospitals in Brooklyn, the Bronx  
14 and Queens.

15 ASSEMBLYWOMAN WALKER: Well, one of --  
16 so there's a serious issue with respect to  
17 lower reimbursement rates that providers  
18 receive without recourse.

19 And so I'd be interested in hearing at  
20 what point would DFS and DOH consider a lack  
21 of network adequacy a public health crisis  
22 and intervene by regulating the reimbursement  
23 rates between payer and providers.

24 DFS SUPERINTENDENT HARRIS: My muscles

1 aren't working too.

2 Thank you for the question. In terms  
3 of reimbursement rates on the mental health  
4 side, of course the Governor has proposed  
5 that for several clinics, that commercial  
6 providers start to reimburse at the Medicaid  
7 rate or the Medicare rate.

8 With respect to network adequacy  
9 generally, DFS has just proposed a regulation  
10 for mental health providers in particular  
11 requiring that the first appointment be given  
12 within 10 days if there isn't -- I'm happy to  
13 provide more in writing, ma'am.

14 ASSEMBLYWOMAN WALKER: Awesome, thank  
15 you.

16 CHAIRWOMAN KRUEGER: I was busy  
17 adjusting mics, sorry.

18 We are at Senator Hoylman-Sigal.

19 SENATOR HOYLMAN-SIGAL: Thank you,  
20 Madam Chair. Good to see you all.

21 I wanted to bring up the issue of  
22 Paxlovid, which I know you're familiar with,  
23 Commissioner. In November of last year,  
24 Pfizer and the federal government announced

1           that Paxlovid, which has been shown to reduce  
2           serious illness of COVID-19 by 89 percent,  
3           was transitioning to the commercial market.  
4           And since then, the market price of these  
5           treatments has exceeded \$1500. And even some  
6           people with insurance are seeing copays or  
7           carveouts that are footing them with steep  
8           bills for these life-saving medications.

9                     I wanted to let you know that I've  
10           introduced a bill today to require all  
11           insurance providers in New York State,  
12           including Medicaid, to provide coverage for  
13           COVID-19 therapeutics that are approved by  
14           the FDA.

15                    Do you agree that New Yorkers should  
16           be forgoing life-saving treatments like this  
17           because of cost?

18                    COMMISSIONER McDONALD: No. I mean, I  
19           don't agree with that. How about being just  
20           straightforward like that. Of course not. I  
21           want every New Yorker to have access to the  
22           medicine they need to get better.

23                    I'll tell you, when I had COVID last  
24           July, within 22 hours of taking Paxlovid I

1           could tell I was heading in the right  
2           direction. And I was miserable with my  
3           COVID. I don't ever remember being that  
4           sick, and I was as updated with the vaccines  
5           as you could be. So I was still thankful to  
6           have it.

7                     But it's weird to me how expensive it  
8           is, really weird.

9                     SENATOR HOYLMAN-SIGAL: Is there  
10          anything in this budget that would address  
11          those kind of costs?

12                    COMMISSIONER McDONALD: It's covered  
13          by Medicaid. So Medicaid does cover  
14          Paxlovid, as we cover every other  
15          FDA-approved medicine. So that's how we  
16          address that.

17                    SENATOR HOYLMAN-SIGAL: Thank you.

18                    And then I wanted to also ask about  
19          gun safety. We passed legislation last year  
20          that would allow for Medicaid reimbursement  
21          for hospital-based gun violence prevention  
22          programs, an approach that studies show that  
23          reduces gun death in communities.

24                    I wanted to know if either the



1 superintendent or the commissioner know  
2 whether you've applied for approval of an  
3 amendment to the State Medicaid Plan, as  
4 required by the legislation. That  
5 application was due, I believe, in  
6 mid-November.

7 MEDICAID DIRECTOR BASSIRI: Yes, we  
8 did file that, Senator. And it is under  
9 review with the federal government.

10 In the interim, we are processing  
11 enrollments for community health workers who  
12 are employed by either community-based  
13 organizations, hospitals or partners of  
14 hospitals to do that hospital-based  
15 intervention prevention programming. It's  
16 primarily through outreach and working with  
17 community members from peer support  
18 navigators, so.

19 SENATOR HOYLMAN-SIGAL: And there's  
20 one more part of that. You're supposed to  
21 approve an accrediting body to review and  
22 approve training and certification programs  
23 for these violence prevention professionals.  
24 That approval was due I think just a couple

1 of days ago.

2 MEDICAID DIRECTOR BASSIRI: We don't  
3 have that. I will follow up with you on that  
4 in writing.

5 SENATOR HOYLMAN-SIGAL: Thank you very  
6 much.

7 CHAIRWOMAN KRUEGER: Thank you.  
8 Assembly.

9 ASSEMBLYWOMAN PAULIN: Thank you.

10 Khaleel Anderson, is he here? Okay.  
11 Jenifer Rajkumar, is she here?

12 ASSEMBLYWOMAN RAJKUMAR: Yes.

13 ASSEMBLYWOMAN PAULIN: Okay, good.

14 ASSEMBLYWOMAN RAJKUMAR: Thank you.

15 Thank you, Commissioner McDonald. And  
16 as a pediatrician, I'm sure you will like  
17 this topic, which I think you alluded to in  
18 your opening.

19 In July 2023, I introduced the Keep  
20 Kids Covered Act, which would allow 600,000  
21 children enrolled in Medicaid to stay on it  
22 continuously until age six, regardless of  
23 change in eligibility and without  
24 redetermination.

1 Children on Medicaid are more likely,  
2 as you know, to have a regular provider, to  
3 get routine medical care, and even complete  
4 high school and college.

5 And Senator Hoylman-Sigal, I'm proud  
6 to say, is sponsoring it in the Senate.

7 So if we pass our bill, will we have  
8 your support to apply for the necessary  
9 federal Section 1115 waiver?

10 COMMISSIONER McDONALD: I think we're  
11 doing that anyways, aren't we?

12 MEDICAID DIRECTOR BASSIRI: We are.  
13 And actually, that is public. At this point  
14 we put in the federal public notice, and  
15 there's legislation in the budget, and we're  
16 proposing the financing is connected to our  
17 recently approved 1115 waiver. So we're very  
18 excited about that.

19 ASSEMBLYWOMAN RAJKUMAR: Fantastic.  
20 Well, if you do it faster than us, even  
21 better.

22 So my next question is about cannabis  
23 shops. I have introduced the Smoke Out Act,  
24 and my legislation will empower local law

1 enforcement to shutter illegal smoke shops  
2 that are selling unregulated cannabis.

3 A random sampling of their cannabis  
4 products actually found that 40 percent  
5 contain dangerous contaminants such as  
6 E. coli, salmonella, lead, and pesticides.  
7 None met the safety standards of New York  
8 State's legal cannabis market.

9 So my question for you is would you  
10 say that these illegal smoke shops are a  
11 threat to public health that needs to be  
12 addressed?

13 ACTING EX. DEP. COMMISSIONER MORNE:  
14 Thank you for that question.

15 First let me just acknowledge that  
16 certainly cannabis management within New York  
17 State is overseen by the Office of Cannabis  
18 Management. That said, the Department of  
19 Health does work in partnership and is  
20 responsible for the public health impact.

21 We are working collaboratively with  
22 the Office of Cannabis Management as well as  
23 other partners in looking at what we can do  
24 to ensure the safety and wellness of

1 New Yorkers who may in fact be impacted by  
2 these illegal smoke shops, as you referenced.

3 ASSEMBLYWOMAN RAJKUMAR: So you would  
4 agree that the illegal smoke shops are a  
5 danger to public health?

6 ACTING EX. DEP. COMMISSIONER MORNE:  
7 Yes, we would certainly agree. Which is the  
8 whole intention behind looking at adult-use  
9 cannabis and creating spaces in which there  
10 can be regulated as well as safe access.

11 ASSEMBLYWOMAN RAJKUMAR: Great. Well,  
12 thank you for your work in partnership on it.  
13 I hope that we can close all 36,000 illegal  
14 smoke shops across the state because they're  
15 such a threat to health.

16 Thank you.

17 CHAIRWOMAN KRUEGER: Thank you.

18 Senator Comrie.

19 SENATOR COMRIE: Here we go. Here we  
20 go.

21 Good morning. Somebody said wow?  
22 Good morning, Commissioners. I wanted to ask  
23 a couple of questions, which I will do them  
24 quickly.

1           Last year myself and Assemblyman Aubry  
2           put out a bill to deal with the underbedding  
3           in Southeast Queens, which has been long  
4           documented and long discussed -- I'm over  
5           here.

6           (Laughter.)

7           SENATOR COMRIE: And DOH didn't  
8           support the -- the need for making sure that  
9           we could have more hospitalization, hospitals  
10          built in Queens, throughout Queens. Queens  
11          has been determined to be underbedded from a  
12          study released 25 years ago that was done by  
13          the state, and we still haven't had any  
14          resolution to that.

15          Can you explain why DOH did not  
16          support the bills S5172, Assembly 5970?

17          COMMISSIONER McDONALD: Let me just  
18          offer to get back to you with that.

19          SENATOR COMRIE: That's -- at some  
20          point we have to have some understanding of  
21          it.

22          How do you understand hospitalization  
23          usage, and what protocols do you do to  
24          determine it?

1                   COMMISSIONER McDONALD: Based on  
2                   population, resources, time to get to a  
3                   hospital, time to get to an emergency  
4                   department, type of service offered,  
5                   diversity of service offered, how many  
6                   people, you know, can actually get  
7                   throughput, what their bed status is, how  
8                   many people are in the beds, how long it  
9                   takes for people to get out. These are just  
10                  some of the variables that come to mind.

11                  SENATOR COMRIE: Okay, thank you.

12                  And then also to -- I would hope that  
13                  we could find some way to come up with an  
14                  assessment without starting to do a  
15                  million-dollar study to understand  
16                  hospitalization, since you have all those  
17                  statistics at hand already, and to make sure  
18                  that we can have some new hospitals built in  
19                  Queens.

20                  Just another issue, CDPAP and the  
21                  fiscal intermediaries and the issue of the  
22                  contract. Can you give us an update on where  
23                  we are with that new contract?

24                  MEDICAID DIRECTOR BASSIRI: Thank you

1 for the question, Senator.

2 I assume you're referring to the  
3 request for offering. And unfortunately,  
4 there's pending -- there's active litigation  
5 and I'm unable to provide an update at this  
6 time.

7 SENATOR COMRIE: We went from worse to  
8 worst.

9 (Laughter.)

10 SENATOR COMRIE: So dealing with  
11 the -- I'll just follow up on, instead of  
12 Paxlovid, the lack of ability for pharmacies  
13 and folk to be able to get Ozempic in for  
14 people that actually need it because of the  
15 burdening -- folks that are taking it that  
16 don't need it.

17 Is there a state response to working  
18 on folks that are suffering from diabetes  
19 that can't get those medications?

20 ASSEMBLYWOMAN PAULIN: Thank you.

21 CHAIRWOMAN KRUEGER: Thank you.  
22 You'll have to get back to Senator Comrie  
23 afterwards. I think again, on that probably  
24 very long list now of things you need to get



1 back to us on, add that to the list.

2 Thank you.

3 ASSEMBLYWOMAN PAULIN: Assemblymember  
4 Reyes.

5 ASSEMBLYWOMAN REYES: Just got to  
6 press really hard. Okay.

7 I will preface -- this is for DOH. I  
8 will preface my question by saying, one, that  
9 New York has 1.4 million children  
10 Medicaid-eligible, and that 25 states have  
11 already submitted their State Plan Amendment  
12 to CMS. So you were asked earlier by  
13 Senator Brouk about the State Plan Amendment  
14 being submitted to CMS and our concern that  
15 your SPA is too narrow in scope and doesn't  
16 include services such as dental, optical and  
17 other forms of care.

18 I'm also concerned that there are few  
19 mental health professionals in schools that  
20 are actually licensed to bill Medicaid. And  
21 clinicians like school psychologists who have  
22 been in schools providing services for years  
23 are not included in this current SPA.

24 Why not submit a more broad State Plan

1 Amendment to CMS? And how will you address  
2 the need to add school-based mental health  
3 professionals to those able to bill Medicaid  
4 so that the expansion will actually help meet  
5 the growing mental health crisis in  
6 children's mental health needs?

7 MEDICAID DIRECTOR BASSIRI: Thank you  
8 for the question, Assemblymember Reyes. And  
9 I know you're a huge champion on this  
10 initiative, and it's been great working with  
11 you on this thus far.

12 What I would say is it's been a long  
13 haul to get where we are with the state plan  
14 that is before the Center for Medicare &  
15 Medicaid Services. Since that submission,  
16 there was a recent guidance put out that  
17 allows for, you know, the broader services  
18 that you're alluding to that you're  
19 interested in us seeking. And I think based  
20 on our work with the schools themselves, and  
21 the districts, I think we are cognizant of  
22 the undertaking that the current state plan  
23 allows for, with the data sharing and the  
24 infrastructure to actually bill.

1           So it's not that we don't want to go  
2           for more additional services, including those  
3           mental health services. We're just trying to  
4           take the right approach, given that we're not  
5           going to get from zero to 60 overnight. And  
6           it is a large undertaking to implement, what  
7           we've worked on together.

8           ASSEMBLYWOMAN REYES: Yeah, I would  
9           just add that the guidance from CMS was  
10          changed like 2014. This isn't like new  
11          guidelines. Right? And there have been  
12          states that have had significant time to do  
13          this. We could have -- I've been talking  
14          about this for like three years now.

15          But you did say that there were some  
16          school districts that weren't on board with  
17          the change. I was just wondering how you --

18          MEDICAID DIRECTOR BASSIRI: I wouldn't  
19          say that they are not on board. I think  
20          there's a large infrastructure that is needed  
21          to be able to bill Medicaid for the services  
22          that are incurred for those students, and the  
23          data exchange to make sure that they are  
24          Medicaid-eligible students.

1 ASSEMBLYWOMAN REYES: Absolutely. And  
2 I would add that once we're able to do that,  
3 we will also be able to access matching  
4 dollars from Medicaid. And I think that  
5 would offset some of that cost and that  
6 buildout.

7 My last question -- and I don't have a  
8 lot of time -- how does DOH plan to achieve  
9 the additional unidentified \$400 million in  
10 Medicaid savings in the budget, the  
11 200 million in general and 200 million in  
12 long-term care?

13 MEDICAID DIRECTOR BASSIRI: If you're  
14 asking what the specific proposals are to  
15 achieve that savings, we don't have them  
16 predetermined at this time. It's something I  
17 think we envision working with the  
18 legislative staff and legislators with as we  
19 go through the budget process.

20 ASSEMBLYWOMAN REYES: I guess to be  
21 continued. Thank you.

22 MEDICAID DIRECTOR BASSIRI: Yes.

23 CHAIRWOMAN KRUEGER: Thank you. So I  
24 believe I'm the last Senator, just for

1 keeping track.

2 And I have 10 minutes as the chair.

3 Thank you.

4 All right, I have a variety of  
5 questions. Let's start with something that's  
6 already come up a number of times but for  
7 different hospitals. So we've already heard  
8 about the concerns about SUNY. Senator  
9 Comrie just asked questions about how do you  
10 evaluate -- I know in my district -- it's not  
11 exactly my district, but it's four Senators'  
12 districts in Manhattan -- we're very  
13 concerned about Mount Sinai's closing of Beth  
14 Israel without seeming to go through  
15 appropriate procedure. We've met with you,  
16 Commissioner, and you actually put a  
17 cease-and-desist for them, but apparently  
18 they're ignoring it and just doing what  
19 they're doing anyway. So I'm very concerned  
20 about that, that they view a couple of  
21 thousand dollars a day of penalty isn't worth  
22 their listening.

23 So when you were just asked how do you  
24 assess whether there's need for a hospital

1 not to close or even a hospital to be open,  
2 you sort of ran through a list. Is that in  
3 writing somewhere, is there a regulation that  
4 we can look to to understand? Because for  
5 example, SUNY Downstate is Brooklyn. Beth  
6 Israel/Mount Sinai is probably the last large  
7 hospital in the southern part of Manhattan.  
8 We know that they take a huge number of their  
9 patients from Brooklyn, but now we're going  
10 to have another Brooklyn hospital closing.

11 So is there something we can all look  
12 at and so that we know how we evaluate  
13 their -- or how you're evaluating?

14 COMMISSIONER McDONALD: The department  
15 has broad authority to assess this through  
16 all the different tools we have. And it  
17 comes to the department first. If the  
18 decision isn't to the liking of the hospital,  
19 they can appeal to the Public Health and  
20 Planning Council, who can then make a  
21 recommendation back to me.

22 I don't know if there's something  
23 specific in writing. I know we have broad  
24 authority here. I'll just have the team get

1 back to you with what actually our authority  
2 is. I did talk to our legal team about this  
3 last week in particular, and I'm told we have  
4 very broad authority here.

5 And this is part of why when I just  
6 say to people I really think it's important  
7 hospitals not get ahead of the department, I  
8 think that's really important for them to do.

9 I also think that I can't comment on  
10 any particular regulatory action going on.  
11 But, you know, if people have concerns about  
12 something, they should let us know. I said  
13 earlier I actually read every email. I don't  
14 respond to everything, but you'd be surprised  
15 how fast I process information. But I do  
16 read every email we get, and I do forward it  
17 to people in the department to do things  
18 about it. And I'm not specifically calling  
19 out one hospital, but I'm kind of aware of  
20 what's going on in the state.

21 CHAIRWOMAN KRUEGER: Thank you.

22 So the Governor puts into her budget  
23 again this year the creation of a data  
24 warehouse, which now is specifying will be to

1 analyze maternal outcomes. She's put that  
2 money in the budget multiple years. Did  
3 anything happen so far? Is there any  
4 development of a data warehouse that's in  
5 process? Because originally it was for more  
6 kinds of data than just maternal outcomes,  
7 but I think the language this year is a data  
8 warehouse for maternal outcomes. What's the  
9 story here?

10 COMMISSIONER McDONALD: So there's a  
11 lot going on with maternal health. There's a  
12 lot going on with maternal mortality. I  
13 don't know specifically what you're referring  
14 to with the data warehouse, so I'm going to  
15 have to get back to you on that one.

16 CHAIRWOMAN KRUEGER: Okay. She's  
17 putting money in for the building of a data  
18 warehouse. I don't quite know what that  
19 means either yet. But I'm still trying to  
20 figure out when there's a Cloud, why you need  
21 a warehouse. But never mind, that's a  
22 different question.

23 All right. So the Medical Indemnity  
24 Fund, MIF. That was set up under the Cuomo



1 administration. It's for children who are  
2 born with serious disabilities and, rather  
3 than going through the medical malpractice  
4 court system, there was a different setup.  
5 And the fourth quarter report for '22 is the  
6 last one published, so I think we're a year  
7 behind. And I'm looking for the new data,  
8 but most relevantly, in the fourth quarter  
9 report from '22 the estimate of the  
10 assets-to-expense ratio was expected to  
11 exceed 80 percent by the end of the second  
12 quarter of '23. So that would be over six  
13 months ago now. And it referenced closing  
14 down the fund and not letting any other  
15 patients in when they literally were running  
16 out of money.

17 I need to understand, are we putting  
18 new money in? Have we stopped accepting more  
19 children? We have a legal obligation to the  
20 children that are in the fund for the rest of  
21 their lives. What's happening?

22 MEDICAID DIRECTOR BASSIRI: Thank you  
23 for the question, Senator.

24 We have not stopped enrollment. And

1           if we did, we would be -- we would notify you  
2           as well as others, per the regulation of the  
3           program.

4                     But we are continuing to see higher  
5           enrollment month over month and expenses  
6           month over month. As you know very well,  
7           individuals who are in the MIF have the  
8           lifetime benefit. They are living longer.  
9           They're -- we have continued the commercial  
10          rates or the change that was made to  
11          reimbursements since 2017, which has really  
12          put pressure on the allocation for the MIF.

13                    There's no new investment at this time  
14          to support the MIF. But it's something we'd  
15          be very open to working with you on, knowing  
16          the current trends and the trajectory of the  
17          program.

18                    CHAIRWOMAN KRUEGER: Well, if I  
19          remember reading the other -- the previous  
20          reports, you should very soon be actually out  
21          of money. So what's going to happen here?  
22          Where are you supposed to get the money?  
23          because we need to pay for those kids even if  
24          we don't accept any more into the program.

1           MEDICAID DIRECTOR BASSIRI: I think  
2           there's an understanding in the -- from the  
3           Executive and the Division of Budget that  
4           more money may be needed, and we look forward  
5           to working with you on ways to get that level  
6           of support to the MIF.

7           CHAIRWOMAN KRUEGER: So there's a  
8           30-day amendment time frame for the Governor.  
9           I hope that there's someone listening there  
10          on the second floor and that they will go  
11          ahead and put the money in. Because I don't  
12          know about anyone else, but I don't want to  
13          wake up one day and learn that you don't have  
14          any money in that fund and you have  
15          desperately ill children who were promised  
16          lifetime care and we don't have any more  
17          money for them.

18          I take this very seriously, and I  
19          think you do also.

20          MEDICAID DIRECTOR BASSIRI: As do I.  
21          We're on the same page.

22          CHAIRWOMAN KRUEGER: Okay. Thank you.

23          Okay, we had a conversation with some  
24          people from Department of Health a few months

1           ago about the importance of providing more  
2           training for doctors and physician assistants  
3           and nurse practitioners in reproductive  
4           healthcare services, that there was a  
5           shortage of providers in the state. And I  
6           had made a proposal to the Governor's office  
7           with some of my colleagues for an investment  
8           in expanded training services for people who  
9           it's in scope of practice, they're already  
10          licensed, but they've never had the training  
11          to provide some of the care procedures,  
12          disproportionately in second and third  
13          trimester and they need to be in hospitals.

14                    I didn't see any proposal like that in  
15          the budget. Is it there and I just missed  
16          it?

17                    COMMISSIONER McDONALD: I didn't see  
18          one in there either. I'll get back to you,  
19          though, and find out if there isn't one in  
20          there. I'll talk to my team.

21                    CHAIRWOMAN KRUEGER: Okay. Thank you.

22                    Okay, sorry. A number of people  
23          brought up the discussion about the  
24          long-term-care providers and the amount of

1 money being spent on the agencies as opposed  
2 to the actual service providers. And there  
3 was even some recent data -- sorry, it came  
4 out in a couple of op-eds, I think one  
5 yesterday -- that the state is paying MLTCs  
6 \$4500 per consumer for each month, regardless  
7 of whether that's actually going -- or a  
8 significant percentage of that is actually  
9 going to home care workers.

10 And a concern that home care hours  
11 approved were in the lowest hour categories,  
12 even though we are paying these middlemen  
13 agencies enormous amounts of money. A number  
14 of advocacy groups, I think that will be  
15 testifying later today, if somebody stays and  
16 listens, will be arguing that this is a total  
17 misuse of the limited funds we know we have,  
18 and that we should be rethinking completely  
19 this model and putting more money into the  
20 actual payment of workers because we have a  
21 desperate shortage both of the number of  
22 workers and the pay is still -- seems very  
23 inadequate to get people to want to do this  
24 work, and yet we're spending an enormous

1 amount of money on the middlemen agencies.

2 Has your department been discussing  
3 any of these proposals at all?

4 MEDICAID DIRECTOR BASSIRI: We -- we  
5 have seen some of the legislative bills that  
6 have passed and are still reviewing those.  
7 But I would say it's not as simple as one  
8 would think. And there are a range of  
9 considerations with respect to modifying that  
10 program. And we have the same concern that I  
11 think you expressed with cherry-picking of  
12 members who may not need the level of  
13 services that the premium currently assumes.

14 I think we've talked about this in the  
15 past and have some proposals to address it.  
16 But it is something we're concerned about.  
17 But I don't know that we have a position on  
18 the legislation you're describing and whether  
19 we agree with the estimates that -- tied to  
20 that proposal.

21 CHAIRWOMAN KRUEGER: Yeah, I don't  
22 know about the estimates either. I would  
23 just argue that then you should do the  
24 research and come up with your own

1 projections on the numbers.

2 But I do think that when you look at  
3 the breakout of the dollars being spent on  
4 the, quote, unquote, agencies versus the  
5 workers, something's wrong.

6 MEDICAID DIRECTOR BASSIRI: One thing,  
7 just in the last 10 seconds, is we did pass  
8 together legislation to do more reporting  
9 both on the payer and the provider side.

10 CHAIRWOMAN KRUEGER: Yes. Yes.

11 MEDICAID DIRECTOR BASSIRI: And so we  
12 are implementing that and look forward to  
13 getting that information when it's ready.

14 CHAIRWOMAN KRUEGER: Thank you.

15 Technically I have three more minutes,  
16 but I'm going to wait to see if there's more  
17 people going first.

18 ASSEMBLYWOMAN PAULIN: Okay.

19 CHAIRWOMAN KRUEGER: Thank you very  
20 much. My time is up.

21 ASSEMBLYWOMAN PAULIN: We have more  
22 Assemblymembers.

23 Next is Anna Kelles.

24 ASSEMBLYWOMAN KELLES: So I just

1 wanted to make first a comment following up  
2 on the MIF question. My understanding is  
3 that the funding was supposed to originally  
4 come from hospital assessments, but that  
5 funding has been going into the HCRA, which  
6 is lumped in with a whole bunch of other  
7 funds, which makes it really difficult to  
8 follow and track and make sure the money goes  
9 to the right place.

10 So I can follow up with you, but I'd  
11 really love to hear how that is being handled  
12 to make sure that it's going to the right  
13 place and it's still coming from the  
14 hospitals. My understanding is we haven't  
15 actually collected money from the hospitals  
16 in years.

17 MEDICAID DIRECTOR BASSIRI: That's not  
18 my understanding. There is an assessment  
19 that is imposed on hospitals specifically  
20 that funds the appropriation for the MIF. A  
21 lot of our taxes go through HCRA, so that  
22 doesn't necessarily mean that it's not being  
23 applied. It is.

24 ASSEMBLYWOMAN KELLES: Okay.



1                   Another question. In March of 2024,  
2                   the list of vital tasks that we use for  
3                   determining someone's eligibility for managed  
4                   home care is going to reduce down to seven.  
5                   A lot of the things that are being removed  
6                   are tasks that really do identify limitations  
7                   in cognitive and physical disabilities. And  
8                   I'm curious if that's being reevaluated,  
9                   given that the managed long-term care is  
10                  certainly -- or home care -- is certainly  
11                  much more cost-effective than someone being  
12                  in a home.

13                  MEDICAID DIRECTOR BASSIRI: Can you  
14                  repeat the question? I don't -- I didn't --

15                  ASSEMBLYWOMAN KELLES: So there is a  
16                  list of vital tasks that are used to  
17                  determine whether or not someone is eligible  
18                  for home care, managed home care. And that  
19                  list was reevaluated and it's being reduced  
20                  from 22 tasks down to seven tasks.

21                  And my question is, given that that is  
22                  much more cost-effective than someone being  
23                  in a -- you know, in assisted living or a  
24                  home, a nursing home, are we reevaluating

1           this? Since it's going to go into effect in  
2           March of this year.

3                   MEDICAID DIRECTOR BASSIRI: I think  
4           we'll have to take this one offline. I think  
5           you may be talking about a separate issue  
6           with respect to eligibility.

7                   ASSEMBLYWOMAN KELLES: Happy to take  
8           that offline.

9                   Last question, given my time. This  
10          past November the Drinking Water Quality  
11          Council recommended 23 PFAS chemicals to be  
12          designated as PFAS chemicals -- or as  
13          emerging contaminants. And that would  
14          require statewide drinking water testing and  
15          notifications.

16                   I'm curious when that is expected to  
17          come out, and if it's expected to come out  
18          before the budget, since it may have an  
19          impact, of course, on our budget.

20                   COMMISSIONER McDONALD: It's -- yes,  
21          that happened. We do listen to the Drinking  
22          Water Council. I expect that that happened.  
23          I don't know the expected timeline. It will  
24          be coming in the coming months, but it has to

1 go through the regulatory process, is my  
2 understanding.

3 ASSEMBLYWOMAN KELLES: But we should  
4 expect that to come out and they should --  
5 they will be identified and put in as  
6 emerging contaminants.

7 COMMISSIONER McDONALD: Right. Yes.  
8 It is my expectation -- some of this will  
9 depend, too, on what we hear from the federal  
10 government as well. Remember, the  
11 Environmental Protection Agency is doing  
12 their own list as well, and we plan on  
13 listening to that and then updating our list  
14 based on that.

15 ASSEMBLYWOMAN KELLES: Thank you.

16 ASSEMBLYWOMAN PAULIN: Thank you very  
17 much.

18 Next on the Assembly list is Jonathan  
19 Jacobson.

20 ASSEMBLYMAN JACOBSON: Thank you,  
21 Madam Chair.

22 I have three questions. I've got to  
23 go quickly; we don't have a lot of time.

24 To Superintendent Harris, a lot of

1 people are getting flooded all the time in  
2 their homes, and they call their insurance  
3 agent and they find out they got -- they  
4 don't have coverage because wind-driven rain  
5 is not covered. It's never been discussed  
6 with them.

7 I would just hope that you could set  
8 up new rules and regulations so there's more  
9 disclosure on what is in a homeowner's policy  
10 and even a renter's policy, and to have some  
11 more evaluation because when someone's doing  
12 a closing they're looking to save every  
13 nickel, because it's costing them more than  
14 they thought, but that they should know what  
15 the risk/reward is on getting flood insurance  
16 or additional coverage.

17 So I'm wondering if we could do that.

18 DFS SUPERINTENDENT HARRIS:

19 Absolutely, sir. It's a very important  
20 issue. And I'll note that we are providing a  
21 briefing for all members of the Legislature  
22 on Thursday around homeowner's insurance,  
23 flood, and climate change.

24 We do have rules around continuing

1 education requirements for brokers and how  
2 they must speak to homeowners about what's  
3 contained in their insurance --

4 ASSEMBLYMAN JACOBSON: I look forward  
5 to new, stronger rules to make sure there's  
6 more disclosure.

7 To Director Bassiri, it seems like  
8 we're penny-wise and pound-foolish when it  
9 comes to Medicaid spending for home health  
10 aides. Because it's very hard to get the  
11 workers. If we don't get the workers,  
12 they're going to the nursing homes, and the  
13 nursing home is the most expensive place for  
14 anybody to be taken care of.

15 So we've got to change it. It can't  
16 look like it's just a budget item for this  
17 year; you've got to look more longer term.

18 Do you think perhaps there could be a  
19 change of thinking on this?

20 MEDICAID DIRECTOR BASSIRI: I mean, I  
21 think we're always looking to be more  
22 creative and innovative. You know,  
23 Governor Hochul has made a tremendous  
24 investment in the home care worker wages and

1 workforce, not just over the past couple of  
2 years, but prospectively indexing that  
3 increase to inflation and --

4 (Overtalk.)

5 MEDICAID DIRECTOR BASSIRI: -- minimum  
6 wage.

7 ASSEMBLYMAN JACOBSON: I've got to go  
8 to my next question. I hope that's a yes --

9 MEDICAID DIRECTOR BASSIRI: Yes.

10 ASSEMBLYMAN JACOBSON: -- I'm not  
11 sure. But I hope that's a yes.

12 To Commissioner McDonald. In the  
13 Hudson Valley, which I represent, the average  
14 time to get served, for want of a better  
15 term -- to be treated in a hospital is  
16 163 minutes. At Vassar Brothers Hospital in  
17 Poughkeepsie, it's another 90 minutes --  
18 250 minutes. So that means it's better to go  
19 travel a half-hour or 25 minutes to Newburgh  
20 or Kingston to get treated.

21 How can we allow such long wait times  
22 like this? Because it's -- you're not  
23 getting -- you're not getting treated.

24 COMMISSIONER McDONALD: I can't answer

1 that in a second.

2 (Laughter.)

3 COMMISSIONER McDONALD: We'll get back  
4 to you, my friend. We'll get back to you.

5 ASSEMBLYMAN JACOBSON: All right.

6 ASSEMBLYMAN WEPRIN: Saved by the  
7 bell.

8 COMMISSIONER McDONALD: I'm happy to  
9 answer it if you guys -- it's your time  
10 limit, not mine.

11 ASSEMBLYWOMAN PAULIN: Next on the  
12 list is Khaleel Anderson.

13 ASSEMBLYMAN ANDERSON: (Mic issues.)  
14 Okay, there we go. All right. Thank you so  
15 much, Madam Chair, for allowing me a moment  
16 to just ask some questions.

17 It's good to see all of our  
18 commissioners here today. Thank you,  
19 Commissioner McDonald, for in your opening  
20 remarks mentioning your trip to my district.  
21 I trust that you got to see some of the  
22 things we need to work on at our healthcare  
23 institutions across our state, including the  
24 parts of Queens that are distressed. And

1            hopefully we'll get you to come,  
2            Superintendent Harris, to the district. As  
3            you know, we are a banking desert, and it's  
4            really important to visit.

5                       So my question first -- and I know my  
6            time is short -- is for Commissioner  
7            McDonald, and then I'll go over to  
8            Superintendent Harris. One of the things I  
9            mentioned to you on that tour last year was  
10           the need for funding resources and a  
11           set-aside for hospitals that are  
12           geographically isolated. I think I kicked  
13           this in your ear, among the other things we  
14           talked about.

15                      And this is not something that is a  
16           phenomenon to my peninsula community in  
17           Southeast Queens, but this is stuff we're  
18           seeing in the North Country, other parts of  
19           the state.

20                      So I'm just wondering if there is an  
21           angle or a space in this budget to look at  
22           additional resources for geographically  
23           isolated hospitals.

24                      COMMISSIONER McDONALD: Yes, so I



1 really enjoyed my visit a lot. I learned a  
2 lot about Queens. It was great to meet you  
3 and others down there. It was wonderful just  
4 to see the healthcare situation down there.

5 You know, that '15 waiver does offer  
6 some help in this regard, though. And I  
7 think this gets to one of those issues where  
8 a lot of what the 1115 waiver is about is  
9 when I say health equity, it's about getting  
10 the healthcare part of this to the people who  
11 need it the most and trying to deal with some  
12 of this isolation.

13 Because you're right. Your area is  
14 different, and there is a uniqueness to it,  
15 but I think the 1115 waiver could be helpful  
16 in that regard.

17 ASSEMBLYMAN ANDERSON: Excellent. I'm  
18 interested in following up with your folks to  
19 figure out how the fee waiver can be used to  
20 help support geographically isolated  
21 hospitals. Because it's one thing when you  
22 have distressed hospitals, but then there's  
23 geographically isolated hospitals. So we're  
24 looking forward to follow up on that.

1           Superintendent, it's always good to  
2           see you. My first question -- and you know  
3           I've been working really hard on the issue of  
4           captive insurance. And I noticed that --  
5           and, you know, we've been working on this  
6           bill for a long time in figuring out how to  
7           keep insurance providers who are in the state  
8           providing that insurance and providing  
9           support for those who need it.

10           So I'm wondering if you can let me  
11           know if there's a cost associated with  
12           implementing captive insurances, including  
13           the one that was passed by the Legislature  
14           and implemented by the Executive last year in  
15           Ithaca.

16           DFS SUPERINTENDENT HARRIS: Yeah, so  
17           there are including \$100 million in reserve  
18           requirements that are required for captives  
19           in the State of New York. But always happy  
20           to talk offline or reply in writing about  
21           additional requirements that we have to make  
22           sure captive insurers are safe and sound.

23           ASSEMBLYMAN ANDERSON: So there's a  
24           \$100 million price tag generally for a

1 captive in general?

2 DFS SUPERINTENDENT HARRIS: Yes.

3 ASSEMBLYMAN ANDERSON: Okay, so we'll  
4 follow up. Thank you.

5 ASSEMBLYWOMAN PAULIN: Thank you very  
6 much. I'm on now for -- oh, no, Pam Hunter.

7 ASSEMBLYWOMAN HUNTER: Yes, good  
8 afternoon.

9 This probably is for  
10 Commissioner McDonald.

11 I think we all are aware that there's  
12 an emergency room and healthcare crisis. And  
13 just to set the stage a little bit, the  
14 traveling nurses who are getting paid  
15 exponentially more than someone who lives  
16 literally across the street from them -- and  
17 I note that there's a bill to try to take  
18 care of that, but that is a significant  
19 issue. And I know you were talking about  
20 cutting spending, but we have to find a way  
21 to get that done.

22 So where I live in Central New York,  
23 there's a nursing home that has two days'  
24 cash on hand. And I need to go to his county

1 (to Assemblyman Jacobson), because we have  
2 people waiting in the emergency room for  
3 eight hours without even being seen. So  
4 apparently they must be doing something right  
5 down there.

6 But there's beds available but aren't  
7 open. In one of our nursing homes, the roof  
8 actually collapsed, with patients, residents  
9 in the nursing home. A resident actually  
10 left through a window, and the people didn't  
11 even know in the nursing home that the person  
12 was gone.

13 And then there's been conversations  
14 that, you know, really a health system has to  
15 be bankrupt before the Department of Health  
16 steps in. So I guess I'm asking, how can --  
17 if you can answer the question -- how can we  
18 alleviate this eight-hour wait time in the  
19 emergency room? Because it's not just people  
20 not having primary care visits in order for  
21 them to go to, and it's not just a WellNow  
22 issue.

23 And you spoke about talking with  
24 healthcare facilities about better finances

1 and cutting spending. So can you just give a  
2 couple examples of where do you think they  
3 need to cut spending? And I'll give you the  
4 rest of my time.

5 COMMISSIONER McDONALD: So I think the  
6 emergency department wait time, which is  
7 something I really appreciate you both  
8 bringing up here, is a multifactorial issue.  
9 There's a lot going on in it.

10 Where hospitals and emergency  
11 departments need help is getting staffs. So  
12 if you have licensure compacts, you actually  
13 get nurses from other states who will  
14 practice here. That will help.

15 And, you know, I think getting people  
16 like physicians is also another license  
17 compact. But there's other scope-of-practice  
18 changes like a PA not necessarily having to  
19 be supervised. Because hospitals can find  
20 ways to do that. This is so they can hire  
21 more staff.

22 But there's other issues as well that  
23 we're dealing with here with this whole, you  
24 know, emergency department wait issue. Part

1 of it's just, quite frankly, not just the  
2 availability of qualified professionals, but  
3 just, you know, the throughput in hospitals.

4 Like one of the things hospitals are  
5 struggling with is you have someone who's  
6 ready to go home but they can't get them to  
7 the next destination, whether it's a nursing  
8 home or some other setting of care.

9 So I'm more than happy to help  
10 hospitals try to solve the throughput  
11 problem. I think that's one of the biggest  
12 issues we have right now, is helping  
13 hospitals move patients through their system.

14 Hospitals have a hard job. There's  
15 nothing in our culture like a hospital where  
16 anybody can show up with any problem and the  
17 hospital is expected to solve it --

18 ASSEMBLYWOMAN HUNTER: Do you have an  
19 example of cutting spending?

20 COMMISSIONER McDONALD: I just gave  
21 you several. I talked about labor. Labor is  
22 the biggest cost. It's about helping  
23 hospitals not have to hire agency nurses.  
24 The agency nurse costs are excessive, very

1 excessive.

2 ASSEMBLYWOMAN HUNTER: Thank you.

3 ASSEMBLYWOMAN PAULIN: Is Phara here?

4 ASSEMBLYWOMAN FORREST: Yeah.

5 ASSEMBLYWOMAN PAULIN: Next.

6 ASSEMBLYWOMAN FORREST: Good

7 afternoon, everyone.

8 Superintendent Harris, according to  
9 the American Diabetes Association,  
10 attributable costs to diabetes in New York is  
11 7 billion in premature mortality costs,  
12 11.3 billion in lost productivity costs, and  
13 17.3 billion in medical costs. That's  
14 \$35 billion in cost to the state for diabetic  
15 costs.

16 So do you think that getting rid of  
17 insulin copays and allowing access to the  
18 life-preserving drug will save the state more  
19 money or -- more money than any infinitesimal  
20 rise in premiums, insurance premiums?

21 DFS SUPERINTENDENT HARRIS: Ma'am, I  
22 do. I think we expect about a .03 to .04  
23 premium increase from -- as a result of the  
24 Governor's proposal to take cost-sharing for

1 insulin to zero. And some studies from other  
2 states, including Louisiana, show that when  
3 you take the cost-sharing for chronic disease  
4 medications to zero, you can save quite a bit  
5 in overall costs as people become  
6 increasingly compliant with their care  
7 requirements.

8 ASSEMBLYWOMAN FORREST: Thank you so  
9 much, Superintendent Harris. Because I look  
10 forward to seeing us really take a stab at  
11 that \$35 billion cost.

12 DFS SUPERINTENDENT HARRIS: Likewise.  
13 Thank you.

14 ASSEMBLYWOMAN FORREST: My next  
15 question is to either Commissioner McDonald  
16 or Dr. Bassiri.

17 As a Black mama and one who gave birth  
18 at a public hospital, maternal health is very  
19 important to me. Safety-net hospitals are  
20 especially dependent on Medicaid, correct?

21 COMMISSIONER McDONALD: Yes.

22 ASSEMBLYWOMAN FORREST: Okay. And in  
23 New York City particularly, Black women are  
24 more likely to deliver at a safety-net



1 hospital or public health hospital, is that  
2 correct?

3 COMMISSIONER McDONALD: Yes.

4 ASSEMBLYWOMAN FORREST: Okay. So the  
5 Governor in her budget wants to battle Black  
6 maternal health and -- and -- also cut the  
7 Medicaid budget by \$1 billion. So what will  
8 be the impact on safety-net hospitals and, by  
9 extension, the Black maternal health be --  
10 what will be, you know, what the impact will  
11 be by cutting the Medicaid budget by  
12 \$1 billion? And do these cuts contradict her  
13 goal in helping Black mamas like me?

14 (Applause.)

15 COMMISSIONER McDONALD: So I'm not  
16 aware of a \$1 billion cut. There are  
17 substantial investments in maternal health.

18 The Birth Equity Improvement Program  
19 is something new the department started last  
20 year, but I think it's very helpful. Seventy  
21 percent of the hospitals are participating,  
22 and it covers 76 percent of births.

23 The Birth Equity Improvement Project  
24 is really trying to get to antiracist

1           messaging, addressing people's implicit bias,  
2           giving people a chance to actually interact  
3           and tell us, retell, what their birth was  
4           like. Did you have a respectful birth? That  
5           kind of thing is very important, that  
6           feedback's important.

7                     There are investments going on -- the  
8           Perinatal Collaborative as well.

9                     ASSEMBLYWOMAN FORREST: Okay. Thank  
10          you so much, Commissioner. We'll talk more  
11          about it later.

12                    ASSEMBLYWOMAN PAULIN: Thank you.

13                    So now I'm on the clock for  
14          10 minutes.

15                    First question, getting back to the  
16          issue of C-sections and the proposal.  
17          Exactly what are the financial incentives?  
18          It says financial incentives -- I'm reading  
19          your testimony -- to get hospitals to reduce  
20          unnecessary C-section births. So I wondered  
21          exactly what the proposal looks like.

22                    MEDICAID DIRECTOR BASSIRI: Sure.

23          Thank you, Chairperson.

24                    We are investing funding in a Quality

1 Incentive Program that really evaluates based  
2 on a subset of hospitals that have a minimum  
3 number of deliveries with caesarean rates  
4 that are above, you know, the average. We  
5 will provide incentive funding if they're  
6 able to get those rates down to the statewide  
7 average. And if they're at the statewide  
8 average, we will give them incentive funding  
9 if they get 1 percentage point down.

10 So it's really targeted to help them  
11 or give them the incentive to make up-front  
12 investments and programmatic and clinical  
13 changes to prevent caesarean deliveries  
14 overall, and to reduce their number as  
15 compared to themselves. So they have to  
16 improve.

17 ASSEMBLYWOMAN PAULIN: So I guess two  
18 follow-up questions. This is -- every  
19 hospital is eligible if they fall into those  
20 categories.

21 MEDICAID DIRECTOR BASSIRI: No.  
22 Every -- the hospitals that are eligible are  
23 those -- I believe it's with a minimum of  
24 500 deliveries in managed care. On an annual

1 basis. I think it's 500. I can get back to  
2 you to confirm.

3 ASSEMBLYWOMAN PAULIN: So they're not  
4 only Medicaid patients, they're across the  
5 board?

6 MEDICAID DIRECTOR BASSIRI: Well, they  
7 actually are -- it is 500 deliveries for  
8 Medicaid managed care.

9 ASSEMBLYWOMAN PAULIN: So it's only  
10 for -- so the only reduction program is for  
11 those who are enrolled in Medicaid.

12 MEDICAID DIRECTOR BASSIRI: That is  
13 what we are measuring against, yes. That's  
14 what we are paying on. We're paying through  
15 Medicaid and we're measuring their percentage  
16 of Medicaid deliveries.

17 ASSEMBLYWOMAN PAULIN: So do we know  
18 or have we looked at the amount of C-sections  
19 outside of that population? Is there any  
20 program to address those excessive numbers?

21 MEDICAID DIRECTOR BASSIRI: I think  
22 there are, and --

23 COMMISSIONER McDONALD: So there is a  
24 robust maternal health package in the

1 Department of Health. We do work with the  
2 Perinatal Quality Collaborative. That's many  
3 hospitals that deliver birth -- to have  
4 birthing hospitals in the state. And they  
5 focus on all these quality metrics.

6 One of them is decreasing C-section  
7 rates, particularly for low-risk individuals.  
8 So that's one example of how the Perinatal  
9 Collaborative does work. And they do work  
10 also that addresses mortality as well, and  
11 adverse outcomes as well. They're trying to  
12 all work collaboratively together to do that.

13 ASSEMBLYWOMAN PAULIN: So are those  
14 financial incentives?

15 COMMISSIONER McDONALD: The Perinatal  
16 Collaborative gets an additional \$700,000.  
17 But it's not a financial incentive. It's  
18 work we do with them so the hospitals learn  
19 best practices and work together.

20 And they've had success in the past.  
21 I mean, they've actually done things that  
22 have -- we created protocols that all the  
23 hospitals use to improve birth outcomes and  
24 maternal outcomes.

1 ASSEMBLYWOMAN PAULIN: With all due  
2 respect, we're 49th out of 50 states for  
3 primary C-sections, and that's a problem.  
4 Across the board, not just Medicaid.  
5 Although I would argue, evidenced by the  
6 report that came out by the department a  
7 couple of years ago, that, you know, Black  
8 and brown pregnant people are more at risk  
9 for C-sections. So -- but they're not  
10 necessarily on Medicaid. It's because of  
11 their race.

12 COMMISSIONER McDONALD: Right. But  
13 the Birth Equity Improvement Program is  
14 working on that as well, because you're  
15 hitting on I think very important issues,  
16 which is some of the racial disparities.  
17 Which shouldn't exist. Not just for the  
18 C-section rate, but for the maternal  
19 mortalities. And that's why there's a  
20 multipronged approach.

21 There's also the Maternal Mortality  
22 Review Board.

23 ASSEMBLYWOMAN PAULIN: I would just  
24 think we might do more.

1                   COMMISSIONER McDONALD: Happy to do  
2 more, and I'm open to your ideas.

3                   ASSEMBLYWOMAN PAULIN: I think we  
4 talked about that a little bit yesterday, but  
5 I think there needs to be financial  
6 incentives across the board to increase  
7 midwifery. That was also in the report. We  
8 need to have financial incentives for all  
9 hospitals that are, as you say, above  
10 average, to reduce the C-sections. I don't  
11 know that it's limited simply by Medicaid.

12                   COMMISSIONER McDONALD: Well, you  
13 know, we do pay midwives 95 percent of what  
14 we pay obstetricians. But I'm open to other  
15 suggestions you have.

16                   ASSEMBLYWOMAN PAULIN: I think we  
17 should perhaps, if we want more midwives in  
18 hospitals, think about paying midwives more.

19                   COMMISSIONER McDONALD: Oh, that's  
20 interesting. Okay. So you want to pay  
21 midwives more than obstetricians.

22                   ASSEMBLYWOMAN PAULIN: Perhaps. But I  
23 do think that, you know, you need to drive  
24 the change. And if you want to drive the

1 change, it's dollars that does that.

2 So I'm going to move on because I only  
3 have not that much time. Procurement. You  
4 know, according to the report issued to the  
5 Legislature a few days ago, there has been  
6 mergers and acquisitions in the MLTC  
7 resulting from the quality metrics that we  
8 enacted last year. Specifically, nine MLTCs  
9 do not meet those metrics, and there have  
10 already been seven acquisitions to conform to  
11 those standards, and one plan has closed.

12 What is the need to go forward with an  
13 additional procurement of all plan types when  
14 we have proven that implementing quality  
15 metrics can effectuate the same change?

16 MEDICAID DIRECTOR BASSIRI: Thank you  
17 for the question. It's a good one.

18 I don't think that there -- the intent  
19 behind the proposal to procure managed care  
20 plans is not necessarily to hit the specified  
21 number of plans. Which is more attendant to  
22 what we did last year by changing the  
23 standards, as you said. But there's a lot  
24 more we can do to increase competition in the



1 market. There are products in managed  
2 long-term care that are available on a  
3 statewide basis, which is why we still have  
4 partially capitated long-term-care plans.

5 And I think we would take everything  
6 into consideration that has been done by the  
7 plans that have stepped up and acquired other  
8 plans and helped us implement this proposal,  
9 into consideration with the evaluation, in a  
10 way that would mitigate or minimize any  
11 impact to providers and/or members.

12 ASSEMBLYWOMAN PAULIN: Thank you.

13 You know, I'm tempted just to go back  
14 to C-sections for a moment because I feel  
15 like I have a forum to talk about it, and so  
16 I'm going to mention a few other things.

17 We should be doing -- I know the  
18 department supports this more value-based as  
19 far as specifically birth-concerned, driving  
20 that a little more. I know that we're doing  
21 some of that, but we should be doing more of  
22 it.

23 We should be informing women -- I  
24 would suggest that physicians are not doing



1 collection, more analysis of the hospitals  
2 that have excessive rates. And if we really  
3 want to combat, you know, the excessive  
4 number of C-sections that we have in this  
5 state compared to every other state but  
6 one -- and as you pointed out, I don't know  
7 that it's Florida, yesterday.

8 But New York has to be better than 49.  
9 We need to do a lot more to enhance the  
10 Governor's proposal. So I'm looking forward  
11 to the 30-day amendments.

12 So with that, okay. Pharmacy  
13 questions. The department is a year into --  
14 last year, this was all about 340B and about  
15 saving money. How does the actual savings  
16 look against the projections?

17 MEDICAID DIRECTOR BASSIRI: Thank you  
18 for the question.

19 We are on track to achieve the savings  
20 we projected and enacted in last year's  
21 budget. There's a little bit of a timing  
22 issue with the way that our federal and state  
23 supplemental rebates come in, but we will be  
24 able to provide an update on that as we get

1 closer in the budget process. We're going to  
2 hit those targets.

3 ASSEMBLYWOMAN PAULIN: Great.

4 Pediatric nursing homes, as we know,  
5 care for the most vulnerable and sickest  
6 children. And was there an intention to  
7 include pediatric SNPs in the cut, or can we  
8 exempt -- was there consideration, and I  
9 think they are included. Is there  
10 consideration to exempting them?

11 MEDICAID DIRECTOR BASSIRI: There are  
12 certainly considerations, and there was not  
13 any intention to make a targeted reduction to  
14 those pediatric nursing homes.

15 There are some state plan issues with  
16 trying to exempt them. But we will explore  
17 that. And if possible, I think that's  
18 something that you could see in negotiations.

19 But I would also say we have the young  
20 adult demonstration that we put forward that  
21 really does support young adults as they age  
22 into -- age above 21, to keep that pediatric  
23 rate, which is over a thousand dollars a day.

24 ASSEMBLYWOMAN PAULIN: So I'm going to

1           come back for my three minutes.

2                   CHAIRWOMAN KRUEGER:  Senator Gustavo  
3           Rivera, three-minute time limit.

4                   SENATOR RIVERA:  Don't worry, it will  
5           be quick.

6                   School-based health centers, there is  
7           the managed care -- the carveout for managed  
8           care expires on the 31st of this month.  I'll  
9           continue to beat on my bill to ensure that  
10          they continue to be reimbursed at fee for  
11          service.  But I just want to know, for the  
12          record, what can providers expect for -- on  
13          April 1st for the rates?

14                   COMMISSIONER McDONALD:  There are  
15          investments in this budget for school-based  
16          health centers.  You know we did the 10  
17          percent increase last year, but there's a  
18          million dollars to restore our cut from 2017.  
19          There's 1.5 million in this budget to enhance  
20          oral healthcare.  And then there's a million  
21          dollars in there as well to help community --  
22          community health workers in there.

23                   So there isn't any plan right now to  
24          move school-based health centers into managed

1 care.

2 Did I get all of what you wanted  
3 there?

4 SENATOR RIVERA: Kind of, but I'll  
5 follow up afterwards.

6 COMMISSIONER McDONALD: Okay.

7 SENATOR RIVERA: There's -- to follow  
8 up something on 340B, there was -- there's  
9 one part that still is under managed care,  
10 which is provider dispensing. And -- but  
11 you're making some changes into it in this  
12 budget, if I'm not mistaken? So there's an  
13 elimination of it for provider dispensing in  
14 this budget, is that not correct?

15 MEDICAID DIRECTOR BASSIRI: No, that  
16 is not correct.

17 SENATOR RIVERA: That is not correct.  
18 So you were --

19 MEDICAID DIRECTOR BASSIRI: Provider  
20 dispensing in Medicaid is dictated by very  
21 clear federal rules that require acquisition  
22 costs-based survey to establish a  
23 professional dispensing fee. So we don't  
24 have the liberty of making changes to that

1 component of the reimbursement without going  
2 through a process.

3 SENATOR RIVERA: Then I am obviously  
4 misunderstanding a part of it. I will follow  
5 up. Because it was my understanding, based  
6 on the language that we saw, that there is a  
7 proposal to eliminate 340B benefits under  
8 managed care in -- for provider dispensing.  
9 But if I'm mistaken, well, I messed up.

10 Moving on -- so we'll revisit that --  
11 there was money that was approved by the feds  
12 back in July that has not flowed to the  
13 distressed hospitals yet. Do we have a  
14 timeline on that?

15 MEDICAID DIRECTOR BASSIRI: I think --  
16 yes. I think you're referring to the  
17 state-directed payment.

18 As you see in the budget, we do have  
19 some financial pressures due to the subsidies  
20 that we've advanced certain hospitals. But I  
21 think that's something we're actively  
22 discussing and --

23 SENATOR RIVERA: So no timeline that  
24 you can tell me now?

1                   MEDICAID DIRECTOR BASSIRI: There's no  
2                   timeline right now.

3                   SENATOR RIVERA: Gotcha.

4                   And last -- and you might be surprised  
5                   by this, but I want to finish on a lighter  
6                   note. And that is to say that the proposals  
7                   that the Governor has made on medical debt,  
8                   there's a bunch of them that I'm a very, very  
9                   big fan of. As I've said many, many times,  
10                  the idea that medical debt are two words that  
11                  are next to each other is an obscene  
12                  proposition. That's why we need to pass the  
13                  New York Health Act, but we'll get to that a  
14                  little bit later.

15                  At least for now, there's a bunch of  
16                  proposals here, and I'm very much looking  
17                  forward to working with the Governor and the  
18                  administration on getting many of these over  
19                  the finish line, because it is incredibly  
20                  important that we protect people from medical  
21                  debt.

22                  And the Knicks are doing fantastic,  
23                  man, 9 and 2 since they cinched Anunoby. I'm  
24                  telling you, now they open up the floor, it's



1 a little bit different, you got - I mean,  
2 Brunson is playing --

3 (Time clock sounding.)

4 SENATOR RIVERA: Oh, don't worry about  
5 it, it's fine.

6 MEDICAID DIRECTOR BASSIRI: Thank you.

7 (Laughter.)

8 ASSEMBLYWOMAN PAULIN: Yes, we have a  
9 three-minute follow-up from our Insurance  
10 chair, David Weprin.

11 ASSEMBLYMAN WEPRIN: (Mic issue;  
12 inaudible.) Okay, I'm on, I'm green.

13 Going back to supplemental spousal  
14 liability reform. There is a sunset on that,  
15 I believe. Why is that?

16 DFS SUPERINTENDENT HARRIS: So the  
17 sunset was part of the previous proposal, and  
18 so when these amendments were put forward in  
19 this year's budget, the sunset was there to  
20 match and make sure there wasn't a timing  
21 mismatch between the original proposal and  
22 the amendments that were just put forward.

23 ASSEMBLYMAN WEPRIN: Okay. And the  
24 sunset is when?

1 DFS SUPERINTENDENT HARRIS: Sir, I  
2 don't have that in front of me, but happy to  
3 come back to you.

4 ASSEMBLYMAN WEPRIN: Okay. All right,  
5 fine.

6 And you had mentioned with the insulin  
7 zero copayment there would be about an  
8 18 percent savings, is that the number?

9 DFS SUPERINTENDENT HARRIS: So the  
10 study in Louisiana that looked at zero  
11 cost-sharing for medications for a number of  
12 chronic diseases showed up to an 18 percent  
13 savings across the board. So insulin is  
14 certainly a big driver of that. Diabetes is  
15 a big driver of that, as your colleague  
16 noted. And those are some of the best  
17 studies we have on proposals like this one,  
18 sir.

19 ASSEMBLYMAN WEPRIN: Okay, and what  
20 would that -- what would that savings be put  
21 to? Where would that -- what would you do  
22 with that savings?

23 DFS SUPERINTENDENT HARRIS: Oh, that  
24 is not my decision to make, sir.

1 ASSEMBLYMAN WEPRIN: Okay. And how  
2 much money are we talking? What do you think  
3 the dollar amount would be?

4 DFS SUPERINTENDENT HARRIS: I don't  
5 have the dollar amount. It actually is a  
6 savings, in the Louisiana study, across the  
7 healthcare system. So it would be --  
8 potentially with respect to overall insurance  
9 premiums, cost containment, when we look at  
10 providers. But we don't have a breakdown of  
11 how that savings was allocated across the  
12 state of Louisiana when they did the study on  
13 this.

14 ASSEMBLYMAN WEPRIN: Okay. That's  
15 fine, yeah.

16 ASSEMBLYWOMAN PAULIN: Oh, I'm just  
17 going to follow up with a couple of other  
18 questions. I think you guys are done, right?

19 CHAIRWOMAN KRUEGER: I have one  
20 minute, later. After you.

21 ASSEMBLYWOMAN PAULIN: Okay.

22 I guess I was struck by the -- how  
23 much it cost to close a hospital. You know,  
24 the capital expenditures that are going to be

1 needed for SUNY Downstate. And I also was  
2 just texted by one of my colleagues, it's the  
3 only midwifery program in Brooklyn. So I was  
4 just going to mention it.

5 But it's a lot of money. Not that  
6 those improvements to outpatient don't need  
7 to be done in all of that in order to shore  
8 up the community, I get it. But at the same  
9 time there's a decrease in the capital for --  
10 overall for hospitals. And since the  
11 waiver's only going to address 12 hospitals,  
12 and we know we have 75 financially distressed  
13 and probably a lot more on the brink, you  
14 know, is that -- you know, for hospitals that  
15 could make their own improvements and  
16 increase their own outpatient, isn't that  
17 a -- you know, I guess I'm asking why.

18 COMMISSIONER McDONALD: I need the  
19 question in a way that I can understand a  
20 little better -- I'm not following you right  
21 now.

22 ASSEMBLYWOMAN PAULIN: So it seems to  
23 me that you need a lot of capital in order to  
24 close a hospital and transition them to

1 outpatient vis-a-vis SUNY Downstate. And yet  
2 at the same time we have a lot of hospitals  
3 that we're not really dealing with in the  
4 budget because it's very expensive.

5 So why don't we increase -- why is the  
6 capital decreased at a time when we know they  
7 have to transition to more outpatient  
8 universally across the board?

9 COMMISSIONER McDONALD: I'm a little  
10 uncomfortable talking about Downstate  
11 specifically because quite frankly it just  
12 hit the news and it's in the regulatory  
13 process now. So I don't want to specifically  
14 address that --

15 ASSEMBLYWOMAN PAULIN: Not -- I'm  
16 really not asking about Downstate. I'm  
17 asking about the capital.

18 COMMISSIONER McDONALD: Fair enough.  
19 But let's talk about it, then.

20 What do you --

21 MEDICAID DIRECTOR BASSIRI: I don't  
22 know that there's necessarily been a  
23 reduction in hospital capital. But there are  
24 new things that can be paid for with the

1 hospital capital, including transformative  
2 projects that may include, you know,  
3 partnerships or things that are not  
4 traditionally funded through our statewide  
5 healthcare transformation programs.

6 But I don't think it's a reduction,  
7 and we're happy to confirm that in writing  
8 with you. It's really another tool in the  
9 toolbox to support, you know, safety-net  
10 hospitals and trying to redesign  
11 community-based care.

12 ASSEMBLYWOMAN PAULIN: And just one  
13 last thing. Going back -- or going to what  
14 my counterpart in the Senate, Senator Gustavo  
15 Rivera, said about -- and also right here --  
16 managed care is supposed to manage care. You  
17 know, and I am -- again, a lot of groups are  
18 coming and saying, we want to go back to  
19 fee-for-service, thinking that's going to be  
20 a better system because care isn't being  
21 managed. It's just being administered.

22 And so I don't know if there's a hard  
23 look at what that reality is. And this is  
24 the end.

1                   CHAIRWOMAN KRUEGER: (Mic off.) Thank  
2                   you.

3                   I think I will be the last Senator  
4                   too. (Inaudible.) Oh, it's not on. Thank  
5                   you.

6                   So I'm not saying you need to be able  
7                   to answer it now; we have no time. But I  
8                   would love for you to come in and sit with me  
9                   and Gustavo Rivera and our staff and help us  
10                  understand, when we pay for managed long-term  
11                  care, how do the contracts work? Do we pay X  
12                  amount for the actual workers, Y amount for  
13                  the managed care, Z amount for something  
14                  else? And do we pay different amounts based  
15                  on the level of need per patient? And who  
16                  makes the decisions about how many hours per  
17                  patient are being contracted for? And if we  
18                  get 10 hours, do we pay less than if we're  
19                  getting 20 hours, or does the agency keep the  
20                  difference if they're providing less number  
21                  of hours?

22                  So you can't answer in two minutes, I  
23                  know that. But I would love to be able to  
24                  sit down and try to help the Senate and the

1 Assembly, if they like also, to get our arms  
2 around what are we spending and on what  
3 pieces of the puzzle.

4 MEDICAID DIRECTOR BASSIRI: I would  
5 love to do that with you. Anytime.

6 CHAIRWOMAN KRUEGER: Okay, thank you.

7 No, no more Knicks, I don't know  
8 sports. I'm going to give up my 1 minute and  
9 37 seconds to close us down. Thank you all.  
10 Pardon me? Thank you all for your time with  
11 us today. And you do have many questions  
12 already on your lists to answer, and we will  
13 do the follow-up on the math in long-term  
14 care Medicaid. We'll find a time sooner than  
15 later.

16 And I want to thank you all for your  
17 work every day and your time with us today.  
18 And I want everyone to -- if they're  
19 following these four people out to chase them  
20 down, bother them outside in the hallway, not  
21 here in the room, because we -- you might  
22 have noticed we're only going to Panel A, and  
23 we have pages of panels.

24 So I would like the Greater New York



1 Hospital Association, the Healthcare  
2 Association of New York, and 1199 to join us  
3 here.

4 (Applause.)

5 CHAIRWOMAN KRUEGER: Okay. Okay. And  
6 also, just because this happens every year,  
7 we run later than everyone imagined we  
8 would -- and so if you decide you have to  
9 catch a train and go home before we're going  
10 to call you up at 9 o'clock tonight, we won't  
11 take offense. Everyone's testimony is up  
12 online and it will stay there, available.  
13 And so just let somebody here in the front  
14 know if you're leaving so we're not trying to  
15 track you down six hours from now when you  
16 really decide that it was time to get on a  
17 train wherever.

18 So thank you to the ending panelists,  
19 welcome the new panelists, and let's  
20 transition quietly. Thank you.

21 Everyone take your conversations  
22 outside. Not in here. You can come back  
23 when you're done chatting.

24 Okay, great. So I see some of our

1 panelists. Where did the rest go? Okay,  
2 great. Great. And I guess we'll start in  
3 the order that you're in, Ken Raske, then  
4 Bea Grause, and then George Gresham.

5 And we do have new microphones. And  
6 if you weren't here earlier today, you don't  
7 know yet; you have to push the button very  
8 hard to get it to go from red to green just  
9 when you're talking. So just letting you  
10 know that.

11 Okay, Ken, shall we start with you?

12 MR. RASKE: (Mic off; inaudible.)

13 CHAIRWOMAN KRUEGER: Absolutely. We  
14 shall defer to Bea Grause. Welcome.

15 MS. GRAUSE: Thank you.

16 Good afternoon, Chairs Krueger,  
17 Paulin, and Rivera -- I don't know where they  
18 went. Oh, there you go -- and other members  
19 of the Senate and Assembly. Good afternoon.  
20 Thank you very much for the opportunity to  
21 testify.

22 You know, the ED backlogs, the unit  
23 closures, the lack of access to nursing home  
24 beds, the lack of access to home care -- many

1 of the comments and questions that you raised  
2 earlier today, they are all symptoms of a  
3 failing financial infrastructure for New York  
4 State. Given our aging population,  
5 healthcare workforce shortages, health  
6 disparities and medical advances, we know we  
7 have to come together to find new,  
8 sustainable solutions to provide access to  
9 improved health and to achieve and maintain  
10 affordability.

11 That is the backdrop that we are all  
12 operating -- that we all must consider  
13 eventually. And there are no cheap, easy or  
14 quick solutions to it; it will take years.  
15 That is the long-term backdrop.

16 But right now, this budget, we must  
17 focus on stabilizing the healthcare system  
18 that New Yorkers depend upon today. I'm  
19 going to talk about two issues. There  
20 certainly are many. But the first one,  
21 obviously, is Medicaid.

22 Woefully inadequate Medicaid  
23 reimbursement has been and continues to be  
24 central to hospitals and nursing homes. And

1 the Governor and the Legislature must close  
2 the Medicaid gap and make a significant  
3 down payment this year.

4 Last year's Medicaid rate increases  
5 were a good start, but the rate increases for  
6 hospitals in particular was largely offset by  
7 other reductions such as 340B, and for  
8 nursing homes it was overshadowed by the  
9 staffing requirements.

10 These rate increases, the 7.5 and the  
11 6.5 percent, were also the first of  
12 significance in 15 years. Fifteen years.  
13 And they in no way resolve the gap that is  
14 widening as labor costs, drug costs, supply  
15 and equipment costs continue to rise faster  
16 than inflation.

17 The Executive Budget -- and you talked  
18 a lot about this this morning and early this  
19 afternoon -- the 1115 waiver also wholly  
20 fails to address the urgent need to stabilize  
21 all hospitals and nursing homes. And again,  
22 the 1115 waiver is largely not addressing  
23 stabilization, which as one member said  
24 really is akin, for hospitals, to throughput.

1           In addition, the Executive Budget's  
2 proposals, both defined and yet to be  
3 defined, may in fact result in hospital and  
4 nursing home funding being cut by  
5 \$1.3 billion. And again, I urge the  
6 Legislature to make a multiyear commitment to  
7 close the Medicaid reimbursement gap and to  
8 maintain and increase supportive funding.

9           Second, we must continue to build the  
10 workforce pipeline and bolster our current  
11 workforce. Hospitals and nursing homes  
12 statewide face tremendous challenges  
13 recruiting for a wide variety of clinical and  
14 nonclinical roles, as we've talked about  
15 today. HANYS supports many essential  
16 workforce proposals advanced by the Governor,  
17 including joining the interstate nursing and  
18 physician licensure compacts and enacting  
19 many critically needed scope of practice  
20 reforms.

21           I'll conclude by urging you to oppose  
22 any harmful policies or funding cuts that  
23 further threaten provider sustainability,  
24 including the cuts proposed within the

1 Executive Budget. New Yorkers expect their  
2 local hospitals and health systems to be  
3 there when they need them -- and without your  
4 support, they won't.

5 Thank you.

6 CHAIRWOMAN KRUEGER: Thank you.

7 Ken Raske, you want to go next?

8 MR. RASKE: Yes, Madam Chairman, thank  
9 you. As always, a pleasure to see the  
10 {inaudible} group of individuals and esteemed  
11 legislators.

12 Today is a very special day. It  
13 represents a hallmark in healthcare policy  
14 formulation in New York State. George  
15 Gresham, my partner and fellow proposer, is  
16 here today to ask for your help. We need  
17 your help in establishing a very simple but  
18 very important policy position in healthcare  
19 in this state, and that is to eliminate,  
20 eliminate the disparities in Medicaid  
21 payment, to come up to at least paying the  
22 cost of care, and at the same time eliminate  
23 the disparities in healthcare indices in our  
24 communities of color.



1           7.5 percent increase in rates. Except, Amy,  
2           you know they wiped everything out with 340B  
3           and with a cut that was involved in the  
4           polls. So what kind of arithmetic is that?  
5           It's like 1.6 percent.

6                        So, ladies and gentlemen, we have the  
7           side of right on our side as we present this  
8           to you.

9                        Finally, I would make the point, gee,  
10          how are you going to pay for it, Ken? Well,  
11          the answer is, you're sitting on a mountain  
12          of cash, probably the most cash certainly in  
13          the history of this state, and probably in  
14          the United States. And that cash is more  
15          than enough to cover the reserve requirements  
16          of all the entities that you're involved in.

17                       So let's use a smidgen of that cash to  
18          make a down payment, ladies and gentlemen, on  
19          this basic plan.

20                       CHAIRWOMAN KRUEGER: Thank you, Ken.

21                       (Applause.)

22                       CHAIRWOMAN KRUEGER: Thank you. We  
23          would appreciate, actually, even when you  
24          agree with folks, if you just not applaud,



1           because we can't keep going.

2                       This -- great, this is a great way to  
3 show your appreciation. Thank you. Thank  
4 you so much.

5                       Next we have George Gresham from 1199.  
6 Good afternoon.

7                       MR. GRESHAM: Thank you very much.

8                       (Audience reaction.)

9                       MR. GRESHAM: I would say that it's a  
10 pleasure to be here and to see you, but the  
11 reason why I'm here is not a pleasure at all.  
12 In five minutes I'm going to try to tell you  
13 something that I hope will compel you to make  
14 changes in the proposed budget.

15                       You know, this is my 60th anniversary  
16 where my parents brought me from the South as  
17 a part of the Northern migration, to take me  
18 out of segregation and the world that I was  
19 living in down South. And we made a lot of  
20 progress over the years, only to see some of  
21 that being reversed back.

22                       What I want to talk about today is the  
23 Medicaid cuts. When I was asked by the  
24 Greater New York Hospital Association to get

1 involved in this conversation, when I looked  
2 at the facts, I was like, this is not just  
3 about balancing the budget, this is a civil  
4 rights issue.

5 When you look at the reduction of  
6 Medicaid when a person comes in, why does  
7 that make sense to give them, the hospital,  
8 30 percent less care, the hospitals and  
9 nursing homes? What does that mean to me?  
10 That means that the people that are being  
11 serviced are 30 percent less human. How can  
12 you deny the fact that the communities that  
13 primarily are being faced with these cuts are  
14 the Black and brown communities. How can we  
15 stand up and say that that's okay?

16 It is outrageous when you look at  
17 COVID and what COVID came to visit upon us,  
18 where were the highest fatalities? They were  
19 in the Black and brown communities. Why?  
20 Because we are not the healthiest  
21 communities. COVID was clearly survival of  
22 the fittest.

23 How long are we going to go with this?  
24 This is racism, from my perspective. I would

1           hope that people understand that, that you  
2           can see it, that you say New York is better  
3           than this and that we're not going to  
4           reimburse the hospitals 30 percent less for  
5           taking care of the Black and brown community.  
6           I'm going to raise my voice as loud and as  
7           long as I can, because this is outrageous.  
8           But I'm hoping that you're going to partner  
9           with me. And even if you were not aware of  
10          it before, that in the year 2024, this is  
11          absolutely unacceptable.

12                   MR. RASKE: Thank you, George.

13                           (Audience reaction.)

14                   CHAIRWOMAN KRUEGER: (Mic off.) Thank  
15           you. (Inaudible; modeling silent applause.)

16                   Thank you. I think our first  
17           questioner is Zellnor Myrie.

18                   SENATOR MYRIE: Thank you,  
19           Madam Chair.

20                   And thank you for taking the time to  
21           testify before us today.

22                   I have one quick question. Can you  
23           talk to us about what impact this has on the  
24           workers? We talk a lot about the service to

1 the community, we talk a lot about the  
2 healthcare provision and the impact on the  
3 patients. But can you talk about how this  
4 discrepancy has affected the workforce? And  
5 that's for the whole panel.

6 MR. GRESHAM: Sure, I'm happy to talk  
7 about the speed-up that it has caused the  
8 workers. For example, the safety-net  
9 institutions, on any given day you can go  
10 into the emergency room and it looks like a  
11 war MASH unit. People are talking care of  
12 patients on stretchers in the hallway. That  
13 has a tremendous impact.

14 Think about during COVID when the  
15 workers did not even have PPEs. They could  
16 not protect themselves. They watched their  
17 families, they watched their coworkers die,  
18 and they were worried about taking diseases  
19 home to their families. We cannot imagine  
20 how the workers had the courage to come in  
21 every day to fight.

22 And the resources that the hospitals  
23 get -- so in many of our communities, there  
24 aren't any clinics now. The family physician

1 is the emergency room. And so in the more  
2 affluent neighborhoods, when you would  
3 present with a cold, more than likely you're  
4 going to present with pneumonia by the time  
5 you come through the emergency room.

6 This is -- is this really -- is this  
7 the best that we can do? Is this really what  
8 we feel about our Black and brown and  
9 low-income people? Because low-income,  
10 Black, brown, green or yellow, if you don't  
11 have the means, you deserve quality  
12 healthcare. Sixty years ago Dr. King said:  
13 "Of all the disparities that exist in this  
14 country, the most egregious is healthcare."

15 I still have time? I thought I saw a  
16 light go on there.

17 MS. GRAUSE: I'll just add quickly, I  
18 worked for 10 years as an emergency room  
19 nurse in a county hospital -- not in  
20 New York -- and I would say the impact on  
21 health workers really has less to do about  
22 the physical surroundings than it has to do  
23 with the frustrations and challenges of not  
24 being able to refer patients to the proper

1 care setting. So if they came in, they  
2 didn't have a clinic to go to or there wasn't  
3 a physical therapist that would take them.

4 So I think that frustration at not  
5 being able to provide the care to patients is  
6 really very wearing on healthcare workers.

7 CHAIRWOMAN KRUEGER: (Mic off;  
8 inaudible.) Thank you.

9 Assembly.

10 ASSEMBLYWOMAN PAULIN: Yes, we have  
11 Assemblymember Josh Jensen, ranker on Health.

12 ASSEMBLYMAN JENSEN: Thank you very  
13 much, Chairwoman.

14 When we're looking at our hospitals --  
15 and kind of piggy-backing on some of the  
16 things that Commissioner McDonald said  
17 previously, talking about entering different  
18 compacts, expanding scope of practice -- as  
19 you look at, especially in Greater New York  
20 and in HANYS, your member hospitals, how  
21 critically important is it across the care  
22 continuum to ensure that we're rightsizing  
23 the workforce to meet the needs of all the  
24 patients who are entering into our nursing

1 homes -- or in our hospitals, whether it's in  
2 EDs, the acute care settings, surgical?

3 MR. RASKE: I'd like to begin, sir.

4 Thank you.

5 There is nothing more important in the  
6 healthcare community, and especially the  
7 hospital community, than our workforce. We  
8 have the best and most committed and most  
9 talented workers in the United States. And I  
10 say to every one of them, God bless whatever  
11 they have done in their lives to get to  
12 achieve that status.

13 And to go further, the best investment  
14 that we can make is in our workforce, for the  
15 future. There are no bad ideas in workforce  
16 development. Some are better than others,  
17 but there are no bad ideas.

18 So as the community gets together,  
19 working with labor, so often as we do, we  
20 like to come up with ideas, present them to  
21 the legislative body, to the Congress at the  
22 federal level, for development of our  
23 workforce for the future. And in that  
24 process, and in that process, we can assure

1 the finest of patient care, sir.

2 MS. GRAUSE: I would just add that I  
3 think -- again, I think there are a lot of  
4 good ideas. The purpose of that is to --  
5 financially for hospitals is to expand  
6 ability to recruit and retain, enlarge the  
7 pipeline and enhance scope of practice so  
8 that the costs of providing healthcare are  
9 reduced.

10 So again, in light of the financial  
11 crisis, you want to make sure that you're  
12 reducing expenses as much as you possibly can  
13 without compromising care.

14 ASSEMBLYMAN JENSEN: So would some of  
15 these proposed changes or ideas not just help  
16 reduce the reliance on agency staff as a  
17 critical component of the staffing needs, but  
18 also help to meet some of the mandated  
19 staffing ratios that the Legislature and the  
20 Executive had signed off on a couple of years  
21 ago?

22 MR. RASKE: Well, you know, the agency  
23 staff dependence is a real problem. And --  
24 and that is the goal of the hospital



1 community, is to eliminate it in terms of our  
2 dependence on it. And the only way to do  
3 that is to obviously invest in workforce  
4 development, sir.

5 ASSEMBLYMAN JENSEN: Very quickly,  
6 would it make sense to possibly look at  
7 geofencing where agency staff can work, so  
8 they can't work in the same communities that  
9 they live in?

10 MR. RASKE: Well, I think just in  
11 emergency situations is really what -- what  
12 you should depend on it. But not as a  
13 continuum dependency as it is today in some  
14 communities. Right, Bea?

15 Thank you.

16 CHAIRWOMAN KRUEGER: Thank you.

17 Senator Gullivan, ranker, for five  
18 minutes.

19 SENATOR GALLIVAN: Thank you,  
20 Madam Chair. Good afternoon.

21 MS. GRAUSE: Good afternoon.

22 SENATOR GALLIVAN: Appreciate, as  
23 always, you guys being here, and your  
24 testimony.

1           I think you've made it very clear,  
2           your thoughts, and I think we've heard your  
3           thoughts and biggest concern, of course, is  
4           the Medicaid reimbursement gap, so I won't  
5           focus on that. But there are some specific  
6           proposals -- well, they're specific with the  
7           words but not necessarily specific with  
8           details -- proposals in the Governor's budget  
9           regarding increased financial assistance by  
10          hospitals, and addressing medical debt that  
11          no doubt will have an effect on hospitals.

12                 So whoever feels most appropriate to  
13          answer: What impact will those proposals  
14          have on hospitals?

15                 MS. GRAUSE: I think, as the  
16          commissioner said, the -- we have not done  
17          any financial analysis on what the impact on  
18          hospitals would be, and I know that the  
19          commissioner did testify that they assumed  
20          that it would not be major. We don't know  
21          the answer to that.

22                 It does, I think -- behind your  
23          question, Senator, is a question of who pays.  
24          And what happens if -- in the instance if

1           there is yet another reason why  
2           reimbursement -- why hospitals are not  
3           receiving reimbursement that they need.

4                     So I think that it isn't -- it is a  
5           question of what the impact's going to be.  
6           We just have not done that analysis.

7                     MR. RASKE: Lookit, I'm going to be a  
8           little bit more clear.

9                     This budget stinks. And I can tell  
10          you why. It stinks because it's built on a  
11          shaky foundation, the foundation of which has  
12          this disparity, and perpetuates it. Even  
13          worse, if you adopted this budget, it  
14          wouldn't perpetuate the 30 percent, it would  
15          increase it and make it worse.

16                    So therein lies what the real problem  
17          is. The investment, the objective that 1199  
18          or the Greater New York Hospital Association  
19          or our colleagues at HANYS are talking about  
20          is very simple. Let's eliminate the  
21          disparity over four years, let's work  
22          together, roll up our sleeves, and we can do  
23          it and, in the process of doing it, eliminate  
24          the healthcare disparities in our communities

1 of color.

2 My God, how much more simple than that  
3 can it be than to do that and say, Amen.

4 (Audience response of "Amen.")

5 CHAIRWOMAN KRUEGER: Remember --

6 SENATOR GALLIVAN: I think I'm good.

7 I think I know the answer to the rest of my  
8 questions. But thank you.

9 CHAIRWOMAN KRUEGER: That it?

10 SENATOR GALLIVAN: I'm good, yes.

11 CHAIRWOMAN KRUEGER: Okay, thank you.  
12 Assembly.

13 ASSEMBLYWOMAN PAULIN: Thank you.

14 Assemblymember Bores.

15 ASSEMBLYMAN BORES: Thank you for  
16 being here. And thank you for fighting to  
17 close this gap this strongly and this  
18 passionately.

19 I want to help sort of dispel some of  
20 the arguments we hear against this, so if you  
21 can just help with some of those. We want to  
22 be able to match the costs that hospitals  
23 have that some people say those costs are not  
24 being contained appropriately, that instead

1 hospitals are just investing in fancy rooms  
2 and all of that. Do you have a sense of how  
3 much hospital costs are going up from  
4 improving facilities or things that are more  
5 luxurious?

6 MR. RASKE: We have a really good  
7 idea. The hospital costs have increased  
8 substantially in the last decade, and not  
9 offset by any revenue increases that come  
10 close to it.

11 It is for that reason, in the  
12 Governor's --

13 ASSEMBLYMAN BORES: I just want to be  
14 precise, if you followed the --

15 MR. RASKE: No, no, in the Governor's  
16 State of the State the Governor said clearly  
17 that 42 percent of the hospitals in 2021 were  
18 losing money. If she would have done the  
19 same calculations --

20 ASSEMBLYMAN BORES: I don't mean to  
21 interrupt, but I just have three minutes.  
22 The question is, how much of the increased  
23 costs are investing in fancier facilities?  
24 Do you have a rough sense of that?

1           MR. GRESHAM: Well, let me just say  
2 this, first of all. You're not talking about  
3 all of New York when you talk about that. In  
4 the safety nets, there is no increase. There  
5 is no fancy goddamn equipment. It is people  
6 that are suffering because of their zip  
7 code --

8           ASSEMBLYMAN BORES: Thank you. That's  
9 what I was looking for. Thank you.

10           And so would you say that it's now  
11 become, say, standard in hospitals to have  
12 single-occupancy beds and that that's driving  
13 the cost? Is that what you see?

14           MR. GRESHAM: Yes, sir.

15           ASSEMBLYMAN BORES: Okay. Has it  
16 become standard to have sort of the larger  
17 emergency room departments that are not  
18 behind curtains or et cetera?

19           MR. GRESHAM: Obvious. I invite  
20 anyone to visit any safety-net hospital ER on  
21 any given day and then the answer will be  
22 obvious. This is not humane treatment that  
23 people are receiving.

24           ASSEMBLYMAN BORES: Sorry, you're

1 saying that standard hospitals now -- the  
2 standard is to have single occupancy but  
3 we're not getting to see that in safety nets,  
4 right? That's the disparity that we're  
5 talking about? I just want to clarify.

6 MR. GRESHAM: I'm not sure if --

7 ASSEMBLYMAN BORES: Hospitals have  
8 historically have had double-occupancy rooms.  
9 There's now been more and more of a move,  
10 especially in fancy ones, of single  
11 occupancy. Are you saying that that is now  
12 standard? Is that driving costs?

13 I'm just trying to get at what's  
14 driving --

15 MS. GRAUSE: I think without capital  
16 you -- what -- I think another way to say  
17 what you're saying is that hospitals without  
18 access to capital and with inadequate  
19 reimbursement cannot upgrade their facilities  
20 in the way that others can. And that results  
21 in double-occupancy --

22 MR. RASKE: The one thing you should  
23 know about this budget is this budget goes  
24 backwards on safety-net hospitals, on top of

1           what we are talking about. It actually is a  
2           retrenchment on the contribution even with  
3           the federal waiver. Even with. It's like a  
4           bait-and-switch.

5                     ASSEMBLYWOMAN PAULIN: Thank you.

6                     ASSEMBLYMAN BORES: Thanks.

7                     ASSEMBLYWOMAN PAULIN: Senator Comrie.

8                     SENATOR COMRIE: Yes, thank you.

9                     I have a similar question, but I just  
10            want to ask another question first.

11                    Do you have an understanding of the  
12            hospitals' capacity for New York State and  
13            how the Berger report, which was 25 years  
14            ago, talked about under-bedding? And we were  
15            trying to get a bill passed earlier, I heard,  
16            to understand what the policies and practices  
17            for opening up new hospitals or -- because we  
18            have a series of hospitals that are being  
19            opened in northern Mid-Manhattan, but nothing  
20            being done to save existing hospitals.

21                    And also in Queens, where we are  
22            severely underbedded, to open hospitals --  
23            especially in Southeast Queens, which is a  
24            safety-net area, we only have one hospital in



1 Southern Queens that is doing all of the  
2 work. It's in danger of closing too.

3 The second floor talked about they  
4 would have to do a million-dollar study to  
5 ascertain those numbers. Don't you have  
6 those numbers on a regular basis that you can  
7 show people or show the state to prove where  
8 we need hospitals and resources now?

9 MR. RASKE: We can slice and dice any  
10 bit of information, sir, for you that you  
11 would like. We can give by service areas, we  
12 can do beds. Beds is just a proxy, because  
13 the medical care system has advanced so much  
14 in the decades that certainly I've been  
15 involved in it, that beds is not necessarily  
16 a good measure for a lot of communities of  
17 availability of good healthcare services.

18 You take, for example, I'm having an  
19 outpatient procedure and surgery next -- this  
20 upcoming Thursday. Ten years ago that very  
21 same procedure that's going to be done on me  
22 was done on an inpatient basis. So there is  
23 this great change that is going on, sir.

24 But we can give you whatever you wish

1 in terms of information. I know that's from  
2 Bea, it's from us. We -- certainly our  
3 colleagues at 1199 feel the same way.  
4 whatever you need, sir, we could provide you.

5 SENATOR COMRIE: Thank you. And we  
6 also need to make sure --

7 MR. RASKE: And all your colleagues as  
8 well.

9 SENATOR COMRIE: Right. Well, thank  
10 you all for being here. And the issue of  
11 Medicaid reimbursement is major, as -- I  
12 recently had some work done as well, and to  
13 see that Medicaid is only paying 10 cents on  
14 the dollar is ridiculous. The rates are  
15 ridiculous. I hope that we can get Medicare  
16 equality -- Medicaid equality. We did it for  
17 the Campaign for Fiscal Equity for schools;  
18 we can get this done within four years.

19 So thank you.

20 MS. GRAUSE: Thank you, Senator.

21 MR. RASKE: Thank you, sir.

22 CHAIRWOMAN KRUEGER: Thank you,  
23 Senator Comrie. You still have 26 -- oh, no,  
24 you don't. You had 26 seconds and you've

1 lost them.

2 (Laughter.)

3 ASSEMBLYWOMAN PAULIN: Assemblymember  
4 Gandolfo.

5 ASSEMBLYMAN GANDOLFO: All right,  
6 there we go. My question is going to be  
7 directed at HANYS, first and foremost.

8 The Executive -- you reference that  
9 the budget could reduce funding to hospitals  
10 and nursing homes by almost 1.3 billion. The  
11 Executive is suggesting that there are  
12 greater investments. Can you explain your  
13 concerns? And this is my main question, so  
14 take all the time you need.

15 MS. GRAUSE: Sure. I think the  
16 commissioner said that the -- that they have  
17 invested \$984 million. That's actually a cut  
18 from previous years. And I think that's part  
19 of the 1.3 billion total that we believe is a  
20 cut in this budget. As Ken was saying, it's  
21 a step backward. It's the 200 million in  
22 long-term-care spending, the 200 million in  
23 Medicaid. Gross that up to add the  
24 federal -- the loss of federal matching

1 funds, that's \$800 million. And then you  
2 take the reduction of VAPAP spending; they  
3 diverted half to go into the 1115 waiver and  
4 get matched, then they put the other 275 back  
5 into the General Fund.

6 And so that totals the cut to  
7 hospitals.

8 ASSEMBLYMAN GANDOLFO: Okay. And  
9 what's the impact of a cut like that on the  
10 ground? How would that impact the average  
11 nursing home or hospital that you represent?

12 MS. GRAUSE: Well, no margin, no  
13 mission, right?

14 You know, and I think that the ability  
15 now -- we have 5600 fewer nursing home beds  
16 than we did in 2019. That is in large part  
17 due to the inability for not-for-profit  
18 nursing homes to be able to hire workers and,  
19 with the current reimbursement rate, actually  
20 have a margin.

21 So the cut just makes that harder.

22 ASSEMBLYMAN GANDOLFO: All right,  
23 great. Thank you very much.

24 MS. GRAUSE: Sure.

1 ASSEMBLYMAN GANDOLFO: And that's it  
2 for me, Chair.

3 CHAIRWOMAN KRUEGER: Thank you very  
4 much.

5 The next is Pam Helming.

6 SENATOR HELMING: Thank you.

7 I want to say thank you to our  
8 panelists for your testimony today.

9 And George, if it's okay, sir, I want  
10 to give you a special thank you for your  
11 passion. And I want to ask you to consider  
12 adding on what people in my district, which  
13 is primarily rural, what they're facing, the  
14 challenges they're facing. Because it's very  
15 similar to what you have shared.

16 We don't have urgent care centers in  
17 many areas of my district. We don't have  
18 primary care physicians in some of our areas.  
19 As a matter of fact, this past summer right  
20 before school was going to start, in Naples,  
21 New York, the only primary care physician  
22 they had lost his position. Our kids trying  
23 to get immunizations to start school, there  
24 was no one to help with that. People who --

1 high school kids who wanted to play sports,  
2 there was no one to do those mandated  
3 physicals. People who needed heart  
4 medications, who needed diabetes treatments,  
5 there was no one there to help them.

6 In addition, our Federally Qualified  
7 Healthcare Centers, they're cutting hours,  
8 they're cutting services because they can't  
9 make it work financially because of the  
10 reimbursement rates.

11 And our emergency rooms -- which we  
12 don't have hospitals in every county, but the  
13 ones we do, some of them are saying: Don't  
14 come here, we're full, we can't take anyone.

15 So we're in just as dire positions as  
16 the communities that you talked about. So  
17 feel free to add us to your conversations  
18 that you're having.

19 Just wanted to turn for a moment -- I  
20 have to say for me personally, the last panel  
21 that we had when we asked questions about the  
22 budget and what's in there to right the ship,  
23 to turn things around so people could get  
24 access to the life-saving treatments and the

1 care that they need, I didn't have a whole  
2 lot of confidence that there was anything  
3 that was truly meaningful. There are some  
4 good workforce development initiatives, but  
5 they're going to take a long time for us to  
6 get there.

7 One of the Assemblywomen asked the  
8 commissioner about what's in the budget to  
9 save our hospitals and our nursing homes, and  
10 what I took away from that is that we're  
11 going to save money with the workforce  
12 proposals. Again, that's going to take time.

13 I -- I just am looking for, from the  
14 three of you, any of you, in your opinion, is  
15 this really going to save our hospitals?  
16 Like what can we do right now? Because  
17 sometimes I feel like in Albany we use the  
18 word "crisis" too much. But it is a crisis.  
19 What are we going to do? What can we do?

20 MR. GRESHAM: It absolutely is a  
21 crisis. And when I speak of the Black and  
22 brown community, I say the low-income and  
23 Black and brown community. So I feel your  
24 pain. I understand what that feels like.

1                   Everyone deserves good-quality  
2                   healthcare. And to begin, it's not hard math  
3                   to say we are going to pay 100 percent of  
4                   care. How is an institution supposed to  
5                   survive when they provide care and there's a  
6                   30 percent deduction for that cost of care?  
7                   How are they supposed to provide good-quality  
8                   care, no matter where they are?

9                   CHAIRWOMAN KRUEGER: Thank you.

10                  Next up, Assembly.

11                  ASSEMBLYWOMAN PAULIN: Assemblymember  
12                  Hunter.

13                  ASSEMBLYWOMAN HUNTER: Good afternoon.

14                  I'm going to follow up on the question  
15                  that I had made to the commissioner that I  
16                  don't feel was answered. And so specifically  
17                  I painted a picture of what it looks like  
18                  where I live, in Central New York, with the  
19                  hospitals that represent my community. And I  
20                  do have a safety-net hospital, that it  
21                  is abysmal, you know, how long people wait.  
22                  And it is true that people are not getting  
23                  the care that they need.

24                  And I understand that we are in a



1 staffing crisis. And it is a crisis. We can  
2 keep saying the word because we need to keep  
3 saying it, because it's real.

4 But knowing that, we have these  
5 traveling nurses and they're talking about  
6 this expense, but they can't get rid of them  
7 because there aren't the backfill of staff on  
8 hand.

9 So aside from staffing, because it  
10 really means that a hospital has to go  
11 bankrupt in order for the department to come  
12 in, and then they say "Give us your books and  
13 we're going to cut spending." So until you  
14 get to the point -- and I have a nursing home  
15 that has two days' cash on hand. I need  
16 specifics. Give me something specific other  
17 than staffing that says if we cut X, this  
18 will save a hospital money and, P.S., main  
19 point, not cut quality of care. Give me some  
20 examples, please.

21 MR. RASKE: I can't give you an  
22 example, except I could tell you that if you  
23 adopt this budget, it's going to get worse.  
24 And I'll tell you why it's going to. If you

1 take a look at the budget that was presented  
2 by the Governor, you take a look at it, when  
3 they got into the healthcare section it  
4 happens to be -- and one of our figures, I  
5 believe on page 4 of our testimony, but it's  
6 irrelevant -- what you'll see is unmet need.  
7 And the Governor's budget actually increased  
8 this year.

9 So the safety-net money that you need  
10 is actually decreasing relative to the --

11 ASSEMBLYWOMAN HUNTER: But we keep  
12 hearing the conversation of cutting --

13 MR. RASKE: But they're not doing it.

14 ASSEMBLYWOMAN HUNTER: We keep hearing  
15 the conversation of cutting spending, and  
16 they will come -- if you get into dire enough  
17 shape, they will come, they will open your  
18 books, and they will say: This is where you  
19 need to cut.

20 And I would like to know in advance,  
21 before they come, before we are indigent,  
22 before we are in a situation where somebody  
23 has to stay eight hours in a hallway,  
24 10 hours in a hallway, or not even get care

1 at all -- what can a hospital do today in  
2 order to stop or put a little bandage on this  
3 crisis that we're in right now?

4 MR. RASKE: The degradation of  
5 services, Member of the Assembly, is really  
6 what you're crying for. You're saying, What  
7 can we do?

8 And what George and I are saying, and  
9 we're pleading with you, look at them --  
10 we're hitting the wall. We are hitting the  
11 wall. But it's now that we can actually do  
12 something about it. Let's set some  
13 high-minded goals for a change. Let's not  
14 deal with the Band-Aids that you're talking  
15 about. Let's deal with tackling the root  
16 cause of this problem. And we know what it  
17 is.

18 And all we're doing is asking you to  
19 help us in that journey. That's all we're  
20 asking you to do. So let's work together.  
21 I'd love to work with you. And George would  
22 as well, and Bea as well. Lookit, we're the  
23 same people. We're -- one day we're --

24 CHAIRWOMAN KRUEGER: Ken, I have to

1 cut you off.

2 MR. RASKE: One day we're going to be  
3 patients.

4 CHAIRWOMAN KRUEGER: Thank you. We  
5 get your point, but we're going to let  
6 another question be asked. Okay?

7 Senator Webb.

8 SENATOR WEBB: Thank you.

9 Thank you, everyone on the panel, for  
10 being here.

11 My question is for you, George. You  
12 know, I'm looking at your testimony. One of  
13 the things I wanted to lift up is the  
14 proposed COLA for health and human service  
15 workers. And I know this was something that  
16 all of us in the Legislature were pushing for  
17 more in last year's budget, and now what's  
18 been proposed in this budget is 1.5. And so  
19 I know in your testimony you lifted up that  
20 we need to be at 3.2 percent to match  
21 inflation.

22 Could you expound upon what people are  
23 experiencing from what we did last year to  
24 this year as it pertains to this?

1           MR. GRESHAM: Yeah. You know, one of  
2           the things that we said was -- well, let me  
3           go back. The Governor, when I met with her  
4           and said, I want to hear it from you before I  
5           put it out there: "Is there really a  
6           \$1.87 billion surplus?" And she acknowledged  
7           that there was. And I said -- she said:  
8           "But I want to save that for a rainy day."  
9           Those were her words, not mine.

10           I said, I don't know what community  
11           you live in, but where I live, a hurricane is  
12           not a rainy day.

13           Out there, we said if that budget goes  
14           through, then services will -- hospitals will  
15           close. Well, Beth Israel is now closing.  
16           We've seen Kings -- Kings --

17           MS. GRAUSE: Downstate.

18           MR. GRESHAM: Downstate. And Brooklyn  
19           again, and part of One Brooklyn Health  
20           System.

21           Kingsbrook. We've seen these  
22           hospitals close as predicted. And it's only  
23           going to get worse. That's the problem.

24           And we're taking a situation -- I'm

1 highly offended because I've never imagined  
2 any governor would see that healthcare  
3 deserves to be cut for a rainy day. If you  
4 ask me what the consequences are, human  
5 lives. Maybe human lives that are not as  
6 valuable to some as others. And I'm not  
7 going to sit here -- listen, the first nine  
8 years of my life I was legally treated as a  
9 second-class citizen. That's something you  
10 don't forget ever in your life again.

11 And for here, in 2024, I have to  
12 believe that my five grandchildren may be  
13 treated the same way? I'm going to do all  
14 that I can to get the elected officials that  
15 understand what this is going through and how  
16 cruel and how inhuman it is.

17 So what are we? Seventy percent  
18 human, is that what it is? Because that's  
19 all you're willing to pay for our care. And  
20 we are really going to sit around -- and I'm  
21 appealing to old people of good nature, this  
22 is not right. And I can tell you right now,  
23 if I have to lay down in the middle of the  
24 street until the cows come home, I guess, I'm

1 willing to do whatever's necessary. Because  
2 the lives are at stake here. This is not --  
3 this is not an academic, you know, debate  
4 here.

5 ASSEMBLYWOMAN PAULIN: Thank you.

6 Next is Assemblymember Latrice Walker.

7 ASSEMBLYWOMAN WALKER: Good afternoon.

8 I've heard a lot today about workforce  
9 development. And one of the things that I  
10 remembered about the federal Medicaid waiver  
11 is that there are significant dollars which  
12 get spent towards workforce development.

13 Of the \$7.5 billion in the present  
14 Medicaid waiver, how much of that is being  
15 dedicated to workforce development?

16 MS. GRAUSE: I think it's about  
17 700 million. I want to say 684. But I -- I  
18 would have to check.

19 ASSEMBLYWOMAN WALKER: Okay, thank  
20 you.

21 Now, with respect to the closure of  
22 hospitals, whether they be safety-net  
23 hospitals such as those in One Brooklyn  
24 Health, or Downstate Hospital, do you know

1           how much of those resources will be going to  
2           these types of safety net hospitals?

3           MR. GRESHAM: The allocation of that,  
4           there's -- let me set the stage for you,  
5           please. There's \$550 million that are  
6           available for safety-net funding. And it is  
7           available, but given the varying criteria,  
8           to -- basically for downstate counties. And  
9           that would be Bronx, Brooklyn, Queens and  
10          Westchester, interestingly enough.

11          So as a significant player and  
12          important part of the healthcare community in  
13          Brooklyn, One Brooklyn would be part of it,  
14          part of that allocation.

15          But herein lies the part of the  
16          difficulty, if I can add. You will see in  
17          this budget last year's commitment for  
18          safety-net hospitals of \$500 million was  
19          taken away. So here's what you got -- and  
20          this is why I say this budget stinks. You  
21          put in -- you put in 550 from the federal  
22          government and then you take away 500. So  
23          you tell me what the number is going to be.  
24          Beats the hell out of me. I don't know.



1 ASSEMBLYWOMAN WALKER: Well, sounds  
2 like the old bait-and-switch.

3 Secondly, I would also add that we  
4 should look at the Medicaid reimbursement  
5 rate as a public health crisis and call it  
6 for what it is.

7 MR. GRESHAM: That's right.

8 ASSEMBLYWOMAN WALKER: And lastly, I  
9 just would like to say, is there any sort of  
10 conversation with respect to workforce  
11 housing as a part of sort of workforce  
12 development resources, from your  
13 conversations with the second floor?

14 MS. GRAUSE: There -- there -- I'm not  
15 aware of any. I do know that many hospitals  
16 actually do -- have engaged in providing  
17 housing for their healthcare workers.

18 MR. GRESHAM: But part of the waiver  
19 is to address some of that issue, the social  
20 needs, and how much of that could be diverted  
21 I -- is not answerable by us.

22 But I do believe that there is some  
23 attention to that within this waiver.

24 ASSEMBLYWOMAN WALKER: Thank you.

1 ASSEMBLYWOMAN PAULIN: Thank you.

2 Senator Gustavo Rivera.

3 SENATOR RIVERA: Thank you.

4 Hey, folks. It's good to see you.

5 ASSEMBLYWOMAN PAULIN: For 10 minutes.

6 Ten minutes. Thank you.

7 SENATOR RIVERA: All right. Thank you  
8 for being here today. First of all, just for  
9 the record, it's a battle that many of us  
10 have been waging for quite a long time, the  
11 notion that those institutions that serve the  
12 most vulnerable are the ones that are the  
13 least funded has always been the case,  
14 certainly for as long as I've been here. And  
15 I'm very glad to see that we're -- that we're  
16 stating it clearly and that we're talking  
17 about the impact that it is having on real  
18 people every single day.

19 I'll also underline the utter  
20 frustration that Assemblymember Hunter was  
21 expressing earlier, which I share, because as  
22 I've been here -- so I've been here 13 years;  
23 I've been the chair for six, I believe. And  
24 I have consistently gotten calls from

1 hospitals like on a rotating basis, on a  
2 rolling basis, it always happens, when they  
3 go like, hey, just so you know, we are six  
4 months out from being in the red. Or a  
5 couple of months out from being in the red.  
6 And this is not something that is a surprise  
7 to the state. Right?

8           And so it seems to me -- this is  
9 directly to Assemblymember Hunter, just to  
10 kind of let you know. It seems to me very  
11 clearly that the way that this has been --  
12 okay, so I do get three. Okay, what have  
13 you. I'll make it quickly, because I do want  
14 to ask you one question about the unallocated  
15 cuts. But just to state it for the record,  
16 the state unfortunately seems to operate the  
17 way that they -- the way that they do this is  
18 that they just let it happen. They don't  
19 commit to long-term investments. Instead,  
20 they just figure that they're going to have  
21 expenditures eventually. You know, and oh,  
22 they're going to fall off the cliff or about  
23 to fall off the cliff, then we'll bring you  
24 back.

1           And I'll just say -- and obviously you  
2           can provide all sorts of evidence and all my  
3           colleagues can do the same. And I'm telling  
4           the state: Remember my list. Whether it's  
5           the folks who are here or the Governor on the  
6           second floor, folks, this is not the way to  
7           run a healthcare system. Please, we have to  
8           talk about how these places stabilize  
9           themselves. I'm not even talking about  
10          thriving, I'm talking about being able to  
11          stabilize themselves. And if you pay them  
12          accordingly to what they actually do on a  
13          daily basis, they can actually stabilize  
14          themselves.

15                 The one question I have for you folks,  
16                 since I have so little time, have you ever  
17                 seen this whole unallocated cuts thing, this  
18                 notion -- and, you know, I was kind of doing  
19                 a little joke earlier, but this notion that  
20                 there is a -- that they're asking you to  
21                 choose which limb you're going to cut off,  
22                 because it's -- you're getting help. You're  
23                 saying, Well, we both cut it off at the same  
24                 time, so it hurts less.

1           Have you ever heard of that? And what  
2           is your sense about what that actually means?

3           MS. GRAUSE: Well, I think they're  
4           buying time.

5           So yes, I have heard of it. And I  
6           think that they are -- haven't yet figured  
7           that out and maybe hoping they're going to  
8           get some wisdom from the one-house budgets  
9           coming back from you.

10          MR. GRESHAM: You know, it's --  
11          sometimes the answer is right under your  
12          nose. And -- and, you know, we live in a  
13          very complicated healthcare system, but  
14          George and I have wanted to make this as  
15          clear as possible. The solution is right  
16          before you. Let's pay the cost of the care  
17          and stop fooling around. That's all we're  
18          asking for. Pay the price of the care that  
19          we presented. And a lot of your problems  
20          will go away.

21          ASSEMBLYWOMAN PAULIN: Thank you.

22          Assemblymember Ed Ra, for three  
23          minutes. We all get three minutes, rules  
24          change.

1 (Laughter.)

2 ASSEMBLYMAN RA: Thank you,  
3 Madam Chair.

4 For HANYS, I was just looking through  
5 testimony you submitted, and part of it has,  
6 you know, this chart and in particular it  
7 gets into, as one of the global concerns,  
8 capital funding, and in particular the lack  
9 of any new capital funding in this budget for  
10 healthcare providers.

11 Just wondering if you can comment on  
12 that and how large the need really is out  
13 there for new capital dollars.

14 MS. GRAUSE: Sure, the need is  
15 enormous. I think all of you understand that  
16 healthcare is evolving as we speak, becoming  
17 decentralized. People are getting healthcare  
18 on their phones, they want healthcare in  
19 their community. And those capital dollars  
20 are essential as we decentralize from an  
21 enterprise system that really is focused on  
22 inpatient to having care out in the  
23 community.

24 In addition, if you think -- if you

1 understand that patient care drives  
2 everything, and as we think about our aging  
3 population, we have a population that is  
4 going to need more cancer care, they're going  
5 to need more care for neurodegenerative  
6 conditions and as such.

7 And those types of outpatient are  
8 actually very resource-intensive for both  
9 drugs and equipment, to care for patients  
10 with chronic needs. So every hospital has a  
11 need for capital, and cutting capital is a  
12 step backwards.

13 ASSEMBLYMAN RA: Thank you.

14 CHAIRWOMAN KRUEGER: Senator Webb.

15 And I apologize having to run out.  
16 Chairs still get 10 minutes, just -- you  
17 already went? Then Senator May.

18 SENATOR MAY: Thank you. Yeah, hi,  
19 everybody. And I'm sorry I missed your  
20 testimony, I just came for the questions.

21 But I asked the commissioner this  
22 morning about cuts to long-term care, like  
23 how many -- how many beds are we going to  
24 lose, how many facilities may have to close

1 down. I didn't really get an answer. But I  
2 guess I want to ask you all about the jobs  
3 and what is the impact, do you think, on jobs  
4 in that sector from the cuts that we're  
5 seeing in this budget.

6 MS. GRAUSE: It's getting more  
7 difficult. As I said before, there's 5600  
8 fewer nursing home beds today than there were  
9 in 2019. And I think without an investment  
10 in nursing home care and without a reset on  
11 the regulations and the administrative  
12 requirements and fines, it is going to be  
13 extremely difficult for nursing homes to  
14 stand up operations and keep those operations  
15 up.

16 So it's going to get worse unless  
17 action is taken now.

18 SENATOR MAY: And are you all tracking  
19 the impact on regional economies of this kind  
20 of deficit that we're running in critical  
21 facilities like this?

22 MS. GRAUSE: Well, I mean, I think  
23 you're obviously already paying attention to  
24 that. Healthcare's 20 percent of the



1 economy, and I think an anchor to every  
2 community is healthcare. And I know that  
3 without -- without good healthcare, you do  
4 not have businesses wanting to come in and  
5 invest in those geographic areas. And that's  
6 particularly, as you know, very, very  
7 prevalent in upstate New York.

8 SENATOR MAY: Right. And if there  
9 aren't the facilities, then -- then families  
10 are stuck with doing the care a lot of the  
11 time for especially older people and may have  
12 to bow out of the workforce. It's --

13 MR. RASKE: Senator, if I could just  
14 add -- unless, George, you want to add  
15 something?

16 MR. GRESHAM: Yeah.

17 MR. RASKE: I'll defer to George  
18 first.

19 MR. GRESHAM: Not only does it affect  
20 the economy. I've said this to every  
21 Governor that I've worked with. Healthcare  
22 to New York is like the auto industry was to  
23 Michigan. If we continue to allow these  
24 hospitals to fail, not only are we going to

1           lose the economy that it brings in, but we're  
2           going to lose the surgeons that people travel  
3           from all around the world to come and get the  
4           care from New York. And they're not going to  
5           stay with a sinking ship. Their skills are  
6           not comparable out there in the medical  
7           field, and they'll leave and they'll go to  
8           Cleveland Clinic, they'll go to anywhere  
9           where they can continue a robust practice.

10                        So we have a lot to lose, and it  
11           just -- it's -- it is beyond comparison.

12                        ASSEMBLYWOMAN PAULIN: Thank you.

13                        SENATOR MAY: Thank you.

14                        CHAIRWOMAN KRUEGER: Thank you.

15                        MR. GRESHAM: You're welcome.

16                        ASSEMBLYWOMAN PAULIN: Jessica  
17           González-Rojas.

18                        ASSEMBLYWOMAN GONZÁLEZ-ROJAS: These  
19           buttons are tricky.

20                        Thank you all for being here.

21                        I'm curious if the cost to emergency  
22           Medicaid also experiences this 30 percent  
23           gap. Do you know the state spends about  
24           \$500 million in emergency Medicaid for a

1 community that could be covered by the 1332  
2 waiver and use federal funds to cover their  
3 healthcare?

4 MR. GRESHAM: The whole healthcare  
5 community supports any opportunity we have to  
6 make sure that the burden of healthcare is  
7 picked up appropriately by the federal  
8 government.

9 And it's interesting -- and if I can  
10 go back to our proposal, George's and my  
11 proposal as relates to closing the gap, on  
12 the hospital side of things the feds now pay  
13 close to 60 percent of the bill. So the  
14 investment that you make is leveraged by the  
15 federal government's writ by a multiple,  
16 which is really significant.

17 I think that that is -- should be part  
18 of the calculus that you look at as you  
19 entertain development of adopting our  
20 proposal within this budget. The federal  
21 money that is leveraged is high. And that's  
22 not true on the nursing home side. There  
23 it's back to 50/50. But the investment on  
24 the hospital side is significant, if that

1 gets at some of the questions.

2 ASSEMBLYWOMAN GONZÁLEZ-ROJAS: Thank  
3 you so much. And George, for you, I just  
4 want to thank you and your union. My mom is  
5 1199, now a retiree.

6 But I want you to elucidate what the  
7 inequity in Medicare {sic} cost and  
8 coverage -- that that 30 percent gap, what  
9 does that mean for our both current workers  
10 and future workers in the industry?

11 MR. GRESHAM: Well, what it means is  
12 that we'll have a loss of jobs, a loss of  
13 jobs as the hospital cuts services. Those  
14 services were operated by staff. Cutting  
15 services is cutting staff and is cutting  
16 health to the community. Where the community  
17 may have been a short walk up to a clinic and  
18 get healthcare, now they can't, for example,  
19 leave.

20 I didn't grow up welfare, I grew up  
21 very poor. And so I was raised by Jacobi  
22 Hospital in the Bronx, but my mother could  
23 take me there for clinic appointments that  
24 don't exist in a lot of safety-net

1 institutions. Until you're ill enough to go  
2 to the emergency room, you are out of luck.

3 I want to apologize, too, because you  
4 may see me squirming around here. It's not  
5 that I want to touch somebody, it's that I am  
6 suffering. If anybody ever suffered through  
7 sciatica, I'm having a super attack right  
8 now. But even sciatica could not -- was not  
9 bad enough to stop me from coming here.  
10 Because I can't look at my members, I can't  
11 look at my community and say that I did all  
12 that I could because I let a sciatic pain get  
13 in the way of me begging you, I'm willing to  
14 beg --

15 CHAIRWOMAN KRUEGER: George, I'm  
16 sorry, I have to cut you off.

17 ASSEMBLYWOMAN GONZÁLEZ-ROJAS: Thank  
18 you.

19 MR. GRESHAM: I'm sorry you have to  
20 cut me off too.

21 (Laughter.)

22 CHAIRWOMAN KRUEGER: I know. We can  
23 agree on that.

24 Samra Brouk.

1                   SENATOR BROUK: Thank you so much.

2                   And thank you all for being here today.

3                   I just want to start where we just cut  
4                   off George to say, you know, I think both  
5                   today and throughout the year, you and your  
6                   members do such a good job to describe both  
7                   passionately but also very effectively the  
8                   realities of our healthcare system. And  
9                   where I am in Rochester, you know, I say if  
10                  you've had a procedure, if you stepped into a  
11                  hospital or most healthcare facilities, think  
12                  1199 member, because the only way that gets  
13                  done is with you all.

14                  And so really this is for the whole  
15                  panel, whoever wants to jump in. But when we  
16                  spoke with the commissioner and the Medicaid  
17                  director earlier today, I described to them  
18                  the fact that one of our hospitals in  
19                  Rochester saw the most patients they ever  
20                  have in history the other day, in one day.  
21                  And that they had over a hundred people who  
22                  were ready to be discharged but could not be  
23                  because there were not enough nursing home  
24                  beds.

1           And so we are in a crisis situation,  
2           there's no question. And especially where we  
3           are. And, you know, I couldn't agree more,  
4           we need to be increasing our Medicaid rates.  
5           I think, you know, that's been a theme for  
6           some of today.

7           But what I find troubling is that  
8           often what we're told by agency -- you know,  
9           by DOH, by the Medicaid office, is that the  
10          onus is on you all. You need to make the  
11          cuts. You need to figure out how you're  
12          going to recruit.

13          And so I'd love to give I guess a  
14          minute and 25 seconds or so to share some of  
15          the things you are doing, because I think you  
16          are working within the system you have the  
17          best you can, whether it's about recruitment,  
18          whether it's about -- you know, locally,  
19          University of Rochester has free tuition for  
20          a nursing accelerator program. But I know  
21          that there's things that are happening, and I  
22          think we all need to get a holistic view of  
23          the fact that you are implementing many of  
24          these things, but that it's still not enough.

1                   But what small successes have you  
2                   seen?

3                   MS. GRAUSE: Sure. I think University  
4                   of Rochester, we've been working with them  
5                   for years, and certainly well aware how  
6                   challenging both it is for UR and Rochester  
7                   Regional in that particular area.

8                   They are doing everything possible.  
9                   Rochester really leads the country and has  
10                  for decades in terms of their ability and  
11                  their infrastructure to work with other  
12                  community providers to make sure that there  
13                  is capacity, both pre-hospital and  
14                  post-hospital. So they're doing all of the  
15                  right things.

16                  I think the challenge that they face  
17                  is that the demand of patients who are coming  
18                  into their emergency room is continuing to  
19                  increase with an aging -- with an aging  
20                  population. And then the -- in the -- in  
21                  particular, the nursing home shortage in the  
22                  Rochester area and Western New York is  
23                  particularly severe. I think about 2,000 of  
24                  those 5600 beds that I was talking about is



1 in that Rochester area. So there's a real  
2 lack of capacity. And they can't just  
3 materialize that capacity overnight.

4 SENATOR BROUK: Thank you.

5 CHAIRWOMAN KRUEGER: Assembly.

6 ASSEMBLYWOMAN PAULIN: Before I  
7 continue, Assemblymember Meeks, welcome.

8 Jo Anne Simon is next.

9 (Off the record.)

10 ASSEMBLYWOMAN SIMON: We have these  
11 new microphones, and they're sticky.

12 So thank you for your testimony and  
13 for identifying some issues.

14 I have a couple of questions that I'd  
15 like to ask. Do you have a sense of the  
16 difference in the impact of the failure to  
17 increase the Medicaid reimbursement rate, the  
18 difference in how it impacts for-profit  
19 versus not-for-profit nursing homes? Because  
20 we're losing our not-for-profit nursing homes  
21 and I know mine is really struggling  
22 mightily.

23 And then the issue about this failure  
24 to address the wage parity issue in a

1           constructive way could end up actually  
2           leading to more people needing nursing home  
3           care because the CDPAP program, if they're  
4           not able to have people actually working in  
5           that program, it's going to lead to more need  
6           for more admissions.

7                     And then also if you have data on the  
8           deterioration of physical plant. We hear  
9           that because there's been no money, hospitals  
10          aren't able to invest. This primarily  
11          affects the safety net hospitals, and how  
12          that exacerbates that situation. If you have  
13          a sense of that, I'd appreciate it.

14                    MS. GRAUSE: I'll start with the last  
15          question first.

16                    I think the capital needs for  
17          safety-net hospitals are, I would say, both  
18          longer-standing and deeper. You know, I  
19          think they need new boilers, they need -- you  
20          know, they need a new water system, so they  
21          need more basic infrastructure upgrades, I  
22          think, than other facilities. So it's not  
23          just building a new outpatient wing, for  
24          example -- or outpatient clinic. So I think

1           it's a lot more basic needs on top of trying  
2           to modernize their facility to meet the needs  
3           of their community.

4                     I think on the nursing home issue I  
5           would suggest talking to Jim Clyne from  
6           LeadingAge. I think they may have a better  
7           answer. I don't have the distinction between  
8           for-profit and not-for-profit.

9                     ASSEMBLYWOMAN SIMON: Thank you.

10                    MR. RASKE: Madam Chair, if I could  
11           comment, please. I want to say that at a  
12           recent board meeting at Greater New York  
13           Hospital Association I turned to my chairman  
14           and I said, "I want you to know that George  
15           Gresham is my personal hero."

16                    Ladies and gentlemen, you can see that  
17           George is under a great deal of stress here,  
18           and I think maybe this matter should come to  
19           some sort of conclusion. Because I love him  
20           dearly, and I don't want to see him going  
21           through this pain.

22                    CHAIRWOMAN KRUEGER: I believe the  
23           Senate is over. Just double-checking on the  
24           Assembly.

1 I'm sorry, we're not over, there's no  
2 more Senators to ask questions, let me  
3 clarify. We're here, we're strong, we're not  
4 going anywhere.

5 ASSEMBLYWOMAN PAULIN: Assemblymember  
6 Khaleel Anderson.

7 ASSEMBLYMAN ANDERSON: Thank you,  
8 Chair Paulin, and thank you to all of the  
9 panelists who are here today. I know I  
10 missed your testimony, but I do have some  
11 pointed questions to ask. Hopefully I have  
12 enough time to ask them.

13 I mentioned to Commissioner McDonald  
14 earlier the piece of making sure that  
15 hospitals who are geographically isolated can  
16 benefit from some of the positive things that  
17 are in the Governor's Executive Budget as it  
18 relates to the different pots of money,  
19 including the 1115 waiver.

20 So I'm wondering if Greater Hospital  
21 Association can answer what resourcing those  
22 hospitals that are geographically isolated  
23 would look like.

24 MS. GRAUSE: I'm not sure I understand

1           your question, to be honest. What do you  
2           mean by geographically isolated?

3                   ASSEMBLYMAN ANDERSON: So I gave -- so  
4           earlier last year Commissioner McDonald  
5           visited my district, and I do -- there's a  
6           hospital that is in my district that is far  
7           away from the main land of Queens. And so I  
8           was wondering, when you have a type of  
9           hospital like that, you know, there's a need  
10          for more resources for that hospital because  
11          it's serving a large region. So I'm  
12          wondering if, you know, in these different  
13          pots of money that the Governor has proposed,  
14          including the 1115 waiver, is there a way  
15          that that would help move some of your member  
16          hospitals forward in that regard.

17                   MS. GRAUSE: Yeah. I mean, I think  
18          normally geographic isolation is, under  
19          federal law and state law, is really -- is a  
20          factor. It's certainly a factor in  
21          certificate of need in terms of approving new  
22          services and new funding for services.

23                   So I think it's normally a factor. I  
24          don't -- I'm not aware of anything in this

1 budget that addresses the particular needs of  
2 geographically isolated hospitals. But Ken  
3 maybe would know.

4 ASSEMBLYMAN ANDERSON: Okay. There  
5 might be a way --

6 MR. RASKE: I can't add anything more  
7 on that, though.

8 ASSEMBLYMAN ANDERSON: Okay. Next  
9 question, really quickly. When we're dealing  
10 with the distressed hospital fund, I know  
11 that there was some money set aside for  
12 distressed hospitals and through y'all's  
13 advocacy we're seeing that slowly come to  
14 fruition.

15 Is there an itemized list on what  
16 projects either were eligible or had moved  
17 forward from the first pot.

18 And I think the second part of that  
19 question is this next cycle of money that's  
20 being papered over, I'm not sure if there's a  
21 target --

22 MS. GRAUSE: You mean the  
23 transformation dollars, the capital dollars?  
24 Are you talking about the capital --

1 ASSEMBLYMAN ANDERSON: The capital for  
2 distressed -- yeah. Do we know where that  
3 is?

4 MS. GRAUSE: There's a long queue. I  
5 don't know personally, but --

6 MR. RASKE: The one thing that you  
7 should understand is there's \$1.5 billion in  
8 the Governor's own budget of unmet need.  
9 Unmet need. That's going to be distributed  
10 across all the communities, and that's going  
11 to show up on your doorstep.

12 ASSEMBLYMAN ANDERSON: Thank you.

13 And again, just thinking, as I close  
14 out, in my last few seconds I want to thank  
15 1199 for their advocacy. George Gresham,  
16 it's good to see you here. And thank you for  
17 your members being so active on the issues.

18 ASSEMBLYWOMAN PAULIN: Thank you very  
19 much.

20 I think I'm the last one. I just have  
21 one question. Everybody's asked so many of  
22 the important questions. Thank you, really,  
23 for being here and for your advocacy.

24 The Governor has a proposal on medical

1 debt. I wondered if you've had a chance to  
2 review it --

3 MR. RASKE: We're evaluating it now.  
4 We don't have a position on it at this point.  
5 Obviously we are very concerned about -- some  
6 of our hospitals actually go pretty far in  
7 the forgiveness of it. But we're -- Chairman  
8 Paulin, what we're trying to do is consensus  
9 out of the community. So I don't have an  
10 answer for you at this point. And probably  
11 within a week or two I will.

12 ASSEMBLYWOMAN PAULIN: We want to  
13 specifically know any financial harm that  
14 might be done to any specific hospital  
15 vis-a-vis any specific one of the proposals.

16 MR. RASKE: Okay. I think we'll give  
17 you a written proposal that -- an analysis  
18 that you can sink your teeth into. Okay?

19 ASSEMBLYWOMAN PAULIN: I think we all  
20 have a desire to do something. So it would  
21 be great seeing us all work together to make  
22 sure that we get something done at the end of  
23 the day.

24 MR. RASKE: Absolutely.



1 ASSEMBLYWOMAN PAULIN: Thank you.

2 With that, I think that's it.

3 CHAIRWOMAN KRUEGER: Thank you very  
4 much. Thank you for joining us today, panel.  
5 We appreciate it. Thank you.

6 We're going to ask you to leave.  
7 Everyone take their conversations outside.  
8 And we'll bring up the next panel, Panel B:  
9 New York Health Foundation; Primary Care  
10 Development Corporation; and the Community  
11 Health Care Association of New York State.

12 (Off the record.)

13 ASSEMBLYWOMAN PAULIN: Thank you.

14 Who wants to go first? Proceed.

15 MR. SANDMAN: Okay, thank you for the  
16 opportunity to testify. I'm David Sandman,  
17 president and CEO of the New York Health  
18 Foundation. We are a private, independent  
19 philanthropy dedicated to improving the  
20 health of all New Yorkers.

21 I've submitted testimony on two  
22 crucial primary care issues: Rebalancing our  
23 healthcare spending to emphasize primary  
24 care, and enhancing the role of medical

1 assistants on primary care teams. So I'll  
2 just hit the key points here.

3 I'd like you to imagine that you found  
4 a nickel on the floor this morning on your  
5 way here, and ask you if you would stop to  
6 pick it up. And the answer's probably not.  
7 It's too small, it's too little, it's too  
8 insignificant. But that small amount is  
9 exactly how we value primary care. We only  
10 spend about 5 to 7 cents of every healthcare  
11 dollar on primary care, and that's despite  
12 the fact that primary care has the best  
13 return on investment of any type of  
14 healthcare service. There are mountains of  
15 evidence that tell us that. It's the rare  
16 win/win that's associated with both better  
17 health outcomes and lower costs.

18 So New York should devote a greater  
19 share of total health spending to primary and  
20 preventive care. That does not require  
21 spending more; it requires spending in  
22 smarter and better ways. And New York is  
23 behind the nation. Primary care spending is  
24 less in New York than in the rest of the

1 country, and it's been decreasing over the  
2 past five years.

3 At least a dozen other states have  
4 rebalanced their healthcare spending to  
5 emphasize primary care.

6 The Legislature gets it. Here in New  
7 York both houses previously passed bills to  
8 establish a primary care reform study  
9 commission, but they were vetoed by the  
10 Governor, who asserted then that we already  
11 know we underspend on primary care. In this  
12 session, Senator Rivera, Assemblymember  
13 Paulin each introduced bills to require  
14 healthcare plans and payers to gradually have  
15 a minimum of 12.5 percent of their total  
16 expenditures on physical and mental health  
17 annually be for primary care.

18 Investing in primary care is the  
19 fundamental way to both improve health and  
20 save money.

21 Workforce. We've talked about it a  
22 lot this morning. We can also improve  
23 primary care access and address workforce  
24 shortages by elevating the role of medical

1 assistants, or MAs. MAs generally perform  
2 administrative and very limited clinical  
3 duties under the direction of a physician.

4 But New York isn't making the most of  
5 MAs. For example, Connecticut, New Jersey,  
6 they allow MAs to administer vaccinations,  
7 and that's prohibited in New York. The  
8 proposed Executive Budget aims to bring us on  
9 par with other states. Permitting MAs to  
10 administer vaccinations under the supervision  
11 of a clinician will make a big difference and  
12 free up other clinicians to practice at the  
13 top of their license.

14 ASSEMBLYWOMAN PAULIN: Thank you very  
15 much.

16 CHAIRWOMAN KRUEGER: Thank you.

17 ASSEMBLYWOMAN PAULIN: Next.

18 MS. GOLDBERG: Thank you. Thank you  
19 very much to Senator Krueger, to Chair Paulin  
20 and to Chair Rivera and the rest of the  
21 members of the committee for giving me the  
22 opportunity to testify today.

23 My name is Jordan Goldberg, and I'm  
24 the director of policy at the Primary Care



1 wanted to draw attention to is the commitment  
2 New York State has made to increasing  
3 Medicaid rates to 80 percent of Medicare for  
4 primary care, behavioral healthcare, and  
5 obstetrics care. This is critical because  
6 research has shown that when you increase  
7 Medicaid rates, you expand access and you  
8 improve quality of care.

9 But PCDC really wants to urge the  
10 Legislature to ensure that those rate  
11 increases reach primary care providers -- all  
12 primary care providers -- who see Medicaid  
13 patients. And that -- it actually gets to  
14 the practices as opposed to third parties or  
15 intermediaries.

16 One of the other biggest obstacles to  
17 primary care in New York is the lack of  
18 access to providers. There's a shortage. We  
19 all know this. About 6.5 million New Yorkers  
20 live in areas where there is not enough  
21 primary care, and that's expected to grow in  
22 the next few years. About 50 years ago,  
23 70 percent of physicians practiced in primary  
24 care; now it's 30 percent. And more are

1 leaving every day. They're overwhelmed with  
2 the administrative burdens, and there's not  
3 enough time to see their patients. And we  
4 have other healthcare workers in primary care  
5 leaving as well.

6 There are a couple of workforce  
7 proposals in the budget and the 1115 waiver  
8 that are targeted to primary care providers  
9 who work with Medicaid patients. We support  
10 those. But we think that a more systemic  
11 answer is necessary, and David already  
12 mentioned this. We think if New York State  
13 set a firm target of 12.5 percent spending on  
14 primary care out of total overall healthcare  
15 spending, and held private and public payers  
16 to that target, we would improve the  
17 situation in underserved populations.

18 Thankfully Assemblymember Paulin and  
19 Senator Rivera have introduced a bill that  
20 would do that, would require payers to  
21 measure their spending on primary care and  
22 increase it to 12.5 percent over time --  
23 rebalancing, not spending more.

24 Finally, in my last few seconds I just

1 want to emphasize that PCDC is supportive of  
2 all efforts to expand access to insurance  
3 coverage, and particularly highlight the  
4 proposal to have continuous Medicaid coverage  
5 from zero to 6. These are critical times in  
6 a child's life when they need ongoing  
7 preventive care that will impact their entire  
8 life.

9 Thank you for your time.

10 MS. DUHAN: Good afternoon. I'm Rose  
11 Duhan. I'm the CEO of the Community Health  
12 Care Association of New York State. We are  
13 the statewide association for community  
14 health centers, representing 75 member  
15 organizations that serve 2.3 million  
16 New Yorkers at over 800 sites statewide.

17 On behalf of our members, I want to  
18 express gratitude to the Legislature for its  
19 unwavering support last year to ensure health  
20 center patients were protected from  
21 significant loss of access to services that  
22 would have resulted from the elimination of a  
23 340B drug discount savings when the pharmacy  
24 benefit was carved out of Medicaid managed



1 care. We understand funding is included in  
2 the Governor's proposed budget, and we ask  
3 the Legislature to continue to champion  
4 health centers by ensuring the inclusion of  
5 this critical funding.

6 The 340B funding restoration protected  
7 community health centers from what would have  
8 been a devastating loss of funding on top of  
9 Medicaid reimbursement rates that have long  
10 been inadequate to cover the costs of care  
11 delivery. As a down payment towards needed  
12 investment in health centers, we are  
13 requesting an increase in health center  
14 Medicaid rates in this year's budget. Health  
15 centers have not had a significant investment  
16 in their Medicaid rates since the payment  
17 methodology was developed over 20 years ago,  
18 longer than any other provider type.

19 We ask that you insert the language in  
20 Senator Rivera's bill, S6959, and  
21 Assemblywoman Paulin's bill, A7560, into your  
22 budget legislation to update health center  
23 reimbursement rates and reflect current  
24 costs, so that community health centers can

1 meet the demands of today's care models and  
2 emerging public health crises.

3 We are grateful Senator Rivera's bill  
4 was reported out of the Health Committee  
5 yesterday.

6 CHCANYS further requests the  
7 Legislature make permanent Medicaid  
8 telehealth payment authorization and make a  
9 technical amendment to existing statute.  
10 Under current rules, Medicaid pays health  
11 centers only one-third of the in-person  
12 reimbursement rate when providers and  
13 patients are both outside of the health  
14 center walls for a telehealth visit. Because  
15 of this, health centers are at a competitive  
16 disadvantage in recruiting workforce,  
17 particularly for behavioral health providers  
18 that can work fully remotely in Article 31  
19 and 32 licensed facilities.

20 We ask the Legislature to include  
21 Assembly 7316 and Senate 6733 in the final  
22 budget, which would make the necessary  
23 technical correction.

24 CHCANYS supports the Governor's scope

1 of practice reforms -- as has been mentioned  
2 already, specifically in the Governor's  
3 proposal to allow providers to direct and  
4 oversee medical assistants as vaccinators.  
5 Doing so will ensure health center care teams  
6 can work at the top of their licenses and  
7 training while expanding access to needed  
8 vaccines, which will keep New Yorkers  
9 protected and advance the state's public  
10 health goals.

11 I refer you to our written testimony  
12 for further details and additional comments.

13 Thank you for your time, and I'm happy  
14 to answer any questions.

15 (Off the record.)

16 CHAIRWOMAN KRUEGER: Anybody have any  
17 questions?

18 ASSEMBLYWOMAN PAULIN: Do you have  
19 questions?

20 All right. Assemblymember Jensen.

21 ASSEMBLYMAN JENSEN: There we go.

22 So when we talk about community  
23 health -- and I asked the question earlier of  
24 the Health commissioner and the Medicaid

1 director about Medicaid reimbursement rates  
2 for different areas of medical practice, and  
3 certainly when you look at dental health in  
4 our state.

5 How critically important is the state  
6 in prioritizing coverage and proper  
7 reimbursement rates across the state to  
8 ensure that regardless of urban, suburban,  
9 rural, New Yorkers are actually getting the  
10 care they need across the continuum of care  
11 to ensure that we have healthy communities  
12 moving forward?

13 MS. DUHAN: Health coverage for  
14 everyone is critical in terms of ensuring  
15 access, and it's also critical for providers  
16 in terms of ensuring that there's -- ensuring  
17 their financial sustainability. So something  
18 that we are certainly very supportive of is  
19 expansion of coverage.

20 ASSEMBLYMAN JENSEN: Okay. And is  
21 that -- when you're looking at the expansion  
22 of coverage and certainly looking at -- not  
23 necessarily having the state pick up the  
24 entirety of that cost, but just making sure

1           that we have the access and provider base,  
2           correct?

3                   MR. SANDMAN: I believe you started  
4           off with oral healthcare. You know, that's  
5           one of the most serious shortages that we  
6           have. I mean, there are counties where there  
7           are virtually no dentists who accept  
8           Medicaid. You know, especially pediatric  
9           dentists, you know, which hasn't really been  
10          talked about today. There's actually been a  
11          new settlement that expands coverage for  
12          dental services like bridges and dentures and  
13          other interventional dentistry. The problem  
14          is we have no dentists to provide those  
15          services to Medicaid beneficiaries.

16                   ASSEMBLYMAN JENSEN: So I guess  
17          what -- and maybe this isn't your area of  
18          expertise, and I apologize if it's not. But  
19          when we talk about that, when we talk about  
20          areas of the state where we don't have  
21          practitioners, whatever the case may be, I  
22          guess from your perspective -- whether it's,  
23          you know, primary care physicians or other  
24          community health providers -- I guess what is

1 the solution that we're working with right  
2 now for those communities?

3 MR. SANDMAN: I would think it's a  
4 broad public health intervention, such as  
5 fluoride, hailed as one of the most important  
6 public health interventions, you know, over  
7 the last century by the CDC. Yet there are  
8 still counties in New York State that lack  
9 fluoride. And if you look at a map of  
10 Medicaid expenditures on dental care in  
11 counties with fluoride and those without,  
12 there's a huge gap there.

13 ASSEMBLYMAN JENSEN: Okay.

14 MS. DUHAN: And I would say that the  
15 workforce initiatives that the department is  
16 seeking are really important in terms of  
17 expanding that workforce, to make sure that  
18 there are healthcare providers that can  
19 provide care across the state.

20 As has been mentioned, there's a  
21 severe shortage of dentists. But as has also  
22 been mentioned, we've seen fewer and fewer  
23 people going into primary care, and so that  
24 really impacts access. When there's no

1 providers, it doesn't matter what you pay  
2 them.

3 So we really want to make sure that  
4 there's programs that are encouraging people  
5 to go into primary care, that are encouraging  
6 people to go into community dentistry, so  
7 that there is a sufficient workforce.

8 ASSEMBLYMAN JENSEN: Thank you.

9 CHAIRWOMAN KRUEGER: Thank you.

10 Senator Rachel May.

11 SENATOR MAY: Thank you.

12 And thank you for your testimony.

13 I don't know if this question is  
14 actually applicable, but I'm very interested  
15 in school-based health centers and community  
16 schools, and I'm wondering, are any of your  
17 organizations involved in that? And what can  
18 we do through the budget or through  
19 legislation to make them stronger?

20 MS. DUHAN: Yes, absolutely,  
21 school-based health centers -- most of our  
22 community health centers also operate  
23 school-based health centers, and it's a  
24 critical point of access to care for children

1           that would otherwise not be able to perhaps  
2           see a provider, have their dental care needs  
3           met, have their mental health needs met.

4                        So they're incredibly important in  
5           terms of the role that they play in the  
6           healthcare system. Continuing support for  
7           school-based health centers is essential.  
8           We're pleased to see that there is some  
9           expansion of support for school-based health  
10          centers, and we certainly support that.

11                       MS. GOLDBERG: And if I could just add  
12          that support for primary care across the  
13          board would also support the ability to  
14          school-based health centers to get the  
15          providers that they need and to be able to  
16          treat the patients and the kids that they  
17          see. Because part of the shortage we're  
18          having is people just won't go into primary  
19          care anymore because of the burden on them,  
20          because of the insufficient pay, because of  
21          all the other issues.

22                       And so even if you have a school-based  
23          health center, if you can't staff it  
24          properly, it's not going to be able to



1 support the schools.

2 SENATOR MAY: So are there ways to,  
3 say, raise the pay for primary care doctors  
4 so more people will go into that profession?  
5 Is that something you're thinking about?

6 MS. GOLDBERG: What we believe is the  
7 proposal that Assemblywoman Paulin and  
8 Senator Rivera have offered, Assembly Bill  
9 8592, Senate Bill 97 that you passed out of  
10 committee yesterday, would have -- it's going  
11 to have an impact over time. It's not going  
12 to happen immediately.

13 But part of the -- it's been attrition  
14 over time as well, as people have left the  
15 profession. We need to attract people by  
16 showing them that the state, that governments  
17 care about them, or care and are willing to  
18 put the money there.

19 MS. DUHAN: Certainly in terms of  
20 community health centers, having Medicaid  
21 rates be sufficient to be able to attract and  
22 retain workforce really makes a difference in  
23 making those providers available in community  
24 settings.

1                   SENATOR MAY: And then I know there's  
2                   at least one school in Syracuse that has a  
3                   health center that's not just for the kids,  
4                   it's for the families as well. And I'm  
5                   wondering if people are tracking the impact  
6                   of those kinds of innovations to make sure  
7                   that they're having the kind of impact we  
8                   hope they will.

9                   MS. DUHAN: Yeah, that's a good  
10                  question. We don't have the data on those  
11                  community-based schools, and it's something  
12                  that we could look into. Although the  
13                  department may have some more information.

14                 SENATOR MAY: Thank you.

15                 CHAIRWOMAN KRUEGER: Assembly.

16                 ASSEMBLYWOMAN PAULIN: (Mic issue.)  
17                 There's going to be a joke made about these  
18                 things.

19                 Assemblymember Forrest.

20                 ASSEMBLYWOMAN FORREST: Thank you.

21                 Thank you so much for your  
22                 testimonies.

23                 As an ambulatory care nurse, I  
24                 understand and I've seen in my own experience

1           the closure of diabetic clinics and then  
2           replacements with bariatric surgical centers,  
3           right? I've seen people go to ED and spend  
4           eight hours there and then get the Band-Aid,  
5           only to wait three months out. The last time  
6           I was in the hospital I had to wait from July  
7           to October to see a specialist for the care  
8           that I needed.

9                         What are some of the suggestions you  
10           have on prioritizing primary care? I mean,  
11           the cost savings are enormous. Bariatric  
12           surgery or diabetic clinic to help you? I  
13           think it's quite clear to me, as the health  
14           practitioner, where the savings are. But can  
15           you paint it for us as legislators what that  
16           could look like?

17                        MS. DUHAN: Yeah, absolutely. We  
18           agree a hundred percent that it's a much  
19           smarter investment to pay for prevention up  
20           front than to pay for care management, so  
21           that people are able to remain healthy so  
22           that we can avoid that expensive emergency  
23           room diversion. And they can show that  
24           there's that investment in primary care that

1 is really critical, making sure there's the  
2 workforce so that when people come for care  
3 there's providers that can see them.

4 MR. SANDMAN: Diabetes is a manageable  
5 chronic disease that if properly managed  
6 should never result in an emergency  
7 department visit or an admission.

8 You know, so we have to look at  
9 primary healthcare and we also have to look  
10 at the behavioral aspects. Access to an  
11 affordable, appropriate, nutritious diet,  
12 promoting food-as-medicine programs,  
13 promoting opportunities for physical activity  
14 are equally important to managing your  
15 diabetes as being in a clinic.

16 ASSEMBLYWOMAN FORREST: And, you know,  
17 just to say the days that I spend in the ICU  
18 bringing down a patient's blood sugar level,  
19 when that could be easily dealt with at home  
20 by just taking the insulin and going to the  
21 doctor, what, every three months or so? But  
22 that DKA patient costs thousands of dollars  
23 in the ICU setting.

24 MR. SANDMAN: Blindness, amputations

1 and worse.

2 MS. GOLDBERG: And I would just add,  
3 you know, PCDC is a community development  
4 entity, and one of the things we do is invest  
5 in creating new points of primary care  
6 access. And one of the problems in a lot of  
7 places in the state is there are literally  
8 no -- there's no place to go. There's one  
9 clinic that's -- it's very far away.

10 And so one of the things -- this is a  
11 little bit to the side, but one of the things  
12 that we've encouraged is to use more of the  
13 Healthcare Transformation funds for primary  
14 care. They were not, like, earmarked for  
15 primary care last year. And that could be  
16 something that the Legislature could look at  
17 for this year.

18 ASSEMBLYWOMAN FORREST: Thank you so  
19 much.

20 ASSEMBLYWOMAN PAULIN: Senate.

21 CHAIRWOMAN KRUEGER: Thank you.  
22 Senator Pam Helming.

23 SENATOR HELMING: Thank you,  
24 Senator Krueger.

1           Thank you for your testimony this  
2           afternoon. I apologize because I wasn't here  
3           for the very beginning, so if you already  
4           spoke about this, please cut me a little  
5           slack.

6           But one of the things that I've heard  
7           from one of my Federally Qualified Health  
8           Centers is that in the Governor's proposed  
9           budget there is an expansion of the billable  
10          providers -- but that that expansion, which  
11          would include like doulas, community health  
12          workers, certified substance use counselors  
13          and peer workers, isn't extended to the  
14          community health centers.

15          Do you have any information on that or  
16          any thoughts on it?

17          MS. DUHAN: Yes, that's correct.  
18          Given the way that community health centers  
19          are paid, there are certain billable  
20          providers. And so even if health centers  
21          hired doulas and community health workers,  
22          which many health centers have, there's no  
23          additional reimbursement for those services.

24          So really wanting to look at how can

1 we make sure that those services are really  
2 adequately reimbursed to ensure that there is  
3 the ability for community health centers to  
4 financially sustain those services and to  
5 make sure that there's access for patients.

6 SENATOR HELMING: So that would be  
7 part of your advocacy, to have that included  
8 in the budget?

9 MS. DUHAN: Yes, absolutely. Yes.

10 SENATOR HELMING: Thank you.

11 And then on the conversation about how  
12 do we attract more primary care physicians,  
13 maybe you heard me speak earlier about one  
14 big topic of discussion in our rural areas.

15 In the budget proposal I noticed that  
16 there is the primary care medical malpractice  
17 section. And the way I interpret it, and I  
18 think based on information I got this morning  
19 during the hearing, it's going to increase  
20 the cost of malpractice insurance for primary  
21 care physicians, who already pay more than  
22 anyone else in this nation. I think the  
23 statistic I read was that we pay 68 percent  
24 more than the second state, which is

1 Pennsylvania.

2 So given that, what are your thoughts  
3 on increasing insurance costs to primary care  
4 physicians? Is that going to help us attract  
5 more or detract?

6 MS. DUHAN: Health centers have  
7 certainly seen increases in costs across the  
8 board in a number of areas, and that's one of  
9 the challenges that they have in terms of  
10 rates that haven't increased over time. That  
11 pertains to workforce, workforce labor costs  
12 that have increased, and other administrative  
13 costs. So that is certainly a challenge.

14 I'm not familiar with that specific  
15 proposal, so I'd have to get back to you.

16 SENATOR HELMING: Okay, thank you.

17 And just real quick, I'll toss this  
18 out there. We've talked about a lot of the  
19 great scope-of-practice changes that are in  
20 the budget, workforce development initiatives  
21 that are all great things. But to me,  
22 they're long term, and we need some  
23 short-term solutions.

24 But one of the things I don't think I



1 saw in the budget was anything about  
2 expanding the scope for mental healthcare  
3 providers, which I think is a big concern.

4 Do you have any thoughts on that?

5 MS. DUHAN: We certainly want to make  
6 sure that there's access to behavioral health  
7 providers in the community, and something  
8 that health centers have struggled with a  
9 bit. As I mentioned in terms of the  
10 telehealth fix, we're looking to ensure that  
11 there is access to behavioral health in  
12 health centers through telehealth.

13 CHAIRWOMAN KRUEGER: Assembly.

14 ASSEMBLYWOMAN PAULIN: Thank you.

15 Assemblymember González-Rojas.

16 CHAIRWOMAN KRUEGER: These microphones  
17 are a challenge.

18 ASSEMBLYWOMAN GONZÁLEZ-ROJAS: Okay,  
19 got it. Thank you so much.

20 This question is for Rose and the  
21 Community Health Care Association of New York  
22 State.

23 So faculty at both Rutgers and  
24 Columbia University published a recent study

1 of about 45,000 individuals that suggests  
2 that providing insurance to immigrants costs  
3 the healthcare system approximately \$3,800  
4 per person per year, which is less than  
5 one-half of the corresponding costs for  
6 U.S.-born adults, which is estimated to be  
7 about \$9,428 per person per year.

8 Can you tell us more about the  
9 benefits of the state providing this  
10 coverage? I know the community health  
11 centers are the ones often absorbing the  
12 community center uninsured. So can you talk  
13 a little bit about that?

14 MS. DUHAN: Yes, absolutely.

15 As you noted, community health centers  
16 provide care regardless of people's insurance  
17 coverage or ability to pay. So when people  
18 show up who are uninsured, health centers can  
19 provide care and then you have to financially  
20 ensure that they can cover those costs, we  
21 can cover those costs.

22 The expanding coverage, we absolutely  
23 support expanding coverage to all New Yorkers  
24 regardless of their status. And as was noted

1 earlier, insurance coverage is a huge  
2 indicator of access. Health centers,  
3 especially in certain areas, have seen a huge  
4 increase influx of migrants, people who have  
5 come up from Texas and from crossing the  
6 border.

7 And as was mentioned earlier, people  
8 have different status in terms of what  
9 they're eligible for, but for the most part  
10 those individuals do not have coverage. And  
11 they have experienced significant trauma,  
12 they have significant needs. Many people  
13 have not ever seen a doctor or a provider or  
14 nurse practitioner.

15 And so there's a lot of needs that  
16 they have, significant mental health needs.  
17 And in terms of children, providing vaccines,  
18 making sure they're ready for school. So  
19 it's incredibly important that they can get  
20 access to care.

21 ASSEMBLYWOMAN GONZÁLEZ-ROJAS: Thank  
22 you so much.

23 CHAIRWOMAN KRUEGER: Thank you.

24 I'm going to get us all those little

1 balls that help strengthen your hands for the  
2 budget hearings.

3 (Laughter.)

4 CHAIRWOMAN KRUEGER: Sorry.

5 So on this question, a variation was  
6 asked. So since people don't want to seem to  
7 go into primary care medicine for a variety  
8 of reasons, do you think we should be  
9 expanding the scope of practice for  
10 physicians assistants and nurse practitioners  
11 to be able to ensure that they're both  
12 trained and licensed correctly to provide  
13 primary care in settings where they really  
14 don't have the doctors?

15 MS. DUHAN: We believe that it's going  
16 to expand the primary care workforce. We  
17 support it, because the workforce shortage is  
18 so critical. We would like to see more  
19 enhancement of primary care physicians. We  
20 also think that physicians assistants can  
21 serve at the top of their scope, and nurse  
22 practitioners have been incredibly valuable  
23 at health centers, so we certainly support  
24 those.

1           MR. SANDMAN: Yeah, I would add that I  
2           don't think that they're substitutes for  
3           physicians, but everybody supports the notion  
4           that everybody should practice at the top of  
5           their license. Doctors should do what only  
6           doctors are trained and ready to do. Nurses  
7           should do what only nurses are trained and  
8           ready to do. The same for PAs. The same for  
9           medical assistants, of course.

10           Provider after provider in the field  
11           has said if the medical assistants could have  
12           just done immunizations, vaccines during  
13           COVID, it would have been a lifesaver. I had  
14           my director of nursing doing vaccines all  
15           day. That's not the best or appropriate use  
16           of my director of nursing.

17           You know, this is -- scope of practice  
18           has historically been a third-rail issue here  
19           in Albany. But, you know, a crisis is a bad  
20           thing to waste, and I think there's a  
21           receptivity, you know, to visiting those  
22           issues. And there are some very intriguing  
23           proposals in the budget this year.

24           MS. GOLDBERG: I would also just add

1           that almost all primary care providers,  
2           whether they're PAs, NPs, physicians, RNs,  
3           they're all burnt out because the structure  
4           of the system is not supporting them. And  
5           what we really need to do is rebalance the  
6           way we're paying for the care so we can have  
7           full teams with community health workers,  
8           with medical assistants who can do things  
9           like vaccines but also with care  
10          coordinators. Which you can't pay for the  
11          way that we pay for primary care today.

12                     If we move towards value-based payment  
13          and we had team-based care, all of the people  
14          who are providing the care would be less  
15          under stress.

16                     So I worry that if we just point to  
17          scope of practice and think that it's just a  
18          solution to just add more of one kind of  
19          provider, we're missing the picture that the  
20          whole system is under too much stress.

21                     CHAIRWOMAN KRUEGER: And yet the  
22          shortage of people to work in the system  
23          certainly adds to the stress. And I think I  
24          heard the answer before, people just don't

1 want to even go into primary care medicine.

2 Although I think the medical schools  
3 will be testifying later, and I believe at  
4 least one or two of the medical schools  
5 downstate had said they were opening up  
6 separate medical schools with a shorter time  
7 frame specifically for primary care doctors.

8 Do you know whether any of those got  
9 off the ground?

10 MS. GOLDBERG: I don't actually know.  
11 I'd love to find out more, though.

12 CHAIRWOMAN KRUEGER: Okay. Stick  
13 around, because they'll be on another panel.

14 Okay, thank you very much.

15 Anyone else?

16 ASSEMBLYWOMAN PAULIN: Just me.

17 Just one quick question to Rose.

18 The capital needs of the community  
19 health centers, neighborhood health centers,  
20 talk about that. Talk about what's in the  
21 budget, what's not in the budget, what the  
22 needs are out there, and what you're seeing.

23 MS. DUHAN: Sure. Significant capital  
24 needs. Many aging facilities, in terms of

1 needed investment in IT and other kinds of  
2 technology. Significant infrastructure  
3 needs.

4 As Jordan said, we would love to see a  
5 set-aside in future capital or in current  
6 capital allocations set aside for community  
7 health. That was not in the most recent  
8 appropriation of that.

9 But it's really a need that we see in  
10 terms of health centers wanting to expand.  
11 They know that there's more need out there  
12 than they're meeting now, and a lot of health  
13 centers are looking at some places where  
14 there are some primary care deserts and  
15 looking to expand. But that capital need is  
16 critical to make sure they can build those  
17 facilities.

18 ASSEMBLYWOMAN PAULIN: Thank you.

19 That's it.

20 CHAIRWOMAN KRUEGER: Well, then, thank  
21 you very much for your time and your  
22 testimony today. Appreciate it.

23 PANEL MEMBERS: Thank you.

24 CHAIRWOMAN KRUEGER: Thank you.



1 And as --

2 ASSEMBLYWOMAN PAULIN: Panel C.

3 CHAIRWOMAN KRUEGER: Yes. Panel C,  
4 for people who are following along with their  
5 TV Guide sheet: The New York Health Plan  
6 Association; the New York State Coalition of  
7 Public Health Plans; and Health Care for All  
8 New York.

9 Oh, yeah, we have those ropes making  
10 it an extra challenge. Sorry about that.

11 And I feel that many people did take  
12 me up on my earlier statement that if you  
13 really need to get on a train and not stay  
14 here all night, you should just let us know,  
15 and we have your testimony.

16 Maybe just everybody's taking a break  
17 outside.

18 Okay, shall we start with Eric Linzer,  
19 then go to Erin Drinkwater, then to  
20 Mia Wagner? Okay. Eric?

21 MR. LINZER: Great. Thank you.

22 Thank you for the opportunity to  
23 testify on several provisions related to  
24 healthcare in the proposed FY '25 Executive

1 Budget. I'm Eric Linzer, president and CEO  
2 of the New York Health Plan Association.

3 I'd like to highlight three items from  
4 our written testimony. First, our opposition  
5 to the health plan rate cuts in Part H.  
6 Second, our request to restore the funding  
7 for the Medicaid Quality Incentive Program  
8 that the Executive eliminated. And third,  
9 our opposition to the Medicaid managed care  
10 procurement in Part H.

11 With regards to the health plan cut,  
12 Part H of the Executive Budget includes a  
13 provision to eliminate the 1 percent  
14 across-the-board administrative rate increase  
15 provided to Medicaid managed care plans in  
16 the current year. This would result in a cut  
17 to plan rates of more than \$400 million in  
18 the upcoming fiscal year. And while we  
19 recognize that the budget challenges facing  
20 the state are significant, this is a  
21 significant cut that will make it more  
22 difficult for plans to make the investments  
23 necessary to fulfill the goals envisioned in  
24 the recently approved 1115 waiver that was

1 discussed earlier today.

2 Next, the Executive Budget would  
3 completely eliminate the Quality Incentive  
4 funding, totaling more than \$223 million.  
5 The QI program is an essential tool in  
6 advancing quality for New York in Medicaid.  
7 Health plans only receive this funding for  
8 achieving results that meet or exceed state  
9 metrics, and the funding helps to support a  
10 broad range of programs that health plans  
11 partner with providers and community  
12 organizations to improve health outcomes for  
13 underserved populations.

14 Combined, these cuts total over  
15 \$600 million and counter the efforts to  
16 advance health equity, reduce health  
17 disparities, and enhance coordination in  
18 New York, and we urge you to restore these  
19 cuts.

20 With regard to the managed Medicaid  
21 procurement in Part H, this would direct the  
22 Department of Health to choose no fewer than  
23 two plans per product line in each region,  
24 with an effective date of October 1st of next

1 year. This year will effectively result in  
2 the elimination of health plans from the  
3 program, taking away options and disrupting  
4 provider relationships for more than  
5 5 million New Yorkers who rely on these plans  
6 for their care.

7 And many of these individuals have  
8 multiple health conditions that require  
9 coordination of numerous services, including  
10 both physical health, mental healthcare, as  
11 well as help coordinating social services  
12 such as housing, employment, education, and  
13 food services.

14 It's important to recognize that this  
15 procurement would take place in the midst of  
16 both the recertification of the public health  
17 emergency unwind as well as the significant  
18 investments the state's going to need to make  
19 related to the 1115 waiver. And it's also  
20 important to note that two years ago the  
21 Legislature rejected this proposal, in large  
22 part because of the disruption that this  
23 would have for low-income Medicaid members in  
24 New York.

1                   For all these reasons, we hope that  
2                   you'll reject this, and certainly appreciate  
3                   the opportunity to testify.

4                   CHAIRWOMAN KRUEGER: Thank you. Wow,  
5                   perfect. That was good.

6                   Can you beat him?

7                   (Laughter.)

8                   MS. DRINKWATER: Good afternoon.  
9                   thank you for the opportunity to testify on  
10                  behalf of the Coalition of New York State  
11                  Public Health Plans, also known as the PHP  
12                  Coalition, and the New York State Coalition  
13                  of Managed Long Term Care Plans.

14                 My name is Erin Drinkwater, and I'm  
15                 the chief of government relations at  
16                 MetroPlusHealth, a not-for-profit health plan  
17                 fully owned by New York City Health +  
18                 Hospitals, with more than 700,000 members in  
19                 New York City.

20                 The PHP Coalition represents seven  
21                 plans that collectively serve more than  
22                 5.5 million New Yorkers enrolled in the  
23                 state's government-sponsored healthcare  
24                 programs.

1           The MLTC coalition includes 11 plans  
2           serving approximately 165,000 individuals  
3           with long-term-care needs in New York's  
4           managed-care long-term-care partial  
5           capitation program and the Medicaid Advantage  
6           Plus program.

7           The coalition plans are committed  
8           state partners. Over the past year we played  
9           and continue to play an important role in  
10          helping New Yorkers maintain their healthcare  
11          coverage as the COVID-19 public health  
12          emergency ended. This involved close  
13          partnership with the Department of Health to  
14          support the redetermination of all Medicaid  
15          enrollees' eligibility and assist with  
16          changes in coverage.

17          We look forward to continuing to work  
18          with the Department on the implementation of  
19          the state's 1115 waiver program to support  
20          the delivery of services addressing  
21          health-related social needs or social  
22          determinants of health.

23          For all these reasons, we strongly  
24          support the Governor's efforts to provide

1 continuous eligibility in Medicaid and CHP  
2 for children zero to 6. We are similarly  
3 supportive of proposals to enhance  
4 affordability of coverage in the Essential  
5 Plan and Qualified Health Plan programs, as  
6 well as much-needed investments in mental  
7 health and maternal health.

8 Coalition plans are eager to do more  
9 in these areas, but we need the resources to  
10 do so. To date, plans have largely relied on  
11 quality funding they receive when they meet  
12 certain metrics. These programs, called the  
13 Medicare Managed Care and MLTC Quality  
14 Incentive programs, have been critical to  
15 funding investments in provider quality and  
16 community-based initiatives, initiatives that  
17 we know improve health outcomes for  
18 New York's most vulnerable populations.

19 But these funds are at risk. Despite  
20 the positive impact, significant value  
21 created by the Medicaid Managed Care Quality  
22 Incentive Programs, and the Governor's own  
23 stated priorities to improve health and  
24 well-being of vulnerable populations and

1           reduce health disparities, the state fiscal  
2           year '25 Executive Budget proposed  
3           eliminating all Medicaid quality funds.

4           Coalition plans are also concerned  
5           about the Executive proposal to procure the  
6           state's Medicaid Managed Care programs. This  
7           proposal, which was put forward and rejected  
8           by both houses in the FY '23 budget, could  
9           reduce plan choice for low-income New Yorkers  
10          and significantly disrupt enrollee coverage  
11          and care -- a risk that should not be taken  
12          lightly, given how vulnerable some of our  
13          enrollees are -- as well as negatively impact  
14          local economies, where plans and our provider  
15          partners are key employers.

16          There's also a concern that the  
17          procurement can have unintended consequences  
18          for nonprofit plans leaving the market.

19          Thank you for the opportunity to  
20          testify.

21          CHAIRWOMAN KRUEGER: You only got half  
22          a letter breakoff for going --

23                   (Laughter.)

24          CHAIRWOMAN KRUEGER: How about you?



1 Good afternoon.

2 MS. WAGNER: Good afternoon. My name  
3 is Mia Wagner. I'm here today to represent  
4 Health Care for All New York, a statewide  
5 campaign of over 170 organizations dedicated  
6 to achieving quality affordable health  
7 coverage for all New Yorkers.

8 The Executive Budget includes many  
9 positive proposals that will help protect  
10 consumers from medical debt and enhance their  
11 ability to access affordable healthcare. The  
12 campaign urges the Legislature to adopt said  
13 proposals in the budget and include reforms  
14 in five key issue areas.

15 First, the Executive Budget includes  
16 several provisions to better protect  
17 New Yorkers from medical debt, including  
18 expansion of eligibility for hospital  
19 financial assistance up to 400 percent of the  
20 federal poverty level. The coalition urges  
21 the Legislature to go further and expand  
22 eligibility up to 600 percent, as well as  
23 incorporate time-limited debt repayment plans  
24 as would occur if the Ounce of Prevention

1 Act, S1366B and A6027A, were enacted.

2 The Executive Budget prohibits  
3 hospitals from suing patients with incomes  
4 below 400 percent of the federal poverty  
5 level. We strongly support this prohibition  
6 and urge the Legislature to additionally  
7 prohibit state-operated hospitals from suing  
8 patients for medical debt by adopting the  
9 provisions of the Stop SUNY Suing bill, A8170  
10 and S7778.

11 Second, the Governor has included a  
12 nation-leading proposal to eliminate  
13 cost-sharing for insulin for state-regulated  
14 health plans. According to the DOH,  
15 1.6 million New Yorkers have diabetes, of  
16 whom 538,000 use insulin. The coalition  
17 strongly supports this proposal, as research  
18 shows that eliminating cost-sharing for  
19 chronic illnesses results in increased  
20 medicine adherence and overall healthcare  
21 system savings.

22 Further, there are significant racial  
23 disparities and prevalence of mortality of  
24 diabetes in New York. Improving access to

1 insulin is an important step towards  
2 improving health equity.

3 Third, the Executive Budget includes  
4 guaranteed continuous public insurance  
5 coverage for children up to age 6, a proposal  
6 we strongly support.

7 Fourth, the Executive Budget includes  
8 premium and cost-sharing subsidies for  
9 qualified health plans using 1332 waiver  
10 pass-through funds. We strongly encourage  
11 the Legislature to authorize these premium  
12 subsidies, in addition to using their  
13 remaining surplus funds to offer coverage to  
14 up to 150,000 low-income immigrants who are  
15 otherwise ineligible.

16 The Governor's proposed cost-sharing  
17 subsidies will cost around \$1.4 billion and  
18 coverage for low-income immigrants would cost  
19 an estimated \$4.9 billion. Together these  
20 provisions total \$6.35 billion out of a  
21 \$7.1 billion five-year surplus fund, leaving  
22 \$790 million in surplus funding to spare.  
23 There are sufficient federal funds to cover  
24 both programs.

1           Lastly, the Community Health Advocates  
2           program helps New Yorkers navigate the  
3           complex healthcare system by providing  
4           individual assistance, outreach and education  
5           to communities throughout the state. In  
6           fiscal year '23, their helpline experienced a  
7           172 percent increase in calls. However, the  
8           program received an unexpected \$468,000  
9           funding cut last year.

10           The Governor's budget includes  
11           \$3.5 million, and we urge the Legislature to  
12           allocate an additional \$2 million to fully  
13           restore the program's funding to  
14           \$5.5 million.

15           Thank you again for the opportunity to  
16           testify.

17           CHAIRWOMAN KRUEGER: (Mic off.)

18           Assembly.

19           ASSEMBLYWOMAN PAULIN: Do you have a  
20           question?

21           ASSEMBLYMAN JENSEN: Yes.

22           All right, thank you, Madam Chair.

23           Mr. Linzer, I just want to follow up  
24           with something you talked about when you

1 brought up the Medicaid managed care  
2 procurement proposal.

3 How would a competitive bid process  
4 impact the managed care marketplace?

5 MR. LINZER: Well, I think, you know,  
6 a couple of ways.

7 You know, first, you know, there's the  
8 potential that you could have plans that are  
9 not chosen end up no longer being able to  
10 participate in the program. You know, that  
11 would have a significant impact on the  
12 individual plan members, who would then have  
13 to choose a different plan.

14 It's terribly disruptive when a plan  
15 ends up leaving the market or no longer is  
16 able to operate in the state. And I wouldn't  
17 want to understate the significant disruption  
18 that that would cause for patients,  
19 particularly having to choose a new plan and  
20 whether or not that would then, you know,  
21 change relationships that they may have with  
22 particular providers.

23 Second, from the delivery system, you  
24 know, that likewise is going to be very

1 disruptive for hospitals, physicians, you  
2 know, other providers, if -- you know, if a  
3 plan is not chosen.

4 And I think the third piece is that,  
5 you know, as I mentioned in my testimony, at  
6 a time when the state needs to make  
7 significant investments both in continuing  
8 the recertification as a result of the public  
9 health unwind, and investments around the  
10 1115 waiver, having to undergo a  
11 procurement -- which is time-consuming,  
12 costly for both the state as well as for  
13 market participants -- you know, is not  
14 really the right investments that we ought to  
15 be making when we've got, you know, much  
16 bigger and much more significant challenges  
17 and investments that need to be made.

18 ASSEMBLYMAN JENSEN: So I'm going to  
19 take a guess at what the answer is, but do  
20 you agree with the Executive Budget proposal  
21 on what the projected saving estimate would  
22 be as a result of this proposal?

23 MR. LINZER: I mean, I think, you  
24 know, that's really to be determined. I

1 think the important thing to recognize is  
2 that, you know, in a year when policymakers  
3 such as yourselves are grappling with really  
4 big challenges around potential, you know,  
5 cuts to services, you know, not just for  
6 health plans but certainly throughout the  
7 delivery system, this proposal doesn't  
8 generate any savings in the upcoming fiscal  
9 year but is going to require significant  
10 investments among market participants to be  
11 prepared when an RFP or a procurement goes  
12 out into the market.

13 ASSEMBLYMAN JENSEN: And very quickly,  
14 you kind of touched on this, but how would  
15 care be impacted for the Medicaid members if  
16 this moves forward?

17 MR. LINZER: So, you know, you  
18 potentially have, you know, individuals who  
19 are in one plan and if their plan is not an  
20 entity that's picked, they have to transition  
21 to another plan. And these are individuals,  
22 as I mentioned, who have, you know,  
23 complex -- oftentimes complex medical  
24 conditions. Having to coordinate not just

1           their care but social services and other  
2           supports, you know, would require significant  
3           undertaking for the provider, the plan, and  
4           the patient.

5                     ASSEMBLYWOMAN PAULIN: Thank you.

6                     CHAIRWOMAN KRUEGER: Assembly.

7                     ASSEMBLYWOMAN PAULIN: You have no  
8           more?

9                     CHAIRWOMAN KRUEGER: No, the Senate  
10          said no thank you.

11                    ASSEMBLYWOMAN PAULIN: Okay, we have a  
12          few.

13                    Assemblymember Weprin.

14                    ASSEMBLYMAN WEPRIN: Thank you all for  
15          your testimony and your work all year.

16                    What -- I'll address this to  
17          Ms. Drinkwater. What type of work would be  
18          prevented, you know, by some of these cuts  
19          that are currently, you know, provided by  
20          MetroPlus and other companies along those  
21          lines? What types of specific services would  
22          be directly affected?

23                    MS. DRINKWATER: Thank you for that  
24          question, Assemblymember.



1           One of the things that I'd like to  
2 highlight in regards to the Quality funds is  
3 some of the work that we do at MetroPlus  
4 that's critical for closing health  
5 disparities and closing outcome gaps. These  
6 dollars are used for our providers and  
7 community based work, and one of the areas  
8 that we are focused on at MetroPlus is really  
9 using those dollars to address housing  
10 insecurity.

11           We worked directly with Health +  
12 Hospitals, the Department of Homeless  
13 Services, and community-based providers in  
14 New York City with members of ours that are  
15 experiencing homelessness, to work with them  
16 to get them connected to housing and really  
17 follow them on that housing process, from  
18 completing their application, whether that be  
19 a supportive housing application or an  
20 affordable housing application, and then  
21 ultimately seeing that member get into  
22 housing.

23           And the elimination of the Quality  
24 funds in the Governor's budget is very

1           concerning. We appreciate the Legislature's  
2           restoration last year. But each year coming  
3           hat in hand for those dollars creates a lot  
4           of instability in the program for our  
5           providers and community-based organizations  
6           who are trying to do this work to close those  
7           outcome gaps for individuals who are on the  
8           Medicaid plans.

9                   ASSEMBLYMAN WEPRIN: Okay, well, we'll  
10           be working on trying to do that again this  
11           year, I suspect.

12                   MS. DRINKWATER: We appreciate it.

13                   ASSEMBLYMAN WEPRIN: But don't go  
14           away. Don't go on vacation.

15                   ASSEMBLYWOMAN PAULIN: Assemblymember  
16           Gandolfo.

17                   ASSEMBLYMAN GANDOLFO: Thank you,  
18           Chairwoman, and thank you all for your  
19           testimony.

20                   My questions are going to be for  
21           Mr. Linzer.

22                   In regard to the proposed 1 percent  
23           rate cut for plans that participate in  
24           Medicaid, how will that translate? How will

1 services be impacted by a \$400 million cut?

2 MR. LINZER: I mean, I think the  
3 biggest thing has to do with similar to the  
4 cuts that we're seeing in the QI program, are  
5 the investments that plans are going to make  
6 for things that might be beyond the typical  
7 benefit. So things like, you know, social  
8 supports, transportation, you know, outreach.  
9 You know, things that you would typically  
10 need some dollars to able to invest in just  
11 wouldn't be -- you know, aren't going to be  
12 possible as a result of that.

13 And again, at a time when, you know,  
14 the focus and much of the conversation today  
15 from the state has been around steps that  
16 they want to take to, you know, address that  
17 equity, eliminate disparities in care -- much  
18 of this work, you know, gets done through  
19 health plans as partners with the state. But  
20 with that -- you know, without sufficient  
21 dollars it makes it really difficult to make  
22 the necessary investments that will have a  
23 meaningful impact for providers and patients.

24 ASSEMBLYMAN GANDOLFO: Thank you.

1           And with regard to the QI program,  
2           what do plans currently spend on Quality pool  
3           dollars now?

4           MR. LINZER: The total amount's about  
5           \$223 million. You know, full funding would  
6           be about 268 million.

7           As Erin mentioned, you know, this is  
8           something, you know, every year the Executive  
9           either reduces or eliminates. We appreciate  
10          the fact that the Legislature has made -- you  
11          know, has supported this is on an ongoing  
12          basis.

13          But, you know, the types of things  
14          that get funded through the QI program, you  
15          know, things that we want to see happen even  
16          in the Medicaid program, you know, beyond  
17          sort of just going to the doctor. But we're  
18          talking about things like preventative  
19          visits, you know, wellness checks. You know,  
20          in the MLTC program, going into members'  
21          houses, making sure that they get, you know,  
22          their flu and pneumonia vaccines.

23          But also, you know, other things. You  
24          know, we've got programs in the upstate

1 region where we're working toward -- you  
2 know, we've got plans and community partners  
3 working to address housing insecurity, we've  
4 got programs out on Long Island, plans and  
5 providers and partnering to extend office  
6 hours so that patients can get, you know, get  
7 in and get the care that they need.

8 So there's a wide array of different  
9 programs that are going on across the state  
10 that only happen because of the QI dollars.  
11 And as Erin pointed out, it makes it really  
12 hard to have to -- you know, to do any kind  
13 of meaningful long-term planning. If each  
14 year what you're facing is the prospect of  
15 cuts, what's the incentive for community  
16 groups and providers to want to partner on a  
17 long-term basis?

18 ASSEMBLYMAN GANDOLFO: All right.  
19 Thank you very much.

20 ASSEMBLYWOMAN PAULIN: Assemblymember  
21 Jessica González-Rojas.

22 ASSEMBLYWOMAN GONZÁLEZ-ROJAS: So I  
23 want to thank you all for your support of  
24 coverage for all. And thank you, Mia, for

1 talking about it. I will ask a different  
2 question.

3 Erin, I appreciate your support,  
4 MetroPlus's support of the zero to 6 proposal  
5 of continual enrollment. I have a bill,  
6 8146, and the Executive's proposal would  
7 provide continual coverage for children in  
8 Medicaid or who are enrolled in SCHP, not  
9 just Medicaid. Medicaid or SCHP, not just  
10 Medicaid.

11 So can you -- can you share like  
12 what's the benefit of having just Medicaid or  
13 the Medicaid and SCHP option and why that's  
14 important?

15 MS. DRINKWATER: Thank you for the  
16 question. We're, you know, very pleased to  
17 support this. MetroPlus spoke a couple of  
18 weeks ago at your press conference, both for  
19 the Medicaid and CHP continuous coverage zero  
20 to 6.

21 The benefits, there's a handful. And  
22 I think we learned from the COVID pandemic  
23 some real lessons in terms of the easements  
24 that were made as it related to the necessity

1 for people to redetermine their eligibility  
2 during the pandemic. We saw, you know,  
3 increased rates of coverage, we saw decreased  
4 burden on individuals. And the reason for  
5 that was because we knew that medical care  
6 and coverage was so necessary during that  
7 pandemic. And it would be a shame for us to  
8 take those lessons and turn our back on that.

9 So knowing that children zero to 6  
10 are, you know, some of our most vulnerable  
11 New Yorkers, access to school-based care,  
12 vaccines, early interventions are all very  
13 important. But it's not just for the child,  
14 their family, their caregiver, it also  
15 relates to the benefits to the state as it  
16 relates to the burden that this churn  
17 presents and related to administrative costs  
18 for the state, for the local social service  
19 departments, as well as the plans.

20 So the benefits really far outweigh  
21 the cost, and we hope that we can get this  
22 across the finish line.

23 ASSEMBLYWOMAN GONZÁLEZ-ROJAS: Okay.  
24 Thank you so much.

1 ASSEMBLYWOMAN PAULIN: I believe  
2 that's it. So thank you very much, Panel C.

3 CHAIRWOMAN KRUEGER: Thank you,  
4 Panel C.

5 ASSEMBLYWOMAN PAULIN: We're up to  
6 Panel D.

7 CHAIRWOMAN KRUEGER: Yes. So Empire  
8 Center, LeadingAge New York, Housing Works,  
9 and the Center for Elder Law & Justice. A  
10 nice, diverse set of topics.

11 (Off the record.)

12 CHAIRWOMAN KRUEGER: And you need a  
13 very strong finger to press for red to green,  
14 just letting you know.

15 And so let's just go down with  
16 Bill Hammond first, then Jim Clyne, then  
17 Charles King, then Lindsay Heckler.

18 Hi, everyone.

19 MR. HAMMOND: So good afternoon. I  
20 don't have to tell you, you've heard a lot of  
21 talk about crisis in New York State's  
22 healthcare system. One witness after another  
23 has testified they're critically short of  
24 money, desperately short of staff, and they



1 want Medicaid to come to the rescue.

2 I'm a data guy, so I feel like my  
3 value added is to put some of that in  
4 perspective. I'll start with a statistic  
5 you've probably heard before. We spend more  
6 per capita on Medicaid than any other state  
7 in the country -- 70 percent more than the  
8 national average. And that number has been  
9 growing pretty rapidly in the last few years:  
10 62 percent in three years. That's probably  
11 an unprecedented amount for three years in  
12 New York's Medicaid program.

13 We also spend more per capita on  
14 healthcare generally, public and private.  
15 And so if you think about it, the U.S. spends  
16 more than the rest of the world, this is  
17 probably one of the very richest healthcare  
18 systems there is.

19 And then finally I'll just add that  
20 our healthcare workforce is bigger than it's  
21 ever been, and we have more healthcare  
22 workers per capita than any other state.

23 So we have a lot of resources  
24 available to us, so the issue seems to be if

1           there are shortages -- and I believe that  
2           there shortages -- the issue seems to be a  
3           question of allocation. As David Sandman  
4           said before, we should be spending smarter.

5                     It's a tight budget year, so this is a  
6           good time to think through those things, to  
7           look for, to squeeze waste out of the system,  
8           to spend not -- to spend smarter, not bigger,  
9           and to reinvest savings where you'll get the  
10          most bang for the buck.

11                    One area that I would really like to  
12          highlight, where I do think there is a very  
13          small investment that can get great returns,  
14          and that would be creating a pandemic  
15          investigation commission.

16                    There's a bill introduced by  
17          Assemblymember González-Rojas and Senator  
18          Salazar, I think it's an excellent bill and I  
19          think you should pass it. And it would do an  
20          investigation of the pandemic so we can learn  
21          lessons and improve our public health  
22          response. And it would also -- it would need  
23          some small amount of funding to operate. I  
24          think that should be in the budget.

1           If you're looking for other examples  
2           of places where you might find savings, I  
3           guess I have to be the skunk in the room and  
4           point to the funding for distressed  
5           hospitals. Because some of these hospitals,  
6           if you were assured that a few years of extra  
7           help would turn them around and they'd stand  
8           on their own feet, that would be one thing.  
9           But some of these hospitals have been getting  
10          hundreds of millions of dollars a year, year  
11          after year, and they're not becoming any more  
12          financially viable.

13                 And that's money -- that's healthcare  
14          dollars that should be going to pay for care  
15          for patients and not going to subsidize an  
16          underutilized facility.

17                 So I know that's a very politically  
18          difficult subject, but that's an example of  
19          the kind of hard thinking that I think our  
20          healthcare system needs.

21                 So thank you.

22                 CHAIRWOMAN KRUEGER: Thank you.

23                 Okay, next is Jim Clyne.

24                 MR. CLYNE: Thank you.

1           I represent over 400 not-for-profit  
2           and government long-term-care providers  
3           across New York State.

4           Although the Governor acknowledges New  
5           York's growing older population and rising  
6           need for long-term care, her budget fails to  
7           make the investment to address the dire need.  
8           Not only does the budget proposal fail to  
9           invest in desperately needed funds to ensure  
10          access to care for older New Yorkers, it  
11          imposes significant cuts.

12          Even worse, only older adults and  
13          others who need long-term care are targeted  
14          for these deep cuts in the Governor's budget.

15          The Executive Budget demands that  
16          older adults in long-term care bear the brunt  
17          of the Medicaid cuts. In fact, the Executive  
18          Budget's Medicaid Scorecard shows 633 million  
19          state share reduction in Medicaid for  
20          long-term-care services. The rest of the  
21          Medicaid budget only has a \$112 million  
22          reduction.

23          This is at a time when nursing homes  
24          are being paid 74 cents on the dollar for

1 care. We've done the math; the state does  
2 not dispute this. They know that they are  
3 underfunding, yet they include no new dollars  
4 for staff in nursing homes.

5 At the same time, we're being faced  
6 with penalties for not having enough staff.  
7 The result is my members have closed beds and  
8 closed units. That's why, in the Rochester  
9 press, as the elected officials have already  
10 noted, there were 110 patients in one  
11 hospital waiting for nursing home care.

12 I'd just like to touch on the VAPAP  
13 program. It was interesting that the  
14 department said that it wasn't needed. The  
15 only reason it's not needed is because they  
16 haven't used it. Just in the last three  
17 years there's been 11 nursing homes that have  
18 closed; nine are not-for-profit. And this is  
19 at the same time that the hospitals are  
20 desperate to get people discharged.

21 I'm not going to be redundant on the  
22 long-term-care procurement process, but we've  
23 seen what happens when a long-term-care plan  
24 goes out of business -- just one plan going

1 out of business -- and the resulting  
2 difficulty in placing the people that they  
3 serve. Doing a procurement where you could  
4 have 100,000 people with disabilities being  
5 disrupted from their provider makes no sense  
6 to us.

7 And finally I just want to note that  
8 on the adult day healthcare program, as a  
9 result of the pandemic there are 115 that we  
10 had in the state; they are now -- most of  
11 them were shut down. There's only 55 that  
12 are open. In the borough of the Bronx there  
13 is one medical adult day program operating.  
14 This is a community program that helps people  
15 stay out of nursing homes, and something the  
16 state needs to invest in.

17 Thanks.

18 CHAIRWOMAN KRUEGER: Thank you.

19 Next, Charles King.

20 MR. KING: Thank you, Senator Krueger  
21 and Senator Rivera and Assemblymember Paulin,  
22 for inviting my testimony today.

23 On a positive note, I want to commend  
24 the Governor for including in her budget a

1           proposal that would streamline testing,  
2           opt-out testing for HIV in emergency rooms  
3           and primary care centers. This is a really  
4           critical step.

5                         And I want to acknowledge  
6           Assemblymember Paulin, who introduced a bill  
7           almost identical to what's in the budget in  
8           the Assembly that passed in the Assembly  
9           yesterday. We're looking forward to seeing  
10          similar activity in the Senate.

11                        I want to speak to expanding enhanced  
12          rental assistance to people living with HIV  
13          outside of New York City. There are some  
14          2,500 households outside of New York City  
15          living with HIV who are presently homeless or  
16          unstably housed. You can't take medication  
17          and adhere to treatment if you're unstably  
18          housed or homeless. You all have passed a  
19          bill that the Governor has put forward five  
20          years in a row that has not housed a single  
21          household. It's time to do something  
22          different. We have repeatedly proposed --  
23          put forward a proposal that would ensure that  
24          everyone who is homeless living with HIV has

1 access to rental assistance.

2 I also want to commend you for your  
3 comments throughout the day around universal  
4 coverage, particularly for undocumented  
5 immigrants. You all have noted the savings  
6 to the state. I want to emphasize the impact  
7 on consumers who are presently uninsured.

8 So right now in New York State one out  
9 of five people is diagnosed with HIV  
10 simultaneous with receiving a diagnosis of  
11 AIDS. That percentage is actually  
12 significantly higher for undocumented  
13 immigrants. Why? Because they don't go to  
14 primary care because they don't have health  
15 insurance. They only go into a medical  
16 facility if they need urgent care. They are  
17 not being tested, and consequently they only  
18 get tested for HIV when they have an  
19 AIDS-defining illness that takes them into  
20 the emergency room.

21 Similarly, they are not getting tested  
22 or treated for hepatitis C at the same rates  
23 as many other people.

24 And then lastly, with my time running



1 out, I urge your support for overdose  
2 prevention centers. We have reduced deaths  
3 significantly from HIV for people who use  
4 drugs, but we now have over 5,000 people  
5 dying of drug overdoses in this state every  
6 year.

7 Thank you.

8 CHAIRWOMAN KRUEGER: Thank you.

9 Next.

10 MS. HECKLER: So thank you for the  
11 opportunity to be here today. I'm with the  
12 Center for Elder Law & Justice. We are a  
13 civil legal services organization that  
14 provides legal representation to older adults  
15 in Western New York.

16 We were quite a bit disappointed, to  
17 put it mildly, at this budget. With all of  
18 the work currently going on with the Master  
19 Plan for Aging and the soon-to-be-released-  
20 at-some-point Olmstead Plan, there is no  
21 investment in aging services and supports in  
22 this budget to help older adults age in place  
23 in their homes, which is the least  
24 integrative setting possible.

1           Other groups later on are going to  
2 talk about home and community based services.  
3 I wanted to use my time to briefly touch upon  
4 assisted living residences and nursing homes.

5           The Governor again is proposing  
6 quality measures for assisted living  
7 residences. We're not necessarily against  
8 that. We just think it needs to be expanded  
9 across all types of adult-care facilities.  
10 So your adult homes, your enriched housing  
11 programs, your Medicaid ALPs. Each level of  
12 care has its own services, needs and  
13 requirements and needs to have their own  
14 metrics.

15           Along those lines, we really urge the  
16 Legislature to push strongly by mandating  
17 inspection reports of assisted living and  
18 adult care facilities to be published online.

19           One proposal we are strongly against  
20 is the Governor's proposal to allow assisted  
21 living residences to attain accreditation,  
22 and so long as they have that accreditation  
23 they do not have to be inspected by the  
24 Department of Health. Accreditation must

1 never be a substitute for oversight.

2 So with that, Assemblymember Paulin,  
3 you have an amended bill out there that we  
4 would support that language over the  
5 Executive's.

6 As my time runs out, I do want to  
7 touch upon the Governor's proposal to stop  
8 the EQUAL program. So we strongly oppose  
9 this proposal to discontinue the EQUAL  
10 program, because it does not make sense that  
11 the state would subsidize the cost for  
12 persons with dementia to remain in their  
13 special needs ALR -- which we fully support,  
14 it's aging in place -- but then pull away  
15 money to help the other older adults who are  
16 lower-income to have access to services and  
17 activities in their home, in adult homes.  
18 It's a bit ridiculous.

19 Lastly, with the time, I do want to  
20 put out there we need to increase the  
21 personal needs allowance for persons living  
22 in nursing homes. Fifty dollars a month?  
23 That is ridiculous. What can you buy for \$50  
24 a month? I know that's not a hot topic in

1           this year's budget, but if we're talking  
2           about helping to empower older adults'  
3           quality of life, increase that \$50 to at  
4           least \$150.

5                     Thank you.

6                     CHAIRWOMAN KRUEGER: Thank you.

7                     Questions? Well, I do, so I'll start,  
8           thank you.

9                     I guess Bill Hammond.

10                    MR. HAMMOND: Yes.

11                    CHAIRWOMAN KRUEGER: So when you talk  
12           about that we spend so much more money than  
13           anyone else and yet you also agree we don't  
14           have enough workers in various categories,  
15           what are we spending the money on? Are we  
16           just spending it wrong?

17                    MR. HAMMOND: Well, we have quite a  
18           few workers statewide, but it's -- again,  
19           it's not allocated as evenly as you would  
20           want it in an ideal world. Downstate has way  
21           more workers per capita than upstate.

22                    And some industries -- so Jim's  
23           industry is still way down in terms of  
24           employment since the pandemic. Home care is

1 way up. Hospitals are a little bit up. So  
2 it's uneven.

3 Home care is the number-one example I  
4 would give of an area where we spend a lot of  
5 money. I quote this statistic a lot: We  
6 spend as much -- as of a few years ago we  
7 were spending as much on home care through  
8 Medicaid almost as the other 49 states  
9 combined. So we have 6 percent of the  
10 population, and we have 45 plus percent of  
11 the Medicaid home care spending.

12 Now, I --

13 CHAIRWOMAN KRUEGER: I'm assuming --  
14 okay, I have to be quick. So I'm assuming  
15 you were listening when DOH was getting all  
16 kinds of questions from many of us, including  
17 on home care issues and the cost.

18 Do you agree with a number of people  
19 who argue we're putting a lot of money in  
20 home care into the administration through  
21 middle people, as opposed to actually  
22 spending it to pay workers to provide care?  
23 Have you done any work on that?

24 MR. HAMMOND: There is definitely

1 money that goes into administration. And I  
2 have to say it doesn't seem like -- if that  
3 spending on administration was helping to  
4 contain the costs, if it was helping to slow  
5 the enrollment, it would be -- it would be  
6 earning its keep. But it doesn't seem like  
7 that's what's happening.

8 CHAIRWOMAN KRUEGER: Thank you.

9 And then very quickly, Lindsay, about  
10 care and quality of care in nursing homes and  
11 assisted living. So I'm writing a bill --  
12 that probably everyone will yell at me  
13 about -- to add them to the Justice Center  
14 portfolio so that when there are complaints,  
15 that somebody is actually looking at them, as  
16 opposed to this sort of voluntary ombudsman  
17 system, which clearly doesn't have the  
18 authority or the teeth to do anything when  
19 they're discovering problems.

20 Do you have an opinion about that?

21 MS. HECKLER: I think it's an  
22 intriguing idea because I like pulling the  
23 potential civil action outside of the  
24 Department of Health because it's

1           investigating its own policies, if you will.

2           I do caution, even though I don't have  
3           a lot of experience with the Justice Center,  
4           I have been hearing, with my colleagues who  
5           work with residents within the OPWDD system,  
6           that the Justice Center is not living up to  
7           its full potential.

8           So I like the idea, but we need to  
9           make sure the Justice Center is doing what it  
10          needs to be doing as well.

11          CHAIRWOMAN KRUEGER: Thank you.

12          Thank you.

13          ASSEMBLYWOMAN PAULIN: Assemblymember  
14          Jensen.

15          ASSEMBLYMAN JENSEN: Thank you,  
16          Chairwoman.

17          Mr. Clyne, you brought up the VAPAP  
18          program. Is the cut to VAPAP, is that  
19          included in the \$200 million cut to the  
20          Medicaid long-term care?

21          MR. CLYNE: No, that's on top of it.

22          ASSEMBLYMAN JENSEN: So it's multiple  
23          cuts, not --

24          MR. CLYNE: Yeah. There's a

1 10 percent cut to capital, there's a  
2 VAPAP cut, and then another \$200 million on  
3 top of it.

4 ASSEMBLYMAN JENSEN: So what -- in  
5 your understanding, what's the total cut?

6 MR. CLYNE: To long-term care, not  
7 to --

8 ASSEMBLYMAN JENSEN: Yeah.

9 MR. CLYNE: It's over \$622 million  
10 state share.

11 ASSEMBLYMAN JENSEN: Okay.

12 MR. CLYNE: So over a billion dollars  
13 cut out of long-term care.

14 ASSEMBLYMAN JENSEN: I asked the  
15 commissioner, and I don't remember if it was  
16 the commissioner or the Medicaid director who  
17 answered the question, but in fiscal year '23  
18 in the enacted budget, \$187 million in  
19 staffing assistance was allocated. They  
20 believe that that money is going out the  
21 door.

22 For your 400-plus members in  
23 LeadingAge, is that an accurate statement?

24 MR. CLYNE: Well, there's three pots



1 of money. There was originally \$120 million  
2 for staffing; none of that was spent.

3 The next fiscal year there was  
4 \$187 million for staffing. The last bit of  
5 that money was just allocated.

6 The next year there was \$187 million  
7 that had been appropriated the previous year.  
8 That money got wrapped into the increase to  
9 the rate last year. So that money never  
10 existed and they never spent it.

11 ASSEMBLYMAN JENSEN: So as nursing  
12 homes are complying with the state's safe  
13 staffing mandates that were put in place,  
14 what is the current situation with your  
15 membership as it pertains to being able to  
16 meet those mandated numbers? Kind of  
17 referencing to what Mr. Hammond said where  
18 you see upstate nursing home employment  
19 numbers lagging behind downstate.

20 MR. CLYNE: Yeah, the -- if you look  
21 at the two mandates that the Legislature  
22 passed, one was so we spend 70 percent of our  
23 funds on patient-facing care. Forty percent  
24 of that had to be on direct care staff.

1           Ninety-seven percent of my members meet that  
2           standard. So they're meeting the 70/40.

3                     Only -- only 44 percent of them can  
4           meet the 3.5 hour mandate. We are spending  
5           the money where you have told us to spend it.  
6           It's just not enough money.

7                     ASSEMBLYMAN JENSEN: So of the  
8           facilities that are meeting the 3.5,  
9           ballpark, how many do it through the use of  
10          agency staff rather than their own organic  
11          staff?

12                    MR. CLYNE: Well, the ones that can  
13          pay better because they have more private  
14          pay, and maybe they have a higher case mix --  
15          those are the really only two things that  
16          change the rate -- they can afford to pay the  
17          staff more. So they're actually using less  
18          agency staff.

19                    ASSEMBLYMAN JENSEN: But that's  
20          ensuring that the ones that have a higher  
21          Medicaid population in their census are  
22          paying a greater share --

23                    MR. CLYNE: Exactly.

24                    ASSEMBLYMAN JENSEN: -- but getting

1 less reimbursement from the state.

2 MR. CLYNE: Yeah. Exactly.

3 ASSEMBLYMAN JENSEN: And has the state  
4 done anything to alleviate the administrative  
5 burden through the HERDS survey requirements?

6 MR. CLYNE: They did a brief relief.  
7 But if you ask my members, it's not much,  
8 because it's still 19 questions that give --  
9 junk data to them.

10 ASSEMBLYMAN JENSEN: Thank you.

11 CHAIRWOMAN KRUEGER: Thank you.

12 Senator Gustavo Rivera.

13 SENATOR RIVERA: Bill, so you're  
14 suggesting -- and I want to dig a little bit  
15 deeper. You are a data guy. And I  
16 certainly -- and I certainly know that you --  
17 that you come from a perspective that -- of a  
18 fiscally conservative mindset. And I get  
19 that. But you're suggesting that we should  
20 spend less in institutions that are falling  
21 apart, in many instances.

22 In this case, for example, let's say  
23 St. Barnabas hospital. St. Barnabas Health  
24 System is in the middle of Bronx, just south

1 of my district. It used to be in the core,  
2 but now it's just south of my district.  
3 Ninety-five percent of the people are  
4 Medicaid patients, so they basically lose  
5 money every time somebody goes there. And  
6 they have all sorts of capital improvements  
7 that they're lagging behind, you know. And  
8 this is a story just -- all around the state.

9 So -- and they have to keep up their  
10 operational costs, because obviously they  
11 have employees that they have to pay,  
12 contracts that they have to meet, and they  
13 have capital needs consistently, many of  
14 them -- like, for example, an emergency room  
15 right now that is like out of date by more  
16 than a decade. And that's a story of one  
17 institution. We have many institutions  
18 around the state.

19 It seems nonsensical to me what you're  
20 saying. Not from the perspective of being  
21 a -- of this whole conservative person, which  
22 obviously you are, so you just believe  
23 spending less money is better. But what  
24 we're trying to say, and certainly what I've

1           been saying for a long time, is that given  
2           the -- paying them better, as far as the  
3           Medicaid rate is concerned, means that they  
4           don't have to come to the state when they're  
5           going off a cliff. Which happens constantly.  
6           And we spend more money when they're almost  
7           off a cliff. And that's a constant thing.

8                         So help me understand what you're  
9           suggesting that we do here to fix this.

10                        MR. HAMMOND: I would agree with you  
11           that the situation is nonsensical, in the  
12           sense that the numbers -- I'm not making  
13           these numbers up. These -- these --

14                        SENATOR RIVERA: And I'm not saying  
15           you are. I'm not saying you are.

16                        MR. HAMMOND: These are the dollar  
17           amounts that we're spending, and this is the  
18           size of our population. And yet -- I'm not  
19           familiar with the details at St. Barnabas,  
20           but I am familiar with the fact that we have  
21           some of the worst average hospital quality  
22           ratings in the country. We're, you know,  
23           consistently at the bottom of all the report  
24           cards.

1                   And we have other problems such as the  
2                   ones you outlined. I don't know whether  
3                   St. Barnabas is getting the operating  
4                   subsidies. I don't know what their -- what  
5                   percentage of capacity they're operating at.

6                   One kind of structural thing that  
7                   would help is if you had more people who  
8                   weren't on Medicaid, more people who were in  
9                   commercial insurance. Which, as everybody  
10                  knows, pays higher rates.

11                  We've had a policy in this state for a  
12                  generation now of expanding Medicaid further  
13                  and further up the income chain. More than  
14                  half of the people on Medicaid right now live  
15                  above the poverty level. That's -- I mean,  
16                  it was originally designed to be a safety net  
17                  for a relatively small --

18                  SENATOR RIVERA: A later conversation,  
19                  because there's two seconds. We need to pass  
20                  the New York Health Act. That's it. That's  
21                  the basic fix.

22                  MR. HAMMOND: My time has --

23                  SENATOR RIVERA: But we'll debate some  
24                  more.

1 ASSEMBLYWOMAN PAULIN: Yes, Assembly.  
2 Assemblymember Bores.

3 ASSEMBLYMAN BORES: Thank you,  
4 Madam Chair.

5 Bill, in your testimony in 2022 and in  
6 2023 you talked about spending that you did  
7 like, which was on public health and  
8 preventing pandemics at the Wadsworth Center.

9 Do you stand by that? Do you think  
10 there's more spending needed there?

11 MR. HAMMOND: I don't feel like we  
12 have a good handle on what our public health  
13 budget is. It's such an afterthought. It's  
14 not even lined out in the --

15 ASSEMBLYMAN BORES: Let's say  
16 Wadsworth in particular, in that lab.

17 MR. HAMMOND: I'm sorry?

18 ASSEMBLYMAN BORES: Wadsworth in  
19 particular, in that lab.

20 MR. HAMMOND: You know, I haven't had  
21 a chance to look at what their number is this  
22 year. They're about to put a lot of money  
23 into capital at the Wadsworth Lab. I think  
24 it's over a billion dollars.

1           But if -- I looked at the staffing in  
2 this year's budget, and it was flat.

3           ASSEMBLYMAN BORES: Okay. Get back  
4 with your opinion on that. We'd love that.

5           And then Lindsay, in your written  
6 testimony you mentioned the problem with  
7 discontinuing wage parity. And you didn't  
8 really get to do that in your verbal, but I'd  
9 love to -- if you could just talk about it.  
10 I know that's not directly related, but since  
11 you brought it up, what you think the impact  
12 of that could be.

13           MS. HECKLER: Yeah, that impacts  
14 downstate New York, not Western New York.

15           ASSEMBLYMAN BORES: Totally.

16           MS. HECKLER: It just does not seem to  
17 make sense. It seems to take away wage  
18 increases that were hard fought for. And  
19 quite frankly the only way to rectify that  
20 would be to pass Fair Pay for Home Care.

21           ASSEMBLYMAN BORES: Great. Thank you.

22           CHAIRWOMAN KRUEGER: Senator Rachel  
23 May.

24           SENATOR MAY: Yeah, thank you.



1           Lindsay, I just wanted to ask you a  
2           little bit because you didn't say anything  
3           about racial disparities in care, in  
4           long-term care. And I'm just wondering what  
5           the data are showing. Are any of the  
6           measures we have taken up until this point  
7           making a difference? Is this something we  
8           can do more?

9           MS. HECKLER: I think it's definitely  
10          something we can do more.

11          In a very small study done with our  
12          office, so it's not published, our hypothesis  
13          that persons of color were more going to be  
14          admitted and resident in sub -- extremely  
15          subpar nursing homes was accurate. And these  
16          certain nursing homes in Erie County are the  
17          ones that have been bought out from  
18          out-of-state operators who made active  
19          determinations to not invest. They've been  
20          underperforming for years, and nothing has  
21          changed.

22          So something needs to be done to do  
23          targeted investments to make sure these  
24          individuals, these people, are getting access

1 to safe and quality care and, quite frankly,  
2 getting back out into the community. Because  
3 we have a lot of folks that I have seen  
4 personally in nursing homes in these  
5 underperforming facilities who don't need to  
6 be there. But they don't have access to the  
7 services to get them out.

8 I think the state could be doing more  
9 datawise, looking at race, ethnicity,  
10 disability status in the nursing home data  
11 and see who is coming into these specific  
12 facilities.

13 Along those lines, some operators are  
14 doing the right thing by not continuing to  
15 admit more residents when they're  
16 short-staffed.

17 But these nursing homes, from my  
18 observations, continue to admit more  
19 residents and more residents. That's a  
20 problem, and there needs to be targeted  
21 investigations and actions on those  
22 operators.

23 SENATOR MAY: Thank you.

24 And for Charles, also about how well

1 we are doing or badly we are doing about  
2 public health in senior housing and whether  
3 it's lead exposure -- I know that's -- we  
4 don't worry about that as much with seniors.  
5 But some of the other -- the water quality  
6 issues, a number of other things about that  
7 housing, the healthiness of housing for our  
8 seniors.

9 MR. KING: So, I'm sorry, we don't do  
10 senior housing per se. We primarily focus on  
11 housing people with HIV and very low-income  
12 housing.

13 I will say that there is a growing  
14 need for senior supported housing for people  
15 who are living with HIV. More than  
16 50 percent -- actually, more than 60 percent  
17 of the population is now over 50.

18 SENATOR MAY: Okay. Thank you. I  
19 apologize.

20 MR. KING: That's all right.

21 CHAIRWOMAN KRUEGER: Thank you.  
22 Assembly.

23 ASSEMBLYWOMAN PAULIN: Before we go  
24 on, I'm just going to announce we have one

1 special guest that I just want to bring  
2 everyone's attention to, and that is former  
3 Mets pitcher Bartolo Colon is right to my  
4 right, your left. You can wave.

5 (Applause.)

6 ASSEMBLYWOMAN PAULIN: I won't  
7 mention, because it's a hearing, what your  
8 nickname is.

9 (Laughter.)

10 ASSEMBLYWOMAN PAULIN: And joined by  
11 Assemblymember Amanda Septimo.

12 So if anybody wants a photo, they can  
13 sneak out to that side for a few minutes.  
14 And I assume there's -- bring your cellphone,  
15 I don't know if there's a cameraman out  
16 there, camerawoman.

17 And the next question person is --  
18 Assembly side, right? Did we do Democrat or  
19 Republican last? Ah. So then it's  
20 Assemblyman Gandolfo.

21 ASSEMBLYMAN GANDOLFO: Thank you,  
22 Chairwoman.

23 Mr. Hammond, I am very happy that you  
24 brought up the need to investigate and

1 analyze New York's pandemic response. I seem  
2 to remember that the Governor announced that  
3 there was an ongoing review and investigation  
4 of New York's pandemic response. Are you  
5 aware if that has produced any public  
6 results?

7 MR. HAMMOND: We're still waiting for  
8 a report back. It was assigned to a  
9 consulting group called the Olson Group out  
10 of suburban Washington, D.C. I think it's  
11 4-something million dollars. And it was  
12 going to take a year, and it started -- I  
13 think we might be -- I've lost track of when  
14 it's due.

15 My point about that would be that  
16 this -- this group is answerable to the  
17 Governor and to her cabinet, not directly to  
18 the public. This group does not have special  
19 subpoena power, so it doesn't have guaranteed  
20 access to witnesses or documents. And it has  
21 no mechanism for having a public hearing.

22 I think this was the worst natural  
23 disaster in modern history in New York State.  
24 It deserves -- and the state mechanisms that

1           were supposed to be protecting us had a lot  
2           of trouble managing. And by some measures,  
3           we had the worst outcomes during that first  
4           six weeks of anywhere in the world.

5                         So I think it warrants the whole  
6           government to get involved, the public to get  
7           involved. It warrants bringing in outside  
8           experts. And that's what  
9           Ms. González-Rojas's bill would do.

10                        ASSEMBLYMAN GANDOLFO: And just  
11           building off of that, I know the legislation,  
12           it brought a response, which is the  
13           Reimagining Long Term Care Task Force.

14                        To date, are you aware if that task  
15           force has met?

16                        MR. HAMMOND: No, I'm sorry, I'm not  
17           aware.

18                        ASSEMBLYMAN GANDOLFO: Yeah, as far as  
19           I know, that task force still has not met,  
20           and it was the purported response to --

21                        MR. HAMMOND: There is a long-term-  
22           care panel that is meeting, though, right?

23                        MR. CLYNE: Yeah, the Master Plan on  
24           Aging process is going through. But that has

1           been so far an unsuccessful process, we  
2           think.

3                   ASSEMBLYMAN GANDOLFO:   Okay.  
4           Appreciate it.  And I have to agree, we need  
5           a full and thorough review with subpoena  
6           power that is not tainted by potential  
7           conflicts of interest.

8                   So thank you very much.

9                   CHAIRWOMAN KRUEGER:  Thank you.

10                   Assemblywoman González-Rojas.  Perfect  
11           timing for you.

12                   ASSEMBLYWOMAN GONZÁLEZ-ROJAS:  Okay.  
13           Thank you so much.

14                   Thank you, Mr. Hammond, for raising  
15           the COVID-19 Commission bill.  Assemblymember  
16           Gandolfo just kind of stole my thunder, but I  
17           did want you to underscore, really, the  
18           differences between the study that was  
19           commissioned by the Governor's team and the  
20           bill, if you could just make those  
21           {inaudible} -- point out the differences.

22                   MR. HAMMOND:  I'm sort of interested  
23           to see what this consulting group comes up  
24           with, but it's a consulting group.  We -- the

1 state commissions reports like this all the  
2 time, and they end up in a drawer. I'm  
3 hoping this is something more than that.

4 But as I say, they -- they don't have  
5 subpoena power so if -- say, for example, a  
6 former governor or somebody like that doesn't  
7 want to cooperate, they're not going to be  
8 able to force that.

9 They -- it doesn't have a mechanism  
10 for holding public hearings, so it can't  
11 solicit public input. But also it can't like  
12 report directly to the public. It's going to  
13 submit the report to I believe the Emergency  
14 Services commissioner. The Governor says  
15 she'll make it public, but often reports get  
16 massaged before they come out.

17 I just think this needs to be much  
18 more transparent, it needs to be more  
19 powerful, more persuasive. And that's not to  
20 say I think the Health Department and the  
21 rest of the administration needs to be  
22 involved. They need to buy into it. And I  
23 don't -- I also -- I don't think it should be  
24 about blaming. I think it should be about



1 being constructive and finding systemic  
2 reforms that will protect the public health.

3 ASSEMBLYWOMAN GONZÁLEZ-ROJAS: Great.  
4 Thank you for your partnership on this.

5 And Mr. King, I do want to thank you  
6 for humanizing the people who are impacted by  
7 HIV and AIDS and the undocumented community  
8 that is disproportionately impacted often  
9 without that care. So thank you for raising  
10 that.

11 I do want to ask you about  
12 rest-of-state housing. Besides funding, what  
13 else can we do? We are in a housing crisis.  
14 There's urgency. But if you can share in  
15 50 seconds any other steps we can do towards  
16 achieving rest-of-state housing.

17 MR. KING: So, you know, right now  
18 Enhanced Rental Assistance outside of  
19 New York for people with HIV is capped at  
20 \$480. You tell me where in New York State  
21 someone can find an apartment for \$480.

22 What our proposal would do is it would  
23 cap rental assistance at 110 percent of the  
24 fair market rent for any particular

1 jurisdiction.

2 Localities do not like having to  
3 contribute to this. The state's -- the bill  
4 that has been passed five times over requires  
5 them to pay half the cost. This would put  
6 the full cost on the state, capping the  
7 tenant's contribution at 30 percent of their  
8 income.

9 This has been very successful, housing  
10 37,000 households in New York City. We just  
11 need to house 2,500 households in the rest of  
12 the state.

13 ASSEMBLYWOMAN GONZÁLEZ-ROJAS: Thank  
14 you.

15 CHAIRWOMAN KRUEGER: Thank you.

16 ASSEMBLYWOMAN PAULIN: Yes, thank you.

17 Next is Assemblymember Ra.

18 ASSEMBLYMAN RA: Thank you,  
19 Madam Chair.

20 Mr. Hammond, I'm just wondering if you  
21 have any thoughts on the procurement, the  
22 managed care procurement proposal in the  
23 Executive Budget.

24 MR. HAMMOND: I mean, I've heard both

1 pros and cons. I'm still trying to figure  
2 out exactly how it would work and what it  
3 would mean.

4 I mean, in principle it's always good  
5 when the state can be careful about how it  
6 purchases things and contracts out. I was  
7 starting to read the report that was done  
8 which indicated that the market seems to be  
9 over-fragmented. There's a few plans that  
10 are really small, and maybe it would be  
11 better if we didn't have those.

12 But I don't have a strong position on  
13 it.

14 ASSEMBLYMAN RA: Thank you.

15 Yeah, we're all trying to digest the  
16 report. Obviously it's difficult when it  
17 comes out so close to the hearing. I think  
18 you have a little experience with that --  
19 with that particular agency, though.

20 So thank you for being here, and thank  
21 all of you for coming today.

22 ASSEMBLYWOMAN PAULIN: Okay, we have  
23 two more -- well, three more.

24 Assemblymember Jo Anne Simon.

1 ASSEMBLYWOMAN SIMON: There we go.

2 So, Mr. Clyne, I had a question that I  
3 had asked an earlier witness -- I don't know  
4 whether you heard that question, but I'll  
5 sort of repeat it. And that is the failure  
6 to increase Medicaid reimbursement rates  
7 affects both for-profit and not-for-profit  
8 nursing homes.

9 My question is, what is that  
10 differential in impact? It seems to me it  
11 might affect the not-for-profits more  
12 significantly.

13 MR. CLYNE: Well, I think it affects  
14 both. But I can tell you what's happening to  
15 not-for-profit and government facilities, and  
16 that's 75 of them have closed or been sold in  
17 the last nine years.

18 So we used to have over 250  
19 not-for-profit and government nursing homes,  
20 and they have closed or sold to a for-profit.

21 ASSEMBLYWOMAN SIMON: And the other  
22 question that I had asked, because -- about  
23 this issue about the unallocated subsidies.  
24 And I had asked why were they unallocated,

1 and he didn't seem to have an answer for  
2 that.

3 So my question is, do you know why  
4 they have been unallocated? Is it something  
5 in an application process that becomes a  
6 barrier? And/or, if you know, where's the  
7 money?

8 MR. CLYNE: Well, there's an  
9 application process and many of my members  
10 have gone through it. Sometimes they don't  
11 hear anything and they're still waiting. And  
12 I know some cases where applications have  
13 been not approved. Including one in  
14 Rochester, which made no sense to me. We've  
15 been talking about the inability to get  
16 people discharged out of a hospital in  
17 Rochester, but the department did not want to  
18 help a not-for-profit merge with another  
19 not-for-profit in Monroe County.

20 Yeah, I don't know why. It made no  
21 sense to us.

22 The process is very opaque. We  
23 don't -- we can't really see into it. We  
24 just know members are applying and not

1 hearing about it.

2 ASSEMBLYWOMAN SIMON: Do you get some  
3 sort of response telling you why it didn't  
4 get approved?

5 MR. CLYNE: You get a response  
6 sometimes. But again, we have many  
7 applications that people are just waiting on.  
8 Which is why it's strange they're saying  
9 they're cutting it because it's not being  
10 used. But it's not being used because  
11 they're not using it.

12 And as I just said, 75 places have  
13 closed or been sold. You know, they could  
14 have used some of that money for that.

15 ASSEMBLYWOMAN SIMON: Do you know what  
16 the average time is before you hear back  
17 after making an application for those funds?

18 MR. CLYNE: I don't think there is an  
19 average time. Again, it's all anecdotal.

20 Sometimes they -- I'll give them  
21 credit, there's a few times they've acted  
22 fast when I think they saw an emergency.  
23 Maybe they thought it was a political issue  
24 or something.

1                   But in general, it's been quite a  
2 lengthy process.

3                   ASSEMBLYWOMAN SIMON: Okay. Thank you  
4 very much.

5                   ASSEMBLYWOMAN PAULIN: Yes.  
6 Assemblymember Forrest.

7                   ASSEMBLYWOMAN FORREST: (Inaudible.)

8                   ASSEMBLYWOMAN SIMON: Oh, thank you.  
9 Then me. So -- unless there's somebody else  
10 that I didn't recognize.

11                   Okay, I have a question for Jim and  
12 one for Lindsay.

13                   So for Jim, what would you recommend  
14 for this year's budget in order to address  
15 some of the concerns that you have talked  
16 about?

17                   MR. CLYNE: We are seeking a two-year  
18 phase-in to fill the gap. It's \$810 million.  
19 We are looking for 510 million this year.

20                   We appreciate the add that happened  
21 last year. It was a large add. But the  
22 reality of the market is it had a very  
23 limited impact. Four hundred beds came back  
24 online as a result, and you still saw places

1 closing.

2 One facility in Jamestown that's been  
3 serving people for over a hundred years  
4 closed -- or put in an application, they  
5 haven't actually closed yet.

6 So there needs to be a substantial  
7 investment or you're going to see more  
8 problems like you're seeing in Rochester  
9 right now, which is they can't discharge  
10 people and the ERs are backing up.

11 I just spent -- my -- I had a relative  
12 36 hours in an ER here in the Capital  
13 District. It's just -- all the facilities do  
14 not have enough -- the ability to discharge  
15 people.

16 ASSEMBLYWOMAN PAULIN: Thank you.

17 And Lindsay, what specifically would  
18 you recommend for investment in aging  
19 services?

20 MS. HECKLER: It has to be  
21 multipronged. First, we need to really  
22 support our caregivers, both informal -- so  
23 your family caregivers -- but also your paid.  
24 Because without a workforce that's paid a



1 living wage so they can actually own their  
2 home, buy their groceries, pay for gas,  
3 vehicles, you're not going to have any  
4 workers.

5 We have had clients who have been  
6 denied for increased hours or had their home  
7 care hours cut who told us, Don't pursue the  
8 case because, well, at least someone shows up  
9 for five hours a week.

10 We need strong investment in the  
11 workforce and the housing, quite frankly.

12 ASSEMBLYWOMAN PAULIN: Since I have a  
13 little time, Bill. So what is the -- you're  
14 saying we are -- we are spending so much more  
15 than other places. Is it labor costs? Is  
16 it, as you pointed out, you know, workers in  
17 some areas but not others?

18 Like what is your, you know, in  
19 31 seconds or less, you know, what -- what is  
20 the problem that you see?

21 MR. HAMMOND: With respect to  
22 Medicaid?

23 ASSEMBLYWOMAN PAULIN: Mm-hmm.

24 MR. HAMMOND: Well, we have high

1 enrollment and we have high -- we have a  
2 broad array of benefits and we have high  
3 spending per enrollee. So it's the  
4 combination of all those three.

5 ASSEMBLYWOMAN PAULIN: So what would  
6 you eliminate?

7 MR. HAMMOND: I mean, as I said  
8 before, I think one goal should be to shrink  
9 the rolls. We'd like to have more people in  
10 commercial insurance self-supporting.

11 ASSEMBLYWOMAN PAULIN: That's it.

12 CHAIRWOMAN KRUEGER: Actually we had  
13 one more Senator slide in, sorry.

14 Senator Ashby.

15 SENATOR ASHBY: Thank you,  
16 Madam Chair.

17 Mr. Clyne, in regards to the stopgap  
18 increase, a topic that's been coming up over  
19 the last year, and really for I think the  
20 greater part of a decade, is rebasing. And,  
21 you know, we see this push for it each year  
22 and then we see it put out of the limelight.  
23 And then it comes up again.

24 Does this concern you at all? Do you

1 think this is something that we should -- we  
2 need to continue to strive for? Do you think  
3 that it would be a longer-term solution than  
4 just continuously fighting for an increase  
5 each year?

6 MR. CLYNE: Well, the system should be  
7 rebased, because then the money would be  
8 going to the places that have the cost. And  
9 the state, in discussions with them, they are  
10 talking about rebasing and moving to a new  
11 system of how you review the needs of the  
12 residents that we serve.

13 The problem is you can rebase with no  
14 money. If you rebase and don't put money  
15 into the system, all you're going to do is  
16 move the money around the system. There's  
17 still going to be a giant deficit.

18 So they need to rebase so the money  
19 goes to the right places, but they have to  
20 add money to the system. New dollars have to  
21 go in.

22 SENATOR ASHBY: Would you see that as  
23 an investment that could potentially save  
24 money?

1           MR. CLYNE: State -- it'll be matched  
2 by the federal government, so -- through the  
3 Medicaid system.

4           SENATOR ASHBY: So when we talk about  
5 long-term reducing the costs and scale of  
6 Medicaid, it could potentially do so.

7           MR. CLYNE: Well, no, it'll cost a  
8 little bit more. But, you know, my members  
9 work all the time to get people out of  
10 nursing homes and there's lots of  
11 alternatives in New York on the  
12 community-based side to get people  
13 discharged. But there is a group of people  
14 that need to have nursing home care; it's  
15 just unavoidable.

16           And as far as the costs of care, I  
17 mean the one thing that we see on the nursing  
18 home side is it's expensive to do business  
19 downstate, everything is more expensive down  
20 there. And the workforce is completely  
21 unionized. So that's the difference between  
22 us and other states on the nursing home side.

23           If you go to some of those other  
24 states, it's way cheaper to do business and

1           they don't have a unionized workforce.

2                   SENATOR ASHBY:  And they usually have  
3           a cost to where they rebase every three to  
4           five years.

5                   MR. CLYNE:  Most states rebase every  
6           couple of years, yes.  We are definitely an  
7           outlier.  We haven't rebased since 2007.

8                   SENATOR ASHBY:  Correct.  Thanks.

9                   CHAIRWOMAN KRUEGER:  Thank you.

10                   I think that's the last of the  
11           questions for this panel.  Thank you very  
12           much for being here with us.

13                   MR. CLYNE:  Thank you.

14                   CHAIRWOMAN KRUEGER:  Appreciate it.

15                   And our next panel is Panel E:  
16           New York State Association of County Health  
17           Officials; New York State Health Facilities  
18           Association; Community Pharmacy Association;  
19           and the Nassau Health Care Corporation.

20   E                   So let's just go down as you were  
21           listed on the sheet.  So first, Dr. Irina  
22           Gelman, then Stephan Hanse, then Michael  
23           Duteau, and then Megan Ryan.

24                   Good after -- it's still afternoon,

1 right? Yes, still afternoon. Good  
2 afternoon.

3 DR. GELMAN: Thank you very much.

4 Good afternoon and thank you for this  
5 opportunity to present testimony today.

6 My name is Dr. Irina Gelman, and I  
7 serve as the commissioner of the Nassau  
8 County Department of Health. I am here today  
9 testifying as president of the New York State  
10 Association of County Health Officials, which  
11 represents all 58 local health departments in  
12 New York State.

13 Public health officials understand  
14 that lean times require strict application of  
15 two key budgeting measures: Impact and  
16 value. We must ask, Where will our  
17 investment of limited public funds be most  
18 impactful? And how can we ensure the  
19 taxpayer is getting value from that  
20 investment?

21 Every dollar we invest in public  
22 health has an extraordinary impact on  
23 preventing illnesses and reducing  
24 expenditures associated with the medical and

1 clinical necessary to treat those illnesses.  
2 Evidence clearly shows an ounce of prevention  
3 is worth a pound of cure. Local Health  
4 Departments serve as the first line of  
5 defense for population-based prevention  
6 strategies, including communicable and  
7 chronic disease response, community outreach,  
8 food and water safety, environmental health  
9 services, emergency preparedness, and so much  
10 more.

11 Our challenges in public health are  
12 considerable. Key among our issues is the  
13 ongoing historic depletion of our public  
14 health workforce. Many elements within the  
15 proposed budget would exacerbate this crisis  
16 by reducing funding in key public health  
17 programs and increasing statutory obligations  
18 that are not funded. More unfunded mandates.

19 There are several elements of the  
20 executive proposal that we support, including  
21 to changes to how we combat hepatitis B and  
22 C, HIV and syphilis; expansion of  
23 professional immunizers; new tools to address  
24 infant mortality; and efforts to address the

1 overdose epidemic.

2 Other elements of the Executive  
3 proposal will further strain local public  
4 health infrastructure and must be  
5 reconsidered. Those include inadequate  
6 funding provided to implement our lead  
7 poisoning prevention laws. Funds to fight  
8 rabies and tick-borne illnesses have been  
9 completely eliminated from the budget.  
10 Funding for HIV/AIDS prevention, cancer  
11 screenings, tobacco prevention and other  
12 programs are also reduced.

13 The Governor's initiative to expand  
14 access to swimming does not fund local health  
15 departments who in most cases are directly  
16 responsible for ensuring the safety of these  
17 facilities. We urge the Legislature to  
18 restore these programs.

19 Further, we hope the state will  
20 embrace the goals of the 1115 waiver by  
21 finding ways to better partner with local  
22 Health Departments to achieve our collective  
23 goals around health equity and reducing  
24 health disparities.



1           The Early Intervention program for  
2 children with special health needs has been  
3 challenged by provider shortages, growing  
4 provider waitlists, and underfunding. While  
5 we support the provider rate increase  
6 outlined in this proposal, this solution is  
7 not enough to truly help the families  
8 impacted by this program. We urge the  
9 Legislature to help us by ensuring funds owed  
10 to counties through the Early Intervention  
11 covered lives assessment enacted in 2021 are  
12 released to us as intended in the original  
13 legislation.

14           There's more details available in my  
15 written testimony. I thank you.

16           MR. HANSE: Good afternoon. My name  
17 is Stephen Hanse, and I have the privilege of  
18 serving as president and CEO of the New York  
19 State Health Facilities Association and the  
20 New York State Center for Assisted Living.

21           The theme of my written testimony is  
22 where have we been, where are we now, and  
23 where are we going.

24           Starting with where we have been, for

1 the past 15 years the State of New York has  
2 disinvested in the most vulnerable  
3 population, the seniors who rely on Medicaid  
4 for their long-term-care needs. These past  
5 years of disinvestment, coupled with the  
6 statewide healthcare staffing shortages and  
7 unrealistic 3.5 hour staffing mandate, have  
8 led to a long-term-care crisis. New York's  
9 long-term-care crisis is rippling across the  
10 healthcare continuum, contributing to backups  
11 in hospital discharges to nursing homes and  
12 compromising access to essential care.

13           Where are we now? Today the statewide  
14 average Medicaid reimbursement rate covers  
15 only 74 percent of costs, resulting in a  
16 reimbursement rate of \$11.45 per hour for  
17 24-hour skilled nursing care. This rate is  
18 well below the state's minimum wage,  
19 resulting in the ability of providers to  
20 compete in today's labor market for essential  
21 direct care workers.

22           Moreover, nursing homes are now faced  
23 with the unrealistic requirements of the  
24 3.5-hour staffing mandate. A staggering 478

1 out of 610 nursing homes statewide are  
2 currently unable to comply with the state's  
3 unrealistic 3.5-hour staffing mandate due to  
4 severe labor shortages.

5 The Executive Budget proposes to cut  
6 the capital component of the Medicaid rate  
7 for skilled nursing facilities by 10 percent.  
8 The Executive Budget also seeks to cut at  
9 least 200 million from the long-term-care  
10 sector, reversing most of last year's  
11 progress on top of the VAPAP cuts.

12 What we need now are not cuts but a  
13 commitment by the state to stop the failed  
14 Medicaid disinvestment policies of the past  
15 and fully cover the costs of Medicaid  
16 residents in nursing homes and assisted  
17 living facilities. To this end, it is  
18 critical that the state include a 510 million  
19 state-share investment in this year's  
20 State Budget and set in motion efforts to  
21 invest and rebase the nursing home Medicaid  
22 rate to truly effectuate the state's  
23 commitment to high-quality nursing home care  
24 and jobs.

1           NYSHFA|NYSCAL strongly supports the  
2           Governor's proposal to authorize medication  
3           aides in nursing homes.

4           Where are we going? The  
5           long-term-care crisis in New York we are  
6           facing can be understood looking backwards,  
7           but it must be addressed going forward. We  
8           must act in the present. We must aspire to  
9           make decisions guided by the adage "To care  
10          for those who once cared for us is one of  
11          life's greatest honors." To this end,  
12          New York must cover the full Medicaid cost of  
13          residents in nursing homes and assisted  
14          living facilities to fulfill its commitment  
15          to serve the state's growing aging  
16          population.

17          Thank you.

18          CHAIRWOMAN KRUEGER: Thank you.

19          Next?

20          MR. DUTEAU: Good afternoon, honorable  
21          chairs and members of the committees. I'm  
22          Mike Duteau. I'm a licensed pharmacist, and  
23          I'm president of the Community Pharmacy  
24          Association.

1                   Thank you for the opportunity to  
2                   testify today and for your strong past  
3                   support of local community pharmacies.

4                   I will summarize our positions  
5                   regarding the proposed health budget.

6                   First and foremost, we oppose the  
7                   Department of Health's proposal to require  
8                   pharmacies in Medicaid to submit annual cost  
9                   reports. Currently 46 states, including  
10                  New York, utilize NADAC, or national average  
11                  drug acquisition cost, for Medicaid pricing,  
12                  and approximately 95 percent of covered  
13                  outpatient medications have NADAC values.

14                  NADAC is a federal CMS survey that  
15                  collects data from 60,000 pharmacies across  
16                  the country, and the prices are updated  
17                  weekly. For any drugs that do lack a NADAC  
18                  value, New York uses another nationally  
19                  recognized benchmark known as WAC, or  
20                  wholesale acquisition cost. All covered  
21                  outpatient prescription drugs currently have  
22                  a WAC value.

23                  For pharmacies to take this on, for  
24                  something that we already provide at a

1 national level and is supplied to Medicaid,  
2 would be a huge undertaking. It would be  
3 unnecessary, it would be duplicative, and it  
4 would be extremely labor-intensive.

5 While discussing Medicaid, there's  
6 also an urgent need to include New York State  
7 OMIG audit reform in this budget. For too  
8 long OMIG's practices have been threatening  
9 the financial viability of providers and  
10 programs serving those enrolled in Medicaid.  
11 Most often these practices are not targeting  
12 fraud, waste or abuse but, rather, clerical  
13 errors.

14 So, for example, a real-life current  
15 pharmacy was actually filling a prescription  
16 for a new patient. Everything was correct.  
17 At the very end, the pharmacist had to  
18 manually enter an NPI number and incorrectly  
19 entered the last two digits of the NPI.  
20 Everything else was correct. The right  
21 patient received the right medication at the  
22 right time. Unfortunately, OMIG was able to  
23 extrapolate that into a six-figure  
24 recoupment.

1           That's not fraud, waste or abuse.  
2           That's something that should be correctable.  
3           We need this audit reform reintroduced in  
4           this budget.

5           We also support the proposal to make  
6           pharmacist COVID-19 and flu testing  
7           permanent. We also recommend expansion of  
8           the testing. Senator Rivera and  
9           Assemblymember McDonald have introduced a  
10          bill that would do just that and include new  
11          tasks like RSV, strep A and hepatitis C.

12          Finally, we support the proposal to  
13          expand pharmacist vaccine administration to  
14          include Mpox. That just makes sense in our  
15          current environment. Pharmacists are able to  
16          administer all CDC-recommended vaccinations  
17          for adults.

18          We also support the proposal to allow  
19          unlicensed personnel like medical assistants  
20          and EMTs to give vaccines. Currently today,  
21          under the PREP Act, pharmacy technicians can  
22          do this also. We need to be included.

23                 Thank you for your consideration.

24                 MS. RYAN: Good afternoon. I'm

1 Meg Ryan, interim CEO and chief legal officer  
2 of Nassau Health Care Corporation. Thank you  
3 for your time.

4 Nassau Health Care Corporation is the  
5 public benefit corporation that was  
6 established in 1999 by New York State  
7 statute. It oversees Nassau University  
8 Medical Center, NUMC, the only public  
9 safety-net hospital in Nassau County, that  
10 has 530 beds, is designated as a Level I  
11 trauma center, home of Long Island's only  
12 multichamber hyperbaric, and is a designated  
13 overflow center during natural disasters. We  
14 also house the county's MedCom, EMS and  
15 Fire/Police Academy.

16 NHCC also oversees A. Holly Patterson,  
17 the skilled nursing home and rehabilitation  
18 facility, the only public nursing and rehab  
19 facility in Nassau County, which has 580  
20 beds. NUMC oversees the inmate healthcare at  
21 Nassau's correctional facility, with two  
22 infirmaries. Additionally, NHCC runs an  
23 ACGME residency program with 350 residents,  
24 educating our future medical professionals,



1 which there is a global demand for.

2 NHCC co-operates federally qualified  
3 health centers as well, as well as  
4 school-based clinics. Our employees are  
5 New York State employees. We currently have  
6 3,640 employees: 66 percent of our staff are  
7 female, 70 percent are minority. We have  
8 1,500 retirees enrolled in the New York State  
9 Pension System currently.

10 NUMC and A. Holly Patterson render  
11 high-quality healthcare to all, regardless of  
12 a patient's legal status or their ability to  
13 pay.

14 Our payer mix is 90 percent, it's  
15 90 percent Medicare/Medicaid, which means we  
16 are set up to have losses, and those losses  
17 must be offset by state funding.

18 Sixty-five percent of our patients are  
19 minority and female. NHCC serves nearly  
20 260,000 patients annually, including 67,000  
21 emergency department patients. NHCC is the  
22 only medical facility that provides quality  
23 healthcare to Nassau County's underserved  
24 communities.

1           NHCC was created by state statute for  
2           the benefit of Nassau County and its  
3           residents, and it has relied upon New York  
4           State funding since its creation in 1999.  
5           NHCC has lost New York State funding in the  
6           total amount of \$267,647,382 since 2020.  
7           There's been a steady decline in funding year  
8           after year. We have submitted sustainability  
9           plans, multiyear cash projections, and  
10          applied for grants, including VAPAPs, to  
11          New York State.

12           I am respectfully requesting the  
13          restoration of funding for 2024 to ensure  
14          that we may continue providing the necessary  
15          healthcare our surrounding communities rely  
16          upon and deserve.

17           Thank you for the committee's time  
18          today. I appreciate it. Thank you.

19           (Inaudible discussion.)

20          SENATOR RHOADS: Thank you so much,  
21          Madam Chair.

22           First question is for Ms. Ryan. I  
23          know you indicated that the hospital, or  
24          NuHealth, has actually lost \$267 million

1 since 2020 in funding. What type of funding  
2 was that?

3 MS. RYAN: Sure. That was through  
4 DSRIP, through Essential Healthcare Provider  
5 Support, statewide healthcare facility  
6 transformation grants, grants, funding. Also  
7 VBP QIP grants. And there's different grants  
8 throughout the state.

9 SENATOR RHOADS: Was there any  
10 explanation given as to why the hospital's  
11 been losing so much of the state funds that  
12 it relied upon since 1999?

13 MS. RYAN: We have not had a  
14 discussion as to why we had lost these funds.  
15 We are under NIFA control, and we are in  
16 constant communication with New York State  
17 DOH and NIFA weekly. We have submitted our  
18 cash projections. And, you know, our  
19 patients don't pay. They're Medicaid and  
20 Medicare.

21 SENATOR RHOADS: Right. And I notice  
22 that in the Governor's proposal there are a  
23 number of medical debt proposals that she's  
24 put out, including expanding -- including

1 expanding the financial assistance program to  
2 400 percent of the FPL.

3 Is there any idea of what an expansion  
4 like that would actually cost Nassau  
5 University Medical Center?

6 MS. RYAN: We have not been in  
7 discussions regarding that.

8 SENATOR RHOADS: Okay. And I know  
9 that you indicated that the hospital's  
10 applied for VAPAP --

11 MS. RYAN: Correct.

12 SENATOR RHOADS: -- funding. When did  
13 that application go in?

14 MS. RYAN: Sure. We started  
15 submitting last March. We've submitted three  
16 VAPAP applications: One for NUMC, in the  
17 amount of \$120 million; a separate one for  
18 A. Holly Patterson, the nursing home, in the  
19 amount of 40 million; and then a special  
20 projects VAPAP in the amount of \$46 million.

21 SENATOR RHOADS: We did have the  
22 Health commissioner here earlier, and we  
23 asked him about funding specifically for  
24 NUMC. He said, "All they have to do is

1 apply." Well, you did apply.

2 MS. RYAN: We've applied, we've had  
3 discussions regarding the NUMC VAPAP where  
4 they have asked us for more information. But  
5 as of yet we have not had any discussions  
6 regarding any amount of funding being given  
7 to NHCC, NUMC or A. Holly Patterson.

8 SENATOR RHOADS: And that first  
9 application went in --

10 MS. RYAN: March of 2023.

11 SENATOR RHOADS: So last March.

12 MS. RYAN: Yes.

13 SENATOR RHOADS: Okay.

14 Thank you.

15 CHAIRWOMAN KRUEGER: Thank you.  
16 Assembly.

17 ASSEMBLYWOMAN PAULIN: Yes.

18 Assemblymember Jensen.

19 ASSEMBLYMAN JENSEN: Thank you,  
20 Madam Chair.

21 This is for Mr. Hanse.

22 The Health commissioner talked about  
23 how their enforcement of the safe staffing  
24 mandate is now in effect, and penalties will

1 start to be, um, adjudicated, for lack of a  
2 better word. Has there been any clarity that  
3 you or your membership have received about  
4 how these penalty fines may or may not be  
5 reinvested into nursing homes or the nursing  
6 home workforce?

7 MR. HANSE: To date, no.

8 So the state has finished the second  
9 quarter of 2022. As I indicated, 478 of the  
10 610 nursing homes cannot meet that staffing  
11 requirement due to the workforce crisis. The  
12 Department of Health has the authority to  
13 issue a \$2,000 per day fine. We have  
14 requested of the Governor that any fines --  
15 first of all, fines shouldn't be issued to  
16 providers who have done everything they can.

17 And the commissioner of Health has  
18 declared for 2022 all 62 counties of the  
19 State of New York are facing a healthcare  
20 workforce crisis.

21 But we have requested of the Governor  
22 that if any fines are issued, they be totally  
23 redirected back into workforce recruitment  
24 efforts at nursing homes.

1                   ASSEMBLYMAN JENSEN: Okay. So how are  
2 long-term-care providers currently handling  
3 their worker shortage? And where are you  
4 seeing and hearing from your membership the  
5 shortage is most being felt? You know, is it  
6 RNs, LPNs, CNAs, other support staff?

7                   MR. HANSE: Sure. We're seeing it  
8 across the state. We're seeing significant  
9 shortages upstate. You heard earlier talking  
10 about Rochester, Western New York, the  
11 Adirondacks. But we're seeing it throughout  
12 the state.

13                   And what we're seeing are LPNs leaving  
14 skilled nursing and going to hospitals.  
15 Hospitals can always pay more than nursing  
16 homes. With 74 percent of our payer mix  
17 Medicaid, we can't afford to compete against  
18 the hospitals for those LPNs. So what  
19 nursing homes are doing, they are limited  
20 admissions, they are closing units, they are  
21 hiring agency staff at exorbitant rates that  
22 are unsustainable.

23                   So that's where they are right now.

24                   ASSEMBLYMAN JENSEN: So with any

1 increase in Medicaid funding for long-term  
2 care, what's your belief on how that -- those  
3 dollars should be divvied up to the  
4 providers? Is it based on geography, case  
5 mix, quality levels?

6 MR. HANSE: What we're proposing is  
7 for the \$510 million state share for this, to  
8 bridge us to rebasing, that would allocate  
9 \$44 per provider per Medicaid day across the  
10 state. So depending on what your Medicaid  
11 rate is, it would be an equitable increase,  
12 be a bigger percent. If you had a lower  
13 Medicaid rate, it would be less if you had  
14 more.

15 So basically it's a uniform across the  
16 state.

17 ASSEMBLYMAN JENSEN: Thank you.

18 ASSEMBLYWOMAN PAULIN: Thank you.

19 CHAIRWOMAN KRUEGER: Assembly.

20 ASSEMBLYWOMAN PAULIN: Assembly.

21 The next one is Nikki Lucas. And  
22 welcome to the hearing.

23 ASSEMBLYWOMAN LUCAS: Good afternoon,  
24 or good evening to everyone.



1 I think this one is for Mr. Hanse.

2 Could you share with me how much do  
3 NAMI deductions contribute to nursing home  
4 revenue?

5 MR. HANSE: I'm sorry? Could you say  
6 that again?

7 ASSEMBLYWOMAN LUCAS: The net  
8 available monthly income that's deducted from  
9 patients at nursing homes.

10 MR. HANSE: Oh, the NAMI, the net  
11 available --

12 ASSEMBLYWOMAN LUCAS: Yes.

13 MR. HANSE: How much it's --

14 ASSEMBLYWOMAN LUCAS: How much does  
15 that contribute to the overall nursing home  
16 revenue? How does that contribute to overall  
17 revenue?

18 MR. HANSE: Sure. That helps offset  
19 the cost of a Medicaid resident in a nursing  
20 home.

21 ASSEMBLYWOMAN LUCAS: And what  
22 percentage would you say contributes to the  
23 overall revenue?

24 MR. HANSE: I would have to -- I would

1           have -- I'll circle back with you,  
2           Assemblymember, and get you that number.

3                     ASSEMBLYWOMAN LUCAS:  Would you say  
4           that that is significant to the overall  
5           revenue?  Because that should actually be  
6           included in --

7                     MR. HANSE:  I would not say it was  
8           significant.  I would say it's not  
9           significant.  But I'm going to go back and  
10          get that data for you.

11                    ASSEMBLYWOMAN LUCAS:  Okay.  I just  
12          thought, as part of the testimony, it should  
13          definitely be included, because it is part of  
14          revenue for the nursing homes.

15                    MR. HANSE:  Correct.

16                    ASSEMBLYWOMAN LUCAS:  And there has  
17          been some significant concerns around the  
18          calculations -- some being too high, some  
19          being too low.  But I'd be interested in  
20          making sure that that's included in the  
21          conversation and in the testimonies moving  
22          forward as well.

23                    But if you could get that information  
24          back to me, I'd greatly appreciate it.

1           MR. HANSE: Sure. We run into  
2 situations actually where unscrupulous family  
3 members don't allow that money.

4           So I'll get you all the information.

5           ASSEMBLYWOMAN LUCAS: Thank you. I  
6 appreciate it.

7           MR. HANSE: Sure.

8           ASSEMBLYWOMAN PAULIN: Yes,  
9 Assemblymember Mikulin.

10          ASSEMBLYMAN MIKULIN: Thank you so  
11 very much.

12          These questions are going to be for  
13 Ms. Ryan.

14          We were speaking regarding NUMC  
15 beforehand. Can you just explain to me -- we  
16 were talking about the VAPAP. Now you have  
17 applied, correct?

18          MS. RYAN: Yes, correct.

19          ASSEMBLYMAN MIKULIN: What has the  
20 process been like?

21          MS. RYAN: We had to file a state  
22 application. We had to go back and forth,  
23 and they had more data that they requested.  
24 We submitted that, we had -- on the NUMC side

1 we did have I think it was two phone calls  
2 already, and that's on the NUMC side.

3 On A. Holly Patterson, they requested  
4 more data. To my knowledge, we have not had  
5 a discussion regarding the A. Holly Patterson  
6 application.

7 ASSEMBLYMAN MIKULIN: And how has the  
8 response been from the Department of Health  
9 from the state?

10 MS. RYAN: Well, we are cooperating  
11 with them. And from my knowledge we are told  
12 that there are other hospitals that are in  
13 the same or worse situation, so it does not  
14 look hopeful on our side.

15 ASSEMBLYMAN MIKULIN: So there are  
16 many hospitals.

17 Now, how many people do you serve in  
18 Nassau County?

19 MS. RYAN: We have 260,000 visits,  
20 outpatient visits annually. We have 67,000  
21 emergency visits annually. We have 480  
22 residents in our nursing home right now. We  
23 have 345 patients in the hospital right now.

24 ASSEMBLYMAN MIKULIN: And if you do

1 not receive this money, what would you say  
2 would happen?

3 MS. RYAN: It's going to impact our  
4 operations. We're not going to be able to  
5 continue our operations and continue to  
6 provide this necessary healthcare to our  
7 county residents.

8 ASSEMBLYMAN MIKULIN: And is there any  
9 other revenue streams? Because you said most  
10 of it's from Medicare, Medicaid.

11 MS. RYAN: Well, we do collect that,  
12 and we are increasing our net collection  
13 patient revenue each month. We brought in --  
14 we've done a whole bunch of financial reforms  
15 since September. We hired a consultant. So  
16 we are seeing an increase in the net patient  
17 collections. But again, the majority of our  
18 patients are uninsured and are not commercial  
19 payers. So it's a payer mix.

20 ASSEMBLYMAN MIKULIN: So without state  
21 funding it's going to be extremely difficult  
22 in order for you to continue what --

23 MS. RYAN: It's a healthcare crisis  
24 without the state funding. In Nassau.

1 ASSEMBLYMAN MIKULIN: So now we have  
2 many employees and we have many people  
3 served. About how many people come in and,  
4 let's say, are migrants or are people that  
5 you have to serve but you don't receive any  
6 money from the government for?

7 MS. RYAN: Well, 90 percent of our  
8 patients. We do not turn anyone away,  
9 regardless of their ability to pay or their  
10 legal status. That's our mission.

11 ASSEMBLYMAN MIKULIN: So there are  
12 people that come in that you will receive  
13 absolutely nothing for.

14 MS. RYAN: Correct. Correct.

15 ASSEMBLYMAN MIKULIN: And what is the  
16 projection -- so explain a little bit more  
17 how it's going to affect services. What is  
18 it that you believe that you're going to have  
19 to cut?

20 MS. RYAN: So we're a Level I trauma  
21 center, we have first responders coming in  
22 all the time. We are -- we have the burn  
23 unit, we have --

24 ASSEMBLYWOMAN PAULIN: Thank you.

1 ASSEMBLYMAN MIKULIN: Time's up, but  
2 thank you very much.

3 ASSEMBLYWOMAN PAULIN: The Assembly  
4 can continue. I think that's me.

5 So I have some questions about Nassau  
6 as well, just to drill down just a little  
7 bit.

8 MS. RYAN: Sure.

9 ASSEMBLYWOMAN PAULIN: So I know that  
10 the county pays for your non-federal share of  
11 DSH and that the state is paying off some of  
12 your pension payment. You didn't refer to  
13 that. Is that steady?

14 MS. RYAN: So the -- from my knowledge  
15 the county does not -- does not pay our DSH  
16 payment. We put up our DSH payment, which  
17 we're waiting for the DSH to come in --  
18 usually it's the end of January. So we are  
19 awaiting that. And that money will go to our  
20 pension payment that's due February 1st.

21 ASSEMBLYWOMAN PAULIN: So is that a  
22 change? Did Nassau stop paying your  
23 non-federal share of DSH?

24 MS. RYAN: It's -- it has decreased

1 since -- from federal cuts. And again, in  
2 1999 we became a state entity.

3 ASSEMBLYWOMAN PAULIN: So part of this  
4 is a county problem, right?

5 MS. RYAN: No, I believe it's a state  
6 problem. I think it's everyone's problem.

7 (Overtalk.)

8 ASSEMBLYWOMAN PAULIN: No, I  
9 understand. I understand.

10 But in terms of the absolute dollars,  
11 part of the decrease is because of the  
12 county's not paying the --

13 MS. RYAN: The data reflects it's  
14 definitely due to the state funding. We  
15 receive \$40 million from the county every  
16 year.

17 ASSEMBLYWOMAN PAULIN: So what -- I  
18 don't want -- I just want to understand it so  
19 we know how to help. Right?

20 MS. RYAN: Sure. Thank you.

21 ASSEMBLYWOMAN PAULIN: So the -- the  
22 VAPAP money, is that -- is that what you're  
23 worried about? Like I'm not sure exactly  
24 what funding source specifically is being cut



1 at the state level.

2 MS. RYAN: All of them.

3 ASSEMBLYWOMAN PAULIN: No, no, I  
4 said -- if you could just name them and give  
5 me the amounts?

6 MS. RYAN: Sure.

7 ASSEMBLYWOMAN PAULIN: Yeah.

8 MS. RYAN: Yeah. I mean, I submitted  
9 this, it's my Exhibit A. Yes, our DSH  
10 funding has been cut --

11 ASSEMBLYWOMAN PAULIN: DSH is not from  
12 the state, though. That's from the county.  
13 So --

14 MS. RYAN: The DSRIP funding has been  
15 cut from the state since 2017. Our CREP, the  
16 CREP funding from New York State has been  
17 cut. The Essential Healthcare Provider  
18 Support Program has been cut.

19 ASSEMBLYWOMAN PAULIN: So is that in  
20 this year's budget? Or you're saying that in  
21 the past few years --

22 MS. RYAN: I'm going back every year  
23 since 2017, every year. In 2021, 2022 and  
24 2023, DSRIP and CREP just went away

1 completely. So --

2 ASSEMBLYWOMAN PAULIN: So I guess what  
3 I'm asking is in this budget, what's  
4 different and changed that you're advocating  
5 for for this budget? I get that you've been  
6 cut, as everybody else, right?

7 You know, so what is in this budget  
8 that we would need to restore to bring you  
9 back into last year's level?

10 MS. RYAN: Right. I think we need a  
11 line item on the budget for Nassau Health  
12 Care Corporation as a New York State public  
13 benefit corporation, whether that's in  
14 conjunction with the other two public benefit  
15 healthcare corporations, Erie County Medical  
16 Center and Westchester Medical Center, which  
17 we have been in discussions with at, you  
18 know, local levels and above, at the state  
19 level.

20 So that would be helpful, as also a  
21 determination of our VAPAP applications with  
22 funding from either of those avenues. But I  
23 think we need to go on the budget as a line  
24 item. I think the county deserves it.

1 ASSEMBLYWOMAN PAULIN: Thank you. I  
2 just wanted to really understand it. Thank  
3 you.

4 MS. RYAN: Thank you.

5 CHAIRWOMAN KRUEGER: Thank you.

6 Anyone else? Anyone else?

7 ASSEMBLYWOMAN PAULIN: Anna Kelles.

8 ASSEMBLYWOMAN KELLES: Thank you so  
9 much for being here. And my apologies if  
10 this has been asked before.

11 I was specifically interested --  
12 Michael, I'm -- yeah, thank you. Could you  
13 talk to me a bit about the fiscal impact for  
14 you from pharmacy benefit managers?

15 MR. DUTEAU: Yeah, absolutely.

16 So we fully support PBM reform. You  
17 know, I think an easy way to quantify it  
18 right here is what happened with Medicaid,  
19 where we moved from managed care to  
20 fee-for-service. And just by removing the  
21 pharmacy benefit managers from that process,  
22 pharmacies were losing much less money.

23 ASSEMBLYWOMAN KELLES: Like what  
24 percentage saved do you expect that we would

1 see if we did this across the board?

2 MR. DUTEAU: That's hard to quantify.  
3 I can get back to you with some real numbers.  
4 But I know when we looked at the regulations  
5 that were originally introduced, there would  
6 be substantial positive impact for the  
7 pharmacy industry and, more importantly, for  
8 our patients. Everywhere from a  
9 reimbursement standpoint, at point of sale,  
10 to copay management and prior authorization  
11 management on the patient side.

12 ASSEMBLYWOMAN KELLES: And I've heard  
13 some concerns that the profit motives and  
14 priorities of the pharmacy benefit managers  
15 has led to crises for a lot of pharmacies  
16 staying open. There's been closures. I've  
17 seen many in my district.

18 I'm curious what -- if you could tell  
19 us a little bit about that.

20 MR. DUTEAU: Yeah, that is absolutely  
21 accurate.

22 So there are numerous levers that the  
23 PBMs have been pulling that negatively  
24 financially impact pharmacies. Medicare,

1           which is a little bit outside of this  
2           conversation, but they have DIR fees which  
3           have been retroactive clawbacks. They've had  
4           other programs with similar levers where  
5           pharmacies have actually filled the  
6           prescription and then several months later  
7           learned that they actually lost money -- on  
8           not just the first fill, but each subsequent  
9           refill.

10                   ASSEMBLYWOMAN KELLES: If -- you know,  
11           of the reforms that you've seen, what do you  
12           think are the most effective ones, if you  
13           were going to make specific recommendations?

14                   MR. DUTEAU: So I think obviously we  
15           need to start with, you know, licensure,  
16           registration, make sure that we have parity.  
17           Health plans are licensed, pharmacies are  
18           licensed, health systems are licensed. The  
19           PBMs haven't been. They've been able to  
20           operate behind this curtain that makes it  
21           hard not only to detect what's going on, but  
22           also to regulate and enforce those  
23           regulations. So that's the starting point.

24                   And from there you look at fair market

1 practices. You know, what -- what's in the  
2 best interests of the patient that allows the  
3 pharmacist and other providers to really care  
4 for that patient in a way that doesn't  
5 negatively financially impact them.

6 ASSEMBLYWOMAN KELLES: Great. Thank  
7 you so much.

8 MR. DUTEAU: Thank you.

9 CHAIRWOMAN KRUEGER: (Mic off) -- and  
10 release you, so to speak. Of course you can  
11 stay and listen to more.

12 And we are jumping to Panel F:  
13 Agencies for Children's Therapy Services;  
14 Children's Health home of Upstate New York;  
15 The Children's Agenda; 13thirty Cancer  
16 Connect; and Alliance of New York State  
17 YMCAs.

18 We might need a fifth chair, someone.  
19 Oh, thank you, Ian.

20 Okay, why don't we just go in the  
21 order I just read your names under: Agencies  
22 for Children's Therapy first, Scott Mesh.

23 You have to press the button down hard  
24 until you see the green light go on. Push

1 harder. It requires serious pushing.

2 (Off the record.)

3 CHAIRWOMAN KRUEGER: There we go.

4 Strong fingers, good.

5 MR. MESH: So sorry.

6 CHAIRWOMAN KRUEGER: That's okay. If

7 you need a little time, we can jump to

8 someone else and come back.

9 MR. MESH: I am ready.

10 CHAIRWOMAN KRUEGER: Okay, good.

11 MR. MESH: Thank you, Chairs Gustavo  
12 Rivera, Krueger, Weinstein, Paulin and  
13 committee members, for allowing me to testify  
14 today on behalf of the Agencies for  
15 Children's Therapy Services, ACTS, an  
16 association of 31 agencies providing Early  
17 Intervention services to 25,000 children,  
18 over a third of the EI children in New York  
19 State. Members also provide pre-K, special  
20 ed and school-age special ed services.

21 I'm Scott Mesh, an ACTS board member.  
22 For the last 25 years I have co-owned and  
23 operated an Early Intervention agency, Los  
24 Niños Services, with Edita Diaz, school

1           psychologist, serving New York City and  
2           Westchester.

3                         We thank you so much and are so  
4           grateful to Senator Gustavo Rivera and  
5           supporters for approving a Senate bill  
6           yesterday to increase EI services 11 percent,  
7           finally. Please keep this simple and support  
8           Senator Gustavo Rivera's bill. It's critical  
9           and urgent to get the overdue increase this  
10          year to avoid devastation of the EI program.  
11          Kids are not getting services, agencies are  
12          closing. Perhaps these points will help  
13          secure increased reimbursement this year.

14                        My overall message is simple:  
15          Houston -- I mean Albany -- we have a  
16          problem. EI's been decimated, especially in  
17          recent years. Two thousand teachers and  
18          therapists have left EI just in recent years.  
19          Over 50 percent of children don't get any or  
20          all EI services, according to a Comptroller's  
21          report two years ago. And the situation is  
22          worse.

23                        Commissioner McDonald commented this  
24          morning that many families get no services at



1 all. Commissioner McDonald gets it. And as  
2 he said, the low rate of pay to therapists  
3 due to the low EI reimbursement rates,  
4 without significant increases for many years,  
5 is the main reason providers have left EI in  
6 droves.

7 One of the largest agencies in  
8 New York State that has operated for  
9 30 years, has now closed in Westchester all  
10 Early Intervention services, just in the last  
11 couple of months. That same agency has  
12 closed most of New York City services. Our  
13 own program, serving 2,000 infants and  
14 toddlers, is now at financial risk. Finally,  
15 a niece of ours, who graduated as a speech  
16 pathologist, was with us two years, and she  
17 just left us to earn \$20,000 more at a  
18 hospital. Preschool and special ed schools,  
19 clinics and hospitals pay much more.

20 CHAIRWOMAN KRUEGER: Thank you. I  
21 have to cut you off.

22 MR. MESH: Thank you so much.

23 CHAIRWOMAN KRUEGER: Thank you. We  
24 have everyone's full written testimony, even

1 if you can't speed-read it.

2 Next?

3 MS. BRYL: All right. Good afternoon.  
4 I'm Nicole Bryl, CEO of the Children's Health  
5 Home of Upstate New York. We also refer to  
6 ourselves as CHHUNY.

7 I would like to thank the members of  
8 the Senate and Assembly for the opportunity  
9 to provide testimony today.

10 I am here for one reason, and that is  
11 to request that the children's health homes  
12 be exempt from the proposed health home  
13 restructuring cost savings of \$125 million.  
14 A cost savings of this magnitude, in addition  
15 to the \$100 million in last year's enacted  
16 budget, will end the health home program for  
17 children in New York State. We are confused  
18 as to what 30,000 children and families will  
19 do when these services go away.

20 CHHUNY is a health home designated to  
21 serve only children and youth under the age  
22 of 21. Our health home serves over 12,000  
23 members each month in 55 upstate counties  
24 through a network of over 80 care management

1 agencies.

2 The population we serve primarily  
3 consists of children and adolescents with  
4 mental health conditions. We also serve  
5 children with developmental disabilities,  
6 medical complexities, and social care needs.

7 We understand that there is a  
8 significant Medicaid budget gap that needs to  
9 be addressed, but decimating our program's  
10 funding without any plan in place is  
11 irrational, and the unintended consequences  
12 will result in more costly alternatives.

13 A full year of health home services  
14 for a child and family is far cheaper than an  
15 average four-day hospital stay, a 60-day  
16 residential program placement, foster care  
17 placement, or a permanent placement in a  
18 long-term-care facility for our medically  
19 complex children. Not to mention these  
20 systems are already taxed in that capacity,  
21 as we've heard today.

22 Preventative care is more  
23 cost-effective and provides better outcomes  
24 for children and families.

1           Over the last seven years, care  
2 management services for children have been  
3 consolidated under the health home model to  
4 streamline and simplify the children's system  
5 of care. OMH targeted case management in  
6 2016, and then in 2019 six state waivers  
7 through OMH, OCFS and OPWDD all consolidated  
8 under the health home model.

9           We are the pathway to HCBS and CFTSS  
10 services for children with serious emotional  
11 disturbance. We are the Early Intervention  
12 ongoing service coordinator for children who  
13 require the children's waiver and Early  
14 Intervention services. And most recently we  
15 are the solution for OPWDD for children under  
16 the age of five, as it has become  
17 increasingly difficult to qualify for those  
18 services.

19           For our members, ED visits have  
20 decreased and patient stays have decreased,  
21 primary care visits and annual dental visits  
22 have increased. We have worked closely with  
23 our managed care plans to close gaps in care  
24 and have been so successful that CHHUNY is

1 the first health home to engage in a  
2 risk-based contract for value-based care.

3 Without a plan in place at DOH to  
4 implement this cost savings, we question how  
5 the integration of health home services  
6 within the overall children's system of care  
7 will be addressed. The result would not be a  
8 restructuring but, rather, complete  
9 destruction of a program and infrastructure  
10 we have worked so hard to optimize.

11 Thank you for your time.

12 ASSEMBLYWOMAN PAULIN: Thank you very  
13 much.

14 Next. Children's Agenda?

15 MS. HURLEY: Thank you. Sorry.

16 Hi. I apologize for that. I wasn't  
17 tracking what order we were going in.

18 So I'm Brigit Hurley from  
19 The Children's Agenda and the Kids Can't Wait  
20 Coalition. I thank you for the opportunity  
21 to speak with you today.

22 As you know, across the state infants  
23 and toddlers with developmental delays and  
24 disabilities are languishing, they're

1           regressing, as they wait for EI services that  
2           an evaluation has determined they need and  
3           federal law says they have a right to. They  
4           wait and sometimes, as you've heard, don't  
5           ever receive their services and they age out  
6           of the program.

7                     I'd like to share a few parent  
8           testimonials with you. A mother of a  
9           3-year-old who waited months and months for  
10          EI services and only got one of the several  
11          that he was supposed to receive says:  
12          "Developmental milestones could have been met  
13          if the services were met in a timely manner.  
14          It's a federal right for services to be met  
15          in 30 days, so I don't understand why this  
16          isn't happening. I just ask you and urge you  
17          to think of my son when he wasn't able to get  
18          his services for Early Intervention, and also  
19          countless other families in New York State  
20          who are still waiting for these crucial  
21          services, and how agonizing and frustrating  
22          it is when these are not able to be met."

23                     A mother of 5-year-old twins who  
24          benefited from Early Intervention services

1           says: "I am so passionate about these  
2           services and fervently believe that my twins  
3           are doing as well as they are because of the  
4           work that their therapist did with them from  
5           when they were only a couple of months old  
6           all the way through when they were three. We  
7           put in the work. We worked with the  
8           therapists, and the twins are doing just  
9           exceptionally, exceptionally well. I can't  
10          imagine how it would have looked different if  
11          we had had to wait any longer than we did."

12                        There's plenty of evidence that  
13          New York State's Early Intervention program  
14          is in dire need of significant investments.  
15          A couple of pieces of evidence: The most  
16          common EI services are reimbursed now at a  
17          rate that is lower than they were in 1994.  
18          The percentage of families receiving services  
19          on time has dropped from 78.3 percent in 2014  
20          to 53.9 percent in 2022. As of August 2023,  
21          at least 7,360 children were waiting for  
22          services, reflecting a 28 percent increase  
23          since 2022 and a 500 percent increase since  
24          2020.

1           The Kids Can't Wait Coalition is  
2           pleased with the Executive Budget, that  
3           includes a 5 percent rate increase for  
4           in-person services and a 4 percent modifier  
5           for services delivered in rural and  
6           underserved areas. It's a good start, but  
7           it's not enough.

8           ASSEMBLYWOMAN PAULIN: Thank you so  
9           much.

10          Next is Lauren Spiker.

11          MS. SPIKER: Good evening, and thank  
12          you for your continued attention after this  
13          very long day. Today I actually hope to  
14          generate more questions than I have answers  
15          for. I am Lauren Spiker, the founder of  
16          13thirty Cancer Connect, a nonprofit based in  
17          Rochester, New York, representing the 90,000  
18          teens and young adults who are diagnosed each  
19          year with cancer in the United States.

20          There's one young person every 6  
21          minutes who hears the words: You have  
22          cancer. Every 6 minutes a young life is  
23          interrupted, and for far too many that  
24          interruption is forever.



1                   Twenty-three years ago our 19-year-old  
2 daughter Melissa was one of those young  
3 people. Yesterday was her birthday. Despite  
4 two years of aggressive treatment, Melissa  
5 lived an extraordinary albeit far too short  
6 life. I don't have nearly time enough to  
7 describe her, so I'll skip ahead to just  
8 three nights before she died.

9                   Late that night I told her how proud I  
10 was of her and thanked her for all I had  
11 learned from her. In response, she issued me  
12 a challenge which brings me here before you  
13 today: "If you learned anything from me  
14 through all of this," she said, "do something  
15 with it, something to make a difference, to  
16 make things better."

17                   I founded 13thirty Cancer Connect to  
18 keep the promise I made that night. And we  
19 are making a difference. With two physical  
20 centers in Rochester and Syracuse, we help  
21 AYAs -- adolescents and young adults --  
22 between the ages of 13 and 39 develop a new  
23 peer community of others who understand, who  
24 get it, something Melissa never had. Our

1 mobile wellness apps and virtual programs  
2 help AYAs across the globe better manage the  
3 debilitating effects of their cancer. Our  
4 clinician and educator workshops help  
5 providers deliver more effective care, and  
6 our advocate efforts heighten awareness of  
7 the unique challenges facing this group.

8 But much more needs to be done, as the  
9 incidence of early onset cancer is projected  
10 to rise by 31 percent by 2030.

11 Today, on behalf of the over 5500  
12 teens and young adults diagnosed each year in  
13 New York, I ask you to allocate funds to  
14 bridge the gap into which AYAs still fall.  
15 Specifically, funding is needed for AYA  
16 research, widespread public awareness  
17 campaigns, more effective continuity of care  
18 protocols, and additional community-based  
19 support services like those provided by  
20 13thirty.

21 I urge consideration for changes  
22 regarding insurance coverage and  
23 reimbursement, educational and employment  
24 protections, expanded tax credits, and

1 perhaps new health-related incentives.

2 For my organization, I ask for funding  
3 for a project that we are in the middle of  
4 coordinating services in our community.

5 ASSEMBLYWOMAN PAULIN: Thank you very  
6 much.

7 (Overtalk.)

8 MS. SPIKER: You're welcome.

9 ASSEMBLYWOMAN PAULIN: Thank you.  
10 Maggie Dickson?

11 MS. DICKSON: Good evening,  
12 Chairs Krueger, Paulin, and Rivera and  
13 esteemed members of the Legislature. Thank  
14 you for the opportunity to testify before you  
15 today.

16 My name is Maggie Dickson, and I am  
17 the director of public policy at the Alliance  
18 of New York State YMCAs. We represent  
19 36 YMCA associations and 140 YMCA branches  
20 across the state, to provide Ys with the  
21 resources necessary to make the greatest  
22 impact on their communities. At the heart of  
23 community, you'll find your Y.

24 We focus on empowering young people,

1 improving health and well-being, and  
2 inspiring action in and across communities.  
3 The Y has a long history of deploying  
4 programs and services to meet the needs of  
5 communities, including childcare, afterschool  
6 and out-of-school programs such as camp and  
7 swim, sports and play opportunities, housing  
8 for low-income individuals, and  
9 evidence-based health interventions.

10 The primary purpose of our testimony  
11 today is to highlight the role YMCAs play as  
12 a community-based partner. In proposals  
13 included in the Executive Budget such as  
14 New York Swims and school-based mental health  
15 clinics, we emphasize the role YMCAs could  
16 play in robust implementation of the  
17 Governor's proposals. CBOs would help to  
18 ensure every child has year-round access to  
19 programs.

20 We are grateful to the Legislature for  
21 the \$1 million line item we receive every  
22 year, which enables Ys to continue their  
23 community-based programs including childcare,  
24 water safety and public health initiatives.

1 This year we are requesting a \$4 million  
2 increase for a total of \$5 million to ensure  
3 Ys can continue to support communities across  
4 New York State.

5 Finally, previous panels have  
6 discussed the cost of chronic disease and the  
7 overwhelm hospitals are facing. YMCAs  
8 implement evidence-based chronic disease  
9 prevention and health management programs --  
10 which are listed in my written testimony --  
11 and we look forward to partnering with other  
12 CBOs and assisting with social care service  
13 navigation and health-related social needs,  
14 in accordance with the 1115 Medicaid waiver,  
15 to achieve collective goals to reduce health  
16 disparities and improve health equity.

17 The alliance appreciates the support  
18 of the New York State Legislature and looks  
19 forward to continuing to act as a partner.

20 Thank you.

21 CHAIRWOMAN KRUEGER: (Mic off.) We  
22 have Senator Samra Brouk.

23 SENATOR BROUK: Great. Is it evening?  
24 Good evening. Thank you all for your

1           patience today.

2                   I just -- you know, my Rochester folks  
3 here, I have to just give a shout out and say  
4 Lauren, you did an amazing job and I think we  
5 all agree that your daughter would be very,  
6 very proud of the way you represented that.  
7 And I think it's a lot that we need to think  
8 about in terms of where we can put some more  
9 priorities and allocate some more funding  
10 especially for our young people. So I just  
11 wanted to say thank you so much for making  
12 the trip.

13                   I also wanted to ask a question around  
14 the Early Intervention. So I think I saw  
15 some of you in the audience; you spent some  
16 time listening today. And, you know, when we  
17 brought this up to the DOH commissioner, he  
18 said we're lucky that there's an increase at  
19 all in a year like this year.

20                   And of course the first thing I  
21 thought of was, well, I don't know if we're  
22 lucky, because it's not exactly what we need.  
23 I think there needs to be more of a  
24 reimbursement rate increase. But also

1           there's the lack of consideration of what  
2           this will cost down the line when we fail to  
3           offer these Early Intervention services.

4                     So I would love for you -- and I open  
5           this up to anyone up here around  
6           Early Intervention -- to talk about the costs  
7           that we end up inevitably incurring later  
8           down the line when we fail to actually  
9           provide these services to young people when  
10          they need them.

11                    MS. HURLEY: So I don't have the  
12          numbers in front of me right now, but could  
13          get those to you around the cost of preschool  
14          special education and then K-12 special  
15          education. But I can say that it's far more  
16          than the cost of a year or six months of EI  
17          that might prevent a child from needing those  
18          services.

19                    And I think we also need to take into  
20          account what I'm hearing from preschool  
21          teachers and preschool special education  
22          teachers, is that children are coming to them  
23          with much greater needs, many of them because  
24          they have not had sufficient EI services. So

1           they're needing even more resources than they  
2           might normally. So we're -- it is  
3           penny-wise, pound-foolish to not be funding  
4           these services fully.

5                     SENATOR BROUK: Thank you.

6                     Want to add?

7                     MR. MESH: If I could just add, we pay  
8           now or we pay much more later.

9                     I don't have stats to give you, but  
10          I'm a psychologist and I've evaluated many,  
11          many children. I can think about one child  
12          who was severely autistic at age two and a  
13          half, and when the mom called me three years  
14          later, there were no signs of autism. Kids  
15          do get better, and they can get a lot better  
16          with the help early.

17                    SENATOR BROUK: Thank you all.

18                    I'll give you those 20 seconds back.

19                    ASSEMBLYWOMAN PAULIN: Thank you.

20                    Assemblymember Rodneyse Bichotte  
21          Hermelyn.

22                    ASSEMBLYWOMAN BICHOTTE HERMELYN:

23          Hello. Thank you all for coming here today  
24          to testify and advocating on behalf of all of



1           our children. Thank you so much.

2                   I am a new mom and I've also had  
3           concerns in terms of the resources as it  
4           relates to Early Intervention. You know,  
5           very often all of us, when we -- you know,  
6           we've borne children into this world,  
7           hospitals and then trying to get them  
8           childcare, we just don't know what stage  
9           they're in. We don't even know where to get  
10          the resources, because the topic of  
11          Early Intervention is just not mentioned at  
12          all.

13                   And as we're talking about  
14          reimbursement, and my colleague Senator Brouk  
15          mentioned addressing the vital concerns about  
16          that, I had a question about the racial and  
17          geographic disparities as it relates to, you  
18          know, Early Intervention reimbursement and  
19          services.

20                   Can you tell us a little bit more  
21          about that? I know for me, literally I'm  
22          having my child be evaluated and I didn't  
23          even know to do or how to do it, it was just  
24          a referral.

1           And so in my community, which is a  
2           community that's majority Black and brown,  
3           low income, the vast majority of the members  
4           of my community just don't know anything  
5           about Early Intervention. So can you tell us  
6           a little bit more about the racial  
7           disparities as it relates to the  
8           reimbursement?

9           MS. HURLEY: Yes. The Bureau of  
10          Early Intervention released a report in  
11          August of 2021 that described the data they  
12          had collected on racial disparities, and  
13          children of color are referred at lower rates  
14          and wait longer for services and are more  
15          likely to not receive services.

16          So it's an area of great concern of  
17          ours. One of the things that we want to make  
18          sure is that the services are delivered  
19          in-person whenever that is appropriate for  
20          the child, which is most of the time. And  
21          right now there are a lot of children,  
22          particularly children in certain areas of our  
23          metro areas, that have no opportunity to  
24          receive services in-person. They're only

1           offered telehealth, and part of that is  
2           because providers, you know, preferring to  
3           provide telehealth rather than travel into  
4           some of the neighborhoods. So there's  
5           definitely disparities.

6                         We are happy to see that the Executive  
7           Budget includes a rate modifier that would  
8           incentivize providers an additional 4 percent  
9           on top of the 5 percent for underserved areas  
10          and rural areas, and we think that that will  
11          help.

12                        ASSEMBLYWOMAN BICHOTTE HERMELYN:  
13          Thank you.

14                        ASSEMBLYWOMAN PAULIN: Assemblymember  
15          Gandolfo.

16                        ASSEMBLYMAN GANDOLFO: Thank you all  
17          for your testimony.

18                        And Ms. Spiker, I thank you for  
19          sharing your story and what you're doing to  
20          honor your daughter's memory and your  
21          advocacy. You know, we've seen in many  
22          different areas that the peer-to-peer kind of  
23          connection really does help people get  
24          through some tough times.

1           You were cut off a little bit during  
2           your testimony about the capital -- some of  
3           your capital needs. Can you expand on that a  
4           little bit, how we might be able to help?

5           MS. SPIKER: Thank you for giving me a  
6           few extra seconds.

7           One of the biggest problems that we  
8           see with the kids we serve is their  
9           challenges are so unique and they cross so  
10          many important transitions in their lifetime  
11          that services and programs for them are not  
12          coordinated. They fall into lots of siloed  
13          pockets, and nobody really understands what  
14          their very unique challenges are, especially  
15          as they transition from pediatric to adult  
16          care.

17          So one of the projects we are  
18          currently working on, in collaboration with  
19          University of Rochester Medical Center and  
20          Rochester Regional Health System, is to build  
21          a coordinated and comprehensive delivery of  
22          care service by which our AYAs and their  
23          caregivers would have access to providers who  
24          understand their very specific challenges.

1           And for that, we have just started a  
2           preliminary needs assessment, but I think  
3           that is the biggest thing that I would ask  
4           for from this body, is to help us fund a  
5           widespread needs assessment. Because we  
6           really don't know what the unmet needs of our  
7           adolescents and young adults in our  
8           communities are, because we just have never  
9           studied that.

10                         So this pilot program that we're  
11           starting in Rochester, I would love further  
12           support for.

13                         ASSEMBLYMAN GANDOLFO: Thank you very  
14           much.

15                         ASSEMBLYWOMAN PAULIN: Senator Cooney.

16                         SENATOR COONEY: (Mic problems.)

17           There we go. There you go. Thank you.

18                         Brigit, thanks so much for making the  
19           trek here, and we appreciate all the work  
20           that The Children's Agenda has been doing.  
21           Wanted to focus in, of course, on my passion,  
22           which is the Child Tax Credit. Last year we  
23           finally made that sensible change to make  
24           sure that children under the age of 4 were

1 included in the tax credit.

2 We're starting to hear some positive  
3 things on the federal side. We'll see. But  
4 hopefully you could share with us the impact  
5 in upstate cities specifically, if we were  
6 able to increase that benefit to families  
7 with one or more children, what that would  
8 look like in terms of their quality of life  
9 in reducing poverty rates across the state.

10 MS. HURLEY: Sure. So we are -- The  
11 Children's Agenda is supporting the -- the  
12 broader tax credit that's now been introduced  
13 and are hoping that implementation of that  
14 will produce the effects that we've seen over  
15 and over again, both in Rochester and around  
16 the country and the world in terms of the  
17 increase in family well-being when they have  
18 an increase in income.

19 So that's going to affect children's  
20 health, children's social-emotional  
21 well-being, and we are very hopeful that this  
22 year we'll be able to get even more  
23 significant gains in the tax credit for  
24 children and families.

1                   SENATOR COONEY: And have there been  
2 studies that have shown how families have  
3 utilized those dollars? I know that it's a  
4 little bit awkward in terms of the fact that  
5 it comes from a tax credit side versus, you  
6 know, cash flow throughout the course of the  
7 year. But have you done research in terms of  
8 how families have utilized that money? Is it  
9 for rent stabilization, is it for healthcare  
10 needs? Could you comment on that briefly?

11                   MS. HURLEY: Right, sure.

12                   So we had our own little experiment,  
13 really, in the United States, right, with the  
14 pandemic and the increase in the Child Tax  
15 Credit. And what we know from that is that  
16 it was spent on food, it was spent on  
17 housing, it was spent on enrichment  
18 activities for children.

19                   So it's exactly what you would imagine  
20 if you were given -- if you had a child and  
21 were given money for -- you know, to invest  
22 in your family. Families invest it in what's  
23 best for their long-term health, the  
24 long-term health of their children. So ...

1                   SENATOR COONEY: Well, we're certainly  
2 hoping that New York families will have that  
3 opportunity this year. So we thank you for  
4 your support.

5                   I yield back my time, Chair.

6                   ASSEMBLYWOMAN PAULIN: Thank you very  
7 much.

8                   Assemblymember Kelles. Oh, Josh, I  
9 keep looking at you -- sorry.

10                  ASSEMBLYMAN JENSEN: It's all right.

11                  ASSEMBLYWOMAN PAULIN: Assemblymember  
12 Jensen. I keep skipping him.

13                  ASSEMBLYWOMAN KELLES: We look very  
14 similar.

15                  (Laughter.)

16                  ASSEMBLYMAN JENSEN: Yeah, very  
17 similar.

18                  ASSEMBLYWOMAN PAULIN: At this hour,  
19 you do.

20                  (Laughter.)

21                  ASSEMBLYMAN JENSEN: My question is  
22 for Ms. Spiker. In your oral testimony you  
23 talked about seeing an increased incidence of  
24 cancer for the AYA population. What are the



1 causes for that increase? And what can be  
2 done to mitigate those risks?

3 MS. SPIKER: The first part to that  
4 question is we really don't even have a clear  
5 idea of what causes adolescent and young  
6 adult cancer to begin with.

7 As for the increased incidence which  
8 is projected, most of it is lifestyle causes,  
9 diet, sedentary lifestyle, perhaps,  
10 environmental exposures. Some of that  
11 projected increase could be because we have  
12 done a better job of early screening, so  
13 perhaps we are identifying some cancers  
14 earlier.

15 But within those suspected causes  
16 there are lots of opportunities for public  
17 awareness, for the folks in our age group to  
18 be more aware of those kinds of challenges,  
19 for primary care physicians to better  
20 understand some of the late effects that  
21 challenge our kids even post-treatment. So  
22 there are opportunities with regard to  
23 primary prevention, early detection, and then  
24 also survivorship issues that would hopefully

1 try to mitigate some of those risks.

2 ASSEMBLYMAN JENSEN: I know in  
3 previous conversations you and I have had,  
4 when we look at the care continuum and where  
5 medical research is being conducted, there's  
6 a focus on the youngest ages, the middle  
7 ages, and elders, but yet there's a dearth of  
8 medical research going on with the AYA  
9 population.

10 Is that something that -- whether it's  
11 at the state level or working with our  
12 federal partners -- we should be encouraging  
13 greater amounts of research, especially as we  
14 see the increased incidence?

15 MS. SPIKER: Yeah, absolutely. It  
16 wasn't until not too long ago that we thought  
17 about teenagers as being different from young  
18 children and young adults as being different  
19 from older adults. So there's been very  
20 limited research with regard to the cancers  
21 that our kids get.

22 So there are great opportunities. For  
23 us as a community-based organization, to  
24 partner with our academic research partners

1 really I think has the best hope for us to  
2 really get at what are some of the issues and  
3 how can we best support this group.

4 So we would love support for  
5 AYA-targeted research.

6 ASSEMBLYMAN JENSEN: And certainly  
7 right now your organization doesn't receive  
8 any state funding for any of your operations.  
9 Would even a little bit of allocation help to  
10 not just meet the needs of this population in  
11 Rochester and Syracuse but also set new  
12 goalposts for how we can affect this  
13 population for the better statewide?

14 MS. SPIKER: Yeah, absolutely. I'm  
15 really new to this whole state funding  
16 process, so yeah, a little bit would go a  
17 long way. Thank you.

18 ASSEMBLYMAN JENSEN: Thank you,  
19 Lauren.

20 ASSEMBLYWOMAN PAULIN: Now  
21 Assemblymember Anna Kelles.

22 ASSEMBLYWOMAN KELLES: Thank you.

23 Thank you so much for all of the work  
24 that all of you are doing. This is so

1 important.

2 EI I am particularly passionate about  
3 because we do know, of course, child  
4 development, brain development during the  
5 first three years of life is -- you know,  
6 sets the stage for the rest of our lives,  
7 because that's when a lot of the synaptic  
8 connections are being built, in that  
9 zero-to-three period. So, you know,  
10 incredibly important. So thank you so much  
11 for that.

12 One of the concerns that I have --  
13 well, two things. One, do we have a  
14 geographic layout of where kids are being  
15 served and where there are the greatest gaps  
16 in those who need it who are not currently  
17 being served who would be eligible for EI?  
18 Do you know, does that exist? Has that map  
19 been created?

20 MS. HURLEY: I believe that exists  
21 within the Bureau of Early Intervention in  
22 the Department of Health. It's not publicly  
23 available, because we asked for it.

24 ASSEMBLYWOMAN KELLES: That's why we

1 haven't seen it.

2 MS. HURLEY: Yes. Yeah.

3 ASSEMBLYWOMAN KELLES: All right, I  
4 will ask for that.

5 That was one question that would give  
6 a really good sense of how to target.

7 My second question is actually  
8 continuity of care. What I am seeing in my  
9 district, there was a case that was just  
10 brought to me recently that was very  
11 disturbing, which is that even if kids are  
12 able to get EI, because of the different ways  
13 in which they are funded once they hit pre-K,  
14 because the EI is state but pre-K then shifts  
15 into both district and county -- and if it's  
16 just county, then the providers can't provide  
17 if they are in the school. And in rural  
18 areas, they don't exist outside of the  
19 school. So you end up with a tremendous lack  
20 of continuity of care.

21 Have you seen -- with all of the  
22 children that you have in EI, have you been  
23 able to create a transition for them, or  
24 continuity of care? Or are you seeing, as

1 well as I am in my district, particularly in  
2 rural areas, a tremendous disconnect where a  
3 lot of them fall off, even of those who do  
4 get EI? So it's an extension question.

5 MS. HURLEY: Right.

6 I don't want to speak as if I'm  
7 knowledgeable about different areas of the  
8 state and how those transitions happen. I  
9 can tell you that there are -- there is an  
10 issue, and I speak with families all the time  
11 who have trouble making the transition  
12 because you're going through the Department  
13 of Health to state to the education system.  
14 And there are families who have just, as you  
15 said, don't make it through. Because you  
16 have to have an entire new evaluation  
17 addressing that.

18 So there's -- yes, there's definitely  
19 an issue of transition, yeah.

20 ASSEMBLYWOMAN KELLES: I don't know if  
21 you had anything to add.

22 MR. MESH: The answer is yes, there's  
23 a lot of issues with transition, where  
24 New York City and Westchester absolutely

1 needs more to be done to smooth them out.

2 All over the state.

3 ASSEMBLYWOMAN KELLES: Great. Thank  
4 you.

5 CHAIRWOMAN KRUEGER: Anyone else?

6 ASSEMBLYWOMAN PAULIN: Yes.

7 Assemblymember Ra.

8 ASSEMBLYMAN RA: Thank you. Thank you  
9 all for your advocacy on behalf of our  
10 state's children.

11 Ms. Spiker, I just -- you started to  
12 get into this with Mr. Gandolfo a little bit.  
13 But just, you know, the continuum of needs  
14 that this -- you know, a population like  
15 young adults with cancer have in terms of,  
16 you know, their education and their  
17 development socially, I'm sure mental health.

18 So what can the state be doing to help  
19 make sure that those needs are met with that  
20 population, in addition to obviously the  
21 obvious treating the illness, but there's all  
22 these other things that I'm sure they're  
23 missing in their development.

24 MS. SPIKER: One primary solution that

1 would definitely help would be provider  
2 education. If we could do a better job of  
3 educating the primary care physicians, both  
4 pediatric and at the PCP level on the adult  
5 side, of the very unique challenges facing  
6 our teens and young adults, that would go a  
7 long way to help as they transition through  
8 different levels of care.

9 With regard to mental health in  
10 particular, I oftentimes will have, whenever  
11 our members say, you know, I really need some  
12 help because this is really hard -- and it's  
13 really hard when you're this age. You know,  
14 you haven't got your life figured out to  
15 begin with, and everything gets turned  
16 upside-down and interrupted.

17 I would like to be able to refer,  
18 through some sort of a coordinated network,  
19 as I spoke about earlier -- I would like to  
20 be able to refer our kids -- they're always  
21 kids to me -- to a mental health counselor  
22 who understood that kid's unique challenges.  
23 I would like to refer them to a primary care  
24 physician as a transition into survivorship



1 care, to someone who is aware of the late  
2 effects that they might suffer.

3 So provider education is one very,  
4 very big area of need.

5 ASSEMBLYMAN RA: In your written  
6 testimony you talked about there's a I guess  
7 increased likelihood for secondary cancers in  
8 this population. So where -- what is the  
9 kind of -- like how should we be approaching  
10 that? Is -- does there have to be more clear  
11 guidelines of what else these patients should  
12 be screened for after a certain amount of  
13 time, and --

14 MS. SPIKER: Yes. And yes.

15 There needs to be guidelines, there  
16 needs to be standards of care. Like I said,  
17 until recently we really hadn't even -- there  
18 wasn't even a discipline called AYA oncology.  
19 So we really need to start from ground zero.  
20 Especially at the New York State level, we  
21 could really kind of set the pace for trying  
22 to identify and assess what are the needs and  
23 what should we be doing.

24 So that task force that I suggested

1 before would be a really great start.

2 ASSEMBLYMAN RA: Thank you.

3 CHAIRWOMAN KRUEGER: Any other  
4 Assemblymembers? Senators?

5 Okay, then we want to thank you very  
6 much for being with us today.

7 Next is Panel G: Medical Society of  
8 the State of New York; New York State Nurses  
9 Association; New York Society of PAs,  
10 physician assistants; Associated Medical  
11 Schools of New York; and CWA District 1.

12 So I think we do have five chairs.  
13 We'll let everybody get here. And we will go  
14 in the order that we have called you up in.

15 (Off the record.)

16 CHAIRWOMAN KRUEGER: And then for  
17 people who are still here to testify at the  
18 panel after this, Panel H, you might want to  
19 head down towards the front so we'll just  
20 move things along.

21 Good evening, everyone. And I guess  
22 we're calling on the Medical Society of  
23 New York first, Dr. Jerome Cohen.

24 DR. COHEN: Thank you.

1                   Good afternoon. I am Dr. Jerome  
2                   Cohen, senior attending gastroenterologist  
3                   for the Bassett Healthcare Network in  
4                   Cooperstown. I am also president-elect for  
5                   MSSNY, which advocates for more than 20,000  
6                   physicians practicing across New York. Thank  
7                   you for the opportunity to testify.

8                   Our written testimony highlights  
9                   several positive items in the budget to  
10                  expand access to care, including investments  
11                  in the patient-centered medical home program,  
12                  further medical student loan repayment,  
13                  telehealth payment parity, and expanded  
14                  health insurance subsidies.

15                  However, our testimony also reflects  
16                  strong concerns with other proposals  
17                  counterproductive to maintaining patient  
18                  access to community-based physician care,  
19                  including eliminating MSSNY's Committee for  
20                  Physicians' Health program, imposing  
21                  \$40 million in new costs on physicians for  
22                  Excess Medical Liability Insurance coverage,  
23                  and a series of proposals to remove physician  
24                  oversight and collaboration.

1           Some of these proposals will actually  
2           make it harder for physicians to remain in  
3           practice to deliver patient care.

4           At a time when physician burnout is  
5           continuing to rise, it is senseless to repeal  
6           the Committee for Physicians' Health program.  
7           This longstanding program has helped  
8           thousands of physicians suffering from  
9           behavioral health challenges or addiction,  
10          and has been routinely extended by the  
11          Legislature in five-year increments over the  
12          last several decades, including last year's  
13          extension of the program until 2028. In  
14          fact, the Governor's initial budget proposal  
15          last year was for a 10-year extension.

16          It is important to note that CPH is  
17          not funded from general appropriations but by  
18          a \$30 surcharge paid by physicians themselves  
19          in their biennial registration fee.

20          We also urge the Legislature to again  
21          reject the proposed requirement that the  
22          15,000 physicians enrolled in the excess  
23          medical malpractice insurance program bear 50  
24          percent of the cost of these policies. This

1 would thrust nearly \$40 million of new costs  
2 on the backs of our community-based  
3 physicians, many of whom are struggling to  
4 stay in practice to deliver needed care, at a  
5 time when they already face staggeringly high  
6 liability premiums.

7 The end result is that many physicians  
8 will simply forgo this coverage in order to  
9 avoid these new costs.

10 This proposal has been rejected in  
11 previous budgets because of its adverse  
12 impact on the patients who are ultimately the  
13 beneficiaries of this program.

14 Again, there are numerous concerning  
15 items in this budget that will reduce patient  
16 access to community-based physician care and  
17 remove important oversight and collaboration  
18 provided by physicians that better ensures  
19 patient safety. We urge you to prioritize  
20 expanding access to skilled primary and  
21 specialty-care physicians instead of  
22 imperfect solutions that seek to replace  
23 them.

24 Thank you. Those are my remarks.

1 Thank you.

2 CHAIRWOMAN KRUEGER: (Mic off;  
3 inaudible.)

4 MR. BELL: Thank you. Thank you for  
5 the opportunity today to weigh in on the  
6 budget.

7 NYSNA has three or four priorities in  
8 terms of the budget: Obviously, addressing  
9 equity issues; expanding coverage; addressing  
10 the funding problems, especially of  
11 safety-net providers; and of course  
12 addressing the staffing crisis.

13 The budget has a lot of measures that  
14 take steps, positive steps in addressing some  
15 of those core concerns for NYSNA, but it  
16 doesn't go far enough. Obviously we join in  
17 with the other unions and other providers who  
18 testified very eloquently and forcefully  
19 today about the need to increase -- to deal  
20 with the Medicaid gap, for example,  
21 particularly for safety nets.

22 But I want to focus -- you know, and  
23 there are some positive measures to expand  
24 coverage. Again, it doesn't go far enough.

1 We would advocate that the state consider the  
2 New York Health Act, which would address, I  
3 think, not only universal coverage but also  
4 quality of care and also the funding  
5 problems.

6 But I want to spend the last minute  
7 and a half that I have left focusing on the  
8 staffing shortage issue. And I want to  
9 clarify right at the beginning that New York  
10 does not have, when it comes to RNs -- but I  
11 think this applies more broadly -- New York  
12 does not have a shortage of RNs.

13 What we have is a shortage of RNs who  
14 are willing to put up with the atrocious  
15 working conditions -- the lack of pay, the  
16 lack of respect, the mistreatment that they  
17 face on a daily basis, and the frustration  
18 that they can't do their jobs properly  
19 because they're understaffed.

20 And I think the data is pretty clear  
21 on this. And, you know, when you look, for  
22 example, at the number of active RN licenses  
23 in New York, in 19 -- I'm sorry, in 2018  
24 there are 305,000. In July of 2023, there

1           are 394,000. That's a 30 percent increase in  
2           active licenses over the last four or five  
3           years.

4                     The workforce, though, is pretty  
5           stagnant. It's only gone up by about  
6           4 percent. So what that tells us is that  
7           nurses are coming in, they're getting  
8           licensed, we have licensed nurses, but as  
9           soon as they come into the workforce they go  
10          out the back door because they -- the high  
11          turnover rates, high levels of frustration,  
12          poor pay and benefits are all contributing to  
13          this.

14                    And, you know, at the end of the day  
15          the proposals, the two proposals that the  
16          Governor aims to address the issue, one is  
17          the Interstate Compact, which we've already  
18          been doing it for the last three years and it  
19          had absolutely no effect on the nursing  
20          workforce, right, during all the  
21          suspensions -- (time clock beeping).

22                    CHAIRWOMAN KRUEGER: Sorry, we're  
23          going to move on. Thank you.

24                    Next we have Edward Mathes.



1           MR. MATHES: I'm just going to break  
2 away for a moment and echo what this  
3 gentleman had to say. My wife is a nurse,  
4 and this is what I hear every day when she  
5 comes home.

6           Good afternoon. Thank you for having  
7 me today. My name is Ed Mathes. I'm a  
8 practicing PA in Rochester, New York, and I  
9 currently serve as president of the New York  
10 State Society of PAs.

11           I would like to address the pressing  
12 issue, as everyone else has today, of the  
13 workforce shortage, but also advocate for  
14 crucial reforms that will enhance the role of  
15 PAs in addressing the challenge.

16           Governor Hochul, recognizing the vital  
17 roles PAs play in healthcare delivery,  
18 included provisions in her HMM bill that will  
19 allow PAs who have met a high standard of  
20 education, training and experience, to opt  
21 into -- not required, opt into working  
22 without the administrative construct of  
23 physician supervision in primary care  
24 settings and Article 28 facilities.

1           It would also remove limitations on  
2           the number of PAs a physician can supervise  
3           in certain settings and clarify prescription  
4           privileges and allow school districts to hire  
5           PAs as directors of school health services.

6           The shortage of primary care  
7           clinicians adversely affects patients  
8           statewide, but it is felt more acutely in the  
9           rural and marginalized communities of our  
10          state. PAs offer a valuable and readily  
11          available source of highly educated  
12          clinicians with a long history of serving in  
13          these communities. Under the auspices of  
14          Executive Orders 202 and 4, which removed  
15          physician supervision during the course of  
16          the pandemic, PAs showcased their ability to  
17          practice at the highest level, collaborating  
18          seamlessly with the entire healthcare team,  
19          including our physician colleagues. This  
20          flexibility empowered PAs to meet challenges  
21          and provide high-quality, safe patient care  
22          in diverse settings under extreme conditions.  
23          It also allowed healthcare systems to more  
24          efficiently and effectively deploy PAs where

1           they were needed the most, without the  
2           administrative burdens associated with  
3           identifying a supervising physician.

4                     With the expiration of EO 4 in July,  
5           all those obstacles were reinstated, creating  
6           challenges for patients, PAs, and healthcare  
7           institutions. The number of phone calls I  
8           get a week from PAs out in practice who are  
9           meeting these is tremendous.

10                    New York hosts 30 PA programs and  
11           faces challenges in retaining graduates.  
12           Removing administrative barriers and allowing  
13           PAs to practice unencumbered by  
14           administrative rules that have not kept pace  
15           with the PA's evolving role in healthcare is  
16           crucial for recruitment and retention.

17                    In conclusion, Governor Hochul,  
18           recognizing the vital roles of PAs in  
19           healthcare, proposed reforms in her fiscal  
20           year 2024 budget that would remove barriers  
21           to providing safe, efficient and  
22           cost-effective care to New York's --

23                    ASSEMBLYWOMAN PAULIN: Thank you very  
24           much.

1 MR. MATHES: Thank you.

2 ASSEMBLYWOMAN PAULIN: Next is Medical  
3 Schools.

4 MR. TEYAN: Good evening to the chairs  
5 and members. Thank you for the opportunity  
6 to testify this evening.

7 My name is Jonathan Teyan. I'm the  
8 CEO of the Associated Medical Schools of  
9 New York and our sister organization, the  
10 New York State Academic Dental Centers.  
11 Collectively these two organizations  
12 represent and work on behalf of the medical  
13 and dental schools in the state.

14 I really wanted to focus on two areas  
15 with my comments, one having to do with our  
16 physician workforce and the other having to  
17 do with our scientific workforce.

18 We had a lot of very good conversation  
19 today about health equity and addressing  
20 health disparities, and I think rightly so.  
21 This is clearly an area, particularly coming  
22 out of the pandemic, which really uncovered  
23 and highlighted for many folks the need to  
24 address, you know, health disparities and the

1 sort of uneven and unequal kinds of care that  
2 many communities get.

3 And so I really wanted to focus on one  
4 program that has worked exceptionally well in  
5 helping to address this for many decades, and  
6 that's the Diversity in Medicine Program.  
7 This program's now -- we're in our 33rd year.  
8 And I was really pleased to see that the  
9 Executive, Governor Hochul, in her budget  
10 proposal has allocated \$3.6 million for the  
11 Diversity in Medicine Program. This is level  
12 funding from last year, but actually  
13 represents, over the last two years,  
14 effectively tripling the state's investment  
15 in this.

16 And what these programs do is really  
17 provide a pathway for really talented  
18 students who have faced adversity on the path  
19 to medical school. And so, you know, this  
20 may be socioeconomic disadvantage, this may  
21 be having come up through underresourced  
22 school districts, they may be  
23 first-generation college-goers, but they need  
24 supports. And so these programs -- we now

1 have 19 programs around the state supporting  
2 more than 950 students to come into medical  
3 school and eventually graduate and practice  
4 medicine in New York State.

5 The Legislature has also been -- taken  
6 the lead on funding the scholarship,  
7 Diversity in Medicine Scholarship Program,  
8 and increased funding last year to a  
9 million dollars. We are now supporting  
10 33 students with the equivalent of SUNY  
11 Medical School tuition.

12 So we really just want to personally  
13 thank the Governor for her investment and  
14 urge the Legislature to continue to invest in  
15 these programs.

16 And very briefly, with my 15 seconds,  
17 I would just highlight the importance of,  
18 again, our scientific workforce. The  
19 Executive Budget actually did propose to  
20 eliminate the Empire Clinical Research  
21 Investigator Program, ECRIP. We think it's a  
22 very valuable program which we'd like to see  
23 included in the enacted budget.

24 ASSEMBLYWOMAN PAULIN: Thank you very

1 much.

2 CHAIRWOMAN KRUEGER: Thank you.

3 CWA?

4 ASSEMBLYWOMAN PAULIN: Last but not  
5 least.

6 MS. MILLER: Hi, everyone. Good  
7 evening. Good to see all of you. Thank you  
8 so much for the opportunity to testify this  
9 evening. And going on over eight hours, I  
10 appreciate your attention.

11 My name is Rebecca Miller, I'm the  
12 New York State legislative and political  
13 director, and I am here on behalf of the  
14 15,000 healthcare workers that we represent  
15 in New York State, 65,000 members overall.  
16 Primarily in Western New York is our  
17 healthcare membership. We're the largest  
18 union in Western New York, healthcare union.

19 I'm here today -- we've heard about a  
20 number of issues, many of which are  
21 intersecting. There's two I want to focus  
22 on. The first is the significant  
23 underfunding of our hospitals. I think we've  
24 heard it all day: The healthcare system is

1 broken, we need additional funding. This is  
2 true. We agree. But I want to come at it  
3 from the perspective of the workforce.

4 And I want to echo my colleague from  
5 NYSNA. We are not dealing with a workforce  
6 shortage. We don't have a lack of bodies.  
7 If you can get a traveler in for three times  
8 the pay, a body is available. But people  
9 don't want these permanent jobs. They are  
10 not willing to stay in these conditions  
11 because the jobs are very difficult. They  
12 cause moral injury. And it is extraordinary  
13 that we have a healthcare workforce in  
14 existence at all, given the conditions our  
15 members are forced to work in day after day.

16 So when we talk about a workforce  
17 shortage, we often focus on the fact that  
18 there are vacancies, which leads us to think  
19 that these are hard-to-fill positions and  
20 that there are not enough workers. But I  
21 want us to switch the framework to understand  
22 the conditions we're asking our healthcare  
23 workforce to work under, and think about what  
24 we can do there.



1           This is a circular problem. The  
2           number-one issue forcing healthcare workers  
3           away from the bedside, a job that folks go  
4           into because they care and because they love  
5           it -- is short-staffing. And it's circular.  
6           The more short-staffing, the less staff; the  
7           less staff, the more short-staffing. And so  
8           there needs to be an immediate infusion of  
9           cash to stabilize the workforce.

10           Unfortunately, the proposals needed  
11           are not included in the budget this year.  
12           There have been many attempts over the past  
13           few years to increase the workforce pipeline.  
14           This is great, we should keep investing in  
15           those programs -- loan forgiveness, for  
16           example. But we need to add an immediate  
17           infusion to stabilize this workforce or  
18           you're going to continue to see that spiral  
19           downward.

20           Part of this is driven by an economic  
21           incentive of hospitals that are not being  
22           reimbursed for care. So if they don't have  
23           enough funding -- you heard it all day long.  
24           What did they say was the biggest cost?

1 Labor. So the incentive is to continue to  
2 reduce labor, which reduces care. Not good.

3 So what I would like to suggest today  
4 is of course the full funding of Medicaid.  
5 That 30 percent gap -- it needs to be closed.  
6 It is the way to structurally fix this for  
7 the long term so you're not constantly  
8 putting in these one-time buckets of cash  
9 like VAPAP. Right? These are things that  
10 are one-time infusions of cash. We need  
11 something stable.

12 In addition, there needs to be  
13 additional proposals that will work for the  
14 workforce. Lots of ideas on this, but I only  
15 have seven seconds, so we could talk about it  
16 offline. But thank you all so much.

17 CHAIRWOMAN KRUEGER: Thank you very  
18 much.

19 Any Senators like to ask questions?  
20 Yes, I see an arm down there. Is that  
21 Zellnor Myrie?

22 SENATOR MYRIE: Thank you,  
23 Madam Chair.

24 And thank you to the panel for your

1           patience and endurance. I know that it is  
2           not easy to have the uncertainty of waiting  
3           for many hours, so thank you for that.

4                     I wanted to ask the medical schools --  
5           but firstly, thank you for the support of the  
6           Diversity in Medicine Program. I will give a  
7           shout out to my brother Senator Bailey, who  
8           has been a champion on this issue in our  
9           conference.

10                    I wonder if you have heard or if you  
11           personally hold any concerns about what we  
12           have seen out of the Supreme Court of the  
13           United States, and whether that will have any  
14           implication for the program, and subsequently  
15           if we should be acting as a result.

16                    MR. TEYAN: Yeah, thank you for that,  
17           Senator. So right, the Supreme Court  
18           decision in June of 2023 really changed the  
19           landscape for admissions in higher education.  
20           A little bit less concerning on the medical  
21           school side, because medical school  
22           admissions has really focused on holistic  
23           review for more than a decade now, which is  
24           looking at the totality of applicants and

1           relying less on sort of checkbox kinds of  
2           information.

3                     But I will say that we have been  
4           looking and working on this intently for the  
5           last six, seven months, on making sure that  
6           the way we approach our Diversity in Medicine  
7           programs and the way I think we collectively  
8           approach making sure that we're providing  
9           pathways for all sorts of folks into medical  
10          school is that we are being holistic, and  
11          we're looking at larger factors. We're not  
12          simply looking at things like race and  
13          ethnicity, but we're considering the  
14          entire -- you know, the obstacles that  
15          students have overcome. We're really looking  
16          for resilient students who have faced  
17          obstacles. And that resiliency really is  
18          going to impact how they practice medicine.

19                    So we've been working on that  
20          intently. And I would say also that we have  
21          seen other states begin to scale back similar  
22          sorts of initiatives. And I think we have an  
23          opportunity in New York to really sort of,  
24          you know, galvanize our position. That we

1 think that this is important, because this  
2 really does result in better health outcomes  
3 for New Yorkers when we have a diverse  
4 physician and healthcare workforce.

5 SENATOR MYRIE: Thank you for that.

6 And I know I'm going to sound like a broken  
7 record, but certainly SUNY Downstate in  
8 Brooklyn that produces the most medical  
9 professionals of color in the entire City of  
10 New York -- there's no other institution that  
11 trains more. And so I think it's just  
12 incredibly important that we keep that  
13 context in mind.

14 And thank you again to the panel for  
15 your patience today.

16 CHAIRWOMAN KRUEGER: Thank you.

17 Assembly?

18 ASSEMBLYWOMAN PAULIN: Assemblyman Ed  
19 Ra.

20 ASSEMBLYMAN RA: Good evening. Thank  
21 you guys for waiting around.

22 On the Diversity in Medicine  
23 Scholarship, you know, you talked about that  
24 million dollars providing -- I think you said

1 33 students?

2 MR. TEYAN: Correct, yes.

3 ASSEMBLYMAN RA: So, you know, based  
4 on your experience in this program over the  
5 years, you know, what does that mean? You  
6 know, what types of things and where are  
7 these students practicing? I'm sure they're  
8 having a great impact on, you know, our  
9 state.

10 MR. TEYAN: Yeah. So, you know, we  
11 have some data. The program was actually  
12 launched in 2018, so many of the students are  
13 either in medical school or they're in  
14 residency, and so they're not -- we have a  
15 few students who are now -- well, they're not  
16 students anymore, but they're out practicing  
17 medicine.

18 But there's a commitment by everyone  
19 who receives this scholarship to stay in  
20 New York for at least two years and practice  
21 medicine in an underserved area.

22 And so we think this is really  
23 important. The longer people stay in an area  
24 and -- you know, they start to put down

1 roots. Our goal here is we look at students  
2 who are New Yorkers, they're domiciled in  
3 New York. We want students who are obviously  
4 in medical school in New York. We like them  
5 to do residency in New York and then stay and  
6 do this service commitment and then really  
7 put down roots.

8 So our long-term goal with this  
9 program is that we are -- we're taking care  
10 of kind of the debt obligation that looms  
11 over so many students and affects their  
12 career decisions, and we're providing them  
13 with an opportunity to practice in shortage  
14 areas. So we think this is a long-term  
15 investment in a home-grown physician  
16 workforce.

17 ASSEMBLYMAN RA: Excellent. And you  
18 got into, right at the end, the Empire  
19 Clinical Research Investigator Program. So  
20 if you can give us just a little bit  
21 more of -- you know, more about the program,  
22 the benefits that it provides and the reasons  
23 why we should be restoring it.

24 MR. TEYAN: Yeah. So the ECRIP

1 program, it supports young, early-career  
2 physician scientists and gives them an  
3 opportunity to really get, you know, deep  
4 experience doing clinical research. We think  
5 that this has a long-term benefit in their  
6 development.

7 We -- you know, we see many physicians  
8 who both practice, who do clinical work, but  
9 they're also doing research throughout their  
10 careers. And we think this has a tremendous  
11 benefit. And we heard earlier the importance  
12 of having a, you know, scientific workforce  
13 in New York to address issues like cancer.  
14 You know, having a robust, you know,  
15 scientific workforce, you know, leads to  
16 better health outcomes, provides access to  
17 clinical trials for New Yorkers.

18 So this program is fairly small,  
19 \$3.5 million, but very targeted, and we think  
20 is an important way of growing our scientific  
21 workforce.

22 ASSEMBLYMAN RA: Thank you.

23 CHAIRWOMAN KRUEGER: Thank you.

24 Any other Senators? Then me. Hi.



1                   So representing the medical schools.  
2                   So I had asked a question earlier, are we  
3                   doing anything to increase primary care  
4                   physicians being produced, so to speak, by  
5                   our medical schools?

6                   MR. TEYAN: Yes, I think you -- I  
7                   think you actually referenced the NYU  
8                   Grossman Long Island School of Medicine  
9                   earlier, which is a three-year program  
10                  specifically for students who know they want  
11                  to go into primary care. This was launched  
12                  in 2019, I think they enrolled their first  
13                  class in 2019.

14                 And it's a great way to both get  
15                 students through medical school if they -- I  
16                 mean, if they're very clear that this is the  
17                 path they want to take. It gets them through  
18                 and into in the workforce sooner. And  
19                 programs like these -- there aren't very many  
20                 of them. This is a pretty innovative model.  
21                 There are a couple around the country.

22                 It also is a way of reducing student  
23                 loan debt so that they can come out and  
24                 practice primary care, which is not as

1           lucrative as other types of specialties or  
2           subspecialties. And so having that loan  
3           debt, you know, not hanging over them allows  
4           them to go and practice primary care.

5                     And so that's a great -- a great  
6           model. And, you know, I think clearly a lot  
7           of our institutions are very focused on  
8           producing primary care physicians.

9                     CHAIRWOMAN KRUEGER: Thank you.

10                    And I guess many people talked about  
11           nurses, and I thought that the data on the  
12           fact that we have more nurses than we've had,  
13           they just don't practice as nurses. So I'm  
14           just curious with all of you, I'm always  
15           confused about this growth in the traveling  
16           nurse concept. Because again, as you're  
17           pointing out, we actually have nurses. And  
18           perhaps they don't want to do these jobs  
19           because they don't feel that they're being  
20           paid enough or treated correctly. But we pay  
21           the traveling nurses much more, don't we? Is  
22           that my understanding?

23                    MR. BELL: Yeah, the travelers' rates  
24           are two to three times more than a regular

1 staff nurse.

2 The other thing with, you know, the  
3 compact proposal, I didn't quite get it out  
4 in my three minutes. But the compact is only  
5 good for increasing the use of travelers,  
6 because it allows people to come temporarily,  
7 or it's good for outsourcing healthcare to  
8 non-union, low-wage states through  
9 telehealth. It would allow Texas nurses to  
10 treat New York patients under contract with  
11 for-profit providers. That's all the  
12 compact's going to do. It's not going to  
13 have any impact at all on the actual problems  
14 people are having recruiting --

15 CHAIRWOMAN KRUEGER: So if we took  
16 that money -- oh, I'm sorry, I didn't mean to  
17 cut you off.

18 But if we took that money that we're  
19 paying -- what, two, two and a half times to  
20 traveling -- and we use that money instead to  
21 improve wages and conditions for what we hope  
22 are permanent unionized nurses in our world,  
23 wouldn't that work better?

24 MS. MILLER: Yeah. I think what



1 Ms. Miller.

2 Two things. Mr. Bell, you were cut  
3 off before you started talking more about the  
4 interstate compact, so I do want to hear your  
5 position on it. And as well, Ms. Miller, any  
6 thoughts? I know it's in the budget and we  
7 want to see -- I'd love to hear your  
8 position.

9 And two, I'm curious how the safe  
10 staffing bill that we passed, I think 2021 or  
11 2022, has rolled out, has it impacted -- it  
12 sounds like conditions haven't been improved  
13 amongst the -- you know, the patient care and  
14 the overall stress in the job.

15 So I'm just curious what was missing  
16 from that, or the rollout's been slow. If  
17 you can share some feedback there.

18 MS. MILLER: I could start there.

19 MR. BELL: Go ahead.

20 MS. MILLER: So I will say that it's a  
21 new law. It has a phased implementation.  
22 The last phase was actually making the  
23 staffing plans enforceable in 2023. So this  
24 has been the first year that it's been in

1 full effect. I think, therefore, it's early  
2 to tell.

3 I can tell you that there have been  
4 some places that we have seen the theory of  
5 the law, where you collaborate between  
6 management and healthcare workers for  
7 adequate staffing, work. And there have been  
8 a lot of places where it hasn't.

9 I think at this point we -- in  
10 November you may have seen CWA filed  
11 8,000 violations of the Clinical Staffing  
12 Committee law. This is probably an absolute  
13 small fraction of the number of violations  
14 that occur every single day. Including the  
15 sickest of the sickest in ICUs, with, instead  
16 of 1:2, you're talking 1:3, 1:4, 1:5.

17 So -- and these are happening in  
18 hospitals that we would go to. So, you know,  
19 in our areas, in our communities.

20 So I think it's a little early to tell  
21 on the efficacy of the law, that staffing is  
22 an enormous issue. And I think what the  
23 state's role needs to be in that particular  
24 context is ensuring robust activist

1 enforcement to make sure that law works.  
2 There's still opportunity to do so, and  
3 that's critical.

4 ASSEMBLYWOMAN GONZÁLEZ-ROJAS: Okay.

5 Mr. Bell?

6 MR. BELL: Yeah, I would just add I  
7 think it's very important, in looking at  
8 the -- especially for nurses, which is  
9 what -- you know, our perspective. But in  
10 terms of the staffing issues, it's very  
11 important to take a page from the doctors and  
12 not do any more harm. Right?

13 We have all these stressors on the  
14 workforce. And a lot of what's in the budget  
15 is just going to add to it. For example, the  
16 medication aides. If you look at the text of  
17 that medicine aide proposal, forget about the  
18 patient care issues and other issues -- you  
19 know, the labor issues. But look at the text  
20 of that and look at how many of the oversight  
21 functions fall on the nurse. Right?

22 It's -- it's -- you know, they have to  
23 train them, they have to assess them, they're  
24 responsible -- they're legally liable for

1           what those people do in terms of  
2           administering the meds. That's not  
3           acceptable. That just adds to the stressors.  
4           And that adds to turnover.

5                     ASSEMBLYWOMAN GONZÁLEZ-ROJAS: Thank  
6           you. Thank you so much.

7                     CHAIRWOMAN KRUEGER: Okay. Assembly?

8                     ASSEMBLYWOMAN PAULIN: Yes.

9                     Mr. Jensen.

10                    ASSEMBLYMAN JENSEN: Thank you.

11                    So this question is for whoever wants  
12           to answer it.

13                    We've been talking about the nursing  
14           workforce. And one of the things in talking  
15           to folks in the Rochester community is that,  
16           you know, we have to increase the nurse  
17           pipeline, but we're also seeing a lack of  
18           nurse educators. Where can the state be more  
19           helpful in ensuring that we actually have the  
20           nursing educators to train the next  
21           generation of nurses? Especially when you  
22           see nurses who are working in an acute-care  
23           setting are losing a substantial amount of  
24           income to leave that setting to go into



1 education. Is it increasing the  
2 Senator Patty McGee Nursing Faculty  
3 Scholarship? What should the state be doing?

4 MR. BELL: Yeah, I think there's a lot  
5 -- we have a lot of concrete proposals and we  
6 could certainly share some of them with you.

7 I think one of the issues with the  
8 issue you're raising regarding educators,  
9 first of all -- you know, for example,  
10 public-sector nurses who retire have an  
11 income cap. They can't -- you know, they  
12 could be a crackerjack nurse; they can't go  
13 and teach because they'll have to stop their  
14 pension in order to take a full-time or a  
15 part-time teaching position.

16 The other issue is, I think -- you  
17 know, flexibilities, right, in terms of  
18 allowing experienced nurses who may not have  
19 a master's to teach. Because they've been  
20 doing it for 30 years and, you know, they  
21 know how to do it and they know how to teach  
22 it.

23 So the other factor I think that you  
24 need to look at is not just the education

1 pipeline in terms of the formal training, but  
2 also the other side, the continuum of  
3 training and, you know, maintaining and  
4 increasing the workforce is cut into the  
5 turnover rates once people have graduated  
6 from school, and they take these jobs in the  
7 hospitals and they burn out. And you have,  
8 you know, 50, 60, 70 percent turnover rates  
9 in the first year.

10 That means mentorship programs, that  
11 means, you know, support to keep those nurses  
12 in that transition phase and -- you know, and  
13 also clinical placements, right? Maybe  
14 looking at legislation to require hospitals  
15 and nursing schools that operate in the state  
16 to partner to provide clinical training spots  
17 so that we have the nurses who are still in  
18 school actually touching patients and getting  
19 some hands-on experience before they get  
20 thrown out onto the floors of their hospitals  
21 or their nursing homes.

22 ASSEMBLYMAN JENSEN: So we talked  
23 about burnout and we hear burnout a lot. Are  
24 we seeing, with the introduction of BSN in

1           10, where you have nurses who are actively  
2           working yet having to fulfill that  
3           educational requirement, having to do them  
4           simultaneously and leading to even more  
5           burnout than just the working environment?

6           MR. BELL: Yeah, that's a factor too.  
7           I mean, BSN in 10, you know, we had warned  
8           about some of the repercussions of this on  
9           the workforce, that it would add more  
10          burdens. And that's sort of played out to  
11          some extent.

12          ASSEMBLYMAN JENSEN: Thank you.

13          CHAIRWOMAN KRUEGER: (Mic off;  
14          inaudible.)

15          SENATOR WEBB: Thank you to all of you  
16          on the panel.

17          I just have two quick questions, one  
18          for NYSNA.

19          So in looking at your testimony, I  
20          wanted to lift up specifically your concern  
21          that you raised about the Interstate Nurse  
22          Licensure Compact. My understanding is that  
23          there's been some revisions to it. So I  
24          wanted to know kind of where things stood

1 with that.

2 And then my second question is for  
3 Rebecca, from CWA. I wanted to get clarity  
4 on the number of complaints that you've  
5 mentioned involved with respect to the  
6 Clinical Staffing Committee law.

7 MR. BELL: Yeah, I'll -- just briefly  
8 on the compact. They did make a revision, I  
9 believe, in the last year or so that  
10 interestingly requires a state -- if they  
11 move here to practice permanently, they have  
12 to reapply for an interstate license in the  
13 state to which they move. So that's the one  
14 change they made.

15 Before, you could just sort of hop  
16 around and you never had to change your  
17 primary state of license.

18 But that, again, is really meaningless  
19 because at the end of the day the licensure  
20 compact for nursing -- and it's a little  
21 different for physicians. But for nursing,  
22 you know, it basically will have no impact on  
23 the problems that we've heard described all  
24 day today. It's just meaningless in terms of

1           addressing the workforce crisis that exists  
2           because people are leaving the profession,  
3           leaving the bedside jobs.

4                     And I'll turn it over to --

5                     MS. MILLER: We have 8,000 violations  
6           that we filed. That was for about four or  
7           five months statewide.

8                     And like I said, that was about a  
9           fraction. And we have additional ones that  
10          are continuing through the committee process  
11          and will be filed subsequently.

12                    MR. BELL: And if I could add just one  
13          comment on the compact -- this wasn't  
14          discussed very openly. But it also gives  
15          Attorneys General, state nursing boards, and  
16          other potential, you know, elected officials  
17          in non -- you know, in other states, a foot  
18          in the door not only to our nursing practice  
19          and our nursing standards, but also to such  
20          things as access to abortion, contraceptives,  
21          things like that. Which in Oklahoma or in  
22          Texas are illegal, and a fetus may have  
23          personhood status.

24                    So that someone who performs an

1           abortion under interstate license in  
2           New York, are they liable to the foreign  
3           jurisdiction stepping in and saying, you  
4           know, you're -- you've violated Texas law and  
5           we're going to bring disciplinary charges  
6           against you and try to suspend your  
7           interstate license because of what you did in  
8           New York -- without having set foot or  
9           practiced in Texas.

10                    You're putting -- you're letting these  
11           foreign jurisdictions get their foot in the  
12           door on policy issues that they should not  
13           be -- that they should be not be involved in  
14           in our state.

15                    SENATOR WEBB: Thank you.

16                    CHAIRWOMAN KRUEGER: (Mic off.) I had  
17           more questions of you but I'm not allowed to  
18           ask them, under our own rules. So thank you  
19           all for being with us.

20                    And we know how to find you, you know  
21           how to find us. That's the best I can offer  
22           right now. So thank you very much.

23                    And our next panel is American Cancer  
24           Society Cancer Action Network; Planned

1           Parenthood Empire State Acts -- or Empire  
2           State Fights Back, which is what I thought  
3           the name should be; and Hospice and  
4           Palliative Care Association of New York  
5           State.

6                     ASSEMBLYWOMAN PAULIN: And you can  
7           speak in that order.

8                     CHAIRWOMAN KRUEGER: Yes.

9                     ASSEMBLYWOMAN PAULIN: Maybe not.  
10          We're missing someone. Who -- we're missing  
11          American Cancer?

12                    CHAIRWOMAN KRUEGER: I think so.  
13          Okay, let's just start with Georgana, please.

14                    (Off the record.)

15                    MS. HANSON: This really isn't my  
16          first rodeo, but I guess it is.

17                    Good evening. Thank you for the  
18          opportunity to provide testimony today. My  
19          name is Georgana Hanson. I'm the vice  
20          president of public policy and regulatory  
21          affairs for Planned Parenthood Empire State  
22          Acts. I'm here on behalf of our board chair,  
23          Tess Barker, who's unfortunately unable to  
24          attend.

1 PPESA is proud to represent the five  
2 Planned Parenthood affiliates who provide  
3 primary and preventive reproductive  
4 healthcare services to more than 200,000  
5 individuals in New York each year.

6 Yesterday would have been the  
7 51st anniversary of the U.S. Supreme Court  
8 landmark decision in Roe v. Wade. As with  
9 any anniversary, it's an opportunity for  
10 reflection and an opportunity for action. We  
11 know that Roe, while critical, was a right in  
12 name only for far too many for far too long.  
13 We must continue to fight for a future where  
14 access to sexual and reproductive healthcare  
15 is a reality for all, where every individual  
16 has the power to shape their futures and  
17 control their own body.

18 New York has an opportunity and an  
19 obligation to lead in this fight, to be bold  
20 and innovative in building systems of  
21 policies and care that are anchored in  
22 equity, to make strategic and critical  
23 investments that support providers who are  
24 burdened by the rapidly rising costs of care,



1 and to ensure unfettered access to care for  
2 all who need it.

3 It is in that frame that I want to  
4 briefly uplift three key issues for your  
5 consideration in the enacted budget.

6 First, we respectfully request an  
7 increase to the Medicaid reimbursement for  
8 the offices associated with the provision of  
9 medication abortion. Last year's budget made  
10 critical investments in reproductive and  
11 sexual healthcare services, but it failed to  
12 include a significant component of abortion  
13 care: Medication abortion. Medication  
14 abortion comprises roughly 64 percent of the  
15 abortion care New York Planned Parenthood  
16 affiliates provide. For three of our upstate  
17 affiliates, it's over 70 percent.

18 Unfortunately, the reimbursement  
19 providers receive in Medicaid for this  
20 service falls significantly short compared to  
21 what it costs them to deliver this care.  
22 This widening gap makes it incredibly  
23 challenging for providers to invest in  
24 expanding access to care, let alone the

1 present need.

2 Over the past several years many  
3 states have raised Medicaid rates for  
4 abortion services, recognizing the need for  
5 intentional investment in the face of  
6 sustained attacks on abortion access. As a  
7 result, our reimbursement levels for  
8 medication abortion are out of alignment with  
9 these access states, like California,  
10 Illinois, Vermont, and Oregon, all of which  
11 reimburse significant above New York's rate.

12 An increase in the Medicaid  
13 reimbursement rate for medication abortion is  
14 necessary to ensure providers can not only  
15 continue to deliver but expand access to this  
16 essential healthcare.

17 Additionally, we ask that the enacted  
18 budget include \$35 million in grant funding  
19 for abortion providers and \$1 million for  
20 abortion funds to increase access. We  
21 strongly support the 35 million grant  
22 investment in abortion access proposed by the  
23 Governor. Further, we ask the Legislature to  
24 include an additional million to be directed

1 to organizations addressing the practical  
2 support needs of people seeking abortion care  
3 in New York, and ensure passage of the  
4 Reproductive Freedom and Equity Program.

5 Thank you.

6 ASSEMBLYWOMAN PAULIN: Thank you.

7 Next?

8 MS. CHIRICO: I must have strong  
9 fingers -- first time.

10 (Laughter.)

11 MS. CHIRICO: I just want to thank all  
12 of you for what you do every day. Thank you  
13 to the Senators for offering an opportunity  
14 for the Hospice and Palliative Care  
15 Association to be here today.

16 And so much time has been spent today  
17 discussing the crisis of the hospital  
18 systems, and I have to say that's a rightful  
19 use of the time here. But what I also want  
20 to say is the answer is not allowing the  
21 expansion of hospitals into the home. And  
22 right now we are going through something  
23 that's not theoretical, it's actually a  
24 reality, where the 1115 waiver and the 2805-x

1 waiver that has been contained in the budget  
2 is being utilized to circumvent the  
3 Certificate of Need process of New York.

4 In December the Department of Health  
5 commissioner approved the expansion, based on  
6 a hospital-hospice collaborative, expansion  
7 of the hospice into two additional counties.  
8 Those counties were not on their original  
9 license, and they did not have to go through  
10 the CON application process, they did not go  
11 through the PHHPC process, there was not  
12 public comments allowed. This was through  
13 the 2805-x waiver. And we see this as a  
14 threat to the home-based community providers  
15 that exist in your communities.

16 We ask that you seriously look at the  
17 policies that are being put in the budget  
18 related to 2805-x and reject those changes  
19 until the Department of Health and  
20 commissioner are required to follow public  
21 notice, Certificate of Need, and the  
22 Master Plan on Aging recommendations that the  
23 Governor herself requested be done in the  
24 End-of-Life Workgroup, of which I am the

1 chair. The group recommended a Certificate  
2 of Need Task Force to do a full review and to  
3 update the need methodology.

4 We also ask that you hold the  
5 Department of Health to their word and create  
6 the center for hospice and palliative care.  
7 Even though the Governor vetoed the bill you  
8 approved, the Department of Health said they  
9 are going to implement it, and we hope that  
10 you make sure that the budget includes that.

11 And finally, please remember that  
12 everything that is done in these budget  
13 meetings that are focused on Medicaid do  
14 indeed impact the Medicare providers, and  
15 consider that through workforce as well as  
16 other initiatives.

17 Thank you so much for your time.

18 CHAIRWOMAN KRUEGER: (Mic off;  
19 inaudible.)

20 So this discussion you just brought up  
21 about cutting around the CON, was this to  
22 approve for-profit hospice programs?

23 MS. CHIRICO: No. This was actually  
24 to allow a current not-for-profit expansion

1 without going through the process.

2 CHAIRWOMAN KRUEGER: So you wouldn't  
3 necessarily oppose groups, because they might  
4 even be members of your association. Am I  
5 right?

6 MS. CHIRICO: Yeah, the issue is more  
7 concerning about the fact that the need --  
8 there was no need methodology utilized, there  
9 was no proof that there was a need. It's an  
10 opportunity for the hospitals to put together  
11 a value-based purchase without using the  
12 existing providers. They were not considered  
13 in the application.

14 CHAIRWOMAN KRUEGER: Got it, okay.  
15 Thank you.

16 Georgana, you were here a minute ago  
17 when the previous panel brought up the  
18 question about whether joining the compacts  
19 might put at risk our ability to have  
20 providers continuing in reproductive health  
21 if they were I guess part of a licensing  
22 model and telehealth model.

23 Were you aware of this issue? Or can  
24 you look into it for us?

1 MS. HANSON: Yeah, so we -- we don't  
2 have a position at this time, but we -- you  
3 know, this is a whole new landscape, legally,  
4 around abortion access and the impact on  
5 providers. So it's something that we're  
6 taking those concerns seriously and looking  
7 into.

8 CHAIRWOMAN KRUEGER: Okay, thank you.  
9 Assembly.

10 ASSEMBLYWOMAN PAULIN: I'm actually  
11 going to go first this time.

12 So are you talking about the -- in the  
13 budget there's an expansion for community  
14 paramedicine with the hospitals. Is that  
15 what you're referring to? Or you're  
16 referring to contracts with hospice at  
17 hospitals? Or both?

18 MS. CHIRICO: So it's a complicated  
19 issue, but I'll try and connect the dots  
20 here.

21 The 1115 waiver is -- primarily  
22 supports two CMMI initiatives, primary care  
23 and also the AHEAD program. Which the focus  
24 of the AHEAD program is for community

1 expansion of hospitals -- not just outpatient  
2 services, but in the home.

3 The 2805-x we believe is another means  
4 by which this expansion is allowed. And  
5 although the paramedicine program was one  
6 component of it, you'll see that there's a  
7 laundry list of things allowed under the  
8 2805, and it includes teaching hospital  
9 nurses how to do home visits.

10 It includes things -- although there's  
11 supposed to be collaboration with the  
12 Article 40 or other article licensed  
13 organizations, the intent is to divert and  
14 create another revenue stream for hospitals.  
15 So if they can't make the money on the  
16 inpatient unit, now we'll move to the  
17 community setting and see if we can recoup  
18 some of the revenue there --

19 ASSEMBLYWOMAN PAULIN: So the  
20 objection is bypassing the existing agencies  
21 out there.

22 MS. CHIRICO: Yes.

23 ASSEMBLYWOMAN PAULIN: Got it.

24 And on the compact issue that



1 Senator Krueger just raised, have there -- do  
2 you know, have there been issues during the  
3 time of the executive order that it --  
4 because we -- you know, we were able to  
5 bypass a lot of things during that time,  
6 including that. So during those three years  
7 was there any notable problem that you know  
8 of?

9 MS. HANSON: In terms of --

10 ASSEMBLYWOMAN PAULIN: Lack of access  
11 or problems dealing with the compact as it  
12 relates to reproductive rights.

13 MS. HANSON: Not that I'm aware of,  
14 based on the questions that you raised. But  
15 again, I'm happy to --

16 ASSEMBLYWOMAN PAULIN: Take it back.

17 MS. HANSON: You know, we're just  
18 starting to look --

19 ASSEMBLYWOMAN PAULIN: We'd like to  
20 know.

21 MS. HANSON: Sure.

22 ASSEMBLYWOMAN PAULIN: Okay.

23 Do you have other Senators?

24 CHAIRWOMAN KRUEGER: No.

1 ASSEMBLYWOMAN PAULIN: Okay, Assembly.

2 First, Mr. Jensen again.

3 ASSEMBLYMAN JENSEN: Thank you.

4 In the Governor's budget proposal, how  
5 much -- was there any increase in allocation  
6 of funding for hospice and palliative care?

7 MS. CHIRICO: Zero.

8 ASSEMBLYMAN JENSEN: In last year's  
9 enacted budget, what was the increase for  
10 hospice and palliative care?

11 MS. CHIRICO: Zero.

12 ASSEMBLYMAN JENSEN: In the past few  
13 rounds of the healthcare modernization grant  
14 funding, how much money was earmarked for  
15 hospice and palliative care providers?

16 MS. CHIRICO: Zero.

17 ASSEMBLYMAN JENSEN: Where does  
18 New York State rank in access to hospice and  
19 palliative care?

20 MS. CHIRICO: Last in the nation.

21 ASSEMBLYMAN JENSEN: Thank you.

22 ASSEMBLYWOMAN PAULIN: Assemblymember  
23 González-Rojas.

24 ASSEMBLYWOMAN GONZÁLEZ-ROJAS: Okay,

1           there we go. Thank you, Madam Chair.

2           Ms. Hanson, you -- the bell rang right  
3 when you were talking about the Reproductive  
4 Freedom and Equity Act, which is a 361-b. If  
5 you could like delve in a little bit more  
6 about why this is so important. We're on the  
7 heels of the 51st anniversary of Roe, where a  
8 majority now of this country has -- is  
9 either -- abortion access is like eliminated  
10 completely or extremely restricted. So if  
11 you can expand upon that.

12           MS. HANSON: Yes. No, thank you.

13           So the Reproductive Freedom and Equity  
14 Program would put into statute a sustained  
15 grant program around abortion access. It  
16 would support providers in addressing the  
17 challenges that they're experiencing  
18 delivering care, including non-compensated  
19 care. It would also support training, among  
20 other things that would allow expanded access  
21 to abortion services.

22           It would also allow the opportunity to  
23 invest in abortion funds. Those  
24 organizations are nonprofit organizations

1           that are really breaking down barriers to  
2           care that individuals are experiencing every  
3           day, including here in New York. And I think  
4           that's one of the things, as we reflect on,  
5           you know, the loss of Roe, it was very vital  
6           to have a constitutional right about abortion  
7           access.

8                         But the reality was there was always  
9           barriers that prevented people from getting  
10          the care they need that often impacted  
11          disproportionately people of color,  
12          low-income individuals, young individuals.  
13          And we're seeing that not just when we had  
14          Roe, but certainly very much more so in the  
15          wake of losing that constitutional right.

16                        And so this would invest in those  
17          organizations that are helping to connect  
18          individuals, break down barriers --  
19          transportation, lodging. We did get to hear  
20          in a recent event from the New York Abortion  
21          Access Fund. Some of their on-the-ground  
22          realities right now is they're trying to help  
23          individuals. Over 60 percent of the callers  
24          are New Yorkers who are having barriers

1 getting care here in New York to abortion,  
2 where we've long had it accessible.

3 So investing in those organizations  
4 and providers is critical, and that's what  
5 the Reproductive Freedom and Equity Program  
6 would do.

7 ASSEMBLYWOMAN GONZÁLEZ-ROJAS: And  
8 what percentage of counties in New York do  
9 not have access to an abortion provider?

10 MS. HANSON: I'm not going to be able  
11 to say the exact number, so I'm happy to give  
12 that to you.

13 I think one of the things we know is  
14 that when we talk about the challenges  
15 providers, healthcare providers are  
16 experiencing -- staffing, for example, and  
17 that vicious cycle we heard about before.  
18 you know, that's the case for all providers.  
19 That's the case for reproductive and sexual  
20 healthcare providers.

21 And so when providers are  
22 understaffed, when they're struggling to, you  
23 know, open up appointment slots or  
24 appointment slots have to be closed because

1           they lack the staff, that's lacking access.  
2           And so that's why we really need a strong  
3           investment.

4                     ASSEMBLYWOMAN GONZÁLEZ-ROJAS: Thank  
5           you so much.

6                     MS. HANSON: Thank you.

7                     ASSEMBLYWOMAN PAULIN: I think that's  
8           it. So thank you very much, Panel H.

9                     And we're on to Panel I: Feeding  
10          New York State; The Alliance for a Hunger  
11          Free New York; and The Food Pantries for the  
12          Capital District. And we will take you in  
13          that order.

14                    (Pause.)

15                    ASSEMBLYWOMAN PAULIN: Panel J is  
16          Home Care Association of New York State;  
17          Consumer Directed Action of New York;  
18          Empire State Association of Assisted Living;  
19          New York State Association of Health Care  
20          Providers; and Home Healthcare Workers of  
21          America.

22                    So Feeding New York State. Press the  
23          button.

24                    MR. HEALY: Thank you to the committee

1 chairs, ranking members, Senators,  
2 Assemblymembers, and all in attendance here  
3 today.

4 My name's Ryan Healy. I'm  
5 representing Feeding New York State, the  
6 statewide association of New York's Feeding  
7 America food banks. We greatly appreciate  
8 the opportunity to talk about the critically  
9 important issue of food insecurity across the  
10 state.

11 First I'd like to acknowledge the work  
12 of this committee and both chambers for the  
13 progress New York has made in recent years.  
14 In response to the unprecedented COVID-19  
15 pandemic, New York has stepped up, creating  
16 the Nourish New York program, which connects  
17 hungry New Yorkers with fresh New York-grown  
18 produce; expanding no-cost school meals to  
19 over 300,000 New York children; and  
20 increasing funding for statewide anti-hunger  
21 programs such as the Hunger Prevention  
22 Nutrition Assistance Program, or HPNAP, and  
23 the Nutrition Outreach and Education Program,  
24 or NOEP.

1           The reality is we have more work to  
2 do. And unfortunately, the Executive Budget  
3 proposes doing less. The Executive Budget  
4 proposal clearly misses the mark on hunger.  
5 Its framework proposes a nearly 40 percent  
6 reduction in funding for the HPNAP program,  
7 flat funding for Nourish New York, and a  
8 \$2 million cut to the SNAP outreach and  
9 enrollment program, NOEP.

10           These programs have no meaningful  
11 impact on our budget deficit, but they keep  
12 New Yorkers fed and they maximize  
13 participation in federal nutrition programs.  
14 The last thing we should be doing right now  
15 is returning HPNAP funding levels to fiscal  
16 year 2017.

17           This year statewide anti-hunger  
18 programs are requesting 64 million for HPNAP,  
19 75 million for Nourish New York, and an  
20 additional \$2 million in funding, a restored  
21 \$2 million in funding for NOEP.

22           Why are we asking for additional  
23 funding? Because food insecurity is on the  
24 rise here in New York State and across the



1 country. Back in October the USDA reported  
2 food insecurity rose at the fastest one-year  
3 rate since 2008, which is the first full year  
4 of the Great Recession. That came just one  
5 month after Census data reported that in  
6 2022, child poverty rates more than doubled  
7 following the expiration of the Child Tax  
8 Credit.

9 Just a few weeks ago our own  
10 Department of Health released a report  
11 finding nearly one in four New York adults  
12 experienced food insecurity within the last  
13 year. And these data points affirm what  
14 New York food banks and emergency food  
15 providers are reporting. Across our network,  
16 we're serving more than 62 percent more  
17 individuals compared with pre-pandemic  
18 levels.

19 The DOH report also identifies as  
20 strong correlation between food insecurity  
21 and the prevalence of chronic disease,  
22 including diabetes, hypertension, coronary  
23 heart disease, as well as mental health  
24 challenges including anxiety and depression.

1           Hunger and food insecurity persists in  
2           all corners of the state. Rural communities  
3           such as Herkimer and Oswego have  
4           disproportionately high rates of food  
5           insecurity. The Village of Dolgeville, for  
6           example, regularly closes down an entire  
7           street for food distributions due to high  
8           demand. Also {inaudible} suburban  
9           communities --

10           ASSEMBLYWOMAN PAULIN: Thank you very  
11           much.

12           CHAIRWOMAN KRUEGER: Thank you.

13           ASSEMBLYWOMAN PAULIN: Next.

14           MS. PERNICKA: Hi. Thanks for having  
15           me. I'm Natasha Pernicka, the executive  
16           director of The Alliance for a Hunger Free  
17           New York.

18           As Ryan mentioned, we know there is a  
19           direct correlation between people having  
20           consistent access to nutritious food and the  
21           health outcomes that they experience in their  
22           life. The state budget as drafted is  
23           negligent in responding to the current hunger  
24           crisis.

1           Other stats to add to Ryan's include  
2           when New Yorkers were asked in the U.S.  
3           Census poll "Do you have enough food to last  
4           for the week?", comparing 2021 to 2023, the  
5           number of New Yorkers who answered no  
6           increased 87 percent compared to 35 percent  
7           nationally. People do not have enough food  
8           to make it through the week.

9           This hunger crisis is systemic and  
10          political in nature, and it's beyond the  
11          capacity of what is being pushed onto the  
12          charitable sector to handle without  
13          government addressing adequate resources that  
14          are needed. Just Monday I was in Dutchess  
15          County at their Food Pantry Coalition.  
16          Pantries came together, they talked about the  
17          increases that they're seeing, the challenges  
18          they're experiencing having adequate  
19          resources to handle the increases, the lack  
20          of food. And these stories and statistics  
21          are across the state, from New York City,  
22          Binghamton, North Country, west -- across the  
23          entire state, the stories and statistics are  
24          the same.

1           Fortunately you have the ability to do  
2           the right thing, which is increase the two  
3           important programs for our food providers,  
4           HPNAP, the Hunger Prevention Nutrition  
5           Assistance Program -- which in 2012 a study  
6           was done, in 2012 \$50 million would have been  
7           an adequate budget amount for HPNAP, more  
8           than 12 years ago. Now we're looking at  
9           going back to 34.5 million. Food providers  
10          across the state are going to lose valuable  
11          resources at a time when they're needed most.

12           It's also important to notice that  
13          food pantries provide resources for people  
14          who don't qualify for SNAP, people who might  
15          be \$50 above what would be required to be  
16          eligible for SNAP. We're seeing more and  
17          more families with two parents working,  
18          having to turn to local food pantries to get  
19          their food needs met.

20           Nourish New York is an incredible  
21          program to increase the quality and the  
22          health of fresh produce and other healthy  
23          foods through food pantries. We need to make  
24          sure that the stagnant funding is increased.

1 If we look at food inflation prices, last  
2 year the stagnant funding of HPNAP, we lost  
3 \$8 million in purchasing power due to food  
4 inflation pricing. Food inflation is higher  
5 than the general inflation rate.

6 ASSEMBLYWOMAN PAULIN: Thank you very  
7 much.

8 Finally, next.

9 MS. PENDER-FOX: Hi. I'm Angie  
10 Pender-Fox. I'm the associate executive  
11 director --

12 ASSEMBLYWOMAN PAULIN: Did you press,  
13 is it green?

14 MS. PENDER-FOX: Yes. Can you hear  
15 me?

16 ASSEMBLYWOMAN PAULIN: Make it a  
17 little closer.

18 MS. PENDER-FOX: Is this better?

19 ASSEMBLYWOMAN PAULIN: Yup.

20 MS. PENDER-FOX: I'm Angie Pender-Fox.  
21 I'm the associate executive director with  
22 The Food Pantries for the Capital District.  
23 The Food Pantries for the Capital District  
24 was funded in 1979. We're a coalition of

1           70 pantries serving Albany, Rensselaer,  
2           Schenectady, and Saratoga counties.

3                       As a coalition we thought we had seen  
4           the highest levels of need in 2022, only to  
5           see an increase in pantry visits in 2023.  
6           Just last week our food access referral line  
7           received 85 calls from community members  
8           seeking food assistance. This is the most  
9           calls our referral line has ever seen in one  
10          day in the history of our organization.

11                      In the Governor's State of the State  
12          she spoke of New York residents having to  
13          choose which bills they would pay, rent or  
14          medical, but she never mentioned food. She  
15          forgot food. But I can guarantee you the  
16          families we serve every day do not forget  
17          about food. The parent with children to feed  
18          is not forgetting about food. The senior who  
19          cannot get to the grocery store and only gets  
20          \$28 a month on SNAP is not forgetting about  
21          food. The veteran who has served their  
22          country and is now in need is not forgetting  
23          about food. The child who is going to bed  
24          hungry tonight is not forgetting about food.

1           We are asking you to not forget about  
2           food and our people. We ask you to support a  
3           request to fund HPNAP at 75 million, Nourish  
4           New York at 75 million, and to expand direct  
5           contracts with emergency food relief  
6           programs.

7           As a coalition of food pantries we  
8           come together monthly with our members to  
9           share information, discuss trends and  
10          practices. We survey our members at least  
11          twice a year. Our members are telling us  
12          that the need continues to grow. Some  
13          pantries are seeing 20, 30, 40 percent  
14          increases. Some pantries have had to reduce  
15          the number of times people can come to their  
16          pantries, going from twice a month to once a  
17          month, to maximize their resources.

18          Once upon a time one of our largest  
19          pantries in Albany was receiving 3,000 pounds  
20          of food a week through our food delivery  
21          service, and we thought this was a lot. But  
22          now they receive as much as 7,500 pounds of  
23          food a week and still worry that this may not  
24          be enough to meet the need.

1           Funding is a concern. Thirty percent  
2           of our pantries reported that they were  
3           concerned that they would not have enough  
4           funding to get through 2023. And consistent  
5           sourcing is an issue. Pantries are not  
6           always able to source foods that meet  
7           community needs.

8           Our coalition works with our members  
9           to facilitate service coordination and  
10          collaboration. We have a handful of pantries  
11          who have direct contracts with Nourish  
12          New York, and these pantries are working  
13          together to provide culturally sensitive and  
14          fresh foods for those they serve. They come  
15          together as a group --

16          ASSEMBLYWOMAN PAULIN: Thank you so  
17          much. Sorry. Three minutes goes by quick.

18          MS. PENDER-FOX: It does.

19          ASSEMBLYWOMAN PAULIN: Assemblymember  
20          Jensen.

21          ASSEMBLYMAN JENSEN: Nope, I'm good.

22          ASSEMBLYWOMAN PAULIN: Oh, you're  
23          good. Wow.

24          ASSEMBLYMAN JENSEN: They did a great



1 job. That's why I don't have anything.

2 (Laughter.)

3 ASSEMBLYWOMAN PAULIN: I think we're  
4 on to the next panel.

5 CHAIRWOMAN KRUEGER: Nope --

6 ASSEMBLYWOMAN PAULIN: Oh,  
7 Assemblymember -- Assemblymembers, both.

8 First Jessica González-Rojas and then --

9 CHAIRWOMAN KRUEGER: We have Senators.

10 ASSEMBLYWOMAN PAULIN: Oh, and then we  
11 have a Senator, and then we have Nikki.  
12 Okay.

13 ASSEMBLYWOMAN GONZÁLEZ-ROJAS: Thank  
14 you so much.

15 Mr. Healy, you said one in four  
16 New Yorkers have experienced food insecurity  
17 in the past year. That -- I think we all  
18 need to sit with that. Can you talk about  
19 which counties and maybe metropolitan areas  
20 are most impacted? Actually, which counties  
21 across New York are most impacted by food  
22 insecurity?

23 MR. HEALY: Thanks, Assemblymember.

24 The county that has the highest prevalence of

1 food insecurity is the Bronx. Up to  
2 40 percent of New York adults in the Bronx  
3 have experienced food insecurity within the  
4 last 12 months. In addition, suburban  
5 counties like Rockland County and then  
6 upstate rural counties, including Oswego and  
7 Herkimer, have some of the highest rates.

8 MS. PERNICKA: If I can just add, the  
9 report that he's quoting is from New York  
10 State Department of Health, and they list the  
11 food insecurity rates by county. It's  
12 accessible to everybody.

13 ASSEMBLYWOMAN GONZÁLEZ-ROJAS: Thank  
14 you. And, you know, there's so many  
15 important programs that I'm supporting and  
16 we're fighting for. Are there some that you  
17 would say would really address the root cause  
18 of the connection between hunger and public  
19 health?

20 MR. HEALY: Absolutely. I think  
21 there -- in addition to funding the critical  
22 anti-hunger programs that serve as a backstop  
23 for New Yorkers struggling, we also need to  
24 do a lot more in reducing the prevalence of

1 hunger, poverty and food insecurity.

2           Some things -- you have a couple of  
3 pieces of legislation, of course. Universal  
4 school meals or health school meals for all,  
5 as well as a proposal that you and  
6 Senator May lead to establish a \$100 minimum  
7 SNAP benefit. As Natasha had mentioned  
8 earlier, when the SNAP emergency allotments  
9 came to an end last year, New York households  
10 were hit particularly hard. The average  
11 household lost about \$150 per month, and some  
12 benefits go to \$23 bucks a month. It doesn't  
13 get you very far, so we need to do a little  
14 more than a dollar a day.

15           ASSEMBLYWOMAN GONZÁLEZ-ROJAS: Thank  
16 you. Anyone else want to add?

17           MS. PERNICKA: I can add that when New  
18 Yorkers do have a consistent access to  
19 nutritious food, in particular through Food  
20 as Medicine interventions, we've seen people  
21 reduce their need for insulin, their  
22 hypertension has reduced, and they have lost  
23 weight. And so we're excited to be able to  
24 do more of that through Food as Medicine, but

1 we need resources to have healthy food in our  
2 food supply chain.

3 ASSEMBLYWOMAN GONZÁLEZ-ROJAS: Thank  
4 you so much for all your work.

5 CHAIRWOMAN KRUEGER: Senator Brad  
6 Hoylman-Sigal.

7 SENATOR HOYLMAN-SIGAL: Thank you,  
8 Madam Chair.

9 I wanted to ask about the Nourish  
10 New York grant. And I've heard from some of  
11 the organizations in my district -- I  
12 represent the West Side of Manhattan -- that  
13 received a rejection, in effect, in applying  
14 for the grant. Do you know why and what the  
15 outcome has been for these organizations thus  
16 far?

17 MR. HEALY: Thank you, Senator.

18 The Nourish New York, which became a  
19 permanent program -- it was codified in 2021.  
20 It obviously came about during the depths of  
21 the pandemic as an emergency program. But in  
22 2021 when it became permanent, the Department  
23 of Health and Agriculture & Markets, which  
24 co-administer the program, put out an RFA in

1 the spring of last year. There were a bunch  
2 of organizations that applied. Some great  
3 organizations that do fantastic work in the  
4 community either didn't receive funding or a  
5 saw a major reduction in funding.

6 The determinations as to methodology  
7 and allocations, we don't have clear answers  
8 yet. We would just underscore that there's a  
9 lot of great organizations but there's just  
10 not enough funding.

11 MS. PERNICKA: I'd personally like to  
12 add that the increases that we're asking for  
13 Nourish New York and Hunger Prevention  
14 Nutrition Assistance Program have to have  
15 intent in the budget that they're both  
16 available to food banks and food pantries and  
17 other emergency food providers. It can't be  
18 fast-tracked through food banks only.

19 The contracts have to be available to  
20 food pantries as well, especially the  
21 organizations that lost both HPNAP and  
22 Nourish New York contracts last year because  
23 the additional 22 million was treated as a  
24 legislative add-on. These increases need to

1 be added to the base budget so that they can  
2 be added to the contracts so that these  
3 organizations have consistent funding. We  
4 cannot be funded year over year and not  
5 knowing what the funding is going to be the  
6 next year, especially with the increases in  
7 demand.

8 CHAIRWOMAN KRUEGER: Thank you.

9 Are there any other Assemblymembers  
10 with questions? Yes? Hello. Please, yes.  
11 If you press that until it turns green.

12 ASSEMBLYWOMAN LUCAS: Okay, there you  
13 go.

14 CHAIRWOMAN KRUEGER: Yes, good.

15 ASSEMBLYWOMAN LUCAS: Okay, good  
16 evening. How are you?

17 I kind of -- I guess that my question  
18 is a spinoff of the previous questions.  
19 Because oftentimes in certain zip codes,  
20 Black communities, you see a lot of  
21 inequities when it comes to fresh produce.

22 Additionally, in terms of who gets  
23 approved for these grants. I've personally  
24 watched this. I've had to develop my own

1 pantry just because of what was happening  
2 amongst seniors. I watch a lot of these  
3 big-box organizations that are specific to a  
4 specific ethnicity receive funding, and then  
5 when it comes to distributing out, there is  
6 no fresh produce. And when we do get the  
7 fresh produce, it is days old and rotten.

8 I experienced and witnessed during  
9 COVID where trucks were telling us that they  
10 were told to take food, certain foods, to  
11 specific neighborhoods and we were to get the  
12 tail end of whatever is left over.

13 So could you talk to me a little bit  
14 about what that process looks like? Do you  
15 have any data, you know, that would allow us  
16 to track and monitor who's the recipient of  
17 certain types of food as well as the grants?  
18 And additionally, who has this oversight.  
19 Because the process, when coming to ask for  
20 funding, I'm not excited about it because the  
21 process is not fair where I live.

22 MR. HEALY: Just a couple of things  
23 real quick.

24 Obviously systemic racism is apparent

1 across the food system. You have Black and  
2 Hispanic and Native Americans two to three  
3 times more likely to be food insecure, which  
4 is a significant issue that the state needs  
5 to take more seriously, the country needs to  
6 take more seriously.

7 In regards to the grant programs,  
8 there is -- at least for HPNAP and Nourish  
9 New York there is a competitive bid process  
10 every year. The Department of Health makes  
11 awarding determinations. Our 10 food banks  
12 work closely with thousands of  
13 community-based organizations in distributing  
14 the food.

15 We haven't heard of the specific  
16 examples that you're citing, but we will  
17 definitely take a look into that, because  
18 that's unacceptable.

19 MS. PERNICKA: This is why it's  
20 important for all nonprofits to have access  
21 to Nourish New York contracts directly and  
22 not rely on the food bank system as the only  
23 contractor for New York.

24 MR. HEALY: And we second that.



1 ASSEMBLYWOMAN LUCAS: Thank you.

2 CHAIRWOMAN KRUEGER: (Mic off;  
3 inaudible.) Senator Lea Webb.

4 SENATOR WEBB: Yes, thank you, Chair.

5 My question will be really brief.

6 In your proposals you talk about the  
7 desire to expand direct contracts to direct  
8 food providers for direct impact. And I was  
9 wondering if you could expound upon this a  
10 little bit more. Because again, this is an  
11 issue that I'm all too familiar with. In my  
12 district, most certainly, you know, we have  
13 significant issues around child poverty. We  
14 have some of the highest rates in the state  
15 in Senate District 52. And this continues to  
16 be an ongoing challenge with respect to food  
17 insecurity.

18 So I wanted to -- if anyone could kind  
19 of expound on that a little bit more.

20 MS. PERNICKA: I can speak to that.

21 What we're seeing -- food banks are an  
22 incredible part of our food system, but we  
23 also need to have local responses utilizing  
24 HPNAP and Nourish New York funding so that

1           pantries and other organizations are able to  
2           buy culturally appropriate food for the needs  
3           in their own neighborhoods.

4                        We are also seeing across the state  
5           that food pantries are working  
6           collaboratively, though organizations that do  
7           have direct contracts are even getting prices  
8           that are cheaper through wholesalers and  
9           farmers than going through the food banks.  
10          So the dollars are going farther. The  
11          pantries are working collaboratively to meet  
12          the unique needs in their own communities.

13                      And I know Angie has an example here  
14          in the Capital Region about how local  
15          organizations, working together, are being  
16          really efficient and effective in the  
17          delivery of services.

18                      MS. PENDER-FOX: Yes, so we do have a  
19          group of about five pantries who had come  
20          together, out of our 70 food pantries, who  
21          have direct contracts. And what they do is  
22          they work together to serve, yes, themselves  
23          as a collective, but also reached out to  
24          those smaller pantries in other communities

1 to see what their needs were and surveyed  
2 them.

3 We have a whole system -- we worked  
4 with them, and we have a whole system in  
5 which, you know, everyone gets a certain  
6 amount of funding, they can do their own  
7 ordering so they order fresh produce, fresh  
8 foods, culturally appropriate foods to meet  
9 the needs of the community. And they're  
10 working at this state I think with about 32  
11 or 33 pantries. It works out really, really  
12 well.

13 MR. HEALY: And if I could just add,  
14 I'd just like to echo the other panelists  
15 here. We support direct contracts for all  
16 food relief organizations, not just food  
17 banks. We support an open, transparent  
18 competitive bid process.

19 On the point about, you know, sourcing  
20 food to meet the needs, we have a beautiful  
21 state, a diverse state, and there's a lot of  
22 important needs -- Halal, kosher. And  
23 programs like Nourish New York and HPNAP  
24 actually help make up for the lack of Halal

1 and kosher foods available through the  
2 federal programs.

3 That's why, you know, our view is that  
4 programs -- HPNAP, Nourish New York -- should  
5 be seen as tools for equity within our food  
6 system.

7 And so there's a lot of work to do,  
8 but, you know, we look forward to partnering  
9 on that.

10 SENATOR WEBB: Thank you all very  
11 much.

12 CHAIRWOMAN KRUEGER: Thank you.

13 ASSEMBLYWOMAN PAULIN: Yes, thank you  
14 so much.

15 Next panel.

16 CHAIRWOMAN KRUEGER: Thank you for  
17 your presence tonight.

18 Last panel.

19 ASSEMBLYWOMAN PAULIN: Last panel:  
20 Home Care Association of New York State is  
21 first. Consumer Directed Action of New York  
22 is second. Empire State Association of  
23 Assisted Living is third. New York State  
24 Association of Health Care Providers is

1 fourth. And Home Healthcare Workers of  
2 America is last.

3 So press the green button hard.

4 CHAIRWOMAN KRUEGER: Very hard.

5 ASSEMBLYWOMAN PAULIN: You're off.

6 MR. CARDILLO: Thank you.

7 This proposed budget contains  
8 proposals of high impact and enormous  
9 concerns to the home care sector. In  
10 addition to the concerns about what it  
11 contains is what it lacks.

12 In particular, certified home health  
13 agencies, which are the agencies that accept  
14 patients on discharge from hospitals, provide  
15 postsurgical care, provide the complex  
16 management of patients with diabetes,  
17 congestive heart failure, COPD and so on --  
18 these agencies, which serve over 500,000  
19 New Yorkers each year, are substantially  
20 functioning below margin in the state, have  
21 long been overlooked for any discrete support  
22 in the budget or to have their rates adjusted  
23 to come close to cost.

24 There is a proposal by Assemblywoman

1 Paulin, A7568, that would address the  
2 specific needs of agencies in that category,  
3 along with providing essential support for  
4 hospices and licensed agencies. We urge you  
5 to include 7568 in the Article VII.

6 Wages are a critical issue in the  
7 budget. We -- the Governor's budget proposes  
8 to eliminate the wage parity support for  
9 personal assistants in the consumer-directed  
10 program. We urge your rejection of that  
11 proposal.

12 We also urge your attention to the  
13 200 million -- 400 million in the  
14 aggregate -- proposals to cut Medicaid from  
15 the Executive, which are unspecified. They  
16 will only serve to combine with these other  
17 proposals to further undermine access and  
18 workforce in the system.

19 Home care has unique needs in the  
20 workforce area, particularly with regard to  
21 nursing. The Governor has proposals for  
22 workforce in the budget, and those proposals  
23 really need to be modified to ensure a focus  
24 that supports the recruitment of nurses and

1 other key staff within home care.

2 A prior speaker spoke about proposals  
3 in the budget that circumvent current laws to  
4 allow for services to be provided in the home  
5 by providers that do not meet those license  
6 requirements. We urge your opposition to  
7 those proposals, your rejection of those  
8 proposals in the budget.

9 One area in particular is the area  
10 related to 2805-x. That area is the Home  
11 Care Hospital Physician Collaboration  
12 program. It's a wonderful program. We  
13 worked with the hospitals and the Legislature  
14 to create it several years ago. The  
15 Executive proposals undermine the core of  
16 that program, which is to really leverage the  
17 providers who exist to work together.

18 We urge your opposition to the managed  
19 care proposals, the procurement, the rate  
20 cuts and the other elements that would  
21 undermine services to patients, dislocate  
22 agencies -- thank you.

23 ASSEMBLYWOMAN PAULIN: Thank you.

24 CHAIRWOMAN KRUEGER: Thank you.

1                   Next.

2                   MR. O'MALLEY: Good evening. My  
3                   name's Bryan O'Malley. I'm with Consumer  
4                   Directed Action of New York.

5                   At the 30,000-foot level we at  
6                   Consumer Directed Action are strongly opposed  
7                   to the \$2.54 per hour, or 12 percent, wage  
8                   and benefit cut. That would make CDPA  
9                   workers second-class home care workers.

10                  We have deep concerns about the  
11                  unidentified \$200 million in cuts.

12                  We support the proposal by  
13                  Senator Rivera and Assemblymember Paulin to  
14                  repeal eligibility cuts set to take effect  
15                  this year that would deem thousands not  
16                  disabled enough for personal care.

17                  And we also support the Home Care  
18                  Savings and Reinvestment Act, which would  
19                  phase out MLTCs and replace them with care  
20                  managers without a profit motive to deny  
21                  care, and fee-for-service Medicaid payments  
22                  for transparent payment.

23                  Coming down from 30,000 feet, this  
24                  budget forces us to ask questions fundamental



1 to what we want Medicaid to be. Regarding  
2 the Governor's proposed wage benefit cut for  
3 CDPA workers, I ask if your salary were cut  
4 by 12 percent, would you look for new work?  
5 If you were a PA in New York City earning  
6 just over \$1500 per pay period, could you  
7 afford losing \$200 from that check? Could  
8 you afford to go back to slightly more than  
9 you were making in 2019?

10 How do 12 percent wage and benefit  
11 cuts for a low-wage workforce primarily  
12 composed of Black, Latinx and immigrant  
13 women, advance an equitable New York?

14 What about the disabled or older  
15 Medicaid recipient who needs services? When  
16 their worker inevitably leaves, how do they  
17 hire someone new at this wage, with no  
18 benefits, when every public and  
19 private-sector employer pays more?

20 Does it even make financial sense to  
21 leave that recipient stranded without  
22 services? CMS and others put the cost of a  
23 Stage 4 pressure sore at \$125,000, meaning  
24 less than 1 percent of consumers developing

1 pressure sores as a result of cutting wages  
2 wipes out any savings.

3 And the same can be said for the cuts  
4 to eligibility. If someone can eat, shower  
5 and go to the bathroom once up, but can't  
6 transfer and get themselves out of bed, does  
7 it matter that they don't need full  
8 assistance with other ADLs? They're not  
9 leaving bed. They won't eat, bathe, and  
10 they'll lie in their own urine and feces.  
11 What's the cost of that?

12 Does it advance equity to deny  
13 services to an aging community that's growing  
14 more impoverished and is increasingly  
15 comprised, again, of Black, Latinx and  
16 immigrant elders? Can we just fight any of  
17 this while giving billions to MLTCs that were  
18 supposed to provide care management but  
19 don't, supposed to do assessments but don't,  
20 supposed to pay for nursing homes but don't?

21 Thank you very much.

22 CHAIRWOMAN KRUEGER: Thank you.

23 ASSEMBLYWOMAN PAULIN: That was good  
24 timing.

1                   Next. Chris?

2                   MR. VITALE: Good evening, Chairs

3                   Krueger, Rivera and Paulin and members of the  
4                   New York State Senate and Assembly. My name  
5                   is Chris Vitale. I'm the legislative  
6                   coordinator for the Empire State Association  
7                   of Assisted Living, or ESAAL. I'm also a  
8                   former owner/operator of licensed assisted  
9                   living communities across New York State for  
10                  the past 25 years.

11                  ESAAL is a not-for-profit organization  
12                  representing 347 licensed assisted living and  
13                  adult care facilities in the state that serve  
14                  more than 33,000 frail elderly, some of which  
15                  are on SSI, Medicaid and/or private-pay  
16                  residents.

17                  As we say every year, we continue to  
18                  suffer from a lack of state support, anemic  
19                  reimbursement rates and budget cuts. You  
20                  have the full testimony in front of you, and  
21                  I will now highlight some key points.

22                  This historic lack of assistance is  
23                  resulting in closures. We've lost more than  
24                  3100 low-income adult care facility beds in

1 the last decade; 700 of those beds have  
2 closed this past year, with these residents  
3 ending up in skilled nursing homes at a much  
4 higher cost to the state.

5 Given this, we are dismayed that the  
6 budget again proposes to eliminate the only  
7 source of state funding to ACFs, the  
8 Enhancing the Quality of Adult Living, or  
9 EQUAL program. This \$6.5 million program is  
10 directed only to facilities that serve SSI or  
11 safety-net residents. The money is directed  
12 by and for those residents. This is not a  
13 new cut, and the Legislature has restored it  
14 in the past. We ask that you do the same  
15 again.

16 Moving on to the Medicaid-funded  
17 Assisted Living Program, the low rates for  
18 this program are completely unsustainable.  
19 The 6.5 percent increase in last year's  
20 budget, although appreciated, doesn't come  
21 close to covering the costs of care, labor,  
22 energy, food, insurance -- it's all way up.

23 The ALP rate base year in statute is  
24 30 years old. I was in high school when it

1           was determined. And it needs to be revised  
2           to prevent more closures. We need a bridge  
3           rate increase of 13.5 percent until that  
4           takes effect. And we ask that you include  
5           ALP rebasing an additional rate increase in  
6           your one-house budget bill.

7                     Same as last year, the budget includes  
8           a proposal to require facilities to report on  
9           quality and other measures. We're not  
10          against this idea. We just want to be  
11          consulted when DOH develops quality  
12          indicators and the reporting processes. We  
13          support the Assemblymember Paulin bill,  
14          A5790, as proposed.

15                    I'll wrap up with a couple of  
16          proposals we do support. The budget proposes  
17          to make permanent the Special Needs Assisted  
18          Living Voucher program, which helps cover the  
19          cost of care for individuals with dementia  
20          and Alzheimer's who run out of funds. We  
21          want to see this program supported.

22                    Finally, this budget includes  
23          \$7.2 million in funding for family caregivers  
24          who need access to respite care at adult care

1 facilities. We want that funding to remain  
2 with DOH and support a methodology that  
3 distributes it to as many people as possible.

4 In closing, I talk to operators every  
5 day who are struggling to keep their doors  
6 open, and we need help.

7 Thank you.

8 CHAIRWOMAN KRUEGER: Thank you.

9 ASSEMBLYWOMAN PAULIN: Next.

10 MS. FEBRAIO: Thank you for the  
11 opportunity. I'm Kathy Febraio, president  
12 and CEO of the New York State Association of  
13 Health Care Providers, representing home care  
14 providers across New York State.

15 So what else can I say? It's the end  
16 of the day, New York has demographic  
17 challenges, workforce shortages,  
18 reimbursement dilemmas, widespread financial  
19 fragility for providers operating in the  
20 Medicaid program. Systemic underfunding,  
21 astronomical growth, and reform proposals  
22 have been a common theme today.

23 Home care is no different, except that  
24 funding for home care agencies has remained

1 flat for over a decade, while other sectors  
2 have seen substantial investments. We  
3 desperately need a 10 percent increase in  
4 Medicaid reimbursements this year. Recent  
5 funding to support wage increases has only  
6 been partially passed on to home care  
7 agencies, while no funding has been provided  
8 for running a home care agency.

9 For too many years there have been  
10 discussions about the Medicaid payment system  
11 for home care. So let me be very clear:  
12 Regardless of the payment system, the rate  
13 and amount paid to home care providers is  
14 simply inadequate to sustain the viability of  
15 the system.

16 So let's ask ourselves if we have any  
17 water before we work on the plumbing. We  
18 need to have enough money to meet payroll  
19 next week before we talk about fixing the  
20 system. Nearly 30 percent of licensed home  
21 care agencies operated at a loss in fiscal  
22 year 2021. I assume it's worse today.

23 So we are asking for a 10 percent  
24 Medicaid rate increase for home care

1 providers. We want restoration of \$1 billion  
2 in Medicaid cuts, including the 200 million  
3 state and then its match at the federal level  
4 in the unspecified home care cuts. We want  
5 restoration of the wage cuts for personal  
6 assistants of over \$2 per hour.

7 We want opposition to home care absent  
8 licensure under Article 36. And we want  
9 inclusion of S6983A from Rivera and A7335 of  
10 Paulin's to establish a regional minimum  
11 hourly based reimbursement rate for home  
12 care.

13 My written submission includes the  
14 testimony of Karen Clark, who could not be  
15 here this evening. She's the executive  
16 director of Home-Health Care Partners, a  
17 respected not-for-profit home care agency  
18 serving upstate New York for almost 30 years.  
19 Despite their good work and reputation, the  
20 difficult business environment in New York  
21 State and persistent fundamental threats to  
22 our industry led to their decision to close  
23 their doors.

24 To quote Karen's testimony: "The



1 outlook for home care is grim. Our agency is  
2 still doing what is right as we grieve and  
3 wind down. We are service providers, and we  
4 have been service recipients. Home care is  
5 very real and personal to us."

6 So home care agencies like Karen's  
7 work every day to make sure --

8 ASSEMBLYWOMAN PAULIN: Thank you very  
9 much. Sorry.

10 MS. FEBRAIO: -- provide services.  
11 Thank you.

12 MR. SHAW: Hello. Connor Shaw, the  
13 political director of Home Healthcare Workers  
14 of America, representing 40,000 home care  
15 aides mainly in the five boroughs, but into  
16 Long Island and Westchester as well.

17 We are very concerned about what's not  
18 in this budget, which includes not the  
19 expansion of the Quality Incentive/Vital  
20 Access Provider Pool program, which we've  
21 come and talked to many of you about in the  
22 past. This is a program that provides a  
23 slightly higher rate to agencies that meet  
24 higher levels of training and healthcare

1 access to their members.

2 While there is an upfront cost to  
3 providing this extra reimbursement, it  
4 undoubtedly saves the state tens of millions  
5 of dollars. Every home care aide that does  
6 not receive health insurance through their  
7 employer receives it through State Medicaid.  
8 By encouraging employers to provide more  
9 access to health insurance for the people  
10 currently working for their agency, they're  
11 keeping folks off the Medicaid rolls.

12 By providing a higher level of  
13 training than the 12 hours currently required  
14 for the QIVAPP program, you are keeping  
15 elderly folks out of hospitals.

16 We've brought many of these aides to  
17 talk to you about some of the training they  
18 go through. Providing an extra dollar an  
19 hour to folks making \$17.50 is nothing  
20 compared to the cost of one hospital stay  
21 that these can prevent. You're talking about  
22 a workforce largely of immigrant women  
23 working in their first jobs in the  
24 United States.

1           With the reduction of the \$1 increase  
2           in wage parity that was supposed to go into  
3           effect last October, we are seeing home care  
4           providers cutting English as a second  
5           language training, childcare services and  
6           transportation to get to patients that don't  
7           live near public transportation. But cutting  
8           these programs and asking the workforce to  
9           fund their minimum wage increase through a  
10          reduction of benefits puts at risk an  
11          industry already 100,000 aides short in  
12          New York State alone -- and that is facing a  
13          growing elderly population.

14                 We do not have the infrastructure to  
15          deal with the elderly and aging population  
16          without investing in home care. We cannot --  
17          there's not a possible amount of money that  
18          you can put in nursing care that can replace  
19          what home care provides this state. And the  
20          QIVAPP program, acknowledging that there's an  
21          upfront cost, saves the state tens of  
22          millions of dollars. It's already in place  
23          but was closed off to new employers that want  
24          to help New York meet its goals.

1           Why do you have a program that  
2 encourages employers to help New York meet  
3 its goals but you don't allow employers who  
4 want to access that to participate?

5           We would support raising the standards  
6 for QIVAPP. Frankly, an employer only has to  
7 provide 30 percent of their workforce health  
8 insurance to qualify. We support raising  
9 that to 50 percent. Again, that helps the  
10 state save money by keeping folks off  
11 Medicaid. If a home -- again, a home care  
12 aide making \$17.50 an hour, if they are not  
13 getting health insurance through their  
14 employer, they are getting it through  
15 State Medicaid.

16           Thank you.

17           CHAIRWOMAN KRUEGER: Thank you.

18           Senator Rivera.

19           SENATOR RIVERA: Hey, folks. Thank  
20 you for holding on for as long as you have.

21           Just two things. One -- and anybody  
22 can chime in, but certainly, Madam, you were  
23 talking about it -- as far as these  
24 unallocated cuts. Now, this is the first

1 time that I've heard of anything like this.  
2 I'm not sure if you've heard of anything like  
3 this before. And if you do, like if you can  
4 give me kind of your impression of what --  
5 what are these folks thinking. What is this  
6 unallocated cut thing? It's like  
7 \$200 million, do what you will. What do you  
8 think about this?

9 MS. FEBRAIO: Well, when they -- the  
10 cost savings for the cut to worker wage  
11 parity in the CDPAP is --

12 SENATOR RIVERA: Oh, I'll get to that.

13 MS. FEBRAIO: But that's 200 million  
14 as well. So 200 million is going to be  
15 significant, whatever they decide to do with  
16 it. It's -- it's very concerning. I haven't  
17 seen it before.

18 SENATOR RIVERA: And have you -- have  
19 you been -- has there been any -- because the  
20 argument that they were making this morning  
21 was that they want -- that this is put out  
22 there so that we can, you know, together,  
23 stakeholders can come -- can decide  
24 collectively what is best to be able to

1 provide savings, blah, blah, blah.

2 Has there been any outreach from the  
3 administration to anybody certainly at this  
4 table -- I should have asked this earlier --  
5 anybody at this table on this type of issue?  
6 Or have you heard from anybody in the  
7 industries that we're talking about that are  
8 going to be impacted -- I mean, folks talk to  
9 each other all the time, whether there has  
10 been any outreach from the administration to  
11 do what they claim this is about.

12 (Panel members shaking heads.)

13 MS. FEBRAIO: Not yet.

14 SENATOR RIVERA: And Bryan, just -- I  
15 want you to take the rest of the time. One  
16 of the proposals that I was like, what are  
17 you doing here? Like I asked them this  
18 morning, right -- there was a lot to ask  
19 about. But the cut to the wages to CDPAP  
20 workers is -- it seemed -- could you tell me  
21 a little bit more? I'm sorry I had to step  
22 aside when you were testifying. But I just  
23 wanted to give you an opportunity if you had  
24 anything else to share about the impact

1           that's going to have on these workers, in  
2           turn on the people who they serve. And how  
3           do you think we should actually deal with  
4           this?

5                     MR. O'MALLEY: I mean, I hope that  
6           this cut can be just rejected outright. It  
7           is a straight cut to the workers. Right?  
8           Like we have worked so hard over the past  
9           couple of sessions to raise wages for  
10          workers, and we at CDANY have a leader in  
11          that effort, working with all of you here, to  
12          make that happen. This would bring us below  
13          the wages when we started that. This would  
14          bring us -- the wages would not have been  
15          lower since 2019.

16                    That -- the -- I don't know how we can  
17          justify that. People will go without  
18          services. People will lose their workers.  
19          Because Chipotle and Target are already  
20          paying more. If -- I -- you know, if they  
21          have to compete with every other home care  
22          agency, and it also leads to the plans  
23          exploiting the workers as well.

24                    SENATOR RIVERA: We will talk much

1 more about this in the weeks to come.

2 Thank you for being here.

3 ASSEMBLYWOMAN PAULIN: Assemblyman Ra.

4 ASSEMBLYMAN RA: Thank you.

5 Mr. Shaw, can you just elaborate a  
6 little bit about what the real-world impact  
7 is of cutting that dollar from the wage  
8 parity?

9 MR. SHAW: Yeah. One of our agencies  
10 that we brought up aides from last week had a  
11 very innovative program that they had been  
12 funding, which was providing after-school  
13 tutoring and SAT prep as a benefit to their  
14 home care aides.

15 Since they implemented that program,  
16 they reduced -- they increased their  
17 retention rate from 35 percent in the first  
18 180 days to 71 percent in the first 180 days.  
19 That is outstanding in one period. Because  
20 that is a benefit -- you couldn't pay money  
21 in the paycheck to replicate that benefit,  
22 providing after-school for these -- again, a  
23 workforce largely made up of immigrant women.

24 They are going to run out of funding



1 on February 15th for that program because  
2 they had budgeted in that dollar increase  
3 that was supposed to come in October. They  
4 have tutors, they have a whole program that  
5 they run for that. That is going to run out  
6 of money.

7 We also have spoke to multiple  
8 agencies that are trying to figure out what  
9 they're going to do. One of the things that  
10 that wage parity was providing was travel  
11 reimbursements for going to patients that  
12 don't live close to public transportation.

13 Almost every single aide relies on  
14 public transportation to get to their  
15 patients. By -- if they're cutting that  
16 program, you are going to functionally end  
17 home care access to places in Staten Island  
18 or in the outer boroughs that do not have  
19 access to public transportation. Because an  
20 aide who's making \$17.50 an hour can't afford  
21 to pay \$30 to an Uber to and from work.

22 So those are two -- and we have other  
23 examples. But wage parity is what funds  
24 every -- paid time off, health insurance,

1 every benefit that these aides get. And that  
2 scheduled increase was put into the money as  
3 a minimum-wage increase. So again, you're  
4 asking some of the lowest-paid workers in  
5 New York to pay for their own wage increase  
6 by reduction of benefits.

7 And I can't name a single other  
8 industry that that has happened in.

9 ASSEMBLYMAN RA: Thank you.

10 ASSEMBLYWOMAN PAULIN: That's it on my  
11 side.

12 CHAIRWOMAN KRUEGER: Any other Senate?  
13 No? Oh, I see an Assemblymember.

14 ASSEMBLYWOMAN PAULIN: Ah. Okay,  
15 sorry.

16 Assemblymember Jessica González-Rojas.  
17 To close, I think.

18 (Laughter; overtalk.)

19 ASSEMBLYWOMAN GONZÁLEZ-ROJAS: It's  
20 been a tough day.

21 Thank you all so much for your work.  
22 And this issue is so, so important to me  
23 because I myself needed a home care worker  
24 when I broke my leg. And I'm now currently

1 navigating my mother, who's declining  
2 cognitively and physically. And the  
3 patchwork of resources we need to pull  
4 together to make life work for her, to be  
5 independent, is really difficult. So thank  
6 you for everything.

7 Thank you, Bryan and Connor, for  
8 underscoring that cut that we heard about  
9 earlier that Senator Rivera asked about. We  
10 were all baffled by the commissioner's and  
11 the director's comment this morning.

12 But my question is for Kathy. My  
13 understanding of home care services for  
14 non-Medicaid individuals is that the Offices  
15 for the Aging have to provide that funding  
16 for the home care aides and are required to  
17 pay that increase by law, but haven't  
18 received any funding to support that.

19 So maybe -- Al, you're nodding too.  
20 If anyone could speak to that, what that  
21 impact means on our older adults and those  
22 that need home care services.

23 MS. FEBRAIO: Well, it will definitely  
24 increase the waiting lists at the county

1 level.

2 The executive director of the  
3 Association for Aging in New York,  
4 Becky Preve, would be a good resource to get  
5 more details on the numbers and the quantity.  
6 Our members, as home care agencies, contract  
7 with those counties to provide that care.  
8 But she would be the one with more data and  
9 statistics that would show the impact of what  
10 that means.

11 MR. CARDILLO: I think, you know, one  
12 of the issues is that when the wage  
13 requirements were passed, within the  
14 legislation I think was the presumption that  
15 when implemented, they'd be evenly  
16 implemented.

17 So really, regardless of whether the  
18 worker is caring for a non-Medicaid or  
19 Medicaid or Medicare patient, we're looking  
20 to support those wages. And the program has  
21 not been implemented that way. And frankly  
22 within the Office for Aging, you know, the  
23 waiting lists are very extensive. And there  
24 isn't the support that's necessary to balance

1 those wages.

2 I would say that the same impact is  
3 being seen for the Medicare recipients.  
4 There's no carry-over accommodation to  
5 support the wage function in that area.

6 ASSEMBLYWOMAN GONZÁLEZ-ROJAS: And  
7 with my last couple of seconds, I just want  
8 to thank Assemblymember Paulin and  
9 Senator Rivera for their bill that would  
10 phase out the MLTCs. I'm dealing with an  
11 MLTC. It's a nightmare. It's a waste of  
12 money. And I think there's a lot of  
13 alignment behind that.

14 So thank you. Thank you so much.

15 CHAIRWOMAN KRUEGER: Thank you.

16 Done now?

17 ASSEMBLYWOMAN PAULIN: We are done  
18 now.

19 Thank you all for coming and staying,  
20 and especially to our last panel, because we  
21 know how you feel.

22 CHAIRWOMAN KRUEGER: And some of us  
23 will be back here tomorrow for the  
24 Transportation hearing, 9:30, bright and

1 early. Some of us will --

2 ASSEMBLYWOMAN PAULIN: To the members  
3 who stayed, thank you.

4 CHAIRWOMAN KRUEGER: All right. Thank  
5 you all very much for being with us.

6 ASSEMBLYWOMAN PAULIN: Yes, we  
7 adjourn.

8 (Whereupon, at 7:16 p.m., the budget  
9 hearing concluded.)

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